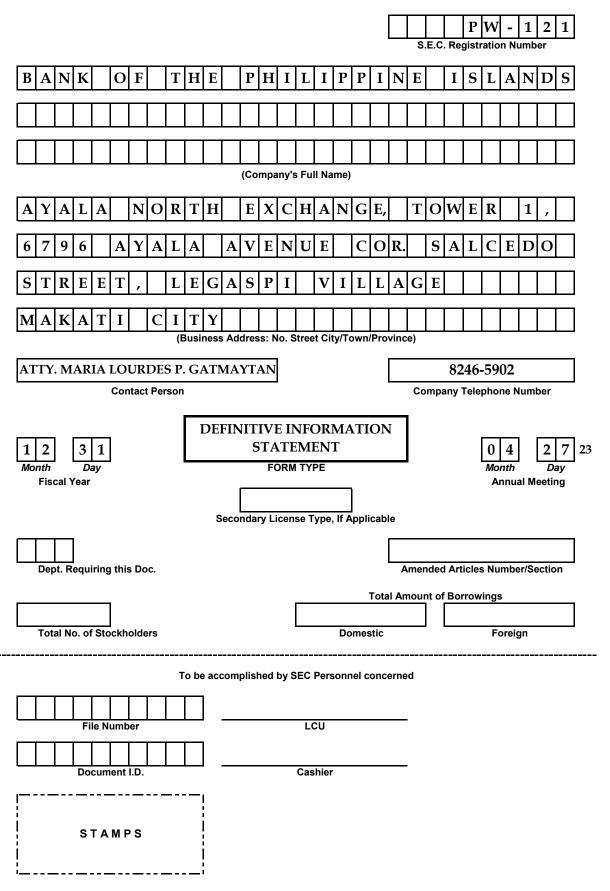
# **COVER SHEET**





## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

NOTICE IS HEREBY GIVEN that the annual meeting of stockholders of Bank of the Philippine Islands (BPI) will be conducted virtually via <u>http://www.ayalagroupshareholders.com/</u> on **Thursday, April 27, 2023 at 9:00 A.M.**, for the transaction of the following business:

- 1. Call to Order
- 2. Certification of Notice of Meeting, Determination of Quorum, and Rules of Conduct and Procedures
- 3. Approval of the Minutes of the Annual Meeting of the Stockholders on April 28, 2022, and Special Meeting of Stockholders on January 17, 2023
- 4. Approval of Annual Report and Audited Financial Statements
- 5. Ratification of the Acts of the Board of Directors and Officers
- 6. Election of the Board of Directors (including the Independent Directors)
- 7. Approval of Board Compensation
- 8. Amendment of the Bank's Amended By-Laws
- 9. Election of External Auditors and Fixing of their Remuneration
- 10. Consideration of Such Other Business as May Properly Come Before the Meeting
- 11. Adjournment

Stockholders of record as of March 10, 2023 will be entitled to notice of, and to vote at, this meeting.

Given the current circumstances, stockholders may only attend the meeting by remote communication or by appointing the Chairman of the meeting as their proxy.

Duly accomplished proxies shall be submitted to the Office of the Corporate Secretary, Ayala North Exchange Tower 1, 6796 Ayala Avenue cor. Salcedo St., Legaspi Village, Makati City or by email to <u>bpi-asm@bpi.com.ph</u> not later than 5:00 P.M. of April 17, 2023. Validation of proxies is set for April 18, 2023 at 2:00 P.M.

Stockholders intending to participate by remote communication should notify the Bank by email to <u>bpi-asm@bpi.com.ph</u> on or before April 17, 2023. Stockholders may vote electronically *in absentia*, subject to validation procedures. The procedures for participation in the meeting through remote communication and for casting votes *in absentia* are set forth in the Bank's website and Information Statement.

For this purpose and in accordance with Article XII of the Bank's Amended By-Laws, the Stock and Transfer Book of BPI will be closed from March 28, 2023 to April 26, 2023.

Makati City, March 15, 2023

FOR THE BOARD OF DIRECTORS

(Sgd.) MARIA LOURDES P. GATMAYTAN Corporate Secretary

#### EXPLANATION OF AGENDA ITEMS FOR ANNUAL STOCKHOLDERS' MEETING – APRIL 27, 2023

#### 1. Call to Order

Mr. Jaime Augusto Zobel de Ayala, Chairman of the BPI Board of Directors, will call the meeting to order.

2. <u>Certification of Notice of Meeting. Determination of Quorum and Rules of</u> <u>Conduct and Procedures</u>

The Corporate Secretary will certify the date when written notice of the meeting was sent to all stockholders of record as of March 10, 2023, and the date of publication of the notice at a newspaper of general circulation.

The Corporate Secretary will further certify whether a quorum is present for the valid transaction of the Annual Stockholders' Meeting. Pursuant to Sections 57 and 23 of the Revised Corporation Code which allow voting *in absentia* by stockholders, the Bank has set up a designated online web address which may be accessed by the stockholders to register and vote *in absentia* on the matters for resolution at the meeting. The holders of record of a majority of the stock of the Bank then issued and outstanding and entitled to vote, represented by proxy or participating through remote communication or voting *in absentia*, shall constitute a quorum for the transaction of business.

- The following are the rules of conduct and procedures for the meeting:
- (a) Stockholders may attend the meeting remotely through the online web address (URL) provided. Questions and comments may be sent via email prior to or during the meeting to <u>bpi-asm@bpi.com.ph</u>, and shall be limited to the items in the Agenda of the meeting.
- (b) Stockholders must notify the Bank of their intention to participate in the meeting by remote communication, by sending an email to bpiasm@bpi.com.ph, to be included in the determination of quorum, together with stockholders who voted *in absentia* and by proxy.
- (c) Voting shall only be allowed for stockholders registered in the Bank's Voting *In Absentia* & Shareholder (VIASH) System or through the Chairman of the meeting as proxy. Detailed requirements and instructions pertaining to the VIASH System and the user thereof are provided in the Bank's website and Information Statement. Stockholders may also contact the BPI Stock Transfer Office for information and assistance.
- (d) For items on the agenda for approval, the affirmative vote of stockholders representing at least 2/3 of the issued and outstanding capital stock is required. Each outstanding share of stock entitles the registered holder to one vote. The election of directors will be by plurality of votes and every stockholder shall be entitled to cumulate his votes. All votes received shall be tabulated by the Office of the Corporate Secretary and the results will be validated by the Bank's auditor.
- (e) The meeting proceedings will be recorded in audio and video format.
- Approval of the Minutes of the Annual Meeting of the Stockholders on April 28, 2022 and Special Meeting of the Stockholders on January 17, 2023

The minutes of the meeting held on April 28, 2022 and January 17, 2023 are available at the Bank's website, <u>www.bpi.com.ph</u>.

4. <u>Approval of Annual Report and Audited Financial Statements as of</u> <u>December 31, 2022</u>

The audited financial statements (AFS) as of December 31, 2022 will be presented for approval of the stockholders. Prior thereto, the Chairman, Mr. Jaime Augusto Zobel de Ayala, and the President and Chief Executive Officer, Mr. Jose Teodoro K. Limcaoco, will deliver their report to the stockholders on the highlights of BPI's performance in 2022 and the outlook for 2023. After the presentation of the Chairman and the President/CEO, the stockholders will be given an opportunity to ask relevant questions and express appropriate comments.

Further, a copy of the Bank's AFS is posted at the Bank's website.

5. Ratification of the acts of the Board of Directors and Officers

The acts and resolutions of the Board of Directors and its committees were those taken or adopted since the annual stockholders' meeting on April 28, 2022 until April 27, 2023, contracts and transactions entered into by the Bank, credit/loan transactions including to related parties, projects and investments, treasury matters, manpower related decisions/approvals, including programs of the Bank's Executive Stock Option Plan and Stock Purchase Plan for employees and officers, corporate governance-related actions, and other matters covered by disclosures to the Securities and Exchange Commission (SEC) and the Philippine Stock Exchange (PSE). The acts of Management were those taken to implement the resolutions of the Board or its committees or made in the general conduct of business.

#### 6. Election of the Board of Directors (including the Independent Directors)

Any stockholder, including minority stockholders, may submit to the Nomination Committee nominations to the Board of Directors not later than March 13, 2023. The Nomination Committee will determine whether the nominees for the Board, including the nominees for independent directors, have all the qualifications and none of the disqualifications to serve as members of the Board. The profiles of the nominees to the Board will be provided in the Information Statement and in the company website.

7. Approval of Board Compensation

The proposed Board Compensation will be submitted to the stockholders for approval. Directors who hold executive or management positions do not receive directors' fees or per diems.

#### 8. Amendment of By-Laws

The proposal to amend the Bank's By-Laws will be submitted to the stockholders for approval. The provisions of the By-Laws reflecting the proposed changes are attached hereto as Annex A-4.

#### 9. Election of External Auditor and Fixing of their Remuneration

The Audit Committee will endorse to the stockholders the appointment of the external auditor for the ensuing year as well as its proposed remuneration.

#### 10. <u>Consideration of Such Other Business as May Properly Come Before</u> <u>the Meeting</u>

The Chairman will open the floor for comments and questions by the stockholders, and take up items included in the agenda received from stockholders in accordance with existing laws, rules and regulations of the Securities and Exchange Commission.<sup>1</sup>

#### 11. Adjournment

Upon determination that there are no other matters to be considered, the Chairman shall declare the meeting adjourned.

<sup>&</sup>lt;sup>1</sup>SEC Memorandum Circular No. 14, series of 2020 or "Shareholders' Right to Put items on the Agenda for Regular/Special Stockholders' Meetings"

#### BANK OF THE PHILIPPINE ISLANDS

2023 Annual Stockholders Meeting

April 27, 2023

#### PROXY

The undersigned stockholder of Bank of the Philippine Islands (the "Company") hereby appoints the Chairman of the meeting, as attorney and proxy, with power of substitution, to represent and vote all shares registered in his/her/its name as proxy of the undersigned stockholder, at the Annual Meeting of Stockholders of the Company on April 27, 2023 and at any of the adjournments thereof for the purpose of acting on the following matters:

- 1. Approval of minutes of previous meetings: (i) 5. Approval of Board Compensation Annual Meeting of Stockholders on April 28, 2022, and (ii) Special Meeting of Stockholders on January 17, 2023. Yes No Abstain
- 2. Approval of annual report and audited financial statements as of December 31, 2022. Yes Abstain 🛛 No
- 3. Ratification of the acts of the Board of Directors and Officers. Abstain Yes □ No
- 4. Election of Directors
  - □ Vote for all nominees listed below: Jaime Augusto Zobel de Ayala Janet Guat Har Ang (Independent) René G. Bañez Romeo L. Bernardo Ignacio R. Bunye (Independent) Karl Kendrick T. Chua Cezar P. Consing Emmanuel S. de Dios (Independent) Octavio Victor R. Espiritu Jose Teodoro K. Lincaoco Rizalina G. Mantaring (Independent) Aurelio R. Montinola III Cesar V. Purisima (Independent) Jaime Z. Urquijo Maria Dolores B. Yuvienco (Independent)
  - □ Withhold authority to vote for all nominees listed above.
  - □ Withhold authority to vote for the nominees listed below:

- Yes No Abstain
- 6. Amendment of By-laws Yes No Abstain
- 7. Election of Isla Lipana & Co. as independent auditors and fixing of their remuneration. Yes 🛛 No Abstain
- 8. At their discretion, the proxies named above are authorized to vote upon such other matters as may properly come before the meeting. Yes 🛛 No Abstain

PRINTED NAME OF STOCKHOLDER

SIGNATURE OF STOCKHOLDER / AUTHORIZED SIGNATORY

DATE

THIS PROXY SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE APRIL 17, 2023, THE DEADLINE FOR SUBMISSION OF PROXIES.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING IN THE MANNER DESCRIBED IN THE INFORMATION STATEMENT AND/OR AS RECOMMENDED BY MANAGEMENT OR THE BOARD OF DIRECTORS.

A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED UPON WRITTEN NOTICE TO THE CORPORATE SECRETARY.

## SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 20-IS

## INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

- 1. Check the appropriate box:
  - [ ] Preliminary Information Statement
  - [ ] Definitive Information Statement
- 2. Name of Registrant as specified in its charter: **BANK OF THE PHILIPPINE ISLANDS**
- 3. Province, country or other jurisdiction of incorporation or organization: MANILA, PHILIPPINES
- 4. SEC Identification Number: **PW-121**
- 5. BIR Tax Identification Code: 000-438-366-000
- Address of principal office: <u>Ayala North Exchange Tower 1, 6796 Ayala Ave. cor. Salcedo St.,</u> <u>Legaspi Village, Makati City, Metro Manila</u> Postal Code: <u>1229</u>
- 7. Registrant's telephone number, including area code: (632) 8246-5902
- 8. Date, time and place of the meeting of security holders:

| Date:  | April 27, 2023                         |
|--------|--|
| Time:  | 9:00 a.m.                              |
| Place: | to be conducted virtually through      |
|        | http://www.ayalagroupshareholders.com/ |

- 9. Approximate date on which the Information Statement is first to be sent or given to security holders: March 29, 2023
- 10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA:

Title of Each Class

Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding (as of February 28, 2023)

## **Common Shares**

4,513,128,255

11. Are any or all of registrant's securities listed in a Stock Exchange?

Yes 🖌 No \_\_\_.

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

## Philippine Stock Exchange, Inc. - Common Shares

## PART I.

## INFORMATION REQUIRED IN INFORMATION STATEMENT

## A. GENERAL INFORMATION

Item 1. Date, time and place of meeting of security holders.

| (a) | Date       |           | April 27, 2023   |
|-----|------------|-----------|--|
|     | Time       | 4         | 9:00 a.m.  |
|     | Place      | :         | to be conducted virtually through and the second se |
|     | Address of | principal |  |
|     | office     |           | Ayala North Exchange Tower 1, 6796 Ayala Ave. cor.<br>Salcedo St., Legaspi Village, Makati City, Metro Manila, 1229  |
|     |            |           |  |

(b) Approximate date on which the information statement is first to be sent or given to security holders: <u>March 29, 2023</u>

#### WE ARE NOT ASKING FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY

#### Item 2. Dissenters' Right of Appraisal

Under Title X of the Revised Corporation Code, shareholders dissenting from and voting against the following corporate actions may demand payment of the fair value of their shares as of the day prior to the date on which the vote was taken for such corporation action: (i) amendment to the Bank's articles and by-laws which has the effect of changing or restricting the rights of any shareholder or class of shares; or authorizing preferences in any respect superior to those of outstanding shares of any class; (ii) sale, lease, mortgage or other disposition of all or substantially all of the Bank's assets; (iii) merger or consolidation; (iv) investment of corporate funds in another corporation or business or for any purpose other than its primary purpose; and (v) extension or shortening of term of corporate existence.

There are no matters or proposed corporate actions included in the agenda of the meeting, which may give rise to a possible exercise, by security holders of their appraisal rights.

Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- (a) No current director or officer of the Bank, or nominee for election as director has any substantial interest, direct, indirect, by security holdings, or otherwise, in any matter to be acted upon other than election to office.
- (b) No director has informed the Bank of his opposition to any action to be taken up at the meeting.

#### B. CONTROL AND COMPENSATION INFORMATION

# Item 4. Voting Securities and Principal Holders Thereof

(a) Class of Voting Securities Comm Number of Shares Outstanding as of February 28, 2023: 4,513, Number of Votes Entitled: One (1

Common Shares 4,513,128,255 One (1) vote per share

SECURITIES AND EXCHANGE

MAR 2 7 2022

(b) Record Date

Stockholders of record as of March 10, 2023 are entitled to notice and to vote in the Annual Stockholders' Meeting.

## (c) Manner of Voting

Article IV of the Amended By-Laws of the Bank states, in part, that:

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A holder of at least one (1) share of stock of the Bank shall have the right to be present and to vote, in every stockholder's meeting, either in person or by proxy; Provided that if the stockholder is represented by proxy, the stockholder shall be limited to a single proxy at any one time but he may name alternate proxies. A proxy may be made in favor only of a person who is sui juris, and to be acceptable, for the purpose of the Bank, the signature of the stockholder executing it must be attested by two (2) subscribing witnesses. The proxy shall be filed with the Secretary of the Bank at least ten (10) Days before the meeting, and shall be valid until revoked. At all stockholders' meeting, voting shall be by shares and not "per capita".

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Article IV of the Amended By-Laws of the Bank further states that:

ххх

Voting for the election of members of the Board of Directors and upon all questions before the stockholders' meeting, shall be by shares of stock, that is, one share entitles the holder thereof to one vote, two shares to two votes, etc.; but in the election of members of the Board of Directors, any stockholder may cumulate his vote as provided for in the Corporation Code.

In the election of members of the Board of Directors, the fifteen (15) nominees receiving the highest number of votes shall be declared elected.

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Pursuant to Sections 57 and 23 of the Revised Corporation Code, which allow voting by remote communication or in absentia by stockholders, on February 15, 2023 the Board of Directors of the Bank authorized voting through remote communication or in absentia during meetings of the stockholders of the Bank, subject to compliance with the rules and regulations as may be issued by the Securities and Exchange Commission. The requirements and procedures for electronic voting in absentia or via absentee ballot are provided in Annex "A-2" and the Bank's website.

The deadline for submission of proxy is on April 17, 2023.

## (d) Security Ownership of Certain Record and Beneficial Owners and Management

i. Security Ownership of Certain Record and Beneficial Owners of more than 5% as of February 28, 2023

| Title<br>of<br>Class | Name/Address of Record Owner &<br>Relationship with Issuer   | Name of Beneficial<br>Owner & Relationship<br>with Record Owner     | Citizenship         | No. of Shares                               | Percent of<br>Holdings           |
|----------------------|--|---|---------------------|---|----------------------------------|
| Common               | PCD Nominee Corporation <sup>1</sup><br>- Non-Filipino<br>- Filipino<br>37/F Tower 1, The Enterprise Center<br>6766 Ayala Avenue corner Paseo de<br>Roxas, Makati City | PCD Participants<br>acting for themselves<br>or for their customers | Various<br>Filipino | 849,759,799<br>967,503,828<br>1,817,263,627 | 18.8286%<br>21.4375%<br>40.2661% |

<sup>&</sup>lt;sup>1</sup> PCD Nominee Corporation (PCD), Non-Filipino and Filipino, is the registered owner of the shares beneficially owned by its participants. The Board of Directors of each participant generally has the power to decide on how shares are to be voted. Out of the 1,817,263,627 common shares registered in the name of PCD, 462,876,760 shares (or 10.2562% of the total outstanding shares), 389,637,125 shares (or 8.6334% of the total outstanding shares), and 365,230,834 shares (or 8.0926% of the total outstanding shares) are for the accounts of The Hongkong and Shanghai Banking Corporation, Citibank N.A., and Standard Chartered Bank, respectively.

| Title<br>of<br>Class | Name/Address of Record Owner &<br>Relationship with Issuer  | Name of Beneficial<br>Owner & Relationship<br>with Record Owner | Citizenship | No. of Shares | Percent of<br>Holdings |
|----------------------|---|---|-------------|---------------|------------------------|
| Common               | Ayala Corporation <sup>2</sup><br>33 <sup>rd</sup> Floor Ayala Tower One and<br>Exchange Plaza, Ayala Triangle,<br>Ayala Avenue, Makati City<br>Stockholder       | Ayala Corporation <sup>3</sup>                                  | Filipino    | 1,390,531,096 | 30.8108%               |
| Common               | Liontide Holdings, Inc. <sup>4</sup><br>33 <sup>rd</sup> Floor Ayala Tower One and<br>Exchange Plaza, Ayala Triangle,<br>Ayala Avenue, Makati City<br>Stockholder | Liontide Holdings, Inc. <sup>5</sup>                            | Filipino    | 755,495,739   | 16.7400%               |
| Common               | Roman Catholic Archbishop of<br>Manila<br>121 Arzobispo St., Intramuros Manila<br>Stockholder   | Roman Catholic<br>Archbishop of Manila <sup>6</sup>             | Filipino    | 327,904,251   | 7.2656%                |

ii. Security Ownership of Directors and Management as of February 28, 2023

| Title of<br>Class | Name of Beneficial Owner          | Position                     | No. of<br>Shares | Nature of<br>Ownership | Citizenship | % of<br>Holdings |
|-------------------|-----------------------------------|------------------------------|------------------|------------------------|-------------|------------------|
| Common            | Jaime Augusto Zobel de Ayala      | Chairman                     | 9,628            | Direct                 | Filipino    | 0.000%           |
| Common            | Cezar P. Consing                  | Vice Chairman                | 2,834,093        | Direct                 | Filipino    | 0.063%           |
| Common            | Jose Teodoro K. Limcaoco          | Director/ President<br>& CEO | 291,416          | Direct/<br>Indirect    | Filipino    | 0.006%           |
| Common            | Janet Guat Har Ang                | Independent<br>Director      | 10               | Direct                 | Singaporean | 0.000%           |
| Common            | René G. Bañez                     | Director                     | 10               | Direct                 | Filipino    | 0.000%           |
| Common            | Romeo L. Bernardo                 | Director                     | 12               | Direct                 | Filipino    | 0.000%           |
| Common            | Ignacio R. Bunye                  | Independent<br>Director      | 133,452          | Direct                 | Filipino    | 0.003%           |
| Common            | Emmanuel S. de Dios               | Independent<br>Director      | 10               | Direct                 | Filipino    | 0.000%           |
| Common            | Ramon R. del Rosario, Jr.         | Director                     | 2,287            | Direct                 | Filipino    | 0.000%           |
| Common            | Octavio Victor R. Espiritu        | Director                     | 985,110          | Direct                 | Filipino    | 0.022%           |
| Common            | Aurelio R. Montinola III          | Director                     | 1,794,863        | Direct                 | Filipino    | 0.040%           |
| Common            | Cesar V. Purisima                 | Independent<br>Director      | 10               | Direct                 | Filipino    | 0.000%           |
| Common            | Jaime Z. Urquijo                  | Director                     | 10               | Direct                 | Filipino    | 0.000%           |
| Common            | Maria Dolores B. Yuvienco         | Independent<br>Director      | 5,813            | Direct                 | Filipino    | 0.000%           |
| Common            | Ma. Cristina L. Go                | EVP                          | 26,892           | Direct                 | Filipino    | 0.001%           |
| Common            | Marie Josephine M. Ocampo         | EVP                          | 281,692          | Direct                 | Filipino    | 0.006%           |
| Common            | Juan Carlos L. Syquia             | EVP                          | 8,982            | Direct                 | Filipino    | 0.000%           |
| Aggregate         | e Shareholdings of Directors & Of | ficers as a Group            | 6,374,290        |                        |             | 0.141%           |

None of the members of the Bank's Board of Directors and Management owns 2.0% or more of the outstanding capital stock of the Bank.

iii. Voting Trust Holders of 5% or More

The Company knows of no persons holding more than 5% of common shares under a voting trust or similar agreement.

iv. Changes in Control

No change of control in the Bank has occurred since the beginning of its last fiscal year.

## (e) Certain Relationships and Related Party Transactions

In the normal course of business, the Parent Bank transacts with related parties consisting of its subsidiaries and associates. Likewise, the BPI Group has transactions with Ayala Corporation (AC) and its subsidiaries (Ayala Group), where all transactions are dealt with on an arm's length basis. AC is a substantial stockholder of BPI as at reporting date.

<sup>&</sup>lt;sup>2</sup> Mermac, Inc. owns 47.9087% of common shares and 57.3040% of total voting shares, while Mitsubishi Corporation owns 6.1006% of common shares and 6.9972% of total voting shares, respectively, of the outstanding shares of Ayala Corporation (AC). <sup>3</sup> The Board of Directors of AC has the power to decide how AC's shares in BPI are to be voted.

<sup>&</sup>lt;sup>4</sup> AC owns 95.51% of the outstanding shares of Liontide Holdings, Inc. (formerly Ayala DBS Holdings, Inc.), which translates to 93.44% effective ownership.

<sup>&</sup>lt;sup>5</sup> The Board of Directors of Liontide Holdings, Inc. ("Liontide") has the power to decide how Liontide's shares in BPI are to be voted.

<sup>&</sup>lt;sup>6</sup> The Archbishop of Manila has the power to decide how the Roman Catholic Archbishop of Manila's shares in BPI are to be voted.

The Parent Bank has a Board-level Related Party Transactions Committee that vets and endorses all significant related party transactions, including those involving directors, officers, stockholders and their related interests (DOSRI), for which the latter shall require final Board approval. The Committee consists of three directors, majority of whom are independent directors including the Chairman, and two non-voting members from management, namely, the Chief Audit Executive and the Chief Compliance Officer.

These transactions have terms and conditions that are generally comparable to those offered to non-related parties or to similar transactions in the market.

Significant related party transactions and outstanding balances as at and for the year ended December 31, 2022 are summarized below:

|                          |              | 2           | 022                                      |
|--------------------------|--------------|-------------|--|
|                          | Transactions | Outstanding |  |
|                          | for the year | balances    | Terms and conditions                     |
| ·                        |              | (In Millior | ns of Pesos)                             |
| Loans and advances from: |              |             |  |
| Subsidiaries             | 226          | 226         | These are loans and advances granted     |
| Associates               | (18)         | 42          | to related parties that are generally    |
| Ayala Group              | (541)        | 64,654      | secured with interest rates ranging from |
| Other related parties    | (546)        | -           | 4.95% to 6.09% (including those          |
|                          | (***)        |             | pertaining to foreign currency-          |
|                          |              |             | denominated loans). These are            |
|                          |              |             | collectible in cash at gross amount and  |
|                          |              |             | with maturity periods ranging from 5     |
|                          |              |             | days to 15 years. Additional information |
|                          |              |             | on DOSRI loans are discussed below.      |
|                          | (879)        | 64,922      | _  |
| Deposits from:           |              |             |  |
| Subsidiaries             | (5,411)      | 5,972       | These are demand, savings and time       |
| Associates               | (236)        | 1,037       | deposits bearing the following average   |
| Ayala Group              | (8,475)      | 2,926       | interest rates:                          |
| Key management personnel | (727)        | 257         | Demand - 0.06% to 0.80%                  |
|                          |              |             | Savings - 0.09% to 0.10%                 |
|                          |              |             | Time - 1.71% to 4.17%                    |
|                          |              |             | Demand and savings deposits are          |
|                          |              |             | payable in cash and on demand. Time      |
|                          |              |             | deposits are payable in cash at maturity |
|                          | (14,849)     | 10,192      |  |

Consolidated

A more detailed discussion on related party transactions can be found in Note 25 of the 2022 Audited Financial Statements.

## Item 5. Directors and Executive Officers

#### (a) Board of Directors

Article V of the Bank's Amended By-Laws provides:

"Unless otherwise provided in the Corporation Law, the corporate powers of the Bank are exercised, its business conducted and its properties controlled and held, by a Board of Directors consisting of fifteen (15) members elected from among the stockholders of the Bank, said members so elected to hold their office for one year and until their successors are elected annually by the stockholders during their annual meeting or adjournment thereof, or at any special meeting called for that purpose."

The attendance of the directors at the meetings of the Board of Directors held during the year 2022 is as follows:

| Name                         | No. of Meetings<br>Attended/Held | Percent<br>Present |  |
|------------------------------|----------------------------------|--------------------|--|
| Jaime Augusto Zobel De Ayala | 16/17                            | 94%                |  |
| Fernando Zobel De Ayala*     | 10/11                            | 91%                |  |

| Name                       | No. of Meetings<br>Attended/Held | Percent<br>Present |
|----------------------------|----------------------------------|--------------------|
| Jose Teodoro K. Limcaoco   | 17/17                            | 100%               |
| Janet Guat Har Ang         | 16/17                            | 94%                |
| René G. Bañez              | 17/17                            | 100%               |
| Romeo L. Bernardo          | 17/17                            | 100%               |
| Ignacio R. Bunye           | 17/17                            | 100%               |
| Cezar P. Consing           | 16/17                            | 94%                |
| Emmanuel S. de Dios**      | 11/11                            | 100%               |
| Octavio Victor R. Espiritu | 17/17                            | 100%               |
| Aurelio R. Montinola III   | 16/17                            | 94%                |
| Cesar V. Purisima          | 17/17                            | 100%               |
| Eli M. Remolona, Jr.***    | 11/11                            | 100%               |
| Ramon R. Del Rosario, Jr.  | 17/17                            | 100%               |
| Jaime Z. Urquijo****       | 3/6                              | 50%                |
| Maria Dolores B. Yuvienco  | 17/17                            | 100%               |

\*Resigned as Board Member effective 12 September 2022

\*\*Elected as Board Member effective 28 April 2022

\*\*\*Resigned as Board Member effective 17 August 2022

\*\*\*\*Elected as Board Member effective 21 September 2022

#### (b) Board Committees

The Board carries out its various responsibilities through the Executive Committee and delegates specific responsibilities to other committees that focus on certain areas as allowed by law. The different committees of the Board and its membership are as follows:

| Name                              | Executive       | Audit     | Risk       | Corporate  | Related Party |                | Nomination     | Retirement/ |
|-----------------------------------|-----------------|-----------|------------|------------|---------------|----------------|----------------|-------------|
|                                   | Committee       | Committee | Management | Governance | Transaction   | Compensation   | Committee      | Pension     |
|                                   |                 |           | Committee  | Committee  | Committee     | Committee      |                | Committee   |
| Jaime Augusto Zobel de            | С               |           |            |            |               | C <sup>1</sup> | М              |             |
| Ayala                             |                 |           |            |            |               |                |                |             |
| Cezar P. Consing                  | VC <sup>2</sup> |           |            |            |               |                | M <sup>2</sup> |             |
| Jose Teodoro K. Limcaoco          | М               |           |            |            |               |                |                |             |
| (President and CEO)               |                 |           |            |            |               |                |                |             |
| Janet Guat Har Ang (ID)           |                 |           | C³         |            |               |                |                |             |
| René G. Bañez                     | М               |           |            |            | М             |                |                | М           |
| Romeo L. Bernardo                 | $M^4$           |           |            |            |               | М              |                |             |
| Ignacio R. Bunye (Lead ID)        |                 |           |            | М          | С             | М              |                |             |
| Emmanuel S. de Dios               |                 |           |            | С          |               |                |                |             |
| Ramon R. del Rosario, Jr.         |                 |           |            | М          |               |                |                | М           |
| Octavio Victor R. Espiritu        |                 | М         | М          |            |               |                |                |             |
| Aurelio R. Montinola III          | М               |           |            |            |               | М              |                | С           |
| Cesar V. Purisima (ID)            | М               | М         | М          |            |               |                | С              |             |
| Jaime Z. Urquijo <sup>5</sup>     |                 |           |            |            |               |                |                |             |
| Maria Dolores B. Yuvienco<br>(ID) |                 | С         |            |            | М             | М              |                |             |

C – Chairman; VC – Vice-Chairman; M – Member; ID – Independent Director; Lead ID - Lead Independent Director <sup>1</sup>PerCom Chairman effective 21 September 2022

<sup>2</sup>ExCom Vice-Chairman effective 17 August 2022; NomCom member effective 21 September 2022;

<sup>3</sup>RMCom Chairman effective 15 February 2023

<sup>4</sup>ExCom Member effective 21 September 2022

<sup>5</sup>Board Member effective 21 September 2022

The attendance of each member of the Board of Directors, according to his/her respective Committee meetings, is enumerated in "Annex A-3(a)".

# (c) The Board of Directors/Nominees for Election at the Annual Stockholders' Meeting and Key Executive Officers

Per Article V of the Amended By-Laws of the Bank, all nominations for election as Directors by the stockholders shall be submitted in writing to the Board of Directors through the Corporate Secretary, together with the written acceptance of the nominee, not later than the date prescribed by law, rules and regulations or at such earlier or later date as the Board of Directors may fix. No nominee shall qualify to be elected as Director unless this requirement is complied with. In accordance with the resolution of the Board of Directors of the Bank dated December 14, 2022, which resolution was disclosed and reported to PSE and SEC, all nominations for election of Directors for the term 2023-2024 were required to be submitted to the Corporate Secretary not later than March 13, 2023. As of said date, there were only 15 nominees to the Board received by the Corporate Secretary and all the nominees confirmed their acceptance of said nomination. Mr. Rene G. Bañez was nominated by the Roman Catholic Archbishop of Manila and the rest of the nominees were formally nominated by Ms.

Josenia Jessica D. Nemeño, a long time stockholder of BPI who is not related to any of the nominees including the nominees for independent director. The nominations were subsequently processed and evaluated by the Nomination Committee of the Bank in a meeting called for that purpose and it was determined by the Committee that all the nominees (both regular Directors and Independent Directors) possess all the qualifications required by relevant law, rules, regulations and BPI's By-Laws and Manual on Corporate Governance and no provision on disqualification would apply to any of them.

The following is the list of current directors and the list of nominees for election as members of the Board of Directors of BPI for the term as approved by the Nomination Committee:

- Age Citizenship Name (as of 2023 ASM) Jaime Augusto Zobel de Ayala 64 Filipino 1. 2. Cezar P. Consing 63 Filipino 3. Jose Teodoro K. Limcaoco 61 Filipino 4. Janet Guat Har Ang (Independent Director) 63 Singaporean René G. Bañez 67 Filipino 5. 6. Romeo L. Bernardo 68 Filipino 7. Ignacio R. Bunye (Independent Director) 78 Filipino 8. Emmanuel S. de Dios (Independent Director) 68 Filipino 9. Ramon R. del Rosario, Jr. 78 Filipino 10. Octavio Victor R. Espiritu 79 Filipino 11. Aurelio R. Montinola III 71 Filipino 12. Cesar V. Purisima (Independent Director) 63 Filipino 13. Jaime Z. Urquijo 34 Filipino 14. Maria Dolores B. Yuvienco (Independent Director) 75 Filipino
- i. Current Board of Directors

## ii. Nominees for Election to the Board of Directors for the Term 2023-2024

| Name   | Age<br>(as of 2023 ASM) | Citizenship |
|--|-------------------------|-------------|
| 1. Jaime Augusto Zobel de Ayala                      | 64                      | Filipino    |
| 2. Cezar P. Consing                                  | 63                      | Filipino    |
| 3. Jose Teodoro K. Limcaoco                          | 61                      | Filipino    |
| 4. Janet Guat Har Ang (Independent Director)         | 63                      | Singaporean |
| 5. René G. Bañez                                     | 67                      | Filipino    |
| 6. Romeo L. Bernardo                                 | 68                      | Filipino    |
| 7. Ignacio R. Bunye (Independent Director)           | 78                      | Filipino    |
| 8. Karl Kendrick T. Chua                             | 44                      | Filipino    |
| 9. Emmanuel S. de Dios (Independent Director)        | 68                      | Filipino    |
| 10. Octavio Victor R. Espiritu                       | 79                      | Filipino    |
| 11. Rizalina G. Mantaring (Independent Director)     | 63                      | Filipino    |
| 12. Aurelio R. Montinola III                         | 71                      | Filipino    |
| 13. Cesar V. Purisima (Independent Director)         | 63                      | Filipino    |
| 14. Jaime Z. Urquijo                                 | 34                      | Filipino    |
| 15. Maria Dolores B. Yuvienco (Independent Director) | 75                      | Filipino    |

The following is the list of Key Executive Officers of BPI:

|    | The Key Executive Officers |                 |                  |             |  |  |  |
|----|----------------------------|-----------------|------------------|-------------|--|--|--|
|    | Name                       | Rank/Title      | Age              | Citizenship |  |  |  |
|    |                            |                 | (As of 2023 ASM) |             |  |  |  |
| 1. | Jose Teodoro K. Limcaoco   | President & CEO | 61               | Filipino    |  |  |  |
| 2. | Ma. Cristina L. Go         | EVP             | 53               | Filipino    |  |  |  |
| 3. | Eric Roberto M. Luchangco  | SVP & CFO       | 52               | Filipino    |  |  |  |
| 4. | Marie Josephine M. Ocampo  | EVP             | 61               | Filipino    |  |  |  |
| 5. | Juan Carlos L. Syquia      | EVP             | 56               | Filipino    |  |  |  |

None of the above-named Directors and Officers of the Bank works for the government.

Please refer to attached Annex "A" for the brief background of the Directors/Nominees and Executive Officers of BPI.

## (d) Significant Employees

The Bank values its human resources and considers its entire workforce as significant employees. It expects each employee to do his share in achieving the company's set goals and objectives.

## (e) Family Relationships

Mr. Jaime Zobel de Ayala Urquijo, a member of the Board, is a 3rd degree relative by consanguinity (nephew) of the Chairman of the Board of Directors, Mr. Jaime Augusto Zobel de Ayala.

## (f) Legal Proceedings

To the knowledge of the Bank, none of its nominees for election as Directors and its Executive Officers have been subject of the following legal proceedings during the last five (5) years:

- i. any bankruptcy petition filed by or against any business of which such director or officer was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- ii. any conviction by final judgment, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign;
- iii. any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- iv. being found by domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading, market or self-regulatory organization, to have violated a securities or commodities law or regulation and the judgment has not been reversed, suspended, or vacated.

## (g) **Resignation of Directors**

To date, no director has resigned from, or declined to stand for election or re-election to the Board since the date of the 2022 annual meeting of stockholders due to any disagreement with the Bank relative to its operations, policies and practices.

## Item 6. Compensation of Directors and Executive Officers

## (a) **Executive Compensation**

| Names arranged                      |                                       |                  | 2021          |                                |
|-------------------------------------|---------------------------------------|------------------|---------------|--------------------------------|
| By Rank/ By Surname                 | Position                              | Salary           | Bonuses       | Fees and Other<br>Compensation |
| Jose Teodoro K. Limcaoco            | President & CEO<br>(from April 2021)  |                  |               |                                |
| Cezar P. Consing                    | President & CEO<br>(until April 2021) |                  |               |                                |
| Maria Theresa M. Javier             | EVP & CFO                             |                  |               |                                |
| Ramon L. Jocson                     | EVP & COO                             |                  |               |                                |
| Marie Josephine M. Ocampo           | EVP                                   |                  |               |                                |
| Juan Carlos L. Syquia               | EVP                                   |                  |               |                                |
| All above-named Officers as a group |                                       | 187,848,883.51   | 72,813,500    |                                |
| All other unnamed Officers as a     |                                       | 8,732,179,018.14 | 1,029,675,000 |                                |
| group                               |                                       |                  |               |                                |

|                 | 2022 Actual                                |   |   |  |
|-----------------|--|---|---|--|
| Position Salary |  | Bonuses   | Fees and Other<br>Compensation                                  |  |
| President & CEO |  |   |   |  |
| EVP             |  |   |   |  |
| EVP & COO       |  |   |   |  |
| EVP             |  |   |   |  |
| EVP             |  |   |   |  |
|                 | 230,079,237                                | 78,575,300  |   |  |
|                 | 9,689,329,389                              | 1,110,535,100   |   |  |
|                 | President & CEO<br>EVP<br>EVP & COO<br>EVP | SalaryPresident & CEOEVPEVP & COOEVPEVPEVP230,079,237 | PositionSalaryBonusesPresident & CEOEVPEVP & COOEVPEVPEVPEVPEVP |  |

| Names arranged                      | Position Salary | 2023 Estimates |               |                                |  |
|-------------------------------------|-----------------|----------------|---------------|--------------------------------|--|
| By Rank/ By Surname                 |                 | Salary         | Bonuses       | Fees and Other<br>Compensation |  |
| Jose Teodoro K. Limcaoco            | President & CEO |                |               |                                |  |
| Maria Cristina L. Go                | EVP             |                |               |                                |  |
| Maria Theresa M. Javier             | EVP             |                |               |                                |  |
| Marie Josephine M. Ocampo           | EVP             |                |               |                                |  |
| Juan Carlos L. Syquia               | EVP             |                |               |                                |  |
| All above-named Officers as a group |                 | 158,821,092    | 110,900,000   |                                |  |
| All other unnamed Officers as a     |                 | 10,183,553,845 | 1,815,992,100 |                                |  |
| group                               |                 |                |               |                                |  |

## (b) Compensation of Directors

Article V of the Bank's Amended By-Laws provides:

"Each director shall be entitled to receive from the Bank, pursuant to a resolution of the Board of Directors, fees and other compensation for his services as director. The Board of Directors shall have the sole authority to determine the amount, form and structure of the fees and other compensation of the directors. In no case shall the total yearly compensation of directors exceed one percent (1%) of the net income before income tax of the Bank during the preceding year.

The Personnel and Compensation Committee of the Bank shall have the responsibility for recommending to the Board of Directors the fees and other compensation for directors. In discharging this duty, the Committee shall be guided by the objective of ensuring that compensation should fairly pay directors for work required in a company of the Bank's size and scope."

The compensation structure of the directors, as fixed by the Board of Directors on 20 April 2022, consists of an annual retainer fee in the amount of Php4.2M and per diem in the amount of Php70,000 per Board meeting and Php30,000 per Committee meeting attended. Directors who hold executive or management positions do not receive directors' fees or per diems. Above compensation structure shall be submitted to the stockholders for approval in accordance with the requirements of Section 29 of the Revised Corporation Code.

The total compensation for 2022 for the members of the Board of Directors amounted to Php86,920,000.00<sup>7</sup>. The total compensation for 2022 for each non-executive and independent director is attached as Annex "A-3(b)".

# (c) Standard Arrangement

Other than the above-mentioned compensation for Directors, the Bank has no other arrangement with regard to compensation of Directors, directly or indirectly, for any other services provided by the said directors, for the last completed fiscal year.

## Item 7. Independent Public Accountants

(a) The principal accountant of the Bank for the fiscal year 2022 is the accounting firm of Isla Lipana & Co. The same accounting firm is being recommended for re-election at the Annual Stockholders' Meeting of the Bank. Pursuant to the General Requirements of SRC Rule 68, Par. 3 (Qualifications and Reports of Independent Auditors), the Bank has engaged Isla Lipana & Co., as the external auditor with Mr. John-John Patrick V. Lim as the Partner-in-Charge.

The appointment or re-appointment of the Bank's external auditor is subject to the approval and endorsement by the Audit Committee, for subsequent confirmation and approval by the Board of Directors and finally the Stockholders.

The Audit Committee of BPI is chaired by Ms. Maria Dolores B. Yuvienco (Independent Director), with the following members: Mr. Octavio Victor R. Espiritu, and Mr. Cesar V. Purisima (Independent Director).

<sup>&</sup>lt;sup>7</sup> Includes P28.12M for the year 2022 representing per diem of Directors at P70,000 per Board meeting and P30,000 per Committee meeting attended.

- (b) Representatives of Isla Lipana & Co. are expected to be present at the Annual Stockholders' Meeting. They will have the opportunity to make a statement if they desire to do so and they are expected to be available to respond to appropriate questions and to count and/or validate the votes, if needed, during the Annual Stockholders' Meeting.
- (c) Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There are no disagreements with Isla Lipana & Co. on accounting and financial disclosures.

(d) Audit and Audit-Related Fees

BPI has paid the following fees, inclusive of taxes, to its external auditors in the past two (2) years:

| Fiscal Year                         | Audit Fees | Audit-related Fees |
|-------------------------------------|------------|--------------------|
| 2020 paid in 2021                   | ₱18.340 M  | ₱3.767 M           |
| 2021 paid in 2022                   | ₱21.010 M  | ₱4.558 M           |
| 2021 Bond Offering paid in 2022     | ₱ 3.662 M  | ₱190.590 K         |
| Approved for 2022<br>(not yet paid) | ₱19.037 M  | -                  |

The audit and audit-related fees cover services by the external auditor that are reasonably related to the performance of the audit or review of the annual, half year or quarter end financial statements for BPI and its subsidiaries. There were no non-audit fees for other services not related to the audit/review of the financial statements.

## Item 8. Compensation Plans

As currently provided in Article Seventh of the Bank's Amended Articles of Incorporation, not more than one and one half percent  $(1\frac{1}{2}\%)$  of the authorized common stock of BPI is set aside for an Executive Stock Option Plan (ESOP) and another one and one half percent  $(1\frac{1}{2}\%)$  for a Stock Purchase Plan for employees and officers of BPI and its subsidiaries, over which shares the stockholders shall have no pre-emptive rights. Said provision was approved by the Bangko Sentral ng Pilipinas, Securities and Exchange Commission and the Stockholders.

## C. ISSUANCE AND EXCHANGE OF SECURITIES

#### Item 9. Authorization or Issuance of Securities Other than for Exchange

There are no matters or actions to be taken up in the meeting with respect to the authorization or issuance of securities other than for exchange.

## Item 10. Modification or Exchange of Securities

There are no matters or actions to be taken up in the meeting with respect to the modification of any class of the Company's securities or the issuance of authorization for issuance of one class of the Company's securities in exchange for outstanding securities of another class.

## Item 11. Financial and Other Information

The management's discussion and analysis, market price of shares and dividends and other data related to the Company's financial information and the Statement of Management's Responsibility for Financial Statements including the audited financial statements as of December 31, 2022, are attached hereto as Annexes "A-1" and "B".

#### Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

There are no matters or actions to be taken up in the meeting with respect to mergers, consolidations, acquisitions and similar matters.

## Item 13. Acquisition or Disposition of Property

There are no matters or actions to be taken up in the meeting with respect to material acquisition or disposition of any property by the Company.

## Item 14. Restatement of Accounts

There are no matters or actions to be taken up in the meeting with respect to restatement of accounts.

# D. OTHER MATTERS

## Item 15. Action with Respect to Reports

The following are to be submitted for approval during the stockholders' meeting:

- (a) Approval of the Minutes of the Annual Meeting of the Stockholders on April 28, 2022, containing:
  - (i) Approval of Minutes of Annual Stockholders' Meeting on April 22, 2021.
  - (ii) Approval of Annual Report and the Bank's Audited Financial Statements as of 31 December 2021 incorporated in the Annual Report.
  - (iii) Ratification of the Acts of the Board of Directors and Officers.
  - (iv) Election of Board of Directors (including the Independent Directors).
  - (v) Election of External Auditors and Fixing of their Remuneration.
  - (vi) Amendment of Article Seventh of the Bank's Articles of Incorporation and Amended By-Laws.
- (b) Approval of the Minutes of the Special Meeting of the Stockholders on January 17, 2023, containing:
  - (i) Amendment of Article Seventh of the Bank's Articles of Incorporation
  - (ii) Merger between BPI and Robinsons Bank Corporation

The minutes of the 2022 Annual Stockholders' Meeting and the 2023 Special Stockholders' Meeting, which are available on the website of the Bank, contain the following information:

- (i) Description of the voting and voting tabulation procedures used in the previous meeting;
- (ii) Description of the opportunity given to stockholders or members to ask questions and a record of the questions asked and answers given.
- (iii) The matters discussed and resolutions reached.
- (iv) A record of the voting results for each agenda item.
- (v) List of directors, officers and stockholders who attended the meeting.

The minutes of the Annual Stockholders Meeting on April 28, 2022, attached as Annex "A-3(c)", and the minutes of the Special Stockholders Meeting on January 17, 2023, attached as Annex "A-3(d)", may both be viewed through the following link: <u>https://www.bpi.com.ph/about/disclosures/minutes-of-asm</u>

(c) Approval of the Annual Report and the Bank's Audited Financial Statements as of December 31, 2022, containing the performance of the Bank and its financial condition.

The Audited Financial Statements as of December 31, 2022, will be presented for approval of the stockholders.

(d) Ratification of the acts of the Board of Directors and Officers.

The acts and resolutions of the Board of Directors and its committees were those taken or adopted since the annual stockholders' meeting on April 28, 2022 until April 27, 2023, contracts and transactions entered into by the Bank, credit/loan transactions including to related parties, projects and investments, treasury matters, manpower related decisions/approvals, including programs of the Bank's Executive Stock Option Plan and

Stock Purchase Plan for employees and officers, corporate governance-related actions, and other matters covered by disclosures to the Securities and Exchange Commission (SEC) and the Philippine Stock Exchange (PSE). The acts of Management were those taken to implement the resolutions of the Board or its committees or made in the general conduct of business.

(e) Election of the Board of Directors (Including the Independent Directors)

The members of the Board of Directors (regular and independent) of the Bank for the term 2023-2024 are to be elected at the Annual Stockholders' Meeting to hold office until the next succeeding annual meeting, and/or until their respective successors have been duly elected and gualified.

(f) Election of External Auditors and Fixing of their Remuneration

The Accounting Firm of Isla Lipana & Co. is proposed to be re-elected as the Bank's External Auditors for the Fiscal year 2023, at the remuneration agreed upon between BPI Management and the External Auditors.

## Item 16. Matters Not Required to be Submitted

All matters or actions that will require the vote of the security holders will be submitted in the meeting.

## Item 17. Amendment of Charter, By-Laws or Other Documents

(a) <u>Amendment of By-Laws</u>

The proposal to amend the Bank's Amended By-Laws will be submitted to the stockholders for approval.

The proposed amendments reflect substantial changes relating to: Article IV to 1) align with the practice of holding the annual stockholders' meeting in April; 2) To align with SEC MC No. 7, S. of 2021, which grants shareholders holding at least ten percent (10%) of the outstanding capital stock of a Publicly Listed Company the right to call for a Special Stockholders' Meeting; and Article V to align with Section 29 of the Revised Corporation Code, which disallows directors from deciding their own per diems or compensation.

The amendments to the By-Laws are in line with the regulatory requirements under the Manual of Regulations for Bank (MORB), the Revised Corporation Code and the best-practice recommendations under the ASEAN Corporate Governance Scorecard.

The provisions of the By-Laws reflecting the foregoing changes are attached hereto as Annex "A-4".

#### Item 18. Other Proposed Action

There are no proposed actions other than those indicated in the notice for this Annual Meeting of Stockholders.

#### Item 19. Voting Procedures

(a) Vote Required for Approval or Election

The election of directors will be by plurality of votes and every stockholder shall be entitled to cumulate his votes.

Approval of matters required to be acted upon will need the affirmative vote of at least a majority of the issued and outstanding stock entitled to vote and represented at the meeting.

(b) Method by which the Votes will be Counted

Votes will be counted by shares and not per capita. Each outstanding share of stock entitles the registered holder to one vote. Any stockholder may cumulate his vote as provided in the

Revised Corporation Code for purposes of election of the members of the Board. All votes received shall be tabulated by the Office of the Corporate Secretary and the results will be validated by the Bank's auditor. In light of the Regulations (as defined in Item 19(c) below), stockholders will only be allowed to vote by appointing the Chairman of the meeting as proxy or electronically *in absentia*.

(c) Participation of Shareholders by Remote Communication

To prevent the spread of COVID-19 and to ensure the safety and welfare of our stockholders, the Bank will dispense with the physical attendance of stockholders at the meeting and will allow attendance only by remote communication, as set forth below, and by voting in absentia, as provided in Items 4(c) and 19(b) above, or voting through the Chairman of the meeting as proxy.

The live webcast of the meeting shall be accessible through the following online web address: <u>http://www.ayalagroupshareholders.com/</u>. To enable the Bank to perform validation procedures, identify the shareholders participating by remote communication and record their presence for purposes of quorum, the shareholders shall inform the Bank by email to bpi-asm@bpi.com.ph on or before April 17, 2023, of their participation in the meeting by remote communication. Stockholders may email questions or comments prior to or during the meeting at the following email address: bpi-asm@bpi.com.ph. The detailed instructions for participation through remote communication are set forth in Annex "A-2".

- Item 20. Management Report Annex "A-1"
- Item 21. Statement of Management's Responsibility and Audited Financial Statements Annex "B"

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on the 15<sup>th</sup> day of March 2023.

BANK OF THE PHILIPPINE ISLANDS

by : (Sgd.) MARIA LOURDES P. GATMAYTAN Corporate Secretary

# ANNEX "A"

## THE NOMINEES TO THE BPI BOARD OF DIRECTORS FOR THE TERM 2023-2024

1. JAIME AUGUSTO ZOBEL DE AYALA, Filipino, 64, has been a member of the board of directors of BPI since March 1990 and chairman since March 2004. He is currently the chairman of the Bank's Executive Committee, Personnel and Compensation Committee and a member of the Nomination Committee. Mr. Zobel served as vice chairman from 1995 to March 2004.

Mr. Zobel serves as a director of Ayala Corporation since May 1987 and its chairman since April 2006. He holds the following positions in other publicly listed companies: Chairman of Globe Telecom, Inc., Ayala Land, Inc., AC Industrial Technology Holdings, Inc., AC Infrastructure Holdings Corporation, AC Energy and Infrastructure Corporation (formerly AC Energy, Inc.), Ayala Healthcare Holdings, Inc., and Asiacom Philippines, Inc. Mr. Zobel is also the Co-Chairman of Ayala Foundation, Inc.; Director of AC Ventures Holding Corp., Alabang Commercial Corporation, Light Rail Manila Holdings, Inc. and AG Holdings Limited.

Outside the Ayala group, he is a director of Temasek Holdings (Private) Limited and a member of various business and socio-civic organizations in the Philippines and abroad, including the JP Morgan International Council, JP Morgan Asia Pacific Council, and Mitsubishi Corporation International Advisory Council. He is a member of the Board of Governors of the Asian Institute of Management, the Advisory Board of Asia Global Institute (University of Hong Kong) and of various advisory boards of Harvard University, including the Global Advisory Council and Asia Center Advisory Committee, HBS Board of Dean's Advisors, and HBS Asia Advisory Committee. He sits on the board of Singapore Management University (SMU) and is the chairman of SMU International Advisory Council in the Philippines. He is a member of the Asia Business Council, ASEAN Business Club Advisory Council, Leapfrog Investment Global Leadership Council. The Council for Inclusive Capitalism, and World Wildlife Fund Philippines National Advisory Council. He is the co-vice chairman of the Makati Business Club, the chairman of Endeavor Philippines, and a trustee emeritus of Eisenhower Fellowships.

He was awarded the Presidential Medal of Merit in 2009, the Philippine Legion of Honor with rank of Grand Commander in 2010, and the Order of Mabini with rank of Commander in 2015 by the president of the Philippines in recognition of his outstanding public service. In 2017, he was recognized as a United Nations Sustainable Development Goals Pioneer by the UN Global Compact for his work in sustainable business strategy and operations. The first recipient of the award from the Philippines, he was one of 10 individuals recognized for championing sustainability and the pursuit of the 17 SDGs in business.

Mr. Zobel graduated with B.A. in Economics (Cum Laude) from Harvard University in 1981 and obtained an MBA from the Harvard Graduate School of Business Administration in 1987.

2. CEZAR P. CONSING, Filipino, 63 years old, was elected as regular director of the Bank in April 2021. He served as President and Chief Executive Officer of BPI from 2013 to 2021. He is currently the vice chairman of BPI's Board and Executive Committee and member of Nomination Committees. Mr. Consing also serves as member of the board of directors of BPI Asset Management and Trust Corporation (also known as BPI Wealth), BPI Capital Corporation, and BPI Direct BanKo, Inc., A Savings Bank.

Mr. Consing is currently the President & CEO of Ayala Corporation and Vice Chairman of Globe Telecom and AC Energy. He is Chairman of the Philippine Dealing System. And College of St. Benilde. Mr. Consing is a member of the Trilateral Commission. He is a member of the boards of trustees of the Philippine-American Educational Foundation and the Manila Golf Club Foundation.

Mr. Consing was a Partner & Co-Head for Asia of the Rohatyn Group from 2004 – 2013. He was an investment banker with J.P. Morgan & Co. from 1985 – 2014. For 7 years, Mr. Consing

was the Head or Co-Head of Investment Banking of Asia Pacific and President of J.P. Morgan Securities Asia. Mr. Consing has previously served as Chairman and President of the Bankers Association of the Philippines, President of Bancnet, and Chairman of the National Reinsurance Corporation.

Mr. Consing has previously served as an independent director of Jollibee Foods Corporation, CIMB Group Holdings Berhad and First Gen Corporation. He has also served as a board director of SQREEM Technologies and FILGIFTS.com. Mr. Consing has previously served as a board director of the Asian Youth Orchestra, the US-Philippines Society, La Salle Greenhills, Endeavor Philippines, and International Care Ministries. Mr. Consing worked for BPI from 1981-1987, as a management trainee and eventually as assistant vice president.

Mr. Consing received an A.B. Economics degree (Accelerated Program), Magna Cum Laude, and the gold medal for Economics, from De La Salle University, Manila, in 1979. He obtained an M.A. in Applied Economics from the University of Michigan, Ann Arbor, in 1980.

**3. JOSE TEODORO K. LIMCAOCO**, Filipino, 61 years old, was elected as President and Chief Executive Officer of Bank of the Philippine Islands (BPI) in April 2021.

He serves as chairman of BPI Capital Corporation, BPI Asset Management and Trust Corporation (also known as BPI Wealth), BPI/MS Insurance Corporation, BPI AIA Life Assurance Corporation and BPI Europe PLC; president and vice chairman of The Bank of the Philippine Islands Foundation, Inc.; vice chairman of BPI Century Tokyo Lease & Finance Corporation and BPI Century Tokyo Rental Corporation, director and treasurer of Bankers Association of the Philippines, BAP Data Exchange, Inc., and director of Philippine Dealing System Holdings Corporation and Philippine Payments Management, Inc. Previously, he served as president of BPI Family Savings Bank from 2010-2015 and president of BPI Capital Corporation from 2007-2010. He was also director/treasurer of Ayala Life Assurance, Inc. in 2009, director/chairman of Ayala Plans, Inc. in 2010-2015, and director of Globe Fintech Innovations, Inc. in 2017-2022 and AC Energy International Inc. in 2019-2022. He also worked at BPI from 1989 to 1992 and at BPI Capital from 1995 to 1997.

From 2015 to 2021, he was a Senior Managing Director and the Chief Finance Officer, Chief Risk Officer, Chief Sustainability Officer and Finance Group Head of Ayala Corporation. He served as a director of publicly listed companies, namely: Globe Telecom, Inc., Integrated Micro-Electronics, Inc. and as a director of SSI Group, Inc. He also served as a director of a number of Ayala group companies including those involved in healthcare, infrastructure, education, energy, and industrial technologies.

Mr. Limcaoco joined Ayala Corporation as a managing director in 1998. His responsibilities prior to his secondment to BPI in 2007 included assistant treasurer of Ayala Corporation, trustee and treasurer of Ayala Foundation, Inc., president of myAyala.com, and director/treasurer of Azalea Technology Investments, Inc. from 2001-2006.

He served as the president of the Chamber of Thrift Banks from 2013-2015. He was named as the ING-Finex CFO of the Year in 2018. He has held prior positions with JP Morgan & Co. and with BZW Asia.

He is a director and treasurer of Just For Kids, Inc., a family-owned company.

He graduated from Stanford University with a BS Mathematical Sciences (Honors Program) in 1984 and from the Wharton School of the University of Pennsylvania with an MBA (Finance and Investment Management) in 1988.

**4. JANET GUAT HAR ANG**, Singaporean, 63 years old, was elected as an independent director of BPI in May 2021. She is the Chairperson of the Bank's Risk Management Committee.

Ms. Ang is currently the Chairperson of SISTIC.com Pte Ltd, NUS–ISS, Singapore Polytechnic and the Public Transport Council. Ms. Ang is also the Deputy Chairperson of the Singapore Business Federation Foundation as well as Member of the Board of The Esplanade Company Ltd and the Home Team Science & Technology Agency.

Ms. Ang serves on the Council of Board Diversity and the Singapore Business Federation, and is a Senior Advisor of the RGE Group and independent director of Tanoto Foundation. She is a Fellow of the Singapore Computer Society, a Fellow of Singapore Institute of Directors and a member and past president of the International Women's Forum (Singapore). She is a Nominated Member of the Parliament of Singapore and Singapore's Non-Resident Ambassador to the Holy See.

Ms. Ang had a thirty-seven-year career in the information technology industry and had lived and worked in Japan and China over a span of eleven years. She was a managing director of IBM Singapore from 2001 to 2003 and again from 2011-2015. Her last executive role was as IBM Vice President, Head of Industry Solutions of IBM Asia Pacific. She was also an Independent Director of SPH Ltd from 2014-2022 and Chairperson of the Board of Trustees of Caritas Singapore Agape Fund from 2019-2022.

Ms. Ang was awarded The Public Service Medal in 2019. She was also awarded the Singapore Computer Society IT Leaders Award – Hall of Fame in 2018, the NUS Distinguished Alumni Service Award in 2015, the NUS Business School Eminent Alumni Award in 2014 and most recently, the NUS Outstanding Service Award 2021.

Ms. Ang graduated with a Bachelor of Business Administration (Honours) from the National University of Singapore.

5. RENÉ G. BAÑEZ, Filipino, 67 years old, was elected as director of BPI in August 2021. He is a member of the Bank's Executive, Related Party Transaction, and Retirement/Pension Committees. Mr. Bañez also serves as a board director of BPI Asset Management and Trust Corporation (also known as BPI Wealth, A Trust Corporation) and BPI Capital Corporation.

Mr. Bañez served as the Commissioner of the Bureau of Internal Revenue (BIR) from February 2001 to August 2002 and as Deputy Commissioner from June 1993 to November 1995.

In the private sector, he held several senior-level positions in PLDT until his retirement in 2016. He was senior vice president and head of the Supply Chain, Asset Protection and Management Group, from 2008 to 2016; senior vice president and chief governance officer from 2004 to 2007; corporate governance advisor from 2003 to 2004; senior vice president, Support Services and Tax Management from 2000 to 2001; and first vice president, Support Services and Tax Management from 1998 to 2000. Prior to joining PLDT, he was Group Tax Director of Metro Pacific Investment Corporation until 1998.

Before his appointment to the BIR in 1993, he spent more than 11 years at accounting firm Isla Lipana & Co./PwC (formerly Joaquin Cunanan & Co.), starting as a tax consultant in 1982 until he became tax principal (Partner) from 1990 to 1993.

He is affiliated with the Equestrian Order of the Holy Sepulchre, and is a member of the Finance Board of the Archdiocese of Manila and Diocese of Pasig, a board member/trustee of Radio Veritas Corporation, Pope Pius Foundation, Catholic Travel Inc., Mirador Jesuit Villa & Retreat House Corporation, Loyola School of Theology Corporation, Solidaritas Fund and Unitas Asia Corp. (a subsidiary of Radio Veritas Asia).

Mr. Bañez earned his Bachelor of Laws degree in 1981 and his Bachelor of Arts degree in 1976 both from Ateneo de Manila University.

6. ROMEO L. BERNARDO, Filipino, 68 years old, has served as a member of the board of directors of BPI since February 1998, and an independent director since August 2002 until April

2019. He is currently a member of the Executive and Personnel and Compensation Committees.

Mr. Bernardo serves as an independent director of the following PSE-listed companies: Aboitiz Equity Ventures, Inc., RFM Corporation, Monde Nissin Corporation and Philippine Investment Management, Inc. (PHINMA). He is also a non-executive director of Globe Telecom, Inc. He is the chairman of the board of directors of the ALFM family of funds. He is likewise a public advocate of good corporate and national governance and frequently writes on the subject in his capacity as vice chairman and co-founder of the Foundation for Economic Freedom and the Philippine Advisor of Global Source Partners, Inc., a worldwide network providing insights on emerging markets.

Mr. Bernardo is a former undersecretary of the Department of Finance and founded his consultancy practice, Lazaro Bernardo Tiu & Associates in 1996. He has worked and/or been engaged as consultant in various multilateral institutions such as the World Bank, International Finance Corporation, and Asian Development Bank. He has also worked with government institutions such as the Department of Finance and the National Economic Development Authority (NEDA) in policy matters involving pension reform, capital markets reform, and fiscal and debt management.

Mr. Bernardo graduated with a B.S. Business Economics degree (Magna Cum Laude), from the University of the Philippines in 1974. He obtained his M.A. Development Economics at Williams College, Williamstown, Massachusetts in 1977.

7. IGNACIO R. BUNYE, Filipino, 78 years old, was elected as an independent director of BPI in April 2016. He is the chairman of the Bank's Related Party Transaction Committee and a member of the Corporate Governance and Personnel and Compensation Committees. He was appointed lead independent director in April 2021. Mr. Bunye also serves as an independent director of BPI Asset Management and Trust Corporation, BPI Direct BanKo, Inc., A Savings Bank and BPI Capital Corporation.

Mr. Bunye was a member of the Monetary Board of the Bangko Sentral ng Pilipinas from 2008 to 2014. He previously held the positions of Presidential Political Adviser in 2008, Presidential Spokesperson in 2003, and Press Secretary in 2002. He also worked in BPI's Treasury and Corporate Finance departments from 1983 to 1986 before he began his government service in the City of Muntinlupa (then a municipality) as officer-in-charge and later as Mayor between 1986 and 1998.

During his twelve-year stewardship in Muntinlupa, Mr. Bunye founded the Muntinlupa Polytechnic College (now Pamantasan ng Lungsod ng Muntinlupa) and laid the foundation for the establishment of the Ospital ng Muntinlupa. In a concurrent capacity, he also served as Chairman of the Metropolitan Manila Authority (now Metropolitan Manila Development Authority) between 1991 and 1992, and was a member of the House of Representatives representing Muntinlupa between 1998 and 2001. A former print and broadcast journalist, he now writes a regular weekly column for Manila Bulletin, Tempo, People's Tonight, Sun Star, BusinessWeek Mindanao, Panay News and Filipino Reporter (in New York).

Significant awards and recognition received by Mr. Bunye include the Asian Institute of Management Honor and Prestige Award, the Bangko Sentral Service Excellence Medal, the Gran Oden de Isabela Catolica, and the Order of Lakandula (rank of Bayani).

Mr. Bunye is a member of the Integrated Bar of the Philippines. He obtained his Bachelor of Arts degree and Bachelor of Laws degree from the Ateneo de Manila University in 1964 and 1969, respectively. He passed the Philippine Bar Examination in 1969. He also attained his degree in Masters in Management from the Asian Institute of Management in 1976.

8. KARL KENDRICK T. CHUA, Filipino, 44, is a former Secretary of the National Economic and Development Authority and Undersecretary for Strategy, Economics, and Results at the

Department of Finance. He has extensive experience in the areas of economic and fiscal policy, statistical development, national identification, labor and social protection policy, poverty analysis, and digital transformation, among others.

He is currently an adviser for the World Bank's World Development Report and a member of the Selection Committee of the Asian Development Bank and International Economic Association Innovative Policy Research Award. He is also a board adviser to LH Paragon Group of Companies and consultant for the Bank of the Philippine Islands.

Mr. Chua was a senior official in the Government of the Philippines for six years. As Secretary of Socioeconomic Planning and Chief Economist of the country, he provided strategic leadership on economic policy during the Covid-19 pandemic and the further liberalization of key sectors of the economy. He also oversaw the implementation of the national ID program.

As Undersecretary in the Department of Finance, he led the technical team in the passage of the Comprehensive Tax Reform Program and the Rice Tariffication Law. Prior to joining the government, he was with the World Bank for 12 years and was the senior economist for the Philippines.

Mr. Chua graduated from the Ateneo De Manila University in 2000 with a degree in B.S. Management Engineering. He earned his M.A. Economics (2003) and Ph.D Economics (2011) from the University of the Philippines, and is currently studying data science at the Asian Institute of Management.

9. EMMANUEL S. DE DIOS, Filipino, 68 years old, was elected as independent director of Bank of the Philippine Islands (BPI) in April 2022 and is the chairman of the Corporate Governance Committee. Mr. de Dios was professor at the University of the Philippines School of Economics from 1980 until his retirement in 2019. He is currently trustee/chairman of Pulse Asia Research, Inc. Mr. De Dios is also a Trustee of Assisi Development Foundation, Inc., the Peace and Equity Foundation, Inc., and the FEU Public Policy Center.

He was the Dean of the University of the Philippines School of Economics from 2007 to 2010.

He received his AB Economics degree from the Ateneo de Manila University (cum laude) in 1978 and his Ph.D. in Economics from the University of the Philippines in 1987. He pursued post-doctoral studies at the Universität Konstanz in Germany from 1987 to 1988 and is the author or editor of various books, monographs, articles and reviews in economics.

**10. OCTAVIO V. ESPIRITU**, Filipino, 79 years old, has been a member of the board of directors of BPI since April 2000 and an independent director since April 2003 until May 2021. He is currently a member of the Risk Management Committee and Audit Committee. He was appointed lead independent director in April 2019 until May 2021.

Mr. Espiritu is an independent director of Bloomberry Resorts Corporation, Manila Water Company Inc., and PDS Group Holdings and Subsidiaries, a member of the board of directors of Philippine Stratbase Consultancy, Inc., Pueblo de Oro Golf & Country Club, and The Country Club, Inc. He is the chairman of GANESP Ventures, Inc. and MAROV Holding Company, Inc. He is also a trustee and board member of the Carlos P. Romulo Foundation.

Mr. Espiritu was the president and Chief Executive Officer of Far East Bank & Trust Company (which merged with the Bank of the Philippine Islands in the year 2000) from 1987 until April 2000.

He graduated with an A.B. Economics degree from the Ateneo de Manila University in 1963 and obtained his M.A. Economics degree from Georgetown University, U.S.A in 1966.

**11. RIZALINA G. MANTARING,** Filipino, 63, is an independent director of Ayala Corporation, Ayala Land, First Philippine Holdings Corporation, Universal Robina Corporation, PHINMA Corporation, Maxicare Healthcare Corporation, GoTYME Bank and East Asia Computer Center Inc. She is also a director of Sun Life Grepa Financial Inc.

She was CEO & Country Head of Sun Life Financial Philippines from 2009 – 2018, Chief Operations Officer of Sun Life Financial Asia, responsible for IT & Operations across the region, from 2008-2009, President of the Management Association of the Philippines in 2019, and President of the Philippine Life Insurance Association in 2015. She is a Trustee of the Makati Business Club and Philippine Business for Education. She is also a Fellow of the Foundation for Economic Freedom.

Ms. Mantaring was recognized by prestigious award-giving bodies, among which were the Asia Talent Management award at CNBC's 2017 Asia Business Leader Awards, the 2018 Executive Champion of the Year from the Asia Insurance Review and the Asia Pacific Entrepreneurship Award (Financial Services, Philippines) in 2016. In 2010, on the occasion of the 100th anniversary of the UP College of Engineering, she was named one of the college's 100 Most Outstanding Alumni of the Past Century. In 2019 she received the PAX award, the highest award conferred by St. Scholastica's College on an outstanding alumna.

A graduate of the University of the Philippines with a B.S. Electrical Engineering degree (cum laude), Ms. Mantaring has an M.S. Computer Science from The State University of New York at Albany and is a Fellow of the Life Management Institute (with distinction).

12. AURELIO R. MONTINOLA III, Filipino, 71 years old, has been a member of the board of directors of BPI since 2004. Mr. Montinola served as President and Chief Executive Officer of BPI for eight years from 2005 to 2013, and BPI Family Savings Bank, Inc. for twelve years from 1992 to 2004. He also served as chairman of BPI/MS Insurance Corporation from 2005-2015 and remained as a director until June 2022. He is the chairman of the Bank's Retirement/Pension Committee and member of the Bank's Executive, and Personnel & Compensation Committees. Among the several BPI subsidiaries and affiliates, Mr. Montinola serves as member of the board of directors of the following: BPI Capital Corporation, BPI Direct BanKo, Inc., A Savings Bank, and The Bank of the Philippine Islands Foundation, Inc.

Mr. Montinola is the chairman of Far Eastern University, Inc. and an independent director of Roxas and Company, Inc., both PSE-listed companies. Among others, he is also the chairman of Ramon Magsaysay Award Foundation, Amon Trading Corporation, Roosevelt College, Inc. and East Asia Computer Center, Inc. He is a member of the board of trustees of the Philippine Business for Education Inc. where he sits as vice chairman.

Significant awards received by Mr. Montinola include Management Man of the Year 2012 (Management Association of the Philippines), Asian Banker Leadership Award (twice), and Legion d'Honneur (Chevalier) from the French Government.

He obtained his Bachelor of Science in Management Engineering degree at the Ateneo de Manila University in 1973 and his MBA from the Harvard Business School in 1977.

**13. CESAR V. PURISIMA**, Filipino, 63 years old, was elected as independent director of BPI in January 2021. He is the chairman of BPI's Nomination Committee, and member of the Executive, Risk Management and Audit Committees. He also serves as a member of the board of directors of BPI Capital Corporation.

Mr. Purisima also currently serves as an independent director of Ayala Corporation, Ayala Land, Inc., Universal Robina Corporation, and Jollibee Foods Corporation. He is also a founding partner of Ikhlas Capital Singapore Pte. Ltd., a pan-ASEAN private equity platform. He is a member of the board of AIA Group Limited, a member of the Global Advisory Council of Sumitomo Mitsui Banking Corporation, a member of Singapore Management University's International Advisory Council in the Philippines and member of the Board of Advisors of ABS- CBN. He is also a member of the board of trustees of the the International School of Manila. He is an Asia Fellow at the Milken Institute, a global, non-profit, non-partisan think tank.

Mr. Purisima served in the government of the Philippines as Secretary of Finance and chair of Economic Development Cluster of the President's Cabinet from July 2010 to June 2016 and as secretary of Trade and Industry from January 2004 to February 2005. He also previously served on the boards of a number of government institutions, including as a member of the Monetary Board of the Bangko Sentral ng Pilipinas (BSP), Governor of the Asian Development Bank and World Bank for the Philippines, Alternate Governor of the International Monetary Fund for the Philippines, and chairman of the Land Bank of the Philippines. Under his leadership, the Philippines received its first investment-grade ratings. He was named Finance Minister of the Year seven times in six consecutive years by a number of publications, a first for the Philippines. Prior to serving the government, Mr. Purisima was the chairman & country managing partner of the Philippines' largest professional services firm SGV & Co.

He was conferred the Chevalier dans l'Ordre national de la Legion d'Honneur (Knight of the National Order of the Legion of Honour) by the president of the French Republic in 2017, the Order of Lakandula, Rank of Grand Cross (Bayani) by the president of the Philippines in 2016, and the Chevalier de l'Ordre national du Merite (Knight of the National Order of Merit) by the president of the French Republic in 2001.

Mr. Purisima is a certified public accountant and has extensive experience in public accounting both in the Philippines and abroad. Mr. Purisima obtained his Bachelor of Science in Commerce (Majors in Accounting & Management of Financial Institutions) degree from De La Salle University (Manila) in 1979, Master of Management degree from J.L. Kellogg Graduate School of Management, Northwestern University in 1983 and Doctor of Humanities honoris causa degree from Angeles University Foundation (Philippines) in 2012.

14. JAIME Z. URQUIJO, Filipino, 34 years old, was elected as director of BPI in September 2022. Mr. Urquijo serves as a director of AC Industrial Technology Holdings, Inc., ACE Enexor, Inc., Merlin Solar Technologies, Inc., Merlin Solar Technologies, Inc. (Philippines), Renewable Energy Joint Stock Company, BIM Energy Joint Stock Company, BIM Wind Power Joint Stock Company, BPI/MS Insurance Corporation and Integrated Micro-Electronics, Inc. He is presently the Assistant Vice President for Business Development – International at AC Energy Corporation (ACEN) and a Senior Manager at Ayala Corporation.

Mr. Urquijo served as director of BPI AIA Life Assurance Corporation (formerly BPI-Philam Life Assurance Corporation) from 2021 to 2022. He held a key manager position in the Corporate Strategy and Business Development Group of Ayala Corporation from 2016 to 2020. He was a founding member and Head of Business Development of AF Payments, Inc. from 2014 to 2016, a joint venture between Ayala Corporation and the Metro Pacific group which won a Public Private Partnership (PPP) concession to replace the ticketing system of the LRT and MRT of Metro Manila with a unified contactless ticketing system, called the Beep Card. The Beep Card was the first interoperable transport card in the Philippines. He started his career at J.P. Morgan in New York in 2010 and was an analyst and associate until 2013.

Mr. Urquijo is the president of the University of Notre Dame Alumni Association of the Philippines, an executive committee member of the INSEAD Alumni Association of the Philippines, an advisor to the board of the Philippine Rugby Football Union and a member of the National Advisory Council of WWF Philippines.

Mr. Urquijo graduated with a B.A. in Political Science from the University of Notre Dame in 2010 and received his M.B.A. from INSEAD in 2018.

**15. MARIA DOLORES B. YUVIENCO**, Filipino, 75 years old, was elected as director of BPI in April 2014 and as independent director in April 2016. Mrs. Yuvienco currently serves as the chairman of the Audit Committee, a member of the Related Party Transactions Committee and the Personnel and Compensation Committee. In July 2019, Mrs. Yuvienco was elected as

independent director of BPI Asset Management and Trust Corporation (also known as BPI Wealth), and designated chairman of the AMTC Corporate Governance Committee and a member of the AMTC Risk Management Committee.

She serves as independent director of First Consolidated Bank (Thrift Bank), and chairman of the Nomination and Governance Committee.

Ms. Yuvienco worked for 41 years with the Bangko Sentral ng Pilipinas (formerly known as Central Bank of the Philippines) under various capacities until her compulsory retirement in March 2013. She held the post of Assistant Governor in the Supervision and Examination Sector when she retired. Her exposure at the BSP was largely in bank supervision where her responsibilities ranged from the crafting of policies/regulations on banking supervision to supervising on-site examination and off-site monitoring of BSP-supervised entities. As a ranking official in the BSP, she had opportunities to meet and share ideas with her counterparts in other central banks in the region. Owing to her experience, she was tapped as a resource speaker in various training programs of the Southeast Asian Center for Banking in Kuala Lumpur.

Ms. Yuvienco attended the Ayala Integrated Corporate Governance, Risk Management and Sustainability Summit (The Board's Agenda: Mindset Shifts for a Sustainable and Equitable Future) held by Institute of Corporate Directors (ICD) on 18 October 2022 to comply with the requirement of Bangko Sentral ng Pilipinas (BSP).

Ms. Yuvienco graduated from St. Theresa's College, Quezon City in 1967, with a degree of Bachelor of Science in Commerce, major in Accounting. She took up post graduate studies at the University of the Philippines Diliman. She is a Certified Public Accountant and a Career Executive Service Professional.

THE KEY EXECUTIVE OFFICERS OF BPI as of February 28, 2023

## 1. JOSE TEODORO K. LIMCAOCO President & Chief Executive Officer

## 2. MARIA CRISTINA L. GO Executive Vice-President

Ms. Go, Filipino, 53 years old, Ms. Go now heads the Consumer Banking Segment, which was formed post-merger of BPI and BPI Family Savings Bank (BFSB). After having served BPI Family Savings Bank as President since June 2017, Ms. Go now leads the combined retail businesses to primarily serve the needs of over 9 million individual customers. BPI Consumer Banking is now comprised of the 753 branches nationwide, retail digital platforms, core retail products specifically deposits, auto loans, housing loans and bancassurance and the support services. Since the consolidation of these businesses into OneConsumer bank. Ms. Go has steadfastly focused on driving strategy focused on transforming the customer experience towards becoming what the bank refers to as "phygital", leveraging on the bank's vast physical presence to offer trusted advice through its 9,100-strong cadre of expert bank personnel complimented by best-in-class digital capabilities that make banking easier and more convenient, anytime, anywhere. In the past year, the Consumer Bank has been able to aggressively expand the retail customer base with new digital product offerings, increase market shares in deposits and loans through enhanced customer engagements and business partnerships, and improve asset quality through innovative risk management and recovery initiatives. Ms. Go inspires a high performing, agile and collaborative culture to be able to serve the ever changing needs of customers.

Beyond digitizing products and automating processes, the ongoing transformation journey of the Consumer Bank encompasses the transformation of the branches from transactional to advisory centers enabled by the continuous upskilling and reskilling of bank personnel. Her experience in BPI Family Savings Bank of transforming processes, products and culture enabled high quality business growth and a pandemic-resilient portfolio, preserving BFSB's leadership position in the thrift bank industry until its merger. Prior to assuming leadership of BFSB, she served as Group Head of BFSB Retail Loans after heading BPI's Payments and Unsecured Lending Group where she led initiatives and innovations that differentiated BPI in the industry, such as the launches of the first EMV compliant credit cards and Real Thrills, the first instant rewards program.

Before joining BPI, Ms. Go was Vice President at Citibank Philippines managing the bank's Retail Bank Marketing then at Citibank Credit Cards Cross Sell Division in New York. She also worked in Ayala Land, Inc. to establish and head its Market Planning and Development Division where she became part of the team responsible for the company's foray into the middle-market. She started her career in Procter & Gamble as Brand Assistant then was promoted to Assistant Brand Manager, managing brands such as Mr. Clean, Perla, Star and Dari Crème. She served as the Secretary and Trustee of the Chamber of Thrift Banks. She currently serves as Director and Chairman of the Personnel Committee of BPI MS Insurance Corporation, Chairman of BPI Payments Holdings, Inc., and a Director of the Board of TransUnion Philippines. She is part of the Ayala Group's Innovation Advisory Council since its inception in 2013. She serves as a mentor for high-impact entrepreneurs in Endeavor Philippines and is a contributor to the Philippine Star's Property Report section. She is a member of the Management Association of the Philippines, Harvard Global Club of the Philippines, Filipina CEO Circle and NextGen Organization of Women Corporate Directors. She earned a Master's degree from the Harvard Business School with honors in 1996. She graduated magna cum laude with a degree in BS Business Administration and Accountancy from the University of the Philippines Diliman, was awarded one of the Ten Outstanding Students of the Philippines, placed first in the CPA licensure exam in 1991, and was recognized as one of the UP College of Business Administration's Distinguished Alumni in 2012 and as one of the Filipina Women's Network Most Influential Filipina Women in the World in 2016.

## 3. MARIE JOSEPHINE M. OCAMPO Executive Vice President

Ms. Ocampo, Filipino, 61 years old, Ms. Ocampo is the Head of the Mass Retail Segment of the Bank, where she oversees BPI's credit, debit and prepaid card businesses as well as personal and micro finance loans.

Ms. Ocampo is currently the Chairman of the Board of BPI Direct BanKo, the bank's microfinance subsidiary. She is a member of the Board of BPI Payments Holdings Inc., Global Payments Asia-Pacific Philippines, Inc., AF Payments Inc., and CARD MRI Rizal Bank Inc.

Ms. Ocampo started her career in BPI as Vice-President for Marketing and Sales of BPI Credit Cards in 1996. She soon took the position of President for BPI Card Corporation, the bank's credit card subsidiary where she won the prestigious Agora Award-2000 Marketing Company of the Year. In 2005, Ms. Ocampo was then cross-posted to BPI's Consumer Banking Group as Head of Kiosk Banking and Head of Personal Banking. She also became the Chief Marketing Officer of BPI from 2008 until 2014 where she was responsible for the bank's data warehouse, customer analytic capabilities and the bank's CRM, advertising and digital initiatives across the breadth of products, channels and services. In 2015, she became the Payments and Remittance group head.

Prior to joining BPI, Ms. Ocampo gained over 10 years of marketing experience in Procter & Gamble and Johnson & Johnson Australia and the Philippines, where she led the expansion of J&J's Health Care, Baby Care and Sanitary Protection business.

Ms. Ocampo graduated Magna Cum Laude and received her Bachelor of Science in Business Management, Honors Program at Ateneo de Manila University. She also completed the Advanced Management Program at the Harvard Business School in 2007.

## 4. JUAN CARLOS L. SYQUIA Executive Vice President

Mr. Syquia, Filipino 56 years old, is the Head of Institutional Banking. Mr. Syquia's responsibilities include managing the Corporate Banking Relationship Management, Commercial Banking Relationship Management, Corporate & Commercial Credit Products, Transaction Banking (Cash Management and Trade), Remittance & Fund Transfer, and Investment Banking (which includes Equity Brokerage) units of the Bank. He is also Chairman of the Board of Directors of BPI's merchant acquiring joint venture company, Global Payments Asia-Pacific Philippines Incorporated and Medicard Philippines Inc.

Mr. Syquia has over 30 years of work experience in the financial services industry. Before taking on his current role, he was the President of BPI Capital Corporation and Co-Head for Investment Banking for the Bank. He re-joined the Bank via BPI Capital Corporation in June 2016. Prior to this, Mr. Syquia was Managing Director and Country Head of Corporate Clients for Standard Chartered Bank in the Philippines serving in that role from late 2011. In that role, he was principally responsible for wholesale banking strategy of the bank in the Philippines.

Mr. Syquia spent 17 years with the ING Group where he started with Baring Brothers & Co. in 1994. Within the banking group of ING, he took on various roles in relationship management, corporate finance origination, and investment banking execution. His last role in ING Bank was as Managing Director, Head of Corporate Finance at ING Bank Manila. In 2007, he moved to a regional role based in Hong Kong as Head of Strategy and Business Development at ING Asia Pacific Ltd., the regional hub of ING Group's life insurance and asset management practice. He held Board of Director positions at ING Insurance Bhd. (Malaysia), Pacific Antai Life Insurance Co. (Shanghai, China), ING Vysya Life Insurance (India).

Mr. Syquia is a product of the BPI's Officer Training Program which he completed in 1990 during his first stint at the Bank. In 1991, he was assigned to the Cebu region where he formed part of

a two-man team that established the Corporate Banking Division desk in Cebu. He carries an MBA Degree (Honors) with a concentration in Finance and International Business from Fordham University, NY as well as an AB degree in Management Economics from the Ateneo de Manila University.

## 5. DINO R. GASMEN Senior Vice-President, Treasurer

Filipino, 56 years old, Mr. Gasmen serves as the Bank's Treasurer and Head of the Bank's Global Markets. He is responsible for optimizing the Bank's resources through management of interest rate and liquidity gaps, as well as its fixed income and currency market-making, trading, and distribution capabilities. Mr. Gasmen is Chairman of the Bank's Asset & Liability Committee and is a member of the Management Committee.

Prior to joining BPI in 2014, Mr. Gasmen spent 17 years at HSBC Global Markets covering various roles, such as heading the Rates Trading Business in the Philippines, Indonesia, Vietnam, and Sri Lanka, as well as Balance Sheet Management for HSBC Philippines. He also worked in HSBC Bank PLC in the United Kingdom as Asian Product Manager where he helped local sales teams in the distribution of Asian markets products.

In BPI, Mr. Gasmen has been at the helm of various divisions in Global Markets. He was the Head of Asset & Liability Management (ALM) in 2014. In this role, he was responsible for ensuring multicurrency liquidity and optimizing portfolio investments. Mr. Gasmen also served as the Head of the Treasury Trading Division from 2015 until 2018, leading the Foreign Exchange (FX) Trading, Foreign and Local Fixed Income Trading, and Derivatives Trading Desks. In 2018, he reassumed the role of Head of ALM until his assignment as the bank's Treasurer in 2020.

Mr. Gasmen served as the President of the Money Market Association of the Philippines (MART) in 2006, and ACI Financial Markets Association Philippines in 2018.

He holds a B.S. in Electrical Engineering and a Master's Degree in Business Administration from the University of the Philippines Diliman.

## 6. ERIC ROBERTO M. LUCHANGCO Senior Vice-President, Chief Financial Officer & Chief Sustainability Officer

Filipino, 52 years old, was appointed to his current position as CFO, Chief Sustainability Officer, and head of Strategy and Finance effective June 2022. In this role, he manages the Bank's strategic planning and budgeting, capital structure, investor relations and sustainability agenda, as well as overseeing the legal and business transformation and data analytic teams.

Immediately prior, Mr. Luchangco was Head of Business Banking from June 2019 until May 2022, where he managed BPI's presence within the SME space with a vision of becoming the partner of choice for SMEs in the Philippines.

Mr. Luchangco initially joined the BPI Group in 2013, starting with BPI Capital, BPI's investment banking unit, as Head of Debt Capital Markets. In June 2017, he moved into BPI to become the Head of Corporate Credit Products, where his team managed the credit reviews of the accounts under the Corporate Bank.

Prior to joining BPI, Mr. Luchangco worked at Daiwa Capital Markets, spending time in their Manila, Hong Kong and Singapore offices, originating and executing a wide variety of investment banking transactions.

Mr. Luchangco graduated Management Economics from Ateneo de Manila University, and received his MBA degree from the Ross School of Business at the University of Michigan.

## 7. MARIA LOURDES P. GATMAYTAN Senior Vice-President, Head of Corporate Legal Affairs and Corporate Secretary

Atty. Gatmaytan, Filipino, 54 years old, is concurrently the Co-Head of Legal/Head of Corporate Legal Affairs and Corporate Secretary of BPI. She also serves as Corporate Secretary of BPI Asset Management and Trust Corporation, BPI Investment Management, Inc., BPI Direct BanKo, Inc., A Savings Bank and BPI/MS Insurance Corporation. Atty. Gatmaytan earned her Juris Doctor degree from the Ateneo de Manila School of Law, graduating with honors in 1993. She received her Bachelor of Science degree in Legal Management from the Ateneo de Manila University in 1989.

## ANNEX "A-1"

## **MANAGEMENT REPORT**

## **Description of Business**

As the first bank in the Philippines and Southeast Asia, the Bank of the Philippine Islands (BPI), a member of the Ayala group of companies, is one of the first institutions to be listed on the PSE. BPI has established a history of client trust, financial strength, and innovation. Since 1851, our business, products, and services have created sustainable value and played a significant role in every Filipino's daily life, as well as in the country's growing economy.

A fully diversified universal bank and a recognized leader in the banking industry, BPI, together with its subsidiaries and affiliates, offers a diverse range of products and services in consumer and corporate banking as well as in asset management, payments, insurance, investment banking, foreign exchange, leasing, and securities distribution. BPI has long recognized the primacy of corporate governance and the culture of integrity, values, and ethics that have always been the hallmark of the Bank. BPI's Board of Directors and Senior Management work towards a sustainable and more inclusive society, framed around prudent and sound banking practices, quality of profits, and business fundamentals leadership.

BPI also has 2,080 ATMs and CAMs, and about 9.3 million clients being served by a 18,204-strong employee workforce. Together with subsidiaries and affiliates in the BPI group, the Bank seeks to serve all client segments, including corporate, consumer, or small, medium, and micro-entrepreneurs.

Principal Subsidiaries. The Bank's principal subsidiaries are:

- (1) BPI Capital Corp. ("BPI Cap") is an investment house that offers a full suite of services covering a comprehensive program: from corporate finance and capital markets advisory, project finance and loan syndication, to debt and equity underwriting and securities distribution. It began operations in December 1994. BPI Cap wholly owns BPI Securities Corp., a stock brokerage.
- (2) BPI Direct BanKo, Inc., A Savings Bank ("BanKo"), serves microfinance customers through branch, digital, and partnership channels. Founded in July 2009 as BPI Globe BanKO, it is now wholly owned, following a September 2016 purchase of stakes owned by Ayala Corp. (20%) and Globe Telecom, Inc. (40%) and a December 2016 merger with BPI Direct Savings Bank, Inc.
- (3) BPI International Finance Limited ("BPI IFL"), originally established in August 1974, is a deposittaking company authorized and regulated by the Hong Kong Monetary Authority. It is also licensed by the Securities and Futures Commission of Hong Kong to undertake Type 1 (Dealing in Securities), Type 4 (Advising on Securities) and Type 9 (Asset Management) regulated activities. Its principal business activities are: 1) providing banking services mainly in relation to term deposits and loans; 2) providing securities brokerage services in relation to dealing and advising on securities; and 3) providing asset management services.
- (4) BPI Remittance Centre Hong Kong Ltd. ("BERC HK") is a licensed money service operator in Hong Kong servicing the remittance services to beneficiaries residing throughout the Philippines. On November 21, 2018, BPI IFL distributed its shares in BERC HK as a property dividend to the Parent Bank. BERC HK became an immediate subsidiary of the Parent Bank following this.
- (5) BPI (Europe) PIc ("BPI Europe") is a UK-licensed bank authorized by the PRA, jointly regulated by the PRA and the Financial Conduct Authority (FCA). It has been in operation since 2007, and started off with a paid-up capital of £20 million, subsequently increased to £100 million after equity infusions in 2020 and 2021. The bank offers simple retail deposit products and engages in the proprietary trading of fixed income securities, foreign exchange and syndicated loans.
- (6) BPI/MS Insurance Corp. ("BPI MS") is a non-life insurance company. It is a joint venture with

Mitsui Sumitomo Insurance Co. (who owns a 49% stake) and is the result of a merger of FGU Insurance Co. and FEB Mitsui Marine Insurance Co., which was acquired as a subsidiary of Far East Bank in 2000.

- (7) BPI Asset Management and Trust Corporation ("BPI AMTC") is a stand-alone trust corporation (SATC) serving both individual and institutional investors with a full suite of local and global investment solutions. BPI AMTC commenced operations on February 1, 2017.
- (8) BPI Investment Management Inc. ("BIMI") is a wholly owned subsidiary of the Bank and serves as the Bank's fund manager, investment advisor and principal distributor of the ALFM & PAMI Mutual Funds – open-end investment companies registered with, and regulated by, the Securities and Exchange Commission (SEC).

## Legal Proceedings

The Bank does not have any material pending legal proceedings to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their property is the subject.

## Market Information

The common shares of BPI have been listed on the Philippine Stock Exchange (PSE) since 1971.

The table below shows the high and low prices of BPI shares transacted at the PSE for each quarter within the last three (3) fiscal years.

|                              |   | High   |   | Low   |
|------------------------------|---|--------|---|-------|
| Year Ended December 31, 2020 |   |        |   |       |
| 1st Quarter                  | Р | 89.00  | Р | 51.40 |
| 2nd Quarter                  |   | 78.00  |   | 57.00 |
| 3rd Quarter                  |   | 75.00  |   | 61.00 |
| 4th Quarter                  |   | 88.60  |   | 64.50 |
| Year Ended December 31, 2021 |   |        |   |       |
| 1st Quarter                  | Р | 89.00  | Р | 79.45 |
| 2nd Quarter                  |   | 89.00  |   | 80.00 |
| 3rd Quarter                  |   | 89.95  |   | 80.30 |
| 4th Quarter                  |   | 95.80  |   | 80.50 |
| Year Ended December 31, 2022 |   |        |   |       |
| 1st Quarter                  | Р | 102.00 | Р | 91.00 |
| 2nd Quarter                  |   | 100.00 |   | 84.80 |
| 3rd Quarter                  |   | 98.25  |   | 86.00 |
| 4th Quarter                  |   | 105.90 |   | 90.50 |

The high and low prices of BPI at the Philippine Stock Exchange on March 8, 2023 were P109.00 and P106.60, respectively, with a closing price of P109.00.

# Dividends

The Bank's practice is to declare cash dividends to its common stockholders on a regular basis as may be determined by the Board of Directors. As its dividend payout history shows, the Bank has consistently paid at least P1.80 per share in annual dividends; however, the Bank evaluates its dividend payments from time to time in accordance with business and regulatory requirements and cannot make explicit warranties about the quantum of future dividend payments.

Cash dividends declared and paid during the years ending December 31, 2020, 2021, and 2022 are as follows:

| Date         | Date of      | Amount of Dividends |                   |  |
|--------------|--------------|---------------------|-------------------|--|
| Declared     | Payment      | Per Share           | Total (in Php Mn) |  |
| May 20, 2020 | Jun 26, 2020 | 0.90                | 4,062             |  |
| Oct 21, 2020 | Nov 26, 2020 | 0.90                | 4,062             |  |
| May 19, 2021 | Jun 23, 2021 | 0.90                | 4,062             |  |
| Nov 17, 2021 | Dec 24, 2021 | 0.90                | 4,062             |  |
| May 18, 2022 | Jun 22, 2022 | 1.06                | 4,784             |  |
| Nov 17, 2022 | Dec 23, 2022 | 1.06                | 4,784             |  |
|              |              |                     |                   |  |

There are no known restrictions or impediments to the Bank's ability to pay dividends on common equity, whether current or future.

Dividend declaration is ultimately the responsibility of BPI and the BPI Board of Directors which has the authority to declare dividends as it may deem appropriate. Banks that meet the prequalification criteria including capital adequacy requirements and applicable laws and regulations of the BSP can declare and pay dividends without prior BSP verification.

Details of the dividend declaration is reflected in Note 18 of the 2022 Audited Financial Statements.

## Management Discussion and Analysis of Financial Condition and Results of Operations

The highlights of the balance sheet and income statement of BPI for each year and the compounded growth rate over the three-year period (2019-2022) are shown below:

| n Million Pesos | 2019      | 2020      | 2021      | 2022      | CAGR |
|-----------------|-----------|-----------|-----------|-----------|------|
| Assets          | 2,205,030 | 2,233,443 | 2,421,915 | 2,603,961 | 5.7% |
| Loans (Net)     | 1,475,336 | 1,407,413 | 1,476,527 | 1,702,990 | 4.9% |
| Deposits        | 1,695,343 | 1,716,177 | 1,955,147 | 2,096,001 | 7.3% |
| Capital         | 269,577   | 279,835   | 293,060   | 317,722   | 5.6% |

Over the past three years, despite the pandemic, the Bank was able to grow total assets by 5.7%, largely funded by deposits which grew 7.3% annually. Total loans, despite the decline in 2020 due to the pandemic, recovered a year after and registered a 4.9% three-year CAGR as of 2022. The Bank continued to accrete capital from operations at 5.6% three-year CAGR.

# <u>2020</u>

**Total resources** reached P2.23 trillion, up P28.41 billion, or 1.3%, from last year's P2.21 trillion. **Total deposits** grew P20.83 billion, or 1.2% to P1.72 trillion, on the back of growth in demand and savings deposits of 15.7% and 16.9%, respectively. **Derivative Financial Liabilities** increased P2.78 billion, or 96.6%, due to lower market valuation of certain derivative products. On the other hand, **Due to Bangko Sentral ng Pilipinas and other banks** decreased by P1.46 billion, or 49.4%, on account of lower tax collected for the Bureau of Internal Revenues (BIR). **Manager's checks and demand draft outstanding** decreased by P1.19 billion, or 14.4%, on account of lower volume of manager's checks issued. **Accrued taxes, interest and other expenses** lower by P963 million, or 9.8%, on lower accrued interest payable.

**Capital funds** amounted to P279.84 billion, increased P10.26 billion, or 3.8%, higher than last year's P269.58 billion. **Surplus** contributed to the capital growth by P18.05 billion, or 12.2%, as a result of accumulated profits net of cash dividend payments. **Reserves** decreased by P4.69 billion, or 91.9%,

representing required appropriation of general loan loss provisions in excess of PFRS9 loan loss provisions under BSP Circ. 1011. **Accumulated other comprehensive loss** likewise increased by P3.46 billion, or 141.9%, due to recognition of lower actuarial losses on defined benefit plan.

On the asset side, **loans and advances, net** declined P67.92 billion, or 4.6%, due to lower growth mostly across business segments compared to 2019. However, **financial assets at fair value through OCI** increased P76.28 billion, or 141.5%, largely due to the sale of hold to collect debt securities. **Due from Other Banks**, increased P17.80 billion, or 79.6% while **due from Bangko Sentral ng Pilipinas** (**BSP**) increased P16.14 billion, or 7.8% due to higher volume of placements with various banks in BSP deposits. **Financial assets at fair value through profit and loss** increased P13.10 billion, or 54.4%, due to increase in holdings of securities intended for trading. **Deferred income tax assets, net** grew P7.82 billion, or 80.6%, on account of the impairment losses setup for the period. **Interbank loans receivable and securities purchased under agreements to resell** increased P7.68 billion, or 34.0%, due to higher volume placements of interbank term loans. **Other resources, net** was higher by P1.44 billion, or 9.3%, primarily attributable to higher miscellaneous assets. **Assets attributable to insurance operations** increased P935 million, or 5.3%, due to higher securities investments of the Bank's non-life insurance affiliate. **Investments in subsidiaries and associates, net** increased P764 million, or 11.3%, as a result of higher income from the leasing business.

On the other hand, **financial assets at amortized cost** decreased P30.45 billion, or 11.1%, due to the net effect of the decrease in the Bank's various holdings in hold to collect securities. **Cash and other cash items** were lower by P10.08 billion, or 21.3%, on account of lower cash requirement for the period as compared to year-end 2019. **Bank premises, furniture, fixtures and equipment, net** decreased P4.92 billion, or 20.7%, as the booking of the Right-of-Use Asset for the Bank's leased properties and equipment (PFRS 16) decreased from its first recognition in 2019. **Assets held for sale, net** also declined P185 million, or 5.9%, due to sale of foreclosed properties and decline in building improvements.

## <u>2021</u>

**Total resources** reached P2.42 trillion, up P188.47 billion, or 8.4%, from last year's P2.23 trillion. This was driven by the expansion in **total deposits** of P238.97 billion, or 13.9%, as CASA deposits increased P140.28 billion, 10.3%, to P1.51 trillion and Time Deposits increased P98.69 billion, or 28.2%, to P448.94 billion. The increase was partially offset by the settlement of maturing bonds booked under other borrowed funds, down P56.91 billion, or 37.5%. **Deferred credits and other liabilities** at P43.40 billion, down 5.4%, primarily from the decrease in other liabilities. **Derivative financial liabilities** also declined P2.02 billion, or 35.8%, due to lower market valuation of certain derivative products. **Liabilities attributable to insurance operations** at P13.24 billion, decreased P1.11 billion, or 7.7%, on account of lower reserves and other balances. **Due to Bangko Sentral ng Pilipinas and other banks** decreased by P537.77 million, or 36.1%, owing to lower tax collected for the Bureau of Internal Revenues (BIR) and other banks. **Accrued taxes, interest and other expenses** lower by P488.81 million, or 5.5%, on lower accrued income tax and other expenses payable.

**Capital funds** amounted to P293.06 billion, increased P13.22 billion, or 4.7%, higher than last year's P279.83 billion. **Surplus** contributed to the capital growth by P15.59 billion, or 9.4%, on account of the recognized appropriation of retained earnings. **Reserves** likewise increased by P148.59 million, or 35.8%, due to the 10% appropriated reserves from the trust business income in compliance with the existing BSP regulations. These are partially tempered by the increase in **accumulated other comprehensive loss** by P2.77 billion, or 47.0%, due to the recognized negative movement on defined benefit obligation in the beginning of the year.

On the asset side, **financial assets at amortized cost** increased P94.02 billion, up 38.4%, on account of additional placements in long-term HTC securities. **Loans and advances, net** have bounced back to its pre-pandemic level at P1.48 trillion, grew P69.11 billion, or 4.9%, due to higher growth mostly across business segments compared to 2020. With higher placements in BSP deposits, **due from Bangko Sentral ng Pilipinas (BSP)** increased P44.84 billion, or 20.0%. **Other resources, net** was also higher by P3.05 billion, or 18.1%, on account of higher miscellaneous assets. **Assets held for sale, net** up P311.68 million, or 10.5%, due to lower allowance for losses recognized in 2021.

On the other hand, financial assets at fair value through profit and loss decreased P15.88 billion,

or 42.7%, due to decrease in holdings of securities intended for trading. **Due from Other Banks** at P34.57 billion, down 13.9%, due to the net decrease in account balances with various banks. **Cash and other cash items** were lower by P2.03 billion, or 5.5%, on account of lower cash placements as compared to year-end 2020. **Deferred income tax assets, net** at P15.82 billion, down 9.7%, mainly due to the net impact of the new tax rate under the CREATE law. **Bank premises, furniture, fixtures and equipment, net** decreased P1.31 billion, or 6.9%, on account of lower booking of right-of-use assets under PFRS 16. **Assets attributable to insurance operations** at P17.56 billion, down 6.2%, due to lower assets booked from the Bank's non-life insurance affiliate.

## <u>2022</u>

**Total resources** stood at P2.60 trillion, up P182.05 billion, or 7.5%, from last year's P2.42 trillion. **Total deposits** at P2.10 trillion, went up by P140.85 billion or 7.2%, as Time Deposits increased P88.65 billion, 19.8%, to P537.59 billion and CASA deposits increased P52.20 billion, 3.5%, to P1.56 trillion. **Deferred credits and other liabilities** at P51.21 billion, was up P7.81 billion, 18.0%, from increases in Foreign Acceptances Outstanding. **Accrued taxes, Interest and Other Expenses** at P 10.59 billion, was up P2.17 billion, 25.8%, on higher accrued interest on time certificate of deposits and performance bonus. **Due to Bangko Sentral ng Pilipinas and other banks** at P2.89 billion, increased by P1.93 billion, or 202.8%, on higher marginal cash deposit. **Liabilities attributable to insurance operations** at P14.92 billion, up P1.68 billion, or 12.7%, on account of higher reserves and other balances of the Bank's non-life insurance affiliate. **Derivative financial liabilities** were also up P665.46 million, or 18.3%, on higher mark-to-market due to market movement.

**Capital funds** amounted to P317.72 billion, increased P24.66 billion, or 8.4%, higher than last year's P293.06 billion. **Surplus** contributed to the capital growth by P29.96 billion, or 16.5%, on account of the higher net income partly offset by higher dividends and higher appropriation of reserves. Movements in **Share Premium, Share Capital and Treasury Shares** were due to the issuance of common shares to BFB shareholders on account of the merger. **Reserves** also increased by P79.73 million, or 14.1%, on appropriated reserves from the trading business in compliance with Capital Markets Integrity Corporation (CMIC) ruling. These increases were partially tempered by the increase in **accumulated other comprehensive loss** by P5.59 billion, or 64.4%, on higher losses on FVOCI securities and loss on fluctuation reserves.

On the asset side, **loans and advances, net,** at P1.70 trillion, grew by P226.46 billion, or 15.3%, on increases in all portfolios. **Financial assets at amortized cost** increased P81.86 billion, up 24.2%, on account of additional placements in long-term HTC securities. **Due from Other Banks** was up P10.62 billion, or 30.7% on balances maintained with foreign banks. **Cash and other cash items** similarly increased by P4.47 billion, or 12.7%, on higher cash on hand. **Bank premises, furniture, fixtures and equipment, net** increased P1.83 billion, or 10.4%, on recognition of right-of-use assets for new and renewal of leases under PFRS 16. **Assets attributable to insurance operations** at P19.06 billion, up 8.5%, due to higher assets booked from the Bank's non-life insurance affiliate. **Deferred income tax assets, net** at P16.75 billion, up 5.9%, on account of the impairment losses setup for the period. **Assets held for sale, net** up P477.93 million, or 14.6%, on higher acquired real and other properties.

On the other hand, **due from Bangko Sentral ng Pilipinas (BSP)** declined P85.96 billion, or 32.0%, on lower placements in BSP deposits. **Financial Assets at Fair Value through OCI**, at P95.27 billion, was also lower by P39.47 billion, or 29.3%, to reduce exposures to manage portfolio risks. **Interbank loans receivable and securities purchased under agreements to resell** also declined by P18.47 billion, or 59.9%, on lower interbank reverse repurchase agreement. **Other resources, net** was also lower by P3.06 billion, or 15.4%, on account of lower miscellaneous assets.

## Asset Quality

The Bank's loan portfolio mix is broken down into corporates at 76.7%, small and medium enterprises (SMEs) at 4.3%, consumer at 18.9%, compared to last year's 76.5%, 4.4%, and 19.1%, respectively.

Allowance for Impairment at P9.17 billion declined P3.97 billion from last year's P13.13 billion. NPL ratio improved to 1.76% from 2.49% in 2021, which was below the industry ratio of 3.26%.

Details of the loan portfolio and asset quality are reflected in the 2022 Audited Financial Statements

Note 10 and Note 26.1.3.1, respectively.

## Funding and Liquidity

Customer deposits account for 92% of BPI's total funding, while 4% is attributable to other borrowings. The Bank's liquidity ratios (Liquidity Coverage Ratio and Net Stable Funding Ratio) are comfortably above the regulatory minimum of 100%.

The Bank's CASA Ratio was 74.4%, while the Loan-to-Deposit Ratio was 81.2%.

For further details on the Bank's deposits, borrowings, and liquidity, refer to the 2022 Audited Financial Statements Notes 15, 16, and 26.3.1, respectively.

| n Million Pesos     | 2019       | 2020   | 2021   | 2022   | CAGR  |
|---------------------|------------|--------|--------|--------|-------|
|                     | (restated) |        |        |        |       |
| Net Interest Income | 65,575     | 72,264 | 69,583 | 85,066 | 9.1%  |
| Non-Interest Income | 26,687     | 29,659 | 27,822 | 33,459 | 7.8%  |
| Impairment Losses   | 5,562      | 28,000 | 13,135 | 9,167  | 18.1% |
| Operating Expenses  | 48,344     | 48,154 | 50,733 | 57,990 | 6.3%  |
| Net Income          | 28,803     | 21,409 | 23,880 | 39,605 | 11.2% |

## **Results of Operations**

The Bank's income grew at a compounded annual rate of 11.2% in the past three years despite the significantly higher impairment losses recorded in 2020. Net interest income and non-interest income increased by 9.1% and 7.8%, respectively while operating expenses grew at a slower rate of 6.3% over the same period.

# 2020 vs. 2019

On November 18, 2020, the Board of Directors approved the transfer of the Parent Bank's majority ownership via the sale of BPI's 2% share in BPI CTL to TCC, effective December 22, 2020. This resulted in a 49% to 51% ownership structure between BPI and TCC. The loss of control of the Parent Bank over BPI CTL resulted in the deconsolidation of the finance lease operations and was presented as a discontinued operation.

Accordingly, the Bank's **net income attributable to equity holders arising from continued operations** reached P21.41 billion, decreased P7.39 billion, or 25.7%, from the P28.80 billion recognized in the prior year. This amount is net of the **loss arising from the discontinued operations** of (P211) million resulted from the recent transaction. Moreover, the decline in net income was primarily from the P28.0 billion **impairment losses** booked for the full year 2020, as the economic slowdown leads to an increase in non-performing loans. However, total revenues for the year increased by 10.5%, to P101.92 billion, and **operating expenses** amounted to P48.15 billion, almost flat compared to previous year, declined -0.4%.

**Net interest income** stood at P72.26 billion, up P6.69 billion, or 10.2%, on account of the P119.81 billion, or 5.8%, expansion in average asset base, and 14-basis point expansion in margins.

Interest income decreased P4.18 billion, or 4.2%, compared from the P100.49 billion of the same period last year. Interest income on loans and advances decreased P3.74 billion, or 4.4%, on the back of lower asset yields, down by 84 bps, despite higher average volume by P122.8 billion. Interest income on financial assets likewise decreased P657 million due to lower asset yield, despite higher average volume. However, interest income on deposits with BSP and other banks increased P222 million, or 12.9%, as both average volume and yield rose by P33.06 billion and 57 bps, respectively.

• Interest expense of P24.04 billion, decreased P10.87 billion, or 31.1%, on the back of the decreases in both interest expense on deposits at P18.99 billion, down P9.89 billion, or 34.2%, and on bills payable and other borrowings at P5.06 billion, down P980 million, or 16.2%, due to higher average volume despite lower interest cost.

**Other income** at P29.66 billion, up P2.97 billion, or 11.1%, higher than the P26.69 billion earned in the same period of 2019. The increase was primarily from the **net gains on disposals of investment securities at amortized cost** at P4.65 billion, up P4.52 billion, or 3,520.2%, as the Bank sold a portion of debt securities portfolio. **Income attributable to insurance operations** also increased P282 million, up 23.1%, to P1.51 billion, due to higher income contribution from the Bank's life and non-life insurance affiliates. On the other hand, **other operating income** at P9.14 billion, decreased P1.13 billion, or 11.0%, due to decline in gain in asset sales and credit card income.

**Other expenses** at P48.15 billion, decreased P190 million, or 0.4%, due to controlled spending: **Compensation and fringe benefits** at P18.01 billion, was up P636 million, or 3.7%, on increased manpower compensation and Bank contribution to retirement fund.

- Occupancy and equipment-related expenses at P14.61 billion, down P129 million, or 0.9%, due lower rent and utilities costs.
- **Other operating expenses** at P15.54 billion, also decreased P697 million, or 4.3%, due from lower costs for advertising and publicity, and miscellaneous expenses.

**Impairment losses** stood at P28.0 billion, 5.0x more than the P5.56 billion set aside in 2019, due to pre-emptive provisioning on anticipated credit loss.

**Provision for income tax** at P3.91 billion, lower by P5.45 billion, or 58.2%, relative to the P9.36 billion from last year. **Current taxes** at P10.75 billion, was higher by P775 million, or 7.8%, attributable to the higher taxable income subject to regular corporate income tax. **Deferred taxes** at (P6.84) billion, up 1,003%, on account of the higher provisioning set-up for the year.

**Income attributable to non-controlling interest** increased P4 million, or 1.6%, due from higher income contribution from the Bank's non-life insurance affiliate.

#### **Comprehensive Income**

**Total comprehensive income** at P18.26 billion, decreased P10.95 billion, or 37.5%, due to decreases in both **net income before minority interest** by P7.14 billion, or 24.6%, and **total other comprehensive income (loss), net of tax effect** by P3.53 billion, to (P3.39) billion. The total comprehensive income was net of the **loss arising from the discontinued operations** of P215 million.

**Net change in fair value reserve on FVOCI securities, net of tax effect** at P643 million, increased P694 million, on account of higher market valuation of the Bank's investment securities. On the other hand, loss from **remeasurement of defined benefit obligation** increased P1.98 billion, to (P3.38) billion, due to change in financial assumption. **Share in other comprehensive loss of associates** at (P1.24) billion, also increased P1.21 billion, due to the lower market valuation of the life insurance affiliate's investments securities. **Share in other comprehensive income of associates** at P640 million, also decreased P646 million, due lower accumulated fluctuation reserves of the Bank's insurance affiliate. **Fair value reserve on investments of insurance subsidiaries, net of tax effect** at P195 million, declined P350 million, or 64.2%, as a result of lower market valuation of the insurance subsidiaries' investment funds. Loss from **currency translation differences** at (P238) million, increased P36 million, or 18.0%, on account of the net effect from cash flow hedging.

**Comprehensive income attributable to non-controlling interest** decreased P127 million, or 28.7% due to lower market valuation of the insurance's subsidiaries' investments.

#### 2021 vs. 2020

The Bank posted a **net income** of P23.88 billion, increased P2.47 billion, or 11.5% YoY, due to the lower **impairment losses** booked in 2021 versus the accelerated recognition last year in anticipation for higher NPL. However, decline in **total revenues** and slightly higher **operating expenses**, partially

tempered the growth.

**Net interest income** stood at P69.58 billion, down P2.68 billion, or 3.7%, as NIM at 3.30% contracted 19 bps on account of lower asset yields and offset by drop in cost of funds. Modest increase in average assets of 1.5%.

- Interest income decreased P11.69, or 12.1%, versus the P96.31 billion from last year. Interest income on loans and advances at P72.22 billion, decreased P10.09 billion, or 12.3%, owing to lower average volume and asset yields. Interest income on financial assets also lower at P10.43 billion, down 13.4%, due to lower asset yield, despite higher average volume.
- Interest expense of P15.03 billion, decreased P9.01 billion, or 37.5%, primarily from the decrease in Interest expense on deposits of P8.82 billion, or 46.4%, due to lower interest cost despite higher average volume.

**Other income** at P27.82 billion, down P1.84 billion, or 6.2%, on significantly lower **trading gain on securities**, down P6.35 billion, or 79.8%, on account of lower realized gains from various sales of financial assets at FVOCI and hold collect debt securities. Partially offset by higher **fees and commissions** at P11.20 billion, up P2.21 billion, or 24.6%, on higher transaction-based service charges. **Other operating income** also increased P1.66 billion, up 18.3%, owing to the increase in miscellaneous income and higher income from credit card business. **Income attributable to insurance operations** at P1.85 billion, up 23.1%, owing to higher income contribution from the Bank's life insurance affiliates. **Income from foreign exchange trading** up 13.6%, due to favorable trading opportunities.

**Other expenses** were higher at P50.73 billion, up P2.58 billion, or 5.4%, primarily from **occupancy and equipment-related expenses** at P16.01 billion, increased P1.40 billion, or 9.6%, on higher technology spend driven by Bank's continued digitalization initiative.

Impairment losses stood at P13.13 billion, down 53.1%, lower than the P28.0 billion booked in 2020.

**Provision for income tax** at P9.43 billion, higher by P5.52 billion, compared to the P3.91 billion from last year. **Current taxes** at P8.33 billion, lower by P2.42 billion, or 22.5%, and **deferred taxes** at P1.10 billion, higher by P7.94 billion, brought about by the impact of CIT and DIT rate adjustments from the implementation of CREATE law.

**Income attributable to non-controlling interest** decreased P12.51 million, or 5.1%, owing to lower income contribution from the Bank's non-life insurance affiliate.

#### **Comprehensive Income**

**Total comprehensive income** at P21.27 billion, up P3.01 billion, or 16.5%, due to the increase in **net income before minority interest** by P2.46 billion, or 11.4%, and decrease in **total other comprehensive loss, net of tax effect** by P546.15 million, or 16.1%.

**Net change in fair value reserve on FVOCI securities, net of tax effect** at P3.59 billion loss, increased P2.23 billion, on account of lower market valuation of the Bank's investment securities. **Share in other comprehensive loss of associates** at P727.15 million loss, also increased P1.37 billion, due to the lower market valuation of the life insurance affiliate's investments securities. **Fair value reserve on investments of insurance subsidiaries, net of tax effect** at P209.04 million loss, increased P403.24 million, as a result of lower market valuation of the insurance subsidiaries' investment funds. On the other hand, gain from **remeasurement of defined benefit obligation** increased P3.99 billion, or 118.0%, due to the change in valuation of the Bank's consolidated subsidiaries' contribution to the retirement fund. **Share in other comprehensive income of associates** at P447.97 million, increased P1.69 billion, due to higher accumulated fluctuation reserves of the Bank's insurance affiliate. Gain from **currency translation differences** at P626.25 million, increased P864.09 million, on account of the higher net effect from cash flow hedging.

Comprehensive income attributable to non-controlling interest decreased P155.10 million, or

49.4%, due to lower market valuation of the insurance's subsidiaries' investments.

#### 2022 vs. 2021

In 2022, the Bank posted a **net income** of P39.60 billion, up P15.72 billion, or 65.8%, from the P23.88 billion recognized in the prior year. The increase was driven by revenue growth of P21.12 billion and lower **impairment losses** by P3.97 billion, partly tempered by higher operating expenses and taxes of P7.26 billion and P2.11 billion, respectively.

**Net interest income** stood at P85.07 billion, up P15.48 billion, or 22.2%, as average earning asset base grew 12.6% and NIM at 3.59% expanded 28 bps. Earning asset yield up on higher loan yields and additional placement in financial assets at amortized cost at higher rates. Despite the 15-bps increase in deposit cost, cost of funds was only up 6 bps due to maturity of bond issuances.

- Interest income increased by P18.65 billion, or 22.0%, versus the P84.62 billion from last year. Interest income on loans and advances at P84.91 billion, was up P12.68 billion, or 17.6%, owing to higher average volume and higher yields. Interest income on financial assets also higher at P16.86 billion, up 61.6%, due to higher yields and higher volume.
- Interest expense of P18.20 billion, increased P3.17 billion, or 21.1%, on higher cost of deposit and higher average volume. Interest expense on deposits of P14.82 billion, was up P4.65 billion or 45.8%. On the other hand, Interest expense on bills payable and borrowings declined P1.48 billion 30.5% on maturity of bond issuances.

**Other income** at P33.46 billion, up by P5.64 billion or 20.3%. **Other operating income** increased P6.28 billion, up 58.3%, mainly on the one-off gains from the sale of a property. **Income from foreign exchange trading** up 9.7%, due to favorable trading opportunities. These increases were partly offset by the decline in **Trading gain on securities** by P538.62 million or 33.5%, due to profit-taking last year on FVOCI and significant sales of HTC securities due to PIFITA and loss from private and government securities due to generally poor market conditions. **Income attributable to insurance operations** was also down by P474.28 million or 25.6% on lower investment income of the insurance subsidiaries due to decline in value of marketable securities.

**Other expenses** were higher at P57.99 billion, up P7.26 billion, or 14.3%. **Other operating expenses** at P19.70 billion was up P3.50 billion or 21.6%, on higher marketing, operations and regulatory expenses. **Occupancy and equipment-related expenses** at P18.76 billion, was up by P2.75 billion, or 17.2%, on higher technology spend driven by Bank's continued digitalization initiative. **Compensation and fringe benefits** at P19.53 billion, was up P1.00 billion, or 5.40% on annual pay hike and higher performance bonus accrual.

**Impairment losses** stood at P9.17 billion, down P3.97 billion, or 30.2%, as NPL levels declined in 2022.

**Provision for income tax** at P11.53 billion, higher by P2.11 billion, compared to the P9.43 billion from last year. **Current taxes** at P12.44 billion, higher by P4.11 billion, or 49.4%, and **deferred taxes** at P905.59 million, lower by P2.00 billion, brought about by the impact of last year's CIT and DIT rate adjustments from the implementation of CREATE law.

**Income attributable to non-controlling interest** increased by P0.72 million, or 0.3%, owing to higher income contribution from the Bank's non-life insurance affiliate.

#### **Comprehensive Income**

Total comprehensive income at P34.18 billion, up P12.91 billion, or 60.7%, due to the increase in net income before minority interest by P15.73 billion, or 65.2%, and increase in total other comprehensive loss, net of tax effect by P2.81 billion, or 98.9%.

**Net change in fair value reserve on FVOCI securities, net of tax effect** at P5.03 billion loss, was higher by P1.44 billion, on account of lower market valuation of the Bank's investment securities.

**Currency translation differences** at P66.26 million loss was lower by P692.51 million from last year's P626.25 million gain, on currency transalation losses from the Bank's foreign subsidiary **Actuarial loss on defined benefit plan, net of tax effect** of P7.72 million was P615.85 million lower from last year's P608.13 million actuarial gains on defined benefit obligation. **Share in other comprehensive loss of associates** at P1.01 billion was higher from last year's P727.15 million loss, due to lower accumulated fluctuation reserves of the Bank's insurance affiliate. **Fair value reserve on investments of insurance subsidiaries, net of tax effect** at P225.33 million loss, was higher by P16.28 million from last year's P209.04 million loss, as a result of lower market valuation of the insurance subsidiaries' investment funds.

On the other hand, **share in other comprehensive gain of associates** at P686.86 million, was up P238.89 million from last year's P447.97 million due to the higher market valuation of the life insurance affiliate's investments securities.

**Comprehensive income attributable to non-controlling interest** increased P3.99 million, or 2.5%, due to higher market valuation of the insurance's subsidiaries' investments.

### **Key Performance Indicators**

|                                     | 2020  | 2021  | 2022  |
|-------------------------------------|-------|-------|-------|
| Return on Equity <sup>1</sup>       | 7.7%  | 8.4%  | 13.1% |
| Return on Assets <sup>1</sup>       | 1.0%  | 1.1%  | 1.6%  |
| Net Interest Margin <sup>1</sup>    | 3.5%  | 3.3%  | 3.6%  |
| Operating Efficiency Ratio          | 47.2% | 52.1% | 48.9% |
| Capital Adequacy Ratio <sup>2</sup> | 17.1% | 16.7% | 16.0% |

<sup>1</sup> Using daily average method

<sup>2</sup> Basel III Framework

The same ratios are also used to evaluate the performance of the Bank's subsidiaries.

**Return on equity (ROE)**, the ratio of net income to average equity, and **return on assets** (**ROA**), the ratio of net income to average assets, were higher at 13.1% and 1.6%, respectively, as a result of the 65.8% increase in net income.

**Net interest margin (NIM)**, net interest income divided by average interest-bearing assets, was also higher at 3.6% by 28 basis points than the 3.3% in 2021, on higher earning asset yields, partially offset by higher cost of funds.

**Operating efficiency (cost to income) ratio**, the ratio of operating expenses to income, was lower at 48.9% from 52.1%, on faster acceleration of revenues as against operating expenses.

**Capital adequacy ratio (CAR)**, the ratio of total qualifying capital to total risk-weighted assets, was lower at 16.0% compared to last year's 16.7%, as the growth in total risk-weighted assets outpaced the growth of the qualifying capital. The CET 1 ratio at 15.1%, was also lower than the 15.8% from the same period last year. Both of the Bank's capital ratios are above the BSP's minimum requirement.

Presented below are the additional information required by BSP Circular No. 1074 issued on January 8, 2020. This information is presented for BSP reporting purposes and is not required in the basic financial statements.

| sing simple average method | 2021 | 2022  |
|----------------------------|------|-------|
| Return on Equity           | 8.3% | 12.9% |
| Return on Assets           | 1.0% | 1.6%  |
| Net Interest Margin        | 3.2% | 3.6%  |

Details of the basic quantitative indicators of financial performance are reflected in Note 32 of the 2022 Audited Financial Statements.

#### Material Event/s and Uncertainties:

Other than the disclosure enumerated above, the Bank has nothing to report on the following:

- a) Any known trends, demands, commitments, events or uncertainties that will have a material impact on its liquidity.
- b) Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.
- c) Material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Bank with unconsolidated entities or other persons created during the reporting period.
- d) Any material commitments for capital expenditures.
- e) Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.
- f) Any significant elements of income or loss that did not arise from the Bank's continuing operations.
- g) Any seasonal aspects that had a material effect on the financial condition or results of operations.

#### **Market Outlook**

Filipino consumers and firms have become well-adjusted to Covid-19, allowing domestic demand to improve remarkably over 2020 and 2021. Mobility recovered exponentially especially after March 2022 when the COVID cases started to subside. As a result, the country's economic output has returned to pre-pandemic level after growing by 5.6% in 2021 and 7.6% in 2022.

Household consumption grew by 4.2% in 2021 and 8.3% in 2022, driven by pent-up demand and the expansion of ecommerce. Consumers have started to spend more again on high-contact services and non-essential items, unlike in the past two years when more than half of their budget were spent on essentials like food, housing, and utilities.

Major drivers of consumer spending have remained resilient despite the pandemic. Remittances are growing again at a healthy pace after declining marginally in 2020. Labor shortage in major economies following the onset of the pandemic has contributed to this recovery. Meanwhile, the country's unemployment rate has declined below its pre-COVID level with the reopening of the economy. The number of jobs in industries most affected by COVID has returned to pre-pandemic level.

Certain industries continue to lag behind in terms of recovery, but they are improving, nevertheless. The economic output of services like accommodation and restaurants is currently around 70% of prepandemic level. But with COVID cases becoming more manageable, a faster recovery for high contact services is expected in 2023 due to improved confidence and sentiment towards the pandemic amid the availability of vaccines and treatment. Food services, accommodation, transport, and real estate are the industries that will benefit the most from this. Moreover, e-commerce and the widespread use of delivery services will continue to support consumer spending and offset the lingering impact of COVID.

For 2023, we expect the economic growth to moderate as benefit of economic reopening will start to fade. Higher inflation and continued monetary policy tightening until the first half of 2023 may also weaken consumption and investments. Inflation, however, may start to moderate in the second half of the year, as the economy slows. Slowing growth and decelerating inflation may provide room for the BSP to ease monetary policy rate increases to boost growth in the second half of the year.

#### Interest Rate Outlook

The global economy is expected to slow down in 2023 as countries continue to struggle from inflation and higher interest rates. Some of the major economies may even fall into a recession given the significant increase in the cost of living. Industries that are affected the most by external conditions like manufacturing may underperform in the coming year.

A prolonged period of elevated inflation may also drag consumer spending in 2023. Pent up demand and revenge spending have countered the effect of inflation so far, but these will eventually subside. Once consumers have used up their savings from the pandemic, inflation will become a greater concern.

Inflation accelerated to 5.8% in 2022 with oil as the main driver. Global commodity prices surged during the year, triggered by the Russia-Ukraine conflict. Supply chain issues amid the pandemic have exerted additional pressure on consumer prices.

Looking ahead, inflation may stay elevated in the next 12 months, moving closer to the BSP's target range but gradually. Supply constraints may persist amid the structural problems in the agriculture sector. Price adjustments in electricity are possible as energy companies continue to address the losses brought by the surge in commodity prices.

Another factor that could pull down growth in 2023 is the increase in interest rates. Monetary policy usually works with a lag, and the full impact of rate hikes in 2022 will likely be felt more in 2023. Higher refinancing costs may discourage businesses from ramping up their capital expenditures, which is historically proven to be a key ingredient to faster growth.

However, the drags from slower growth of major economies, higher inflation and rapid policy tightening aren't likely to push the Philippine economy into a recession since the growth drivers of the economy including the country's demographic dividend and remittances will likely remain strong.

#### Implications on Business and Strategy

2023 is expected to be a year of sustained recovery as economies remained open and mobility restrictions were finally eased. We expect BPI's operations to be characterized by sustained recovery in loan demand, client activities and asset quality amidst a challenging operating environment of high inflation and aggressive policy rate increases.

The Bank remains firmly committed to working towards achieving its medium-term initiatives of:

- Becoming the undisputed leader in digital banking;
- Increasing the share of SME and Consumer loans in the loan book;
- Closing the gap in funding leadership;
- Transforming the role of branches in the new normal;
- Promoting sustainable banking; and
- Making customer obsession visible in all experiences.

Anchored on trust and the best digital offers, BPI will continue thrive despite the shifts in consumer behavior, challenges of new competitors, and evolving economic and regulatory landscape.

There were approximately 11,811 common shareholders of BPI as of February 28, 2023.

|     | Nationality  | Number of<br>Stockholders | Number of<br>Shares | Percent of<br>Holdings |
|-----|--------------|---------------------------|---------------------|------------------------|
| 1.  | AMERICAN     | 38                        | 1,051,651           | 0.0233 %               |
| 2.  | AUSTRALIAN   | 2                         | 24,979              | 0.0005 %               |
| 3.  | BRAZILIAN    | 1                         | 40                  | 0.0000 %               |
| 4.  | BRITISH      | 3                         | 24,132              | 0.0005 %               |
| 5.  | CANADIAN     | 8                         | 50,771              | 0.0011 %               |
| 6.  | CHINESE      | 39                        | 547,178             | 0.0121 %               |
| 7.  | DANISH       | 1                         | 1,000               | 0.0000 %               |
| 8.  | DUTCH        | 1                         | 447,245             | 0.0099 %               |
| 9.  | GERMAN       | 2                         | 446                 | 0.0000 %               |
| 10. | HONGKONG     | 1                         | 240                 | 0.0000 %               |
| 11. | INDIAN       | 1                         | 10,000              | 0.0002 %               |
| 12. | INDONESIAN   | 3                         | 182,417             | 0.0040 %               |
| 13. | JAPANESE     | 1                         | 187                 | 0.0000 %               |
| 14. | KOREAN       | 1                         | 18,480              | 0.0004 %               |
| 15. | NON-FILIPINO | 3                         | 849,817,900         | 18.8299 %              |
| 16. | OTHERS       | 3                         | 19,274              | 0.0004 %               |
| 17. | SINGAPOREAN  | 6                         | 2,927               | 0.0000 %               |
| 18. | SPANISH      | 3                         | 244,190             | 0.0054 %               |
| 19. | TAIWANESE    | 1                         | 12,500              | 0.0002 %               |
|     | Total        | 118                       | 852,455,557         | 18.8883%               |

Equity Ownership of Foreigners on Common Shares as of 28 February 2023

# Top 20 Stockholders as of February 28, 2023

|     | Name of Stockholders                            | Number of<br>Shares Held | Percent of<br>Holdings |
|-----|---|--------------------------|------------------------|
| 1.  | AYALA CORPORATION                               | 1,390,531,096            | 30.8108%               |
| 2.  | PCD NOMINEE CORPORATION<br>(FILIPINO)           | 967,503,828              | 21.4375%               |
| 3.  | PCD NOMINEE CORPORATION<br>(NON-FILIPINO)       | 849,759,799              | 18.8286%               |
| 4.  | LIONTIDE HOLDINGS INC.                          | 755,495,739              | 16.7400%               |
| 5.  | ROMAN CATHOLIC ARCHBISHOP<br>OF MANILA          | 327,904,251              | 7.2656%                |
| 6.  | MICHIGAN HOLDINGS, INC.                         | 92,684,989               | 2.0537%                |
| 7.  | MERCURY GRP. OF COMPANIES,<br>INC               | 7,653,853                | 0.1696%                |
| 8.  | ESTATE OF VICENTE M. WARNS                      | 7,550,868                | 0.1673%                |
| 9.  | BPI - ESPP 2019                                 | 5,591,260                | 0.1239%                |
| 10. | SOCIAL SECURITY SYSTEM                          | 4,180,200                | 0.0926%                |
| 11. | BPI GROUP OF COMPANIES<br>RETIREMENT FUND       | 4,174,243                | 0.0925%                |
| 12. | XAVIER P. LOINAZ AND/OR MA.<br>TERESA J. LOINAZ | 3,938,203                | 0.0873%                |
| 13. | BPI - ESPP 2018                                 | 3,817,820                | 0.0846%                |
| 14. | BPI - ESPP 2017                                 | 2,965,550                | 0.0657%                |
| 15. | HERMANN BARRETTO WARNS                          | 2,920,000                | 0.0647%                |
| 16. | BLOOMINGDALE ENTERPRISES INC                    | 2,685,225                | 0.0595%                |

|     | Name of Stockholders   | Number of<br>Shares Held | Percent of<br>Holdings |
|-----|--|--------------------------|------------------------|
| 17. | SOCIAL SECURITY SYSTEM<br>ASSIGNED TO EMPLOYEES<br>COMPENSATION FUND | 2,666,900                | 0.0591%                |
| 18. | SAHARA MGT. & DEV. CORP.   | 2,535,146                | 0.0562%                |
| 19. | LA FILIPINA UY GONGCO<br>CORPORATION                                 | 2,299,790                | 0.0510%                |
| 20. | FORESIGHT REALTY &<br>DEVELOPMENT CORPORATION                        | 1,958,595                | 0.0434%                |
|     | Total  | 4,438,817,355            | 98.3535%               |

### Discussion of compliance with leading practices on corporate governance

#### I. Corporate Governance Framework.

We anchor our corporate governance framework on: (i) qualified and competent leadership, (ii) rigorous internal controls, (iii) an effective risk culture and (iv) strong accountability to shareholders. The Bank's corporate governance framework is defined by its Articles of Incorporation, Amended By-Laws and Manual on Corporate Governance, and takes into account the nature, size, complexity, business activities and requirements of the Bank as well as its group operations. Banking practices, guided by BPI's Board and Committee charters, the Manual of Corporate Governance, Code of Business Conduct and Ethics and internal operating manuals, reflect the integrity and ethics that define the Bank's decision-making, conduct and behavior, and are consistent with statutory laws, rules and regulations of the Bangko Sentral ng Pilipinas (BSP), Securities Exchange Commission (SEC), Anti-Money Laundering Council, Philippine Deposit Insurance Corporation, among others.

As a publicly listed company, BPI recognizes that robust corporate governance policies and practices promote a fair and sound market valuation of BPI shares and maintain the confidence of customers and investors alike. BPI strives to be jointly compliant with corporate governance and listed company disclosure requirements and standards of the SEC and the Philippine Stock Exchange. As an issuer in capital markets, the Bank also has a policy of continuous disclosure and transparency and utilizes disclosure mechanisms of the various exchanges in which its capital market issuances are traded. BPI also actively pursues alignment with best practices of counterparts in the region. The Bank strongly supports initiatives to strengthen regional capital market development and integration, especially through adoption of the rigorous benchmarking methodology of the ASEAN Corporate Governance Scorecard. In addition, considering BPI's role in the group as parent and publicly-listed company, the Board maintains an effective, high-level risk management and oversight process across other companies in the group to ensure consistent adoption of or alignment with the aforementioned corporate governance policies and systems.

### II. Board Governance

- (a) Advisory Council. As part of the Bank's efforts to strengthen stewardship further, the Bank has a three-member Advisory Council to the Chairman, created in 2016, composed of senior thought leaders, captains of industry and luminaries in their respective fields, the Advisory Council expands the range of expertise, experience, and collective wisdom available to the Bank.
- (b) Board of Directors. Our fifteen-member Board plays a key role in setting our governance standards to meet our stakeholders' expectations. In 2022, Non-Executive Directors (NEDs) comprising a majority or 14 out of the 15, were elected to the Board in April. The only Executive Director (ED) is the President and CEO. The size of our Board is deemed appropriate given the complexity of operations of the Bank and the entire BPI group, our risk appetite the geographical spread of our business, and the significant time demands placed on the Directors.

**Chairman and Vice-Chairman**. The Board has a Chairman and Vice-Chairman, both of whom are non-executive directors. The Chairman, who is not the CEO of the Bank in the past three years, is separately appointed from the President and CEO. Said positions are currently held by two individuals who are not related to each other and have roles and responsibilities that are also separate and distinct, as detailed in the Manual on Corporate Governance. The Chairman guides the Board in its decision-making process and ensures that the Board operates effectively as a team. The Chairman also forges a very positive and constructive working relationship between the Board and management. With the Chairman at the helm, the Board sets the Bank's strategy and risk appetite, and approves capital and operating plans presented by management for sustainable achievement of strategic objectives. In the absence of the Chairman of the Board, the Vice-Chairman assumes and performs all the powers and duties of the Chairman of the Board.

**Lead Independent Director**. The Bank's Manual on Corporate Governance provides for the designation of a Lead Independent Director role in the Board. The Board of Directors shall ensure that the Lead Independent Director functions in an environment that allows him to effectively

challenge the CEO as circumstances may warrant. The Lead Independent Director shall also perform a more enhanced function over the other independent directors and shall: (1) lead the independent directors at board of directors meetings in raising queries and pursuing matters; and (2) lead meetings of independent directors, without the presence of the executive directors. In the Organizational Meeting of the Board of Directors following the 2022 Annual Stockholders Meeting, the Board appointed independent member Ignacio R. Bunye as Lead Independent Director.

**Diversity and Independence**. Our leadership model ensures an appropriate balance of power, accountability and independence in decision-making. As disclosed on the company website, the Bank's Diversity Policy was adopted in 2015 to institute diversity at the board level. In the 2022 Annual Stockholders Meeting, 2 women, both of whom are independents, were elected. In total, 6 independent directors were elected to the 2022 Board, compliant with the regulatory requirement to have at least one-third (1/3) but not less than two (2) independents as members of the board. However, at year-end December 31, 2021, due to a resignation, the number of independent directors was reduced to 5. The resulting five (5) Independent Directors at year-end December 31, 2022 constitute 33%, which is key to fairness and integrity, and allows the board to strike a balance between public, corporate and all stakeholder interests.

- (c) Board Charter. The charter of the Board articulates with specificity the governance and oversight responsibilities exercised by the directors and their roles and functions in the Bank. It includes provisions on board composition, Board Committees, and board governance, subject to the Bank's Articles of Incorporation, Amended By-Laws, and applicable laws. It is incorporated in Bank's Manual on Corporate Governance and is reviewed together with the annual review of the Manual. As stated in the Charter, the Board's key areas of focus include:
  - Governance ensuring that corporate responsibility and ethical standards underpin the conduct of BPI's business; developing succession plans for the Board and CEO; establishing the general framework of corporate governance for the Bank;
  - Strategy reviewing BPI's strategic and business plans; growing the business sensibly and building resilience into the franchise;
  - Risk management ensuring that effective risk management, compliance and assurance processes undergird our business;
  - Financial performance monitoring management performance; achieving goals and targets;
  - Sustainability considering sustainability issues (including environmental and social factors) and including these as part of the Bank's strategy.
- (d) Board Committees. To heighten the efficiency of board operations, the Board has established Committees that assist in exercising its authority for oversight of internal control, risk management, and performance monitoring of the Bank. In 2022, the Bank had eight board-level committees: Executive, Risk Management, Audit, Corporate Governance, Personnel and Compensation, Nominations, Retirement and Pension, and Related Party Transactions Committees. Board-level committee memberships were also evaluated and calibrated to improve on the committees' focused oversight and high level engagement with management. Their respective charters stating committee purpose, membership, structure, operations, reporting processes and other information, are disclosed in regulatory reports and posted on the company website as well as are reviewed annually. Annual performance reviews are conducted by all board-level committees.
- (e) **Corporate Secretary**. The Board is assisted in its duties by a Corporate Secretary who is not a member of the Board of Directors and is a senior, strategic-level corporate officer who plays a leading role in the Bank's corporate governance, serving as an adviser to the directors on their responsibilities and obligations. The Board has separate and independent access to the Corporate Secretary. All directors and board committees also have unrestricted access to company records and information in addition to receipt of regular detailed financial and operational reports from senior management. Our Corporate Secretary is suitably trained and experienced in legal, accountancy or company secretarial practices and is professionally qualified for these responsibilities. Our Corporate Secretary also possesses the legal skills of a chief legal officer whose training is complemented by business, organizational, human relations and

administrative work skills. Our Corporate Secretary is also Corporate Secretary or Deputy Corporate Secretary of various BPI subsidiaries and affiliates.

- (f) External Advice. Considering the increasing complexity of market transactions and rapid rate of change in the regulatory sphere, the Board, if so requested by the Chairman or other directors, can call on external specialists or consultants for advice, briefings or assistance on specialized areas of focus such as accounting standards, related party transactions, capital, tax, listing, mergers and acquisitions, valuation, etc. Management can arrange for the external auditor, management services company or consultants to present to the Board and the Bank.
- Nominations. As we are a financial institution imbued with public interest, fit and proper (g) qualifications for membership in our Board of Directors are dictated by our Amended By-Laws, Manual on Corporate Governance, the Revised Corporation Code, and relevant regulations of the Bangko Sentral and the SEC. As a publicly listed company, we also ensure that Board composition and director qualifications also meet pertinent governance regulations, requirements, and standards of the PSE and strive to meet best practice standards of the ASEAN CG Scorecard. The Bank has in place a Board of Directors Succession Plan and also conducts an annual review of the size, composition and structure of the board as well as updates a board skills and expertise matrix for purposes of director recruitment. As disclosed in the Manual on Corporate Governance, candidates for directorship may be recommended by shareholders to the Nominations Committee through the Office of the Corporate Secretary. Among other qualifications, candidates must be fit and proper for the position of a director, taking into integrity/probity, physical/mental fitness, consideration relevant education/financial literacy/training, possession of competencies relevant to the job such as knowledge and experience, skills, diligence and independence of mind and sufficiency of time to carry out responsibilities. Candidates recommended by shareholders are evaluated in the same manner as director candidates identified by any other means. The Committee itself may likewise identify and recommend qualified individuals for nomination and election to the board and may make use of professional search firms or other external sources to search for qualified candidates to the board. Separate qualifications and disqualifications for Independent Directors based on regulations, are enumerated in the Bank's Manual on Corporate Governance. Directors must remain gualified throughout the term. All of the Bank's annual reports contain comprehensive profiles of the Board of Directors which disclose the age, qualifications, date of appointment, relevant experience and directorships both in the BPI group as well as in other companies, listed or otherwise. In compliance with SEC Memo.Cir. No. 11, s2014, the Bank also posts biographical details of the Board of Directors and Senior Management on the company website.
- Election and Term of Directors. Board members are elected by BPI stockholders who are (h) entitled to one vote per share at the Bank's Annual Stockholders Meeting. Voting for the election of members of the Board is considered in a poll, by shares of stock, that is, one share entitles the holder to one vote. Votes may be cumulated as provided for in the Corporation Code. The fifteen nominees receiving the highest number of votes are declared elected. The Bank's Amended By-Laws state that elections for the Board of Directors will be held yearly during the Annual Stockholders Meeting. Directors are to hold office for a term of one (1) year immediately upon their election and until the next election when their successor shall have been elected and qualified in accordance with the Amended By-Laws and Revised Corporation Code. No meeting of stockholders shall be competent to transact business unless a majority of the outstanding and subscribed capital stock entitled to vote is represented, except to adjourn from day to day or until such time as may be deemed proper. The Rules of Conduct, voting and vote tabulation procedures are explained during the Annual Stockholders Meeting. In its meeting held on February 11, 2022, the Board approved Management's recommendations for BPI to provide the Bank's stockholders with the option to vote in absentia in the ASM. Hence, at the April 28, 2022 ASM, stockholders were able to effectively participate and had the option to cast votes in absentia through an online electronic system, as also provided for in the Revised Corporation Code. The Office of the Corporate Secretary tabulates all votes received and the Bank's external auditor validates the results. Voting results are likewise disclosed on the various exchanges where BPI's capital market issuances are traded and the company's website as soon as possible after the meeting. The election/appointment of directors/officers must also be confirmed by the Monetary Board of the BSP. Elected/appointed directors/officers must submit required certifications and other documentary proof of qualifications for the confirmation of their election/appointment. The

nomination and election processes and their effectiveness, are reviewed annually by the Nomination Committee during its review of the committee charter and its self-assessment, by its members, of committee performance. In adherence to Recommendation 2.6 of the SEC CG Code for PLCs, these nomination and election policies are disclosed in BPI's Manual on Corporate Governance as well as on the company website.

- (i) Interlocking Directorships. The Bank has a Policy on Directors and Officers Interlocking Positions which: (1) adopts the rules as provided by BSP Circular No. 1129 for determining allowable and prohibited interlocking positions; (2) establishes internal guidelines, procedures and processes for proper management of directors' and officers' interlocking positions, and; (3) sets out the minimum requirements from the circular for monitoring, compliance and regulatory reporting of director and officer interlocking positions in the BPI Group.
- (j) Directorships in PLCs. The Bank applies a limit of five on directorships of Non-Executive Directors and Independent Directors in publicly-listed companies and within conglomerates. Internally, the Bank ensures that the policy does not impinge on or violate a shareholder's ownership rights and legal right to vote and be voted upon as directors.
- (k) Continuing Education. The Bank ensures that it has in place a formal board and director development program. For new directors, there is a deliberate, systematic and rapid familiarization with the organization and the operations of the board, Articles of Incorporation and Amended By-Laws, Manual of Corporate Governance, Board Charter as well as the Code of Conduct, standards of Conflict of interest and policies such as Insider Trading, Whistleblowing, Anti-Bribery and Anti-Corruption, Data Privacy and Related Party Transactions. In fulfillment of the Corporate Governance Committee's charter responsibilities for the provision of onboarding/orientation programs for first time directors and new members of the board, the BPI CG Dept., conducted several on-boarding/orientation sessions in 2022 for Directors Emmanuel S. de Dios and Jaime Z. Urquijo. The Bank, through its various units, also provides continuing director education in relation to current developments; these include regulatory initiatives with respect to Data Privacy, Cyber Risk and Cyber Security, the Anti-Money Laundering and Terrorist Financing Prevention Program, Foreign Account Tax Compliance Act, Securities Regulations Code, Sustainability Issues and ESG Reporting, SEC memorandum circulars, and BSP regulations, among others. All of the Bank's directors undergo the requisite corporate governance seminar provided by an SEC or Bangko Sentral-accredited institution. On October 18, 2022, members of the Board, including senior officers of the Bank, attended the Annual CG Training Program conducted by the Institute of Corporate Directors (ICD). Another director attended programs provided by the ICD on November 25, 2022.
- Remuneration. BPI's remuneration decisions for the Board and management are aligned with (I) risk incentives and support sustainable, long-term value creation. Apart from ensuring that Board and management pay appropriately reflects industry conditions and financial performance, the Bank likewise rebalances returns back to shareholders through consistent dividend declaration. Under the Bank's Amended By-Laws, as approved by the shareholders, the Board, as a whole, determines the level of remuneration and/or benefits for directors sufficient to attract and retain directors and compensate them for their time commitments and responsibilities of their role. The Personnel and Compensation Committee recommends to the Board the fees and other compensation for directors, ensuring that compensation fairly remunerates directors for work required in a company of BPI's size and scope. As provided by the Amended By-Laws and pursuant to a Board resolution, each director is entitled to receive fees and other compensation for his services as director. The Board has the sole authority to determine the amount, form, and structure of the fees and other compensation of the directors. In no case shall the total yearly compensation of the Board exceed 1% of the Bank's net income before income tax during the preceding year. Directors receive per diems for each occasion of attendance at meetings of the Board or of a board committee. All fixed or variable remuneration paid to directors may be given as approved by stockholders during the ASM, upon recommendation of the Personnel and Compensation Committee. Other than the usual per diem arrangement for Board and Committee meetings and the aforementioned compensation of Directors, there is no other standard arrangement as regards compensation of directors, directly or indirectly, for any other service provided by the directors for the last completed fiscal year. Directors with executive responsibilities within the BPI group are compensated as full-time officers of the company, not as

Non-Executive Directors. No director participates in discussions of the remuneration scheme for himself or herself. Historically, total compensation paid annually to all directors has been significantly less than the cap stipulated by the Bank's Amended By-Laws. The remuneration policy is reviewed annually to ensure that it remains competitive and consistent with the Bank's high performance culture, objectives, long-term outlook, risk assessment, and strategies. This relationship between remuneration and performance aligns remuneration of the Board with the long-term interests of the Bank.

- Performance Evaluation. The Board conducts an annual board effectiveness review under the (m) guidance of the Corporate Governance Committee, which ascertains alignment of leadership fundamentals and issues, and validates the Board's appreciation of its roles and responsibilities across four levels: the Board as a body, Board Committees, individual Directors, and President and CEO. Key evaluation criteria are built on the Board's terms of reference and committee charters, and framed around broad leadership fundamentals and best practices. Such an exercise was conducted in early 2023 to assess the 2022 performance of the Board. BSP Circular 969 states that the annual self-assessment of the Board of Directors may be facilitated by the corporate Governance committee or external facilitators. The SEC Code of Corporate Governance for Publicly-Listed Companies, similarly states in Recommendation 6.1, that the conduct of the annual self-assessment of the Board of Directors is to be supported by an external facilitator every three years to improve objectivity of the assessment process. The external facilitator can be any independent third party such as, but not limited to, a consulting firm, academic institution, or professional organization. In this respect, the second Third-Party Board of Directors Assessment for BPI is expected to be conducted in July to August 2023. The first third-party assessment conducted in 2020 received the support of the full Board and was participated in by all 15 directors.
- Succession Planning. The Board understands the importance of succession planning and, (n) through its Personnel and Compensation Committee (PerCom), manages the talent pipeline and assembles the right executive and leadership appetency capable of navigating the Bank through strategic, market, technology and regulatory shifts. In consultation with the Board and the President and CEO, either the PerCom evaluates and nominates potential successors to the President and CEO, as well as ensures there is a sufficient pool of gualified internal candidates to fill other senior and leadership positions. The Bank's effective succession planning has ensured leadership continuity within the last two decades, witnessing three President and CEO changes, marked by early planning and mentoring, smooth organizational and operational transitioning and prudent but progressive institutional building at BPI and across the BPI group. We believe that it is also crucial to have a good balance between continuity and fresh perspectives on the Board. In much the same way, our Board is regularly refreshed in a continuing cycle. The Nomination Committee and the Corporate Governance Committee work within a general board succession plan framework, utilizing a Board Skills and Expertise matrix, annual Board size, structure and composition review, Board Diversity Policy with measurable targets as well as the setting of Board succession priorities, to ensure that the Board is able to fulfill its fiduciary duties so that the Bank remains relevant, agile, and anticipatory of future programs and directions. For this purpose, the Nomination Committee also utilizes information from professional search firms or external director databases when possible and maximizes all available information resources to search for qualified candidates.
- (o) Retirement Policy. The Bank believes that imposing uniform and fixed limits on director tenure is counter-productive as it may force the arbitrary retirement of valuable directors. It is the Bank's strong view that with age often comes unmatched wisdom and experience, expert business judgment, invaluable industry and community relations and authority, and that the best interests of the Bank are served by its being able to retain directors that make very meaningful contributions to the Board and the organization regardless of age. The Bank, therefore, sets the retirement age for Directors at 80 years of age but which the Board may opt to waive depending on specific conditions. Term limits of Independent Directors are set at a maximum cumulative term of nine (9) years as prescribed in the Manual of Regulations for Banks and SEC Mem.Cir.No. 9, Series of 2011 and No. 4, Series of 2017. Retirement of senior management is done with the requisite succession planning and in accordance with the Bank's policies and implementing guidelines of its retirement plan for all employees, the Bank's Amended By-Laws, Labor Code and the

Corporation Code of the Philippines. Currently, the retirement age for employees of the Bank is set at 60 years of age.

### III. Risk, Control, and Compliance Oversight and Management Relations

- Audit. Based on Internal Audit assurance activities, Internal Audit provides reasonable assurance (p) to the Audit Committee, Board of Directors and Senior Management that the Bank's systems of internal controls, corporate governance, and risk management processes are adequate and generally effective. This unit reports directly to the Board through its Audit Committee. It collaborates with other assurance providers such as the Risk Management Office, Compliance Office, external auditors, and other oversight units. Through this system for the comprehensive monitoring and review of risks and compliance in the institution, the Board ensures that the Bank and all business units proactively manage the risk and compliance exposures impacting the business. The Internal Audit Division is headed by a Chief Audit Executive who is appointed by the Board and reports functionally to the Board of Directors through the Audit Committee and administratively to the President and CEO. The Audit Committee recommends to the Board the appointment of a Bangko Sentral-accredited external auditor for the purpose of preparing or issuing an audit report or related work. The appointment or re-appointment of the Bank's external auditor is subject to the approval and endorsement by the Audit Committee, for subsequent confirmation and approval by the Board of Directors and finally the Stockholders.
- (q) Risk Management. In the same way, the Board's Risk Management Committee, with the assistance of management's Risk Management Office (RMO) and its Chief Risk Officer (CRO), reviews and recommends the Bank's enterprise risk and capital management framework to ensure that it conforms not only to the Bank's own rigorous standards, but also to Bangko Sentral directives promoting an effective Internal Capital Adequacy Assessment Process. The Chief Risk Officer is appointed by the Risk Management Committee, with approval and confirmation of the Board. The CRO is responsible for leading the formulation of risk management policies, methodologies, and metrics in alignment with the overall strategy of the Bank, ensuring that risks are prudently and rationally undertaken and within the Bank's risk appetite, as well as commensurate and disciplined to maximize returns on capital. The CRO and the RMO facilitate risk management learning programs and promote best practices on an enterprise-wide basis. The RMC also assesses the annual performance of the Chief Risk Officer and risk management functions taking into account how it carried out its duties and responsibilities.
- (r) Compliance. Oversight of the management of the Bank's business risk and implementation of its compliance function is the responsibility of our Board of Directors, through the Audit Committee. At the management level, the compliance function is carried out by the Compliance Office, led by our Chief Compliance Officer (CCO). Designated by the Chairman of the Board, our CCO, is not a member of the Board of Directors and has the rank of at least a Vice President. The CCO's qualifications are subject to the applicable provisions of the Manual of Regulations for Banks, particularly considering fit and proper criteria such as integrity/probity, competence, education, diligence, experience and training. The CCO annually attends corporate governance training.
- Strategy Process. The Bank's new vision and mission, strategic objectives, key policies and (s) procedures for management of the company are clearly established and communicated down the line. The Board of Directors creates the framework within which the executive team, under the President and CEO, can lead the business and deliver the agreed strategy. The Board conducts a periodic review of the foregoing and has continuing oversight in its implementation. The management team articulates the agreed strategy in periodic planning exercises and distills business plans in formal budgets. Periodic performance reviews are conducted against budgets and past performance. Management acts in accordance with well-defined operating policies and procedures, and ensures accuracy and transparency of operational and financial reporting to protect the Bank's reputation for integrity and fair dealing. The management team strives to achieve accountability in revenue performance, efficiency in expenditure of resources, and high quality in delivery of services and achievement of customer satisfaction. Management is periodically reviewed and rewarded according to performance relative to innovation, initiatives, assigned targets, and feedback from customers, peers, and Board. The President heads a management team who lead supervise work of the Bank's business units and provide focused

and strategic, functional leadership and expertise. Management level committees are in place to deal with operational functions from a strategic level and serve as counterpoints to senior and mid-level managers.

### IV. Corporate Governance Policies and Practices

- (t) Manual on Corporate Governance. The Bank has a Manual on Corporate Governance which documents the framework of policies, rules, systems and processes in the corporation that governs the performance by the Board of Directors and Management of their respective duties and responsibilities to stockholders and other stakeholders. A certification on the Bank's full compliance with the Manual, signed and issued by the Chief Compliance Officer, is posted on the Corporate Governance section of the company website. The Manual on Corporate Governance, reviewed annually, was last amended in third quarter 2022, and amendments were approved by the Board of Directors on September 21, 2022. When updated or amended, the Manual is resubmitted to the SEC. The Manual is also posted on the company website.
- (u) Code of Conduct. BPI has Codes of Business Conduct and Ethics for its directors, officers and employees that provide the key practices and behaviors derived from the BPI Credo and Core Values, that guides what they say and do, in order that the right decisions are taken in performing their respective roles and responsibilities across various functions in the Bank and in handling relationships with all stakeholders. Both Codes of Conduct are disclosed on the company website and accessible internally on the Bank's database.

**Employee Code of Business Conduct and Ethics**. The Code is applicable to and mandatory for all BPI employees at all levels, including officers, as are the core values embodied in the Bank's Credo. As no code could address every situation an employee may encounter, all employees, including officers, are required to follow both the spirit and the letter of the Code, its policies, and procedures. All BPI officers and employees must abide and fulfill their duty and personal responsibility to read, understand and comply with the Code. All officers and employees undergo annual mandatory training on the Code of Conduct and CG-related policies.

**Director's Code of Conduct**. BPI has a Code of Conduct for its Board, adopted in September 2017, which applies to and is binding on all directors of the Bank. The Director's Code is intended to provide guidance to directors, whether executive, non-executive or independent, with policies on standards for conduct of the business of the Bank, the protection of its rights and its stakeholders, maintaining BPI's reputation for integrity, and fostering compliance with applicable laws and regulations. The Director's Code, therefore, sets forth policy in several basic areas that commonly require directors to exercise sound and informed judgment, recognize and deal with ethical issues, report possible unethical conduct, and foster a culture of openness, fair dealing, diligence and accountability.

**Compliance with the Codes**. All employees, including senior officers and directors, acknowledge annually, through a Statement of Affirmation, that they have read and understood the employee Code of Conduct and/or the Director's Code, respectively, as well as the Manual on Corporate Governance, and fully comply and adhere to principles, standards, and policies therein.

(v) Conflict of Interest. BPI does not tolerate those who place their interest above that of our institution, our clients, or our business partners. We have in place standards on conflict-of-interest that elevate the interest of the Bank above that of the personal interests of Directors, officers, and employees. These standards prohibit Directors, officers, and employees from using their position of authority or rank to directly or indirectly derive personal gain or advantage. Our standards on conflict of interest expect all Directors, officers and employees to refrain from any conduct that could be viewed unfavorably by our clients, co-employees, competitors, suppliers, investors, regulators, or the public. The standards also require full cooperation and provision of complete and accurate information from employees during government, regulatory or internal enquiries, investigations and audits. The standards also cover specific conflict-of-interest situations such as receipt of gifts from third parties, respect for trade secrets, and use of non-public information, and use of company funds, assets and information. All officers and employees undergo annual

mandatory training on the Code of Conduct and CG-related policies which includes training on the Conflict of Interest standards.

- (w) Whistleblower Policy. This policy covers all employees of BPI and all wrongful acts that adversely impact the Bank and its stakeholders. Under the policy, it is the responsibility of all personnel to comply with rules and regulations of the Bank and to report violations or suspected violations in accordance with the policy. Anybody who knowingly aids, abets, or conceals or otherwise deliberately permits the commission of any irregular or fraudulent act directed against the Bank shall be considered as guilty as the principal perpetrators of the fraud or irregularity. Hence, all employees have a duty to cooperate with investigations in good faith, or participating or assisting in investigations of a suspected violation. Any act of retaliation against a whistleblower is a violation of the Whistleblower Policy and Code of Business Conduct and Ethics. All officers and employees undergo annual mandatory training on the Code of Conduct and the Whistleblower Policy. The Whistleblower Policy is disclosed on the company website and internal database.
- (x) Related Party Transactions Policy. This policy guards against internal conflicts of interest between the company and/or its group and their directors, officers and significant shareholders and ensures that transactions such as loans and advances, deposit arrangements, trading of government securities and commercial papers, sale of assets, lease of bank premises, investment advisory/management, service arrangements and advances for operating expenses are made in the normal course of banking activities with terms and conditions that are generally comparable to those offered to non-related parties or to similar transactions in the market. Vetting transactions with related parties is done either by the board-level Related Party Transaction Committee (RPTC) or Management Vetting Committee (MVC), depending on materiality, prior to implementation. The two committees provide guidance and vet on credit and non-credit related party transactions of significant amounts (P50Mn and above for RPTC and below P50Mn for MVC). Related party transactions are properly disclosed in BPI's audited financial statements, and applicable fillings in accordance with relevant rules and issuances of SEC, BSP, etc. In addition, the Bank in compliance with the SEC Memo Cir. No. 10, s2019, considers related party transaction/s, that are either individually, or in aggregate amounting to ten percent (10%) or higher of the Banks total assets based on its latest audited financial statement as Material Related Party Transactions, subject to the rules set on the policy. The policy also ensures that all Material RPTs are entered and conducted in fair and at arm's length terms. The RPT Policy is disclosed on the company website and internal database.
- Insider Trading Policy. This policy, in general, prohibits covered persons, i.e., directors, officers, (y) employees of BPI and BPI's subsidiaries, and other parties who are considered to have knowledge, made aware of or have access to inside information or material non-public information, from buying or selling BPI stocks for their own personal account to benefit themselves or others, especially during the blackout trading period. All directors and senior management (SVP and up), Treasurer, Corporate Secretary and Assistant Corporate Secretary, are also required to report to the Compliance Office within ten (10) days from the end of each quarter their trades of shares of BPI stock during such quarter. In compliance with the SEC, all directors and senior management file within three (3) business days the required SEC Form 23A/B. Officers and directors are expected to strictly comply with the Policy and to be knowledgeable of BPI's related policies, standards or internal procedures such as on information barriers, which impact on compliance with the Insider Trading Policy. A breach of the Insider Trading Policy may result in internal disciplinary action and any violation of related securities laws may also subject the Bank and/or the director to civil liability and possibly monetary penalties. All officers and employees undergo annual mandatory training on the Code of Conduct which includes training on the Insider Trading Policy. The Insider Trading Policy is disclosed on the company website and internal database.
- (z) **ABC Policy, Anti-Money Laundering and Financial Crime Policies**. The Bank puts the highest premium on sound, responsible and effective corporate governance and does not tolerate bribery, corruption or improper payments of any kind. It advocates that Directors, officers and employees do not tolerate corruption or any form of bribery nor provide or accept improper inducements in the course of any business dealing. Aligned with the Bank's commitment to act fairly and with

integrity in all business dealings and relationships, the Anti-Bribery and Anti-Corruption Policy complements the BPI's financial crime policies/programs such as the Money Laundering and Terrorist Financing Prevention Program and Whistleblower Policy. Guidance on the Bank's Anti-Corruption and Anti-Bribery program is supplemented by the Bank's Standards on Conflict of Interest under Request or Acceptance of Fees, Commissions, Gifts. Monitoring and compliance with the Code of Conduct and related policies are undertaken by departments or units of the Bank such as Human Resources and Corporate Governance, Compliance Division. All officers and employees undergo annual mandatory training on the Code of Conduct which includes training on the ABC Policy. The ABC Policy is disclosed on the company website and internal database.

- (aa) Data Privacy Policy. BPI has a strong Data Privacy Policy in place, which complies with the requirements of the Data Privacy Act and the National Privacy Commission (NPC). BPI's Data Privacy Policy, posted on the company website and on the internal database, is supported by a comprehensive program utilizing a combination of policies, organizational structure, access controls and technologies designed for risk reduction. The Bank has a Data Privacy Office, headed by a Board-appointed Data Privacy Officer (DPO), a lead senior management officer. The key focus of the DPO is to oversee data privacy compliance and manage data protection risks consistent with Data Privacy Act rules and regulations, issuances by the NPC and other applicable laws. Management has also appointed Compliance Officers for Privacy for major business units of the Bank. All officers and employees undergo annual mandatory training on the Data Privacy Policy.
- (bb) Employee Welfare, Health and Safety. Having engaged and competent employees is BPI's goal for delivering best-in-class customer experiences and for achieving its vision of being recognized as the most trusted partner and financial advisor. The Bank strives to be an employer of choice among Philippine financial institutions. We have a wide array of training and development programs and activities designed along the Bank's business objectives, aimed at honing the skills and capabilities of our employees in carrying out their daily duties, as well as preparing them to assume higher responsibilities as the next leaders of the organization. The Bank has adopted a compensation policy that it believes is competitive with industry standards in the Philippines. Regular employees are provided with a comprehensive pay and benefits package, which is reviewed periodically and adjusted to retain current employees and attract new talent. Tied to this is a performance management system that calls for the alignment of individual key results, competencies, and development plans with the Bank's overall business targets and strategy. Officers and employees undergo regular performance evaluations based on their individual accomplishments vis-a-vis their responsibilities, as well as that of the business unit or the Bank. The Bank has an Executive Stock Purchase Plan (ESPP), a major initiative under its long-term incentive program, which aligns management's interest with shareholders and the long-term prospects of the Bank. Moreover, we strive to provide a safe, secure and conducive working environment for our employees, to continually safeguard their health and rights and provide equal opportunity for everyone to realize their fullest potential and make them agents of uplifting change for their communities. (Recommendation 2.9 of the SEC CG Code for PLCs).

#### V. Investor Relations, Continuous Disclosure and Transparency

Investor Relations. Through its Investor Relations Office, the Bank employs a program of (cc) proactive, uniform, appropriate and timely communication and reporting, in the spirit of full disclosure and in compliance with the Securities Regulation Code and Bangko Sentral, SEC and PSE rules, regulations and disclosure guidelines. The Bank provides company presentations in the Annual Stockholders Meeting and conducts analyst and media or press briefings apart from maintaining the relevant disclosures on its website. The Board has a policy of continuous disclosure and transparency and commits at all times to fully disclose all material information about the company for the benefit of the stockholder and other stakeholders. Such information includes earnings results, materially significant acquisition or disposal of assets, board changes, related party transactions which are not in the ordinary course of business, shareholding of directors and major changes to ownership/voting rights, group structures, intra-group relations, ownership data, and beneficial ownership. As a listed company, BPI files structured and unstructured disclosures through the, appropriate Exchange mechanisms for listed companies and submits mandated regulatory reports to the SEC. The Bank also maintains an official company website in accordance with the SEC-prescribed format and template to ensure a

comprehensive, cost-efficient, transparent, timely manner of disseminating relevant information to the public. BPI also maintains official company sites on social media-based platforms.

(dd) Annual Stockholders Meeting (ASM). The ASM is held annually and is organized in an easy to reach and cost-efficient venue and location in Metro Manila. The ASM allows shareholders to advise and adopt resolutions on important matters affecting the Bank, such as: ratification of all acts and resolutions of the Board of Directors and Management, approval of the annual report of the President and Bank's statement of condition, amendments to the Articles of Incorporation or By-Laws, election of Board of Directors and external auditor as well as measures to amend the shareholders' equity. In 2022, the 3<sup>rd</sup> BPI virtual ASM was successfully conducted via a livestream webcast at <u>http://www.ayalagroupshareholders.com</u>. Shareholders intending to participate by remote communication were requested to notify the Bank by email to <u>bpi-asm@bpi.com.ph</u> on or before April 18, 2022.

**Notice of the ASM**. The Notice is sent to shareholders well before the meeting date to allow shareholders to review the meeting's agenda and provide shareholders with sufficient information regarding issues to be decided at the meeting; the Definitive Information Statement, or SEC Form 20-IS is issued in accordance with BPI's Amended By-Laws and SRC 20. In 2022, the Notice, including the DIS, was sent out to stockholders of record by March 31, 2022, 27 days before the ASM.

**Voting and Voting Results**. All items in the agenda requiring stockholder approval need the affirmative vote of at least a majority of the issued and outstanding voting stock. Stockholders may vote in person or by proxy executed in writing by the stockholder or by a duly authorized attorney-in-fact. In its meeting held on February 11, 2022, the Board approved Management's recommendations for BPI to provide the Bank's stockholders with the option to vote in absentia. Hence, at the April 28, 2022 ASM, stockholders were able to effectively participate and had the option to cast votes in absentia through an online electronic system, as also provided for in the Revised Corporation Code. Voting is considered in a poll, by shares of stock, that is, one share entitles the holder to one vote. Cumulative voting as provided for in the Corporation Code may be applied in the election of the Board of Directors and directors are elected individually. The Rules of Conduct, voting and vote tabulation procedures are likewise explained during the meeting. The Office of the Corporate Secretary tabulates all votes received and the Bank's external auditor validates the results. Voting results are disclosed on PSE EDGE and company's website.

**Shareholder Participation**. BPI proactively encourages the full participation of all shareholders, including institutional shareholders, at the ASM each year. Shareholders are encouraged to ask questions at the ASM to ensure accountability and identification with the Board of Directors' and Management's strategy and goals for the business of BPI.

**Minutes of the Annual Stockholders' Meeting**. The Minutes of the ASM includes all information pertinent to the meeting and is promptly disclosed on the company website within the period mandated by the SEC. In this respect, minutes of the 2022 ASM were posted on the company website within five (5) calendar days from the date of the ASM.

(ee) Annual and Quarterly Reports. The Bank's Annual, Quarterly, and Current Reports are its primary disclosure mechanisms used to impart knowledge about the Bank to all its stakeholders in an informative, structured, and cost-effective manner. The Annual and Quarterly accountability reports effectively detail its performance during the period under review and put that performance in context of the objectives of the Bank, its strategies and future direction. The Current Reports similarly provide timely updates on significant corporate actions undertaken by the Bank. The Annual, Quarterly, and Current Reports are regularly submitted to the SEC pursuant to Section 17 of the SRC, which also prescribes format and content. These Reports are also disclosed on the websites of the various Exchanges, as previously mentioned. These may also be viewed at www.bpi.com.ph.

# VI. Sustainability, Stakeholder Engagement and ESG Reporting

- Sustainability and Stakeholder Engagement. The Bank operates on a sustainability framework (ff) of shared values which emphasizes importance of all stakeholders and how their interests are integrated into the business of BPI. In this regard, the Bank established a Sustainability Agenda Policy and Sustainability Council Charter in 2021. The Sustainability Council was likewise convened, during the year together with the formal appointment of a Chief Sustainability Officer of BPI. Stakeholder engagement takes on various forms and is carried out through a range of information, communication and consultative activities and disclosures. For employees: learning and development programs; long-term, merit-based performance incentive mechanisms such as executive stock purchase plans and regular subscription plans. For communities: extending credit and financial services to underserved and unbanked sectors; improving financial literacy initiatives and factoring ESG dimensions into its business and risk models and loan products and services. For clients: financial wellness, financial inclusion and sustainable development investments. For suppliers: a supplier policy based on the principle of transparency - equal opportunity for qualified suppliers and contractors while ensuring a properly managed supply chain from the point-of-view of sustainability and good governance. For creditors: counterparties are protected by fairness, accountability and transparency; policies and procedures are in place safeguarding creditor's rights as required by the BSP.
- (gg) **Environmental, Social and Governance Reporting**. BPI considers the most appropriate way to report non-financial information to ensure that its ESG reporting provides internal and external stakeholders with the non-financial information needed to understand the context that the Bank operates in today. ESG reporting may be through a stand-alone sustainability report, an integrated annual report, and company website. It has adopted a globally-recognized standard/ framework, G4 Framework by the Global Reporting Initiative, for its ESG reporting.

### VII. Corporate Governance Awards and Recognition

**ACGS Asset Class PLC and ICD Golden Arrow Award.** In 2022, BPI garnered the ASEAN Asset Class PLC Award, ranking among the top listed firms across the six participating countries, namely Indonesia, Malaysia, Singapore, Thailand, Vietnam, and the Philippines. In 2022, BPI was also a recipient of the ICD's Golden Arrow Award as a Top Performing Company in the domestic assessment of the ACGS.

# SEC FORM 17-A (Annual Report)

Upon the written request of the stockholders, the Corporation undertakes to furnish said stockholder with a copy of SEC Form 17-A free of charge. Any written request for a copy of SEC Form 17-A should be addressed to:

Office of the Corporate Secretary Bank of the Philippine Islands Ayala North Exchange Tower 1, 6796 Ayala Avenue cor. Salcedo St., Legaspi Village, Makati City

#### ANNEX "A-2"

#### 2023 ANNUAL STOCKHOLDERS' MEETING OF BANK OF THE PHILIPPINE ISLANDS (THE "MEETING")

#### REQUIREMENTS AND PROCEDURE FOR ELECTRONIC VOTING IN ABSENTIA AND PARTICIPATION BY REMOTE COMMUNICATION

Electronic voting *in absentia* and participation by remote communication shall be allowed only through complete registration and successful validation in the Voting *in Absentia* & Shareholder (VIASH) System.

#### I. ELECTRONIC VOTING IN ABSENTIA

- Stockholders as of March 10, 2023 ("Stockholders") have the option of casting their votes on the matters in the Agenda via electronic voting *in absentia*, after complete registration and successful validation in the VIASH System. Stockholders with email addresses on record shall be sent an e-mail with a link to the VIASH System. To register in the VIASH System, Stockholders shall simply follow the instructions sent to their e-mail. The registration for the VIASH System will be open until April 17, 2023.
- Stockholders who have successfully registered themselves on the VIASH System for the 2022 ASM need not register again for the 2023 Annual Stockholders' Meeting and may use their existing credentials (username and password) to log-in to the system.
- 3. Stockholders may access the link http://www.ayalagroupshareholders.com/ to create an account and register in the VIASH System. Stockholders should complete the online registration form and submit for validation together with the requirements provided in Item 4 below.
- 4. All registered accounts shall be subject to the validation process set forth. The deadline for registration to vote *in absentia* or via an absentee ballot is until April 17, 2023.
- 5. The following are needed for registration:

### 5.1. For individual Stockholders -

- 5.1.1.Recent photo of the Stockholder, with the face fully visible (in JPG or PNG format). The file size should be no larger than 5MB;
- 5.1.2.Scanned copy of the Stockholder's valid government-issued ID showing photo and personal details, preferably with residential address (in JPG or PDF format). The file size should be no larger than 5MB;
- 5.1.3. Valid and active e-mail address;
- 5.1.4. Valid and active contact number;

#### 5.2. For Stockholders with joint accounts -

Scanned copy of an authorization letter signed by all Stockholders, identifying who among them is authorized to cast the vote for the account (in JPG or PDF format). The file size should be no larger than 5MB;

#### 5.3. For Stockholders under Broker accounts -

5.3.1.Broker's certification on the Stockholder's number of shareholdings (in JPG or PDF format). The file size should be no larger than 5MB;

- 5.3.2.Recent photo of the stockholder, with the face fully visible (in JPG or PNG format). The file size should be no larger than 5MB;
- 5.3.3.Scanned copy of the Stockholder's valid government-issued ID showing photo and personal details, preferably with residential address (in JPG or PDF format). The file size should be no larger than 5MB;
- 5.3.4. Valid and active e-mail address;
- 5.3.5.Valid and active contact number;

### 5.4. For corporate Stockholders -

- 5.4.1.Secretary's certificate attesting to the authority of the representative to vote for, and on behalf of the Corporation (in JPG or PDF format). The file size should be no larger than 5MB;
- 5.4.2.Recent photo of the Stockholder's representative, with the face fully visible (in JPG or PNG format). The file size should be no larger than 5MB;
- 5.4.3.Scanned copy of the valid government-issued ID of the Stockholder's representative showing photo and personal details, preferably with residential address (in JPG or PDF format). The file size should be no larger than 5MB;
- 5.4.4. Valid and active e-mail address of the Stockholder's representative;
- 5.4.5. Valid and active contact number of the Stockholder's representative.

#### Important Notes:

- Stockholders who successfully registered themselves on the VIASH System in 2022 ASM need not
  register again this year and may use their existing credentials (username and password) to log-in
  to the system.
- Considering the prevailing extraordinary circumstances in relation to COVID-19, the Company shall allow electronic signature for the required documents, as applicable. Notarization requirement shall also be dispensed with at this time. However, the Company reserves the right to request additional information, and original signed and notarized copies of these documents at a later time.
- Incomplete or inconsistent information may result in an unsuccessful registration. As a result, Stockholders will not be allowed access to vote electronically *in absentia*, but may still vote through the Chairman of the Meeting as proxy, by submitting a duly accomplished proxy form until April 17, 2023.
- The validation process in the VIASH System will be concluded by the Corporation no later than three (3) business days from the date of the Stockholder completes the registration. The Stockholder's dashboard in the VIASH System will indicate the status of his/her registration.

Once validated, the Stockholder will receive an e-mail confirmation of the successful registration. Registered Stockholders have until the end of the Meeting to cast their votes *in absentia*.

- 7. All agenda items indicated in the Notice of the Meeting will be set out in the digital absentee ballot in the VIASH System and the registered Stockholder may vote as follows:
  - 7.1. The registered Stockholder has the option to vote: For, Against, or Abstain. The vote is considered cast for all the registered Stockholder's shares.
  - 7.2. Once voting on the agenda items is finished, the registered Stockholder can proceed to submit the accomplished ballot by clicking the 'Submit' button.
  - 7.3. The VIASH System will prompt the Stockholder to confirm the submission of the ballot. The votes cast *in absentia* will have equal effect as votes cast by proxy.

After the ballot has been submitted, Stockholders may no longer change their votes except by submitting a duly accomplished proxy form within the set deadline.

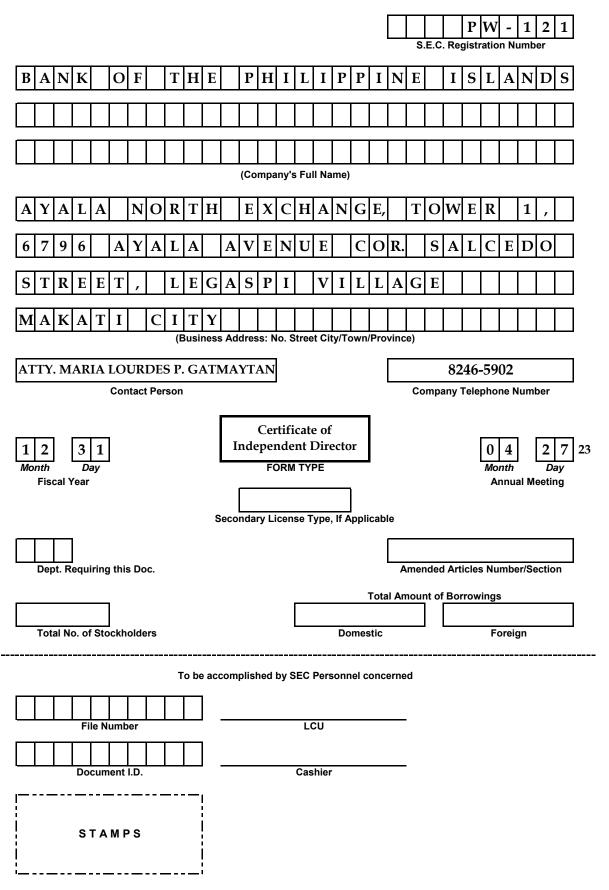
8. The Office of the Corporate Secretary will tabulate all votes cast *in absentia* together with the votes cast by proxy, and a firm selected for this purpose will validate the results.

# II. PARTICIPATION BY REMOTE COMMUNICATION

- 1. Stockholders as of March 10, 2023 ("Stockholders") are required to register in the VIASH System to participate in the Annual Stockholders' Meeting on April 27, 2023 by remote communication. A Meeting livestreaming access button will be available in the Stockholder's dashboard in the VIASH System on the date set for the Meeting as indicated in the Corporation's Notice of the Meeting.
- 2. The procedure and requirements for registration in the VIASH System are found in the Electronic Voting *in Absentia* section in this Annex. The deadline for registration to participate by remote communication is on or before April 17, 2023.
- 3. In addition to their registration in the VIASH System, Stockholders are requested to notify the Company by email to <u>bpi-asm@bpi.com.ph</u> on or before April 17, 2023 of their intention to participate in the Meeting by remote communication.
- 4. Only the Stockholders who have notified the Company of their intention to participate in the Meeting by remote communication, together with the Stockholders who voted *in absentia* and by proxy, will be included in the determination of quorum at the Meeting.
- 5. Stockholders participating by remote communication may vote anytime until the end of the Meeting using the digital ballot in the VIASH System.
- 6. Stockholders may send their questions and/or remarks prior to or during the Meeting by e-mail to <u>bpi-asm@bpi.com.ph</u>.
- 7. A link to the recorded webcast of the Meeting will be posted on the Company's website after the Meeting. Stockholders shall have two weeks from posting to raise to the Company any issues, clarifications and concerns on the Meeting conducted by e-mail to <u>bpi-asm@bpi.com.ph</u>.

For any clarifications, please contact our Stock Transfer Office through <u>bpi-asm@bpi.com.ph</u>.

# **COVER SHEET**



) )<sup>s.s.</sup>

# **CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **JANET GUAT HAR ANG**, Singaporean, of legal age, and a resident of 53 MacKerrow Road, Singapore 358620, after having been duly sworn in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of the BANK OF THE PHILIPPINE ISLANDS and have been its independent director since 19 May 2021;
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

| Company/Organization   | Position/Relationship                              | Period of Service |
|--|--|-------------------|
| Sistic.Com Pte Ltd   | Non-Executive Director and<br>Chairman             | 2019 – Present    |
| RGE Group Pte Ltd  | Senior Advisor                                     | 2021 – Present    |
| International Women's Forum<br>(Singapore) Chapter           | Member   | 2002 – Present    |
| Singapore Computer Society                                   | Fellow   | 2012 – Present    |
| Singapore Computer Society                                   | Member   | 1995 – Present    |
| Singapore Polytechnic  | Board Member                                       | 2020 – Present    |
| Singapore Polytechnic  | Chairman, Board of Governors                       | 2020 – Present    |
| Home Team Science & Technology<br>Agency, Singapore          | Board Member/Chairman, Risk &<br>Finance Committee | 2019 – Present    |
| Singapore Business Federation<br>Foundation                  | Deputy Chairman & Board<br>Member                  | 2019 – Present    |
| The Esplanade Company Ltd (TECL),<br>Singapore               | Board Member/ Independent<br>Director              | 2019 – Present    |
| Institute of Systems Science,<br>National Univ. of Singapore | Chairman of the Board                              | 2016 – Present    |
| Institute of Systems Science,<br>National Univ. Of Singapore | Member of the Board of<br>Management               | 2012 – Present    |
| Council of Board Diversity,<br>Singapore                     | Council Member                                     | 2019 – Present    |
| Singapore Business Federation<br>(SBF)                       | Council Member                                     | 2016 – Present    |
| Ministry of Foreign Affairs                                  | Non-Resident Ambassador to the<br>Holy See         | 2020 – Present    |
| Parliament of Singapore                                      | Nominated Member of Parliament                     | 2021 – Present    |
| Cenacle Mission (Singapore) Ltd.                             | Independent Director                               | 2015 – Present    |
| Singapore Institute of Directors                             | Fellow   | 2021 – Present    |
| Tanoto Foundation  | Independent Director                               | 2022 – Present    |
| Public Transport Council                                     | Chairman   | 2022 – Present    |

- 3. I possess all the qualifications and none of the disqualifications to serve as an independent director of the BANK OF THE PHILIPPINE ISLANDS, as provided in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations, and other Securities and Exchange Commission (SEC) issuances;
- 4. I am not related to any director/officer/substantial shareholder of the covered company and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code;

- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding;
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances;
- 7. I shall inform the Corporate Secretary of the BANK OF THE PHILIPPINE ISLANDS of any changes in the abovementioned information within five (5) days from its occurrence.

Done, this March 22nd 2023

JANET GUAT HAR ANG Affiant

Doc. No. \_\_\_\_; Page No. \_\_\_\_; Book No. \_\_\_; Series of 2023.

# CERTIFICATION OF INDEPENDENT DIRECTOR

I, IGNACIO R. BUNYE, Filipino, of legal age, and a resident of 101 Dr. Alfredo M. Bunye St. Alabang, Muntinlupa City, Metro Manila, after having been duly sworn in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of the BANK OF THE PHILIPPINE ISLANDS and have been its independent director since 14 April 2016;
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

| Company/Organization                          | Position/Relationship                      | Period of Service |
|---|--|-------------------|
| Philippine Institute for the Deaf             | Chairman                                   | 2022 – Present    |
| BPI Capital Corporation                       | Independent Director                       | 2019 - Present    |
| BPI Direct BanKo, Inc., A Savings<br>Bank     | Independent Director                       | 2018 – Present    |
| BPI Asset Management and<br>Trust Corporation | Independent Director                       | 2017 – Present    |
|   | President                                  | 2016 - Present    |
| TDF Holdings, Inc.                            | Chairman of the Board                      | 1997 - Present    |
| Philippine Air Force                          | Reserve Lieutenant Colonel<br>(Appointive) | 1998 – Present    |

- I possess all the qualifications and none of the disqualifications to serve as an independent director of the BANK OF THE PHILIPPINE ISLANDS, as provided in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations, and other Securities and Exchange Commission (SEC) issuances;
- I am not related to any director/officer/substantial shareholder of the covered company and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code;
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding;
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances;
- 7. I shall inform the Corporate Secretary of the BANK OF THE PHILIPPINE ISLANDS of any changes in the abovementioned information within five (5) days from its occurrence.

[Signature page follows]

page 2 Certificate of Independent Director - BPI - Ignacio R. Bunye ----CITY OF MAKATI at Done, this MAP 9 9 2022 IGNÁCIO R UNYE Affiah SUBSCRIBED AND SWORN to before me this CITY OF MAKATI his Passport No. valid on issued at Doc. No. 107 Page No. 33 Book No. XV GERVACIO B. ORTIZ JR. Series of 2023. Netary Public City of Makati Until December 31, 2024 IBP No. 05729-Lifetime Member MCLE Compliance No. VII-0022734 valid until April 14, 2025 Appointment No. M-39 (2023-2024) PTR No. 9563522 Jan. 3, 2023/ Makati Makati City Roll No. 40091 101 Urban Ave. Campos Rueda Bldg. Brgy. Pio Del Pilar, Makati City

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# CERTIFICATION OF INDEPENDENT DIRECTOR

I, EMMANUEL S. DE DIOS, Filipino, of legal age, and a resident of 7 Yakal St., Monte Vista Subdivision, Industrial Valley, Marikina City, Metro Manila, after having been duly sworn in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of the BANK OF THE PHILIPPINE ISLANDS and have been its independent director since 28 April 2022;
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

| Company/Organization                                 | Position/Relationship              | Period of Service |
|--|------------------------------------|-------------------|
| ABS-CBN Corporation                                  | Independent Director               | 2013 - May 2023   |
| ABS-CBN Holdings Corporation                         | Director                           | 2020 – Present    |
| Pulse Asia Research, Inc.                            | Trustee & Chairman                 | 2023 – Present    |
| Assisi Development Foundation, Inc.                  | Trustee                            | 2016 - Present    |
| Peace and Equity Foundation, Inc.                    | Trustee                            | 2020 - Present    |
| University of the Philippines School of<br>Economics | Professor Emeritus<br>(Appointive) | 2019 - Present    |

- I possess all the qualifications and none of the disqualifications to serve as an independent director of the BANK OF THE PHILIPPINE ISLANDS, as provided in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations, and other Securities and Exchange Commission (SEC) issuances;
- I am not related to any director/officer/substantial shareholder of the covered company and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code;
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding;
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances;
- 7. I shall inform the Corporate Secretary of the BANK OF THE PHILIPPINE ISLANDS of any changes in the abovementioned information within five (5) days from its occurrence.

[Signature page follows]

| Certificate of Inde              | pendent Director – BPI – Em | manuel S. De Dios  | page :                            |
|----------------------------------|-----------------------------|--|-----------------------------------|
| Done, th                         | is_MAR 2 2 2023             | at CITY OF MAKATI  |                                   |
|                                  |                             |  | ANUEL S. DE DIOS<br>Affiant       |
| CITY OF WASKA                    | BED AND SWORN t             | and the second | MAR 2 2 2023                      |
| to me his Passpo                 | ; aniant ENNIMANUEL 3       | 5. DE DIOS personally appeared be<br>sued at on  | fore me and exhibite<br>valid unt |
|                                  |                             | 11   |                                   |
| Doc. No. 109<br>Page No. 23      | $\langle$                   |  |                                   |
| Book No. $XV$<br>Series of 2023. |                             | ATTY. GERVACIO B. ORTIZ  | JR.                               |
| -                                |                             | Notary Public City of Maka   | ti                                |
|                                  |                             | Until December 31, 2024<br>IBP No. 05729-Lifetime Mem  |                                   |
|                                  |                             | MCLE Compliance No. VII-002  |                                   |
|                                  |                             | valid until April 14, 2025   |                                   |
|                                  |                             | Appointment No. M-39 (2023-2   |                                   |
|                                  |                             | PTR No. 9563522 Jan. 3, 2023/  |                                   |
|                                  |                             | Makati City Roll No. 40091   |                                   |
|                                  |                             | 101 Urban Ave. Campos Rueda  | Bida.                             |

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# CERTIFICATION OF INDEPENDENT DIRECTOR

I, RIZALINA G. MANTARING, Filipino, of legal age, and a resident of 12 Vicente Lim St., Ayala Heights, Quezon City, Metro Manila, after having been duly sworn in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of the BANK OF THE PHILIPPINE ISLANDS;
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

| Company/Organization              | Position/Relationship | Period of Service |
|-----------------------------------|-----------------------|-------------------|
| Ayala Corporation                 | Independent Director  | 2020 - Present    |
| Ayala Land, Inc.                  | Independent Director  | 2014 - Present    |
| First Philippine Holdings Inc.    | Independent Director  | 2016 - Present    |
| PHINMA Corporation                | Independent Director  | 2019 - Present    |
| Universal Robina Corporation      | Independent Director  | 2020 - Present    |
| East Asia Computer Center Inc.    | Independent Director  | 2019 - Present    |
| GoTYME Bank                       | Independent Director  | 2022-Present      |
| Maxicare Healthcare Corporation   | Independent Director  | 2022-Present      |
| Sun Life Grepa Financial Inc.     | Director              | 2011 - Present    |
| Makati Business Club              | Trustee               | 2017-Present      |
| Philippine Business for Education | Trustee               | 2018-Present      |

- I possess all the qualifications and none of the disqualifications to serve as an independent director of the BANK OF THE PHILIPPINE ISLANDS, as provided in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations, and other Securities and Exchange Commission (SEC) issuances;
- 4. I am not related to any director/officer/substantial shareholder of the covered company and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code;
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding;
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances;
- 7. I shall inform the Corporate Secretary of the BANK OF THE PHILIPPINE ISLANDS of any changes in the abovementioned information within five (5) days from its occurrence.

[Signature page follows]

Done, this MAR 2 2 2023 at CITY OF MAKATI

RIZALINA G MANTARING

Affiant

SUBSCRIBED AND SWORN to before me this MAR 2 2 2023 at CITY OF MAKATI ; affiant RIZALINA G. MANTARING personally appeared before me and exhibited to me her Passport with No. issued at on valid until

Doc. No. 106; Page No.  $\overline{23}$ ; Book No.  $\overline{\times V}$ ; Series of 2023.

ATTY. GERVACIO B. CHITZ JR. Notary Public Fity of Wakati Until December 31, 2024 IBP No. 05729-Lifetime Member MCLE Compliance No. VII-0022734 valid until April 14, 2025 Appointment No. M-39 (2023-2024) PTR No. 9563522 Jan. 3, 2023/ Makati Makati City Roll No. 40091 101 Urban Ave. Campos Rueda Bldg. Brgy. Pio Del Pilar, Makati City

REPUBLIC OF THE PHILIPPINES

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# CERTIFICATION OF INDEPENDENT DIRECTOR

I, CESAR V. PURISIMA, Filipino, of legal age, and a resident of 1567 Cypress Street Dasmariñas Makati City, Metro Manila, after having been duly sworn in accordance with law do hereby declare that:

- I am a nominee for independent director of the BANK OF THE PHILIPPINE ISLANDS and have been its independent director since 20 January 2021;
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

| Company/Organization                             | Position/Relationship                           | Period of Service |
|--|---|-------------------|
| Ayala Corporation                                | Independent Director                            | 2022 - Present    |
| BPI Capital Corporation                          | Independent Director                            | 2021 - Present    |
| ABS-CBN Corporation                              | Member of the Board of Advisors                 | 2020 - Present    |
| Jollibee Foods Corporation                       | Independent Director                            | 2020 - Present    |
| Ikhlas Capital Singapore Pte. Ltd                | Founding Partner / Director                     | 2019 - Present    |
| Unistar Credit and Finance<br>Corporation        | Independent Non-Executive<br>Director           | 2019 - Present    |
| Ayala Land, Inc.                                 | Independent Director                            | 2018 - Present    |
| Universal Robina Corporation                     | Independent Director                            | 2018 - Present    |
| Sumitomo Mitsui Banking<br>Corporation           | Member of the Global Advisory<br>Council        | 2018 - Present    |
| AIA Group Limited                                | Independent Director                            | 2017 - Present    |
| Singapore Management University<br>(Philippines) | Member of the International<br>Advisory Council | 2017 - Present    |
| International School of Manila                   | Board Trustee                                   | 2017 - Present    |
| Milken Institute                                 | Asia Fellow                                     | 2016 - Present    |
| Asian Institute of Management                    | Executive-in-Residence                          | 2016 - Present    |

- 3. I possess all the qualifications and none of the disqualifications to serve as an independent director of the BANK OF THE PHILIPPINE ISLANDS, as provided in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations, and other Securities and Exchange Commission (SEC) issuances;
- 4. I am not related to any director/officer/substantial shareholder of the covered company and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code;
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding;
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance, and other SEC issuances;
- 7. I shall inform the Corporate Secretary of the BANK OF THE PHILIPPINE ISLANDS of any changes in the abovementioned information within five (5) days from its occurrence.

Certificate of Independent Director - BPI - Cesar V. Purisima \_\_\_\_\_

MAR 2 2 2023

AR V. PURISIMA

Affiant

MAR 2 2 2023 at SUBSCRIBED AND SWORN to before me this CITY OF MAKATI ; affiant CESAR V. PURISMA personally appeared before me and exhibited to valid until issued at on me his Passport with No.

at

CITY OF MAKATI

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ATTY. GERVACIO B. OUTZ JR. Notary Public City of Makati Until December 31/2024 IBP No. 05729-Lifetime Member MCLE Compliance No. VII-0022734 valid until April 14, 2025 Appointment No. M-39 (2023-2024) PTR No. 9563522 Jan. 3, 2023/ Makati Makati City Roll No. 40091 101 Urban Ave. Campos Rueda Bldg. Brgy. Pio Del Pilar, Makati City

los Doc. No. Z Page No. Book No. XV Series of 2023.

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Done, this

# CERTIFICATION OF INDEPENDENT DIRECTOR

I, MARIA DOLORES B. YUVIENCO, Filipino, of legal age and a resident of 50 Domingo Poblete St., BF Executive Village, Las Piñas City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for Independent Director of Bank of the Philippine Islands and have been its independent director since 14 April 2016;
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations);

| Company/ Organization                         | Position/Relationship | Period of Service |
|---|-----------------------|-------------------|
| BPI Asset Management and<br>Trust Corporation | Independent Director  | 2019 - Present    |
| First Consolidated Bank (Bohol)               | Independent Director  | 2018 - Present    |
| Bankers Institute of the<br>Philippines       | Member                | 2007 - Present    |

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the BANK OF THE PHILIPPINE ISLANDS, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other Securities and Exchange Commission (SEC) issuances;
- 4. I am not related to any director/officer/substantial shareholder of the covered company and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code;
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding;
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances;
- 7. I shall inform the Corporate Secretary of BANK OF THE PHILIPPINE ISLANDS of any changes in the abovementioned information within five days from its occurrence.

[Signature page follows]

Certificate of Independent Director – BPI – Maria Dolores B. Yuvienco

day of 2 2 2023 at CITY OF MAKATI

Done, this \_\_\_\_\_

Maria Dolores B. YUNJENCO

Affiant

CITY OF MAKATI ; Affiant, MS.

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ at \_\_\_\_\_ at \_\_\_\_\_ MARIA DOLORES B. YUVIENCO, who is personally known to me and to me known to be the same person who executed the foregoing instrument and who exhibited to me her Passport with No. and valid until issued at оп

Doc. No. 100 Page No. 23 Book No. XV

ATTY. GERVACIÓ B. ORTIZ JR. Notary Public/City of Makati Until December 31, 2024 IBP No. 05729-Lifetime Member MCLE Compliance No. VII-0022734 valid until April 14, 2025 Appointment No. M-39 (2023-2024)

PTR No. 9563522 Jan. 3, 2023/ Makati Makati City Roll No. 40091 101 Urban Ave. Campos Rueda Bldg. Brgy. Pio Del Pilar, Makati City

Series of 2023.

page 2

# ANNEX "A-3(a)"

| Committee                         | Name                                 | Attendance/ Meetings <sup>1</sup> |
|-----------------------------------|--------------------------------------|-----------------------------------|
| Executive Committee               | Jaime Augusto Zobel de Ayala         | 26/31                             |
|                                   | Fernando Zobel de Ayala <sup>2</sup> | 17/23                             |
|                                   | Jose Teodoro K. Limcaoco             | 31/31                             |
|                                   | Rene G. Bañez                        | 31/31                             |
|                                   | Cezar P. Consing                     | 29/31                             |
|                                   | Aurelio R. Montinola III             | 25/31                             |
|                                   | Cesar V. Purisima                    | 20/22                             |
|                                   | Romeo L. Bernardo                    | 6/7                               |
| Audit Committee                   | Maria Dolores B. Yuvienco            | 19/19 <sup>3</sup>                |
|                                   | Octavio Victor R. Espiritu           | 19/19 <sup>3</sup>                |
|                                   | Cesar V. Purisima                    | 19/19 <sup>3</sup>                |
| Risk Management                   | Octavio Victor R. Espiritu           | 13/13 <sup>3</sup>                |
| Committee                         | Eli M. Remolona, Jr. <sup>4</sup>    | 8/8                               |
|                                   | Janet Guat Har Ang                   | 12/13 <sup>3</sup>                |
|                                   | Cezar P. Consing                     | 12/13 <sup>3</sup>                |
|                                   | Cesar V. Purisima                    | 13/13 <sup>3</sup>                |
| Corporate Governance<br>Committee | Emmanuel S. de Dios                  | 4/4                               |
|                                   | Cesar V. Purisima⁵                   | 2/2                               |
|                                   | Ignacio R. Bunye                     | 6/6                               |
|                                   | Ramon R. Del Rosario, Jr.            | 6/6                               |
| Nomination Committee              | Cesar V. Purisima                    | 1/1                               |
|                                   | Jaime Augusto Zobel de Ayala         | 1/1                               |
|                                   | Fernando Zobel de Ayala <sup>2</sup> | 1/1                               |
|                                   | Cezar P. Consing                     | -                                 |
| Personnel and                     | Jaime Augusto Zobel de Ayala         | 2/3                               |
| Compensation                      | Fernando Zobel de Ayala <sup>2</sup> | 9/9                               |
| Committee                         | Ignacio R. Bunye                     | 13/13                             |
|                                   | Aurelio R. Montinola III             | 13/13                             |
|                                   | Romeo L. Bernardo                    | 7/9                               |
|                                   | Maria Dolores B. Yuvienco            | 13/13                             |
| Related Party                     | Ignacio R. Bunye                     | 14/14                             |
| Transactions Committee            | Rene G. Bañez                        | 14/14                             |
|                                   | Maria Dolores B. Yuvienco            | 14/14                             |
| Retirement Pension                | Aurelio R. Montinola III             | 4/4                               |
| Committee                         | Rene G. Bañez                        | 4/4                               |
|                                   | Ramon R. Del Rosario, Jr.            | 4/4                               |

# ATTENDANCE AT BOARD COMMITTEE MEETINGS IN 2022

<sup>1</sup>For the period of 01 January to 31 December 2022 <sup>2</sup>Committee member until 12 September 2022 <sup>3</sup>Includes BPI Joint AuditCom & RMCom Meeting <sup>4</sup>Committee member until 17 August 2022 <sup>5</sup>Committee member until 27 April 2022

| Director*                    | Total        |
|------------------------------|--------------|
| Jaime Augusto Zobel De Ayala | 6,260,000.00 |
| Fernando Zobel de Ayala**    | 5,710,000.00 |
| Janet Guat Har Ang           | 5,840,000.00 |
| René G. Bañez                | 6,930,000.00 |
| Romeo L. Bernardo            | 5,850,000.00 |
| Ignacio R. Bunye             | 6,450,000.00 |
| Cezar P. Consing             | 6,620,000.00 |
| Emmanuel S. de Dios          | 5,160,000.00 |
| Octavio Victor R. Espiritu   | 6,390,000.00 |
| Aurelio R. Montinola III     | 6,580,000.00 |
| Cesar V. Purisima            | 7,110,000.00 |
| Eli M. Remolona, Jr.***      | 5,210,000.00 |
| Ramon R. Del Rosario, Jr.    | 5,760,000.00 |
| Jaime Z. Urquijo****         | 280,000.00   |
| Maria Dolores B. Yuvienco    | 6,770,000.00 |

# **TOTAL COMPENSATION FOR EACH DIRECTOR FOR 2022**

\* Directors for the term 2022-2023, as of December 2022 \*\* Director until 12 September 2022 \*\*\* Director until 17 August 2022 \*\*\*\* Elected as Director on 21 September 2022

# MINUTES OF THE ANNUAL MEETING OF STOCKHOLDERS BANK OF THE PHILIPPINE ISLANDS

Conducted virtually via <u>http://www.ayalagroupshareholders.com/</u> April 28, 2022

## (For approval at the 2023 Annual Meeting of Stockholders)

The Annual Meeting of Stockholders of the Bank of the Philippine Islands (BPI or the Bank) was conducted virtually via <u>http://www.ayalagroupshareholders.com/</u> on April 28, 2022 at 9:00 in the morning.

## I. Call to Order

The Chairman of the Board of Directors, Mr. Jaime Augusto Zobel de Ayala, presided over and called the meeting to order at 9:00 A.M. The Corporate Secretary, Ms. Angela B. Maramag, recorded the minutes of the meeting. The Chairman welcomed the stockholders who have joined the live webcast of the proceedings and thanked the shareholders who were participating in the meeting through the Bank's voting in absentia system or their appointment of the Chairman as proxy. The Chairman introduced each of the presenters, namely: Fernando Zobel de Ayala (Vice Chairman), Jose Teodoro Limcaoco (President and CEO), Cesar Purisima (Chair of the Nomination Committee), Maria Dolores Yuvienco (Chair of the Audit Committee), Angela Maramag (Corporate Secretary) and Maria Consuelo Lukban (Head of Corporate Strategy and Investor Relations, and Sustainability). He also acknowledged Ramon L. Jocson (Chief Operating Officer), Maria Theresa Marcial (Chief Finance Officer), the BPI Leadership Team, the other members of the Board, and the members of the Bank's Advisory Council – Chief Justice Artemio Panganiban, Delfin Lazaro, Oscar Reyes, Mercedita Nolledo, Antonio Jose Periquet, and other officers who joined the meeting through the live webcast.

### II. Certification of Notice of Meeting and Determination of Quorum

The Corporate Secretary reported to the Chairman and informed the assembly that the Notice of the Annual Stockholders' Meeting and the Definitive Information Statement were sent to the stockholders of record as of March 11, 2022 in three ways: first, by email to all stockholders with e-mail addresses on record, second, by posting on the Bank's website and third, by disclosure in the Philippine Stock Exchange. In addition, the Notice was published in the Philippine Daily Inquirer and Manila Bulletin, in both print and online format, on April 4 and April 5, 2022.

The Chairman then asked if there was a quorum at the meeting to transact all the matters in the agenda. The Corporate Secretary reported that there were present at the meeting, in person and by proxy, stockholders owning/representing 3,381,959,206 shares or 74.94% of the 4,513,128,255 total issued and outstanding common shares of the capital stock of BPI entitled to vote and be voted at the meeting. Thereupon, the Chairman declared that a quorum was present and that the meeting was duly convened. The mode of attendance of the stockholders deemed present and their respective percentages of the outstanding shares are set forth below:

| Mode of Attendance                   | % of Total Shares Outstanding |
|--------------------------------------|-------------------------------|
| Appointment of the Chairman as proxy | 74.8435%                      |
| Voting in absentia                   | 0.0879%                       |
| Remote communication                 | 0.0046%                       |

Additionally, there were 533 viewers of the live webcast of the meeting.

## III. Rules of Conduct and Procedures

The Chairman explained that although the Bank is holding the meeting in a virtual format, it strived to provide the shareholders the opportunity to participate in the meeting to the same extent possible as in an in-person meeting. The Chairman then asked the Corporate Secretary to share the rules of conduct and voting procedures of the meeting.

The Corporate Secretary explained that the rules of conduct and voting procedures are set forth in the Definitive Information Statement and in the Explanation of Agenda Items, which is a part of the Notice of the Annual Stockholders' meeting. The Corporate Secretary highlighted the following points:

- 1. The agenda for this meeting covers a range of matters requiring stockholders' vote and included in the Notice sent to stockholders for this meeting. Stockholders were also given an opportunity to propose matters for inclusion in the agenda, pursuant to applicable laws and regulations.
- Stockholders who registered under the electronic Voting in Absentia & Shareholder (VIASH) system or who notified the Company by email to bpi-asm@bpi.com.ph of their intention to participate in this meeting by remote communication may send their questions or comments to the same email address.
- 3. The Head of Corporate Strategy, Investor Relations, and Sustainability, will read the questions or comments received by email before 9:30 a.m. during the Q and A period, which will take place under item 9 of the agenda. Management will reply to questions and comments not taken up during the meeting by email.
- 4. As indicated in the ballot for the voting of stockholders, there are 7 resolutions proposed for adoption by the stockholders at this meeting. Each proposed resolution will be shown on the screen as the same is taken up.
- 5. Stockholders could cast their votes on these resolutions and in the election of directors through the VIASH system. The polls will remain open until the end of this meeting for stockholders who successfully registered to cast their votes electronically using the system.
- 6. Stockholders have the option to appoint the Chairman as proxy. The Corporate Secretary reported that the votes cast, as of April 18, 2022, after the proxy validation process, were from stockholders owning 3,381,751,132 voting shares representing 74.93% of the total outstanding voting shares.

## IV. Approval of the Minutes of the Annual Stockholders' Meeting on April 22, 2021

The Chairman then proceeded to the next order of business which was the approval of the minutes of the annual meeting of stockholders held on April 22, 2021. An electronic copy of the minutes was made available in the Bank's website.

The Corporate Secretary presented the resolution, as proposed by management, and based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

#### RESOLUTION NO. ASM-2022-01

RESOLVED, that the minutes of the Annual Stockholders' Meeting held on April 22, 2021 be, and are hereby, approved as recorded.

| Voted in Favor | Voted Against | Abstained |
|----------------|---------------|-----------|
|----------------|---------------|-----------|

|                            | Voted in Favor | Voted Against | Abstained |
|----------------------------|----------------|---------------|-----------|
| Number of Voted Shares     | 3,381,751,132  | -             | -         |
| % of Voting Shares Present | 99.99%         | 0.00%         | 0.00%     |

### V. Approval of Annual Report and Audited Financial Statements as of December 31, 2021

The Chairman proceeded to the next item in the agenda which was the Annual Report, consisting of the Message from the Chairman, an audio-visual presentation, and the message from the Chief Executive Officer and President.

#### Message of the Chairman

The Chairman welcomed fellow shareholders, business partners, clients to the Annual Stockholders Meeting. He then gave his message on the broader markets and the Bank's financial and operating performance, as follows:

2022 marks the Bank of the Philippine Islands' 170th anniversary. This is certainly a milestone year in the Bank's history.

I thank all our Unibankers, past and present, who continue to be instrumental parts of our institution. I also express my deepest gratitude to all our customers, host communities, broader stakeholders, and shareholders for the continued trust and support over many years – both during the best and during the worst of times.

While it fills us with great pride to be part of an organization that remains a key part of the country's development story, we understand that BPI is just one component of a larger ecosystem of institutions striving to build a strong Philippines.

BPI aims to be a meaningful partner as we start our recovery from the COVID-19 pandemic and re-establish and reinforce the pillars that will once again put the country on the path to equitable progress.

2021 presented both difficult challenges and tremendous opportunities for the Bank. We entered the year from a position of strength and with much hope, that after a sharp deterioration in the economy in 2020 due to the pandemic, 2021 may be the year where we start our recovery.

The government's vigorous drive – in partnership with the private sector – to vaccinate Filipinos against COVID-19 generated and sustained the economic growth momentum that we are experiencing.

With the economy slowly reopening, business and consumer confidence continuing to improve, and the positive gains arising from fiscal and monetary stimulus, the country's GDP saw a growth of 5.6% in 2021, following a 9.6% contraction the year before. Employment figures have also steadily improved, with new jobs being created to fill in those that were lost due to the quarantines and mobility restrictions. We also note, that while average consumer prices have increased sharply from 2.4% in 2020 to 3.9% in 2021, the BSP has committed to keep an accommodative monetary policy rate of 2% until the economy has firmly recovered.

We hope that these economic and policy developments will steadily help in further easing the strain on the economy and our people, which we hope will encourage higher levels of savings and investments. Meanwhile, we see positive signs of recovery taking place in the banking industry.

After a 2.8% contraction in 2020, loan demand rebounded last year, posting a 4.1% growth. Asset quality – which is measured by non-performing loans as a percentage of total loans – was more resilient than initially expected, peaking at 4.6% in the third quarter of 2021 from 2.08% in December 2019, and has since showed continued improvement. Furthermore, we see as a positive development the move of the banking sector to dial down on loss provisions last year, which in turn led to a stellar rebound in earnings. We note that this was primarily due to signs of recovery in macroeconomic variables and with previously set loss provisions tied to the impact of the pandemic failing to fully materialize. We remain upbeat in the fact that return on equity improved to 8.9% in 2021, from 6.5% in 2020.

In addition, with the BSP keeping policy rates to a record low, while maintaining extraordinary measures to boost liquidity in the financial system and ensure stability of the banking sector. Banks are expected to emerge from the pandemic well-capitalized and with sufficient buffer to lead in the country's recovery. This positive sentiment on the banking sector was also reflected in the surge in banking share prices that were consistently observed over the year. The banking sector climbed 11.0% in 2021, outperforming the PSE index, which posted a 0.24% contraction. This outperformance appears likely to extend into 2022, given the generally favorable economic environment, as well as prospects for higher interest rates and faster loan growth.

Similarly, BPI's business volumes, our clients' activities, and our profitability reflected these same trends in economic recovery last year. Notwithstanding the weak first quarter, Q2, Q3, and Q4 showed sequential growth in loans and deposit balances, and improvement in asset quality. For 2021, the Bank delivered a net income of P23.88 billion, higher by 11.5% compared to 2020, and an improved return on equity of 8.4% from 7.7% in the previous year. These results include lower loan loss provisions, record fee income, and well-managed total expenses. These gains helped balance the accelerated spending in technology and digital initiatives, all aimed at driving efficiency, increasing speed to market, and enhancing customer experience. Our fee income is also steadily evolving as a reliable revenue stream, with all businesses showing strong fee growth in 2021. We note that our credit card business posted a nearly 15% increase in fees year-on-year, while our wealth management business, reported a new high of P1.1 trillion of assets under management due to stronger inflows. It was also a banner year for our investment banking arm that posted all-time high in fees as the number of capital market deals and activities increased year after year despite the pandemic.

The moderate expansion of our balance sheet to P2.42 trillion, up 8.4% year-on-year, reflects the recovery in demand across deposit and loan portfolios. Total loans stood at P1.48 trillion, a 4.9% increase from the previous year, led by mortgage, credit card, and microfinance loans, while total deposits increased by 13.9% to P1.96 trillion, led by corporate, SME and retail segments. Asset quality has also been resilient and demonstrated steady improvement since the second quarter of 2021. The Bank's NPL ratio was at 2.49% in 2021, lower than the 2.68% in 2020, while NPL cover increased to 136% from 115% the prior year, as we booked substantial loan loss provisions in 2020 and 2021. Our Common Equity Tier 1 Ratio stood at 15.8% and the Capital Adequacy Ratio at 16.7%, reflecting a strong capital base.

BPI share performance reflected the Bank's strong operating results, while providing sufficient ground for long-term growth. In 2021, BPI shares climbed 13.3% against the -0.24% of the PSE index. The Bank remained the most valued among listed banks in terms of price-to-book during the pandemic. Significantly, market capitalization has returned to pre-pandemic levels as of December 2021.

BPI further remains committed to harnessing the tremendous power of digital solutions in meeting customer needs. 2021 was a meaningful year as we focused on enhancing the capabilities of existing platforms, as well as creating new ones for customers to seamlessly engage with our service offerings.

Our current digital platforms include: BPI Online/Mobile, BPI Trade, BizLink, and the BanKo app, with more platforms due for release this year. We are also proud that the Bank is a well-recognized leader in open banking, as we have further expanded and strengthened our partnerships with several fintechs and have integrated several of their innovative solutions within the BPI ecosystem.

Amidst this exciting and ongoing drive for digitalization, we are cognizant that the Bank's growing online presence necessitates also building resilience against cyber threats. Cybersecurity and defending our customers' and the Bank's data and assets from cyberattacks remains an absolute priority.

Let me also say a few words about BPI's long-standing commitment to sustainability, and our enduring pledge to advance the UN Sustainable Development Goals (UN SDGs). As of end-2021, 48% of the Bank's loan portfolio are tied to initiatives that contribute to the UN SDGs. BPI is also the first and only Philippine bank to give a time-bound commitment to zero out its coal energy generation portfolio by 2032.

BPI also continues to champion financial inclusion, with great strides continuously being achieved since we launched our microfinance arm, BPI Direct BanKo, back in 2016. At present, BanKo's 307 branches in 74 provinces and the National Capital Region serves over 200,000 micro and small business owners, who traditionally have been unable to access financing from formal banking institutions. BanKo's loan portfolio has increased 28 times over the past five years, with P9 billion in loans granted in 2021.

We believe that these and many other initiatives have been critical in the recognitions that BPI received last year. For instance, MSCI, S&P Global, and the Sustainalytics all gave BPI the highest marks among Philippine Banks in Environmental, Social, and Governance Ratings in 2021. Furthermore, all three major international Credit Rating Agencies reaffirmed their investment grade credit rating for the Bank: S&P at BBB+, which is the same as the Philippine Sovereign; Moody's at Baa2, and Fitch at BBB-.

Overall, while the pandemic brought unprecedented challenges, we believe that BPI has responded exceptionally well and has become a much stronger institution. We intend to further build on these gains. We began 2022 with the merger of BPI with BPI Family Savings Bank, our wholly owned thrift bank subsidiary. The merger will enable us to greatly optimize opportunities that will enhance the overall banking experience of our customers who will now have access to the full suite of the BPI group's products and services. The integration process is well underway and will be completed by the end of 2022.

To close, the previous two years have certainly been among the most challenging in the Bank's history. We recognize that while there are still several unforeseen risks in the horizon, we look to the future with much hope that a much brighter future is not too far ahead. Amidst all the hardships it created, the pandemic also resulted in several meaningful developments – digitalization has unlocked new ways to interact and access products and services; greater sensitivity and empathy towards issues of sustainability and fairness is being developed; and a spirit of collaboration even among rivals is now starting to seriously crystallize.

As we mark our 170th anniversary and begin a new decade in BPI's history, I am highly hopeful and excited at what this bright future will bring.

The report of the Chairman was followed by an audio-visual presentation of the Bank.

The Chairman then turned over to the President to present his report.

#### Report of the President

The President delivered his report on the Bank's strategic initiatives, as follows:

In 2021, we celebrated our 170th anniversary and the anniversary theme we chose reflected the spirit of innovation which has carried our bank through those years.

"Reinvention" captures what is necessary for us to move forward amidst the effects of the pandemic on our economy and on human behavior. Reinvention captures the technological advances that surround our lives. Reinvention is not just a theme - it is a way of doing business, a way of serving others, a way of life embodied by the pioneers of BPI, and which we continue to embrace today.

We find ourselves at a tipping point. Rapidly evolving economic conditions, fundamental shifts in consumer behavior and the rise of new competitors with access to cheap capital has led to a banking environment that is both challenging and promising. How we succeed in this new world of banking depends on how we choose to operate. The choice lies in our being true to our pioneering spirit. We need to reinvent BPI and banking – to remain relevant and to stay ahead for the next 170 years.

For BPI, reinventing banking means pursuing a digitalization and culture-change agenda that will allow us to deliver the best customer experience and support our sustainability goals of financial inclusion and responsible operations.

As I look back on 2021, I am proud of what BPI has accomplished as we pursued actions to accelerate our vision to transform our Bank for the future. Despite the challenges brought about by the pandemic, we continued to grow and execute through the most challenging time.

Last year we created a digital governance framework and re-organized ourselves so that business units take ownership of our digital platforms – business units are now responsible for business metrics: acquisition, usage, activity, and profitability. The platform owners work closely with our technology group who are responsible for building our platforms, ensuring scale and reliability, and providing access to world class technology and practice.

This greater integration between business and technology has yielded results: not only did we expand our digital customer base and serve our customers better, but we improved our efficiency and our profitability, driven by the greater revenues and the lower cost to income ratios of our digital customers.

In October, we announced our plans to acquire and engage clients through our seven customer engagement platforms, each of which was specifically designed to fulfill the banking needs of a particular client segment.

Four platforms were available at year end and BPI Bizko, our banking platform for SMEs, was launched in early March of this year. Two other platforms are to be launched in the second

half of 2022. We are excited for the tremendous potential these platforms bring as enablers of growth and customer loyalty.

We are equally excited about our open banking business which today allows us to work with a growing list of over 80 API partners. These partners provide nearly 800 products and services. We registered over a hundred million transactions through them in 2021, 75% higher than the previous year. This philosophy of providing access to our technology infrastructure has opened the floodgates of possibilities for our customers.

We further strengthened our collaboration with GCash as we partnered with them on client acquisition for our credit card and personal loan products, launched an auto insurance product on GInsure, and onboarded two mutual funds with GInvest which attracted more than 3,800 new clients each day during the first two months of its launch. We are very pleased with the initial outcome of these partnerships and the promise of growth that further cooperation with GCash will bring.

Our clients' digital propensity was no doubt accelerated by the pandemic and was clearly reflected in the number of users of our digital channels. Of our 8.46 million clients, 4.90 million are enrolled in our digital platforms. Of these, 3.24 million are active clients. That is up 20% from the previous year. Ninety one percent of our transactions are digital today, up from 85% prior to the pandemic. Similarly, 29% of our transaction peso values go through our digital channels, and that's up from 25% prior to the pandemic.

Our clients' strong digital adoption has allowed us to reduce the number of our branches. In 2021, we co-located 56 branches. Further rationalization of our branch footprint can be expected in the succeeding years as our clients continue to migrate their transactions to our digital channels. The remaining branches will undergo physical transformations. They will become branch sales stores as their roles evolve from transaction service points to sales and advisory centers, catering to more complex banking needs and providing a better banking experience.

While other companies purposely reduced expenses during the pandemic, we continued our investments in technology. In 2021, technology spend amounted to nearly 9 billion pesos or about 9% of our total revenues. Of this amount 18% was dedicated towards new initiatives. This meant building and improving our customer engagement platforms as well as onboarding new partners in our open banking business.

Our digitalization journey reinvents our interaction with our customers. We seek to be heroes for our customers with a shift of a mindset that revolves around them.

Last year we created a new position for a Chief Customer Officer, whose job is to put the customer needs first, who speaks for the customer and who is entrusted with improving the customer experience.

We also launched a concise version of our BPI Core Values which will shape our culture and define our interaction with our customers, our fellow Unibankers and with our community. Everyone in the Bank must simply be nice. N.I.C.E. - We are Nurturing. We act with Integrity. We are Customer Obsessed. and We act with Excellence. Our three guidelines towards our goal of providing an enhanced customer experience are integrated in these core values: Let's do it right, let's make it easy, and let's be nice. Banking has always been a very competitive business, and customers will always be on the lookout for the bank that can serve them best. This kind of mindset is especially crucial as we prepare for the post-pandemic life.

We are grateful for excellent customer service extended by the almost 19,000 men and women who comprise our great team. They have stood by their posts, for our customers, throughout these challenging times. They are very much the driving force behind the Bank we have become.

In 2021, we achieved our highest employee engagement scores despite the pandemic and the challenges of work. This, to me, is a clear validation of the professional and positive culture we have all collectively built over the years.

I am honored that, in 2021, BPI was recognized as one of the Best Companies to Work for Asia. This recognition was bestowed upon us by HR Asia, a prestigious publication for HR professionals.

At this point, allow me to briefly discuss our sustainability initiatives -

Sustainability is core to our business and is integral to how we make decisions. In 2021, we officially rolled out our Sustainability Agenda and beginning in 2022 we will embed ESG metrics in all employee performance evaluations to drive action. We committed to no additional financing of greenfield coal power generation projects. We aim to halve coal financing in our portfolio by 2026 and bring that down to zero by 2032. We signed up as a supporter of the Task-Force on Climate-related Financial Disclosures (TCFD). We remained committed to be the most financially inclusive bank through our microfinance arm, BPI Direct BanKo; and we supported the Bayanihan spirit of our volunteer-employees through our BPI Bayan program.

Efforts like these define our purpose and our values, and reaffirm our commitment to find innovative ways to align financial priorities with sustainability goals.

At BPI, we have a strong vision for the future. We know that to remain successful we have to pivot to be more innovative as we pursue banking excellence anchored on trust and the best digital offers in the country.

To close, I would like to thank my predecessor, Cezar "Bong" Consing, who led BPI from 2013 to 2021. Under him we made great leaps in our digital journey without compromising the business values that define BPI – prudence and conservatism. BPI is in a great position today because of the forward-looking decisions he made.

I would also like to thank our Board of Directors for their guidance and the confidence they have shown us; I'd like to thank my fellow Unibankers for taking BPI to the next level and making us ready for the future; and all of you, our shareholders, our customers, our clients, for your unwavering support as we build a better Philippines, one family, one community at a time.

After the President's report, the Chairman requested the Corporate Secretary to present the approval of the resolution as shown on the screen.

#### RESOLUTION NO. ASM-2022-02

RESOLVED, that the Annual Report of the Bank be, and is hereby noted, and the audited financial statements of the Bank as of

| December 31, 2021, as audited by the Bank's external auditor Isla |
|---|
| Lipana & Co., be, and are hereby approved.                        |

|                            | Voted in Favor | Voted Against | Abstained |
|----------------------------|----------------|---------------|-----------|
| Number of Voted Shares     | 3,378,833,345  | 2,566,787     | 351,000   |
| % of Voting Shares Present | 99.91%         | 0.08%         | 0.01%     |

## VI. <u>Ratification of the Acts of the Board of Directors and Officers</u>

The next item in the agenda was the ratification and approval of all the acts of the Bank's Board of Directors and officers since the annual stockholders' meeting on April 22, 2021 until April 28, 2022.

The Corporate Secretary stated that the Board of Directors and Management seek ratification of all the acts and resolutions of the Board, Executive Committee, and other Board Committees which were adopted from April 22, 2021 to April 28, 2022. These acts and resolutions include the election of officers and members of the various Board Committees, contracts and transactions entered into by the Bank, credit/loan transactions, including to related parties, projects and investments, treasury matters, manpower related decisions/ approvals, including programs of the Bank's Executive Stock Option Plan and Employee Stock Purchase Plan, corporate governance-related actions, and matters covered by disclosures to the Securities and Exchange Commission and the Philippine Stock Exchange.

Stockholders' ratification was also sought for the acts of the Bank's officers to implement the resolutions of the Board or its Committees, or made in the conduct of business.

The Corporate Secretary reported the resolution, as proposed by Management, and as approved by the stockholders based on the following voting results:

#### RESOLUTION NO. ASM-2022-03

RESOLVED, that the acts and resolutions, from April 22, 2021 to April 28, 2022 (the "Period"), of the Board of Directors (the "Board") and the Executive Committee and other Board committees, and the acts, during the Period, of the officers of the Bank performed pursuant to the resolutions of the Board and its committees as well as pursuant to the By-laws of the Bank, be, and are hereby approved, ratified and confirmed.

|                            | Voted in Favor | Voted Against | Abstained |
|----------------------------|----------------|---------------|-----------|
| Number of Voted Shares     | 3,378,833,335  | -             | 2,917,797 |
| % of Voting Shares Present | 99.91%         | 0.00%         | 0.09%     |

#### VII. <u>Election of the Board of Directors</u>

The next item in the agenda was the election of fifteen (15) members of the Board of Directors for the ensuing year.

At the request of the Chairman, Cesar Purisima, Chairman of the Nomination Committee, reported that in accordance with the Bank's By-Laws and Manual of Corporate Governance, the following stockholders were duly nominated for election as members of the Board of Directors of BPI for the year 2022-2023:

- (1) Jaime Augusto Zobel de Ayala
- (2) Fernando Zobel de Ayala
- (3) Janet Guat Har Ang
- (4) René G. Bañez
- (5) Romeo L. Bernardo
- (6) Ignacio R. Bunye
- (7) Cezar P. Consing
- (8) Emmanuel S. de Dios
- (9) Ramon R. del Rosario, Jr.
- (10) Octavio V. Espiritu
- (11) Jose Teodoro K. Limcaoco
- (12) Aurelio R. Montinola III
- (13) Mercedita S. Nolledo
- (14) Cesar V. Purisima
- (15) Eli M. Remolona, Jr.
- (16) Maria Dolores B. Yuvienco

The Corporate Secretary then reported the results of the election. Based on the partial tabulation of votes, each of the fifteen (15) nominees for directors has garnered at least 3,333,546,399 votes. Given this, it was certified that each nominee has received enough votes for election to the Board and that the Resolution to this effect had been approved.

#### RESOLUTION NO. ASM-2022-04

RESOLVED, to elect the following as directors of the Bank to serve as such beginning today until their successors are elected and qualified:

Jaime Augusto Zobel de Ayala Fernando Zobel de Ayala Janet Guat Har Ang\* René G. Bañez Romeo L. Bernardo Ignacio R. Bunye\* Cezar P. Consing Emmanuel S. de Dios\* Ramon R. del Rosario, Jr. Octavio V. Espiritu Jose Teodoro K. Limcaoco Aurelio R. Montinola III Cesar V. Purisima\* Eli M. Remolona, Jr.\* Maria Dolores B. Yuvienco\*

\*Nominated as Independent Director, subject to confirmation by the BSP Monetary Board and other regulatory confirmation/approvals as may be required.

The votes received by the nominees are as follows:

| Directors                       | Voted in Favor | Voted Against | Abstained  |
|---------------------------------|----------------|---------------|------------|
| 1. Jaime Augusto Zobel de Ayala | 3,274,849,186  | 22,701,595    | 84,200,351 |

| Directors                     | Voted in Favor | Voted Against | Abstained  |
|-------------------------------|----------------|---------------|------------|
| 2. Fernando Zobel de Ayala    | 3,269,794,819  | 23,174,215    | 88,782,098 |
| 3. Janet Guat Har Ang         | 3,377,496,722  | -             | 4,254,410  |
| 4. René G. Bañez              | 3,357,883,778  | 3,937,186     | 19,930,168 |
| 5. Romeo L. Bernardo          | 3,354,907,648  | 6,913,316     | 19,930,168 |
| 6. Ignacio R. Bunye           | 3,361,921,585  | 4,226,777     | 15,602,770 |
| 7. Cezar P. Consing           | 3,322,235,287  | 20,607,428    | 38,908,417 |
| 8. Emmanuel S. de Dios        | 3,374,929,935  | 2,566,787     | 4,254,410  |
| 9. Ramon R. del Rosario, Jr.  | 3,353,510,148  | 8,310,816     | 19,930,168 |
| 10. Octavio V. Espiritu       | 3,324,362,930  | 6,650,826     | 50,737,376 |
| 11. Jose Teodoro K. Limcaoco  | 3,373,727,826  | 8,023,306     | -          |
| 12. Aurelio R. Montinola III  | 3,319,659,073  | 6,650,826     | 55,441,233 |
| 13. Cesar V. Purisima         | 3,318,684,442  | 4,917,448     | 58,149,242 |
| 14. Eli M. Remolona, Jr.      | 3,377,496,722  | _             | 4,254,410  |
| 15. Maria Dolores B. Yuvienco | 3,374,929,935  | 2,566,787     | 4,254,410  |

The Chairman acknowledged the Bank's directors who stepped down from the Board in 2021, after many years of dedicated service - Mercedita Nolledo, Rebecca Fernando and Anton Periquet. He recognized that all three have played oversight roles in leading, advising and deciding on numerous initiatives, balancing our need for progress with the conservative bent of our institution. He thanked them for their support to the Bank and invaluable service on the Board all these years.

He also welcomed Emmanuel (Noel) de Dios to the Board, and thanked him for his willingness to serve as an independent director.

#### VIII. Election of External Auditors and Fixing of their Remuneration

The next item in the agenda was the election of BPI's External Auditors.

The Chairman requested Maria Dolores B. Yuvienco, Chairman of the Audit Committee, to explain the item. Ms. Yuvienco informed the stockholders that the Audit Committee evaluated the performance of the Bank's current auditor, Isla Lipana & Co., during the past year and said that the Committee is satisfied with their performance. Thus, the Audit Committee and the Board of Directors have agreed to endorse to the stockholders for their approval, the re-election of Isla Lipana & Co. as the External Auditors of BPI and its major subsidiaries and affiliates for the present fiscal year 2022 for an audit fee of Nineteen Million Thirty Six Thousand Pesos (PHP 19,036,000.00).

The Corporate Secretary presented the resolution for the re-election of the Bank's external auditor and the voting results, as follows:

#### RESOLUTION NO. ASM-2022-05

RESOLVED, that the re-election of Isla Lipana & Co. as the external auditor of BPI and its major subsidiaries and affiliates for the year 2022 for an audit fee of PHP 19.036Mn be, and is hereby, approved.

|                            | Voted in Favor | Voted Against | Abstained |
|----------------------------|----------------|---------------|-----------|
| Number of Voted Shares     | 3,364,697,204  | 16,702,918    | 351,010   |
| % of Voting Shares Present | 99.49%         | 0.49%         | 0.01%     |

## IX. Amendment of the Bank's Articles of Incorporation and By-Laws

The next item in the agenda was the approval of the amendment of article Seventh of the Bank's Articles of Incorporation.

The Corporate Secretary stated that proposed for approval by the shareholders is the amendment of Article Seventh of the Bank's Articles of Incorporation, as approved by the Board of Directors at its meeting on March 16, 2022, and subject to approval by the BSP and the SEC, to reflect: (1) the retirement of 406,179,276 common shares, which the Bank previously issued and recorded as treasury shares pursuant to the merger with BPI Family Savings Bank, Inc. and (2) the consolidation of the allocation of authorized common shares for the Bank's Executive Stock Option Plan (ESOP) and for the Employee Stock Purchase Plan (SPP) to allow the Bank flexibility in designing future employee stock programs.

The Corporate Secretary then presented the resolution, as proposed by management, and based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

### RESOLUTION NO. ASM-2022-06

RESOLVED, that the Stockholders of the Bank hereby approve and ratify the following matters approved by the Board of Directors:

- 1. the retirement of 406,179,276 common shares of the Bank with a par value of Ten Pesos (Php 10.00) per share which the Bank previously acquired and recorded as treasury shares pursuant to its merger with BPI Family Savings Bank, Inc.;
- 2. the consolidation of the 1.5% allocation for the Bank's Executive Stock Program (ESOP) and the 1.5% allocation for the Stock Purchase Plan (SPP) for employees of the Bank and its subsidiaries, to allow the Bank flexibility in designing future ESOP and/or SPP programs
- 3. to effect the foregoing, the amendment in Article SEVENTH of the Amended Articles of Incorporation of the Bank to read as follows:

FROM:

'SEVENTH. – That the Capital Stock of the Corporation is Fifty Billion Six Hundred Million Pesos (P50,600,000,000.00) divided into:

- Common Stock consisting of Five Billion (5,000,000,000) shares with a par value of Ten Pesos (P10.00) per share, not more than one and one half percent (1 ½%) of which is set aside for an Executive Stock Option Plan and another one and one half percent (1 ½%) for a Stock Purchase Plan for Employees and Officers of BPI and its Subsidiaries, over which shares the stockholders shall have no pre-emptive rights; and
- Preferred Stock consisting of Sixty Million (60,000,000) Preferred "A" shares with a par value of Ten Pesos (P10.00) per share.'

'SEVENTH. – That the Capital Stock of the Corporation is <u>Forty Six</u> <u>Billion Five Hundred Thirty Eight Million, Two Hundred Seven</u> <u>Thousand Two Hundred Forty Pesos (P46,538,207,240.00)</u> divided into:

- Common Stock consisting of Four Billion Five Hundred Ninety Three Million, Eight Hundred Twenty Thousand, Seven Hundred Twenty Four (4,593,820,724) shares with a par value of Ten Pesos (P10.00) per share, not more than three percent (3%) of which is set aside for employee stock incentive plans, such as an Executive Stock Option Plan and another one and one half percent (1 ½%) for a Stock Purchase Plan for Employees and Officers of BPI and its Subsidiaries, over which shares the stockholders shall have no pre-emptive rights; and
- Preferred Stock consisting of Sixty Million (60,000,000)
   Preferred "A" shares with a par value of Ten Pesos (P10.00) per share.'\*

\*Subject to Bangko Sentral ng Pilipinas and Securities and Exchange Commission approval.

|                               | Voted in Favor | Voted Against | Abstained |
|-------------------------------|----------------|---------------|-----------|
| Number of Voted Shares        | 3,381,751,122  | -             | 10        |
| % of Voting Shares Present    | 99.99%         | 0.00%         | 0.00%     |
| % of Total Outstanding Shares | 74.93%         | 0.00%         | 0.00%     |

The Corporate Secretary stated that with stockholders representing at least two-thirds of the total outstanding shares having voted for the said amendment to the Bank's Articles of Incorporation, the resolution has been approved.

The next item for approval was the approval of the amendment of the Bank's By-Laws.

The Corporate Secretary stated that the Board of Directors, at its meeting on March 16, 2022, approved various amendments to the By-Laws, which are intended for alignment with the Revised Corporation Code and good corporate governance practices, and other amendments geared towards the digitalization of certain governance processes such as the sending out of notices for stockholders' meetings, the conduct of stockholders' meetings and the payment of cash dividends.

The Corporate Secretary mentioned that the Bank's stockholders have previously delegated to the Board the authority to amend the By-Laws (per Article XVII of the Bank's By-Laws), provided that the proposed amendments are reported to the stockholders for ratification. Accordingly, confirmation of the foregoing delegation and ratification of the amendments were requested from the stockholders.

The Corporate Secretary then reported the resolution, as proposed by Management, and as approved by the stockholders based on the following voting results:

### RESOLUTION NO. ASM-2022-07

RESOLVED, that the Board of Directors approve, as it hereby approves, the amendments to the Bank's Amended By-Laws which

are intended for alignment with the Revised Corporation Code and good corporate governance practices, in particular: (a) digitalization of service of notice for regular and special meetings, holding of virtual annual stockholders' meetings and provision of the right for stockholders to vote through remote communication or in absentia at the Bank's annual stockholders' meetings (Articles IV and V); (b) raising the minimum quorum at any meeting for the transaction of corporate business from majority to two-thirds of the members of the Board of Directors (Article V); (c) clarification on the powers of the Board of Directors and the Executive Committee (Articles VI and VII); (d) deletion of provisions referring to the Trust Committee and Trust Operations, in view of the spin off of the Trust Department of the Bank to BPI Asset Management and Trust Corporation (Articles VII-B and XI); (e) incorporation of Manual of Regulations for Bank (MORB) provisions on the Audit Committee (Article VII-C, renumbered to Article VII-B; (f) new article stating that the Manual on Corporate Governance, board and board-level committee charters are suppletory to the By-Laws (new Article XI); (g) digital payment of dividends (Article XIV).

RESOLVED, FURTHER, that the article and section numbers to be affected by the amendments be, as they are hereby adjusted accordingly.

RESOLVED, FURTHER, that clerical and other typographical errors be corrected and references to the Revised Corporation Code, including the relevant sections thereto be updated, as they are hereby corrected and updated accordingly.

As proposed to be amended, the revised Articles of the By-Laws shall read as follows:

### [please see Annex "B"]

RESOLVED, FINALLY, that the Stockholders of the Bank hereby confirms the delegation to the Board of Directors of the power to further amend, modify, repeal, or adopt new by-laws of the Bank as it deems necessary and proper or as may be required by law, regulations, or the relevant regulators.

|                               | Voted in Favor | Voted Against | Abstained |
|-------------------------------|----------------|---------------|-----------|
| Number of Voted Shares        | 3,371,893,873  | 9,857,249     | 10        |
| % of Voting Shares Present    | 99.70%         | 0.29%         | 0.00%     |
| % of Total Outstanding Shares | 74.71%         | 0.22%         | 0.00%     |

The Corporate Secretary further stated that with stockholders representing at least a majority of the total outstanding shares having voted for the amendment to the Bank's By-Laws, the Resolutions have been approved.

### X. Consideration of Such Other Business as May Properly Come Before the Meeting

After confirming with the Corporate Secretary that there were no other matters that require consideration by the stockholders, the Chairman requested Ms. Lukban, the Head of

Corporate Strategy, Investor Relations and Sustainability to read aloud the questions and comments together with the names of the stockholders who sent them.

Ms. Minette Josephine Rocamora, a stockholder, asked how the issuance of new digital banking licenses will change the competitive landscape of the industry. Mr. Limcaoco replied that we see that the competitive dynamics in the banking industry, and the financial industry as a whole, will evolve as these new digital players, the fintechs and digital banks, challenge incumbent banks by playing up their advantages. Advantages such as a lower regulatory burden and no legacy systems or physical networks they are tied down to, allow them more flexibility and innovation in their digital offerings. On the other hand, traditional banks continue to be stalwarts in the industry, with established distribution channels to service an already large customer base and brand recognition that customers trust. To maintain their market leadership, investments in technology to accelerate the digitalization of their business operations and customer offerings will be key. This healthy competition of fintechs and banks will definitely result in interesting developments in the coming years.

Ms. Jocelyn Grace Duhaylungsod, a stockholder, inquired on BPI's initiatives in the sustainability space. The Chairman responded that the subject of sustainability is close to his heart and is one of the foremost priorities of the entire Ayala Group. He said that aside from BPI's commitment to no new greenfield coal power financing and zeroing out our coal portfolio by 2032, we have also:

- Signed up in May 2021 as a supporter of the Task Force for Climate-related Financial Disclosures (TCFD) alongside the rest of the Ayala Group;
- We are studying how we can do our share in helping the Ayala Group achieve net zero by 2050 with the help of a foreign consultant;
- We very recently finalized our partnership with ACEN for the first energy transition financing in the country. BPI Capital, our investment bank, is the mandated lead arranger and sole bookrunner for this transaction, a financing structure that will allow South Luzon Thermal Energy Corporation to decommission its remaining coal plants 15 years ahead of the end of its technical life.
- Our own BPI Asset Management and Trust Corporation launched its sustainable fund suite, which includes three new investment vehicles aligned with the United Nations' Sustainable Development Goals.
- Even internally, our mandatory sustainability performance metrics will mold the mindset of BPI employees (from senior management to staff), which will lead to an organizational culture where sustainability is part of our DNA.

The Chairman said that these are but some milestones in our ever-evolving process of gearing ourselves towards the more in-depth demands from our stakeholders on various sustainability issues.

Stockholder Enrico Francisco Recto mentioned that there are a number of fintechs that offer high rates on savings, as much as 4%. BPI's savings rates are very low, less than 1%. He then asked how the Bank intends to compete with these fintechs. Mr. Limcaoco responded that we recognize the major impact of digitalization in the banking industry. Account opening is no longer confined to the traditional brick and mortar bank branches but now pervasively accessible through the mobile phone. With a lower cost infrastructure, fintechs have seized the opportunity to offer high interest rates to attract clients. He said that we are not blind to this opportunity and, soon, will be able to offer a high-yielding deposit product to primarily unbanked Filipinos who are digitally savvy and looking for a financial institution they can entrust their money to. While fintechs leverage on their low cost model, BPI will capitalize on the strength of our brand, our significant physical presence plus a robust digital platform to compete, offering clients not only high rate and convenience but more importantly, the trust of knowing one's money can only be entrusted to an institution that is proven here to stay and with a track record of continuous innovation. We are not just digital but phygital.

Stockholder Sherwin Vengco asked, "Will the regular dividend per share of PHP 1.80 annually remain the dividend practice, or will there be room for an increase given the Bank's robust capital ratios?" Mr. Limcaoco replied, "We are reviewing our dividend policy and considering a range of dividend payouts as a percentage of income instead of a fixed dividend amount per share. Discussions on this at the level of Senior Management and the Board of Directors are now ongoing. Furthermore, as part of our digitalization and sustainability efforts, we will soon have in place a program by which BPI stockholders may receive their cash dividends via direct deposit or electronic fund transfer to their designated bank accounts. We will announce more details on this program in due course."

Mr. Ishmael Sam Canua, a stockholder, asked the following questions:

- How many employees have been administered COVID 19 vaccines that the company bought? Please indicate the number of vaccines per brand and how many vaccinated employees;
- Since the passage of the amendments to the Retail Trade Liberalization Act, the Foreign Investment Act, and the Public Service Act, what will the impact be on the performance of the company in the next few years?
- What are the recommendations for the next administration to improve the country's banking industry and make it more reliable and secure for customers?
- Why is BPI until now, not accepting QR Ph in the POS terminals, including the Global Payments terminals and the possibility of using the mobile banking app with QR Ph to be used as payment?

Mr. Limcaoco then addressed the foregoing questions, as follows:

- On the question on vaccination, Mr. Limcaoco responded that BPI has over 18K employees and reported that over 98% of the Bank's employees have been vaccinated. The 2% that have not been vaccinated are either not vaccinated due to religious concerns or health concerns and we are coordinating with them very closely to ensure the safety of all employees on this health matter. On the vaccines, about one-third of the employees were vaccinated using the vaccines that BPI bought through the Ayala program and two-thirds were vaccinated through the local government efforts, a testament of the national government to provide vaccines to all, and of the vaccines that the Bank purchased, these were mostly Astrazeneca and Moderna.
- On the second question, Mr. Limcaoco said that the laws on Retail Trade Liberalization Act and the Public Service Act are extremely useful laws to encourage foreign investments into the country. For the economy and for the bank in general, any law that encourages foreign investments into the country is very welcome. He shared that a recent transaction was announced two weeks ago where a major telco announced that they will be selling their towers and two large international tower company operators have bought and won. He then said that he is very happy to report that BPI, BPI Capital and BPI Asset Management Trust were the sole advisers to these two companies and that they provided the advice and the financing to them.
- On the recommendation to the incoming administration, Mr. Limcaoco advised to continue
  what the BSP has been pushing, which is financial inclusivity and really push forward to
  make sure that people have access to the financial system and that is either increasing the
  ability to make payments digitally and to push forward and roll out the national ID.
- On the question about QR Ph, Mr. Limcaoco said that he is happy to report that while this is the national standard, it is slowly being rolled out across all the financial players and both BPI

## XI. Adjournment

There being no other comments or questions from the stockholders and no other matters to discuss, the meeting was adjourned. The Chairman reminded that stockholders may raise any issues, clarifications, and concerns regarding the conduct of the meeting by sending an email to bpi-asm@bpi.com.ph.

The Chairman again thanked everyone who joined the meeting and said that the future looks bright ahead and we look forward to continuing to build together with you, our shareholders and various stakeholders, on an institution that has withstood the test of time.

PREPARED BY:

ATTESTED BY:

(Sgd.) ANGELA B. MARAMAG Corporate Secretary and Secretary of the Meeting (Sgd.) JAIME AUGUSTO ZOBEL DE AYALA Chairman of the Board and Chairman of the Meeting

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|    | ANNEX "A"                                       |                        |               |                               |  |
|----|---|------------------------|---------------|-------------------------------|--|
|    |   | endance of Stockholder |               |                               |  |
|    | Stockholder                                     | Type of Shares         | No. of Shares | Appointee/Beneficial<br>Owner |  |
| 1  | STANDARD CHARTERED BANK                         |                        | 48,316,987    | Chairman of the Meeting       |  |
| 2  | DEUTSCHE BANK AG MANILA BRANCH                  |                        | 34,857,548    | Chairman of the Meeting       |  |
| 3  | HSBC10 ACCOUNT - MNL CNC NOM<br>22/0344         |                        | 343,013,864   | Chairman of the Meeting       |  |
| 4  | HSBC20 ACCOUNT - MNL CNC NOM<br>22/0345         |                        | 40,547,294    | Chairman of the Meeting       |  |
| 5  | CITIBANK, N.A. PHILIPPINE BRANCH                |                        | 174,447,366   | Chairman of the Meeting       |  |
| 6  | BPI SECURITIES CORPORATION                      |                        | 1,902,520     | Chairman of the Meeting       |  |
| 7  | AYALA CORPORATION                               |                        | 1,000,261,934 | Chairman of the Meeting       |  |
| 8  | MICHIGAN HOLDINGS, INC.                         |                        | 92,684,989    | Chairman of the Meeting       |  |
| 9  | AC INTERNATIONAL FINANCE, LTD.                  |                        | 390,269,162   | Chairman of the Meeting       |  |
| 10 | LIONTIDE HOLDINGS, INC.                         |                        | 904,194,682   | Chairman of the Meeting       |  |
| 11 | ROMAN CATHOLIC ARCHBISHOP OF<br>MANILA          |                        | 328,433,639   | Chairman of the Meeting       |  |
| 12 | BPI-ESPP 2019                                   |                        | 5,591,260     | Chairman of the Meeting       |  |
| 13 | BPI-ESPP 2018                                   |                        | 3,817,820     | Chairman of the Meeting       |  |
| 14 | BPI-ESPP 2017                                   |                        | 2,965,550     | Chairman of the Meeting       |  |
| 15 | BPI-ESPP 2016                                   |                        | 1,637,760     | Chairman of the Meeting       |  |
| 16 | BPI-ESPP 2015                                   |                        | 304,869       | Chairman of the Meeting       |  |
| 17 | BPI-ESPP 2014                                   |                        | 65,500        | Chairman of the Meeting       |  |
| 18 | BPI-ESPP 2013                                   |                        | 35,662        | Chairman of the Meeting       |  |
| 19 | BPI STOCK PURCHASE PLAN 2001                    |                        | 29,238        | Chairman of the Meeting       |  |
| 20 | BPI EMPLOYEES SPP 1997                          |                        | 14,386        | Chairman of the Meeting       |  |
| 21 | BPI GROUP OF COMPANIES RET. FUND                |                        | 4,174,243     |                               |  |
| 22 | GARROBO, ALICE VERGARA                          |                        | 52            | Chairman of the Meeting       |  |
| 23 | REYES, ANGELICA RODRIGUEZ                       |                        | 922           | Chairman of the Meeting       |  |
| 24 | VICTOR H. BOCALING                              |                        | 199,272       | Chairman of the Meeting       |  |
| 25 | BERYL L. BENITO                                 |                        | 828           | Chairman of the Meeting       |  |
| 26 | NELSON AVERGONZADO ARTIAGA                      |                        | 268           | Chairman of the Meeting       |  |
| 27 | JOCELYN GERMAR FLORES                           |                        | 7,642         | Chairman of the Meeting       |  |
| 28 | MARY JANE Y. LAQUINDANUM                        |                        | 7,761         | Chairman of the Meeting       |  |
| 29 | SHAREHOLDERS` ASSOCIATION OF THE<br>PHILIPPINES |                        | 30            | Chairman of the Meeting       |  |
|    | Sub-Total (Proxy)                               |                        | 3,377,783,048 |                               |  |
| 30 | RODERICK ALAIN MANIWANG ALVAREZ                 |                        | 10            | -                             |  |
| 31 | COL FINANCIAL GROUP, INC.                       |                        | 70            | France G. Gelasque            |  |
| 32 | COL FINANCIAL GROUP, INC.                       |                        | 4             | Edward C. Yao                 |  |
| 33 | JULIUS VICTOR EMMANUEL J.<br>SANVICTORES        |                        | 30            | -                             |  |
| 34 | ANG, JANET GUAT HAR                             |                        | 10            |                               |  |
| 35 | BAÑEZ, RENE DE GUZMAN                           |                        | 10            |                               |  |
| 36 | BERNARDO, ROMEO L.                              |                        | 12            |                               |  |
| 37 | BUNYE, IGNACIO RIVERA                           |                        | 10            |                               |  |
| 38 | CONSING, CEZAR PERALTA                          |                        | 2,834,093     |                               |  |
| 39 | DEL ROSARIO, RAMON JR. R.                       |                        | 2,287         |                               |  |
| 40 | ESPIRITU, OCTAVIO VICTOR REYES                  |                        | 1,062,453     |                               |  |
| 41 | LIMCAOCO, JOSE TEODORO K.                       |                        | 10            |                               |  |
| 42 | MONTINOLÁ, AURELIO III R.                       |                        | 49,520        |                               |  |
| 43 | PURISIMA, CESAR V.                              |                        | 10            |                               |  |
| 44 | REMOLONA, ELI JR. M.                            |                        | 10            |                               |  |
| 45 | YUVIENCO, DOLORES BORDADOR                      |                        | 110           |                               |  |
| 46 | ZOBEL DE AYALA, JAIME AUGUSTO                   |                        | 283           |                               |  |

|          | ANNEX "A"   |                         |               |                               |
|----------|---|-------------------------|---------------|-------------------------------|
|          |   | endance of Stockholders |               | Appointes (Desetisis)         |
|          | Stockholder   | Type of Shares          | No. of Shares | Appointee/Beneficial<br>Owner |
| 47       | ZOBEL DE AYALA, FERNANDO                                  |                         | 120           |                               |
| 48       | JAVIER, MARIA THERESA MARCIAL                             |                         | 19,022        |                               |
| 49       | JOCSON, RAMON LOCSIN                                      |                         | 10            |                               |
|          | Sub-Total (Present/Voted in Person)                       |                         | 3,968,084     |                               |
|          |   |                         |               |                               |
| 50       | ASIS, MA. CRISTINA  |                         | 6,404         |                               |
| 51       | SANTAMARIA, MARY CATHERINE<br>ELIZABETH                   |                         | 5,520         |                               |
| 52       | CRISTINA JAVELLANA SY                                     |                         | 537           |                               |
| 53       | CARMENCITA GOZAR  |                         | 15,444        |                               |
| 54       | ELIZA MAY TALIDANO TACO                                   |                         | 3,000         |                               |
| 55       | ERICSON BARROQUILLO                                       |                         | 20            |                               |
| 56       | GRACE PACITA ALIGA SAULOG                                 |                         | 11,642        |                               |
| 57       | JOSE BENJAMIN AQUINO                                      |                         | 1,656         |                               |
| 58       | LUIS ANTONIO ZIALCITA                                     |                         | 172           |                               |
| 59       | MA. CARMINA T. MARQUEZ                                    |                         | 5,926         |                               |
| 60       | MARIA ANA M. LUNA   |                         | 9,444         |                               |
| 61       | MARIA TERESA ANNA K. LIM                                  |                         | 10,155        |                               |
| 62       | MARIBETH SEGUI  |                         | 4,812         |                               |
| 63       | MARIE ANTOINETTE SALES CORTEZ                             |                         | 3,033         |                               |
| 64       | MERLINA P. MENDOZA  |                         | 3,037         |                               |
| 65       | RIA GLORIA B. ELEFANO                                     |                         | 1,550         |                               |
| 66       | SHEILA MIRANDA NICDAO                                     |                         | 1,656         |                               |
| 67       | ABRAHAM TEOFILO A. ALIBIN                                 |                         | 220           |                               |
| 68       | ADELINE CRUZ REODICA                                      |                         | 2,588         |                               |
| 69       | ALEJANDRO ALEJO   |                         | 68            |                               |
| 70       | ANGEL E. SANTOS   |                         | 40            |                               |
| 71       | ANGEL E. SANTOS AND/OR FLORECITA B.<br>SANTOS             |                         | 5,181         |                               |
| 72       | ANNA MARIE AGUILAR DE CASTRO                              |                         | 146           |                               |
| 73       | ANTONIO JOSE U. PERIQUET                                  |                         | 10            |                               |
| 74       | ARMI BARBRA S. LOPEZ                                      |                         | 250           |                               |
| 75       | ARTEMIO V. PANGANIBAN                                     |                         | 11            |                               |
| 76       | CAITLIN MAE D. EVACULA                                    |                         | 1,020         |                               |
| 77       | CARLA JASMIN S. GAMBOA                                    |                         | 220           |                               |
| 78       | CESAR A. TEJADA   |                         | 8             |                               |
| 79       | ELVIRA V. MAYO  |                         | 40,319        |                               |
| 80       | ERNESTO L. MUNDO  |                         | 14            |                               |
| 81       | FLORENCE MARY L. MACASAET                                 |                         | 828           |                               |
| 82       | FRANCISCO B. JR. VISTA                                    |                         | 1,681         |                               |
| 83       | FREIDA LISA B. PESTIO                                     |                         | 1,336         |                               |
| 84       | GAYLE M. MATILLANO  |                         | 105           |                               |
| 85       | GERARDO C. ABLAZA JR                                      |                         | 193           |                               |
| 86       | JANINA ANGELIQUE A. LAPUZ                                 |                         | 250           |                               |
| 87       | JENNIFER C. SALALILA                                      |                         | 250           |                               |
| 88       | JOSE M. DE VERA   |                         | 12,150        |                               |
| 89       | JOSENIA D. NEMENO   |                         | 518           |                               |
| 90       | JOSEPHINE ARANILLA ZABALLERO                              |                         | 4,091         |                               |
| 91       |   |                         | 105           |                               |
| 92<br>93 | JUNE VIRGINIA T. CHUA<br>MA EMELIE R. MASCARINAS          |                         | 250<br>10,884 |                               |
| 93       | MA EMELIE R. MASCARINAS<br>MA. ARLENE LUISTRO LUKANG      |                         | 3,491         |                               |
| 94<br>95 | MA. ARLENE LUISTRO LORANG<br>MA. DANA PATRICIA P. SOLIDUM |                         | 250           |                               |
| 70       | INIA. DAINA PATRICIA P. SULIDUM                           |                         | 250           |                               |

|     | ANNEX "A"                        |                |               |                               |  |
|-----|----------------------------------|----------------|---------------|-------------------------------|--|
|     | Attendance of Stockholders       |                |               |                               |  |
|     | Stockholder                      | Type of Shares | No. of Shares | Appointee/Beneficial<br>Owner |  |
| 96  | MA. KATHLEEN S. AQUINO           |                | 950           |                               |  |
| 97  | MARIA ANGELIQUE M. RUALO         |                | 570           |                               |  |
| 98  | MARIA CECILIA S. NAZARIO         |                | 875           |                               |  |
| 99  | MARIA CRISTINA REYES PENARANDA   |                | 990           |                               |  |
| 100 | MARIA ISABEL RAMOS PEREY         |                | 932           |                               |  |
| 101 | MARIA RAMONA ISABELLE L. ROLDAN  |                | 450           |                               |  |
| 102 | MARISSA LAGAZO PELAEZ            |                | 1,656         |                               |  |
| 103 | MARIZA V. PRIMICIAS              |                | 250           |                               |  |
| 104 | MARK CHAN YANG                   |                | 7,991         |                               |  |
| 105 | MERCEDITA S. NOLLEDO             |                | 120           |                               |  |
| 106 | MICHELLE EDNA M. CASTILLO        |                | 1,628         |                               |  |
| 107 | OSCAR S. REYES                   |                | 1,076         |                               |  |
| 108 | PAMELA Z. MALINIS                |                | 500           |                               |  |
| 109 | PAULO R. ESMAQUEL                |                | 70            |                               |  |
| 110 | PILAR BERNADETTE C. MARQUEZ      |                | 12,000        |                               |  |
| 111 | RACHAEL C. JUYO                  |                | 1,656         |                               |  |
| 112 | RENE ALMENDRAS                   |                | 367           |                               |  |
| 113 | ROCHELLE SORIANO MONTEMAYOR      |                | 4,756         |                               |  |
| 114 | SOLOMON M. HERMOSURA             |                | 109           |                               |  |
| 115 | SUZANNE Y. SEVILLA               |                | 643           |                               |  |
|     | Sub-Total (Remote Communication) |                | 208,074       |                               |  |
|     | Total                            |                | 3,381,959,206 |                               |  |

# ANNEX "B"

| Article No. and<br>Heading                 | FROM  | TO  |
|--|---|---|
| Article I - Head<br>Office and<br>Branches | The Head Office of the Bank shall be located <u>at</u><br><u>BPI Building, 6768 Ayala Avenue corner Paseo</u><br><u>de Roxas, Barangay San Lorenzo, Makati City,</u><br><u>Philippines.</u>   | The Head Office of the Bank shall be located at<br>BPI Building, 6768 Ayala Avenue corner Paseo<br>de Roxas, Barangay San Lorenzo, Makati City,<br>Philippines.   |
| Article IV -<br>Stockholders'<br>Meeting   | The annual meeting of stockholders shall be<br>held in Metro Manila on the last Friday of<br>March of each year or on such other date as<br>may be determined by the Board of Directors.<br>Special meeting of stockholders may be held at<br>any time upon call by the Chairman of the<br>Board of Directors, or in his absence, by the<br>Vice Chairman, or upon resolution of the Board<br>of Directors, or upon written request of<br>stockholders representing not less than fifteen<br>per cent (15%) of the subscribed capital stock<br>of the Bank, in accordance with the provisions<br>of the Corporation Law.  | The annual meeting of stockholders shall be<br>held in Metro Manila on the last Friday of<br>March of each year or on such other date as<br>may be determined by the Board of Directors.<br>Special meeting of stockholders may be held at<br>any time upon call by the Chairman of the<br>Board of Directors, or in his absence, by the<br>Vice Chairman, or upon resolution of the Board<br>of Directors <del>, or upon written request of<br/>stockholders representing not less than fifteen<br/>per cent (15%) of the subscribed capital stock<br/>of the Bank. The holding of a special meeting,<br/>upon the proposal of a stockholder, shall be<br/>subject to the approval of the Chairman of the<br/>Board of Directors, or in his absence, by the<br/>Vice Chairman, or upon the resolution of the<br/>Board of Directors, in accordance with the<br/>provisions of the Corporation Law.</del>   |
|  | Stockholders' meeting shall be called by<br>written or printed notice, in paper, digital or<br>compact disc form or electronic medium,<br>delivered personally or electronically, or<br>deposited in the post office, addressed to each<br>stockholder at his last known place of<br>residence or office or at his e-mail or electronic<br>address as disclosed by the Registry Book of<br>the Bank, at least fourteen (14) days prior to<br>the date of the meeting. In addition, and<br>within the same period of time, notice of the<br>meeting shall be published in newspaper of<br>general circulation in Greater Manila. In case of<br>a special meeting, the notice shall include, in<br>addition to the date, hour and place of<br>assembly, a statement of the matters to be<br>taken up therein. (as amended on March 16,<br>2011) | Stockholders' meeting shall be called by<br>written or printed notice, in paper, digital or<br>compact disc form or electronic medium,<br>delivered personally or electronically, or<br>deposited in the post office, addressed to each<br>stockholder at his last known place of<br>residence or office or at his e-mail or electronic<br>address as disclosed by the Registry Book of<br>the Bank, at least fourteen (14) days prior to<br>the date of the meeting. The Corporation may<br>opt to hold fully virtual annual or special<br>stockholders' meetings, subject to applicable<br>laws, rules and regulations of the Securities<br>and Exchange Commission, as may be<br>amended from time to time. The virtual annual<br>or special stockholders' meetings shall be<br>conducted in such a way that the stockholder<br>experience shall be, to every extent possible,<br>similar to a physical meeting. In any such<br>instance, if stockholders holding at least ten<br>percent (10%) of the outstanding capital stock<br>ask for a physical meeting, the Corporation<br>shall conduct a physical meeting unless<br>prevented by applicable laws, rules and<br>regulations.<br>A separate announcement of the holding of a<br>virtual annual or special stockholders' meeting<br>shall be made ahead of the sending out of the<br>Notice of Meeting. Stockholders' request for a<br>physical meeting shall be made within two (2)<br>weeks from said announcement of the holding |

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|                            |  | of a virtual annual or special stockholders' meeting.   |
|                            | The potice of any regular or special meeting of  | Regular or special meeting of stockholders shall<br>be called by written notice. The Notice shall be<br>served to all stockholders by electronic<br>transmission. For annual meetings, the notice<br>shall be sent at least twenty-one (21) days<br>prior to the date of the meeting while for<br>special meetings, at least one (1) week before<br>scheduled date of meeting. The notice shall be<br>deemed to have been given at the time when<br>it has been electronically transmitted through<br>any of the means mentioned herein. In<br>addition, and within the same period of time,<br>notice of the meeting shall be published in<br>newspaper of general circulation in Greater<br>Manila. In case of a special meeting, the notice<br>shall include, in addition to the date, hour and<br>place of assembly, a statement of the matters<br>to be taken up therein. (as amended on March<br>16, 2011)  |
|                            | The notice of any regular or special meeting of<br>the stockholders shall be deemed to have been<br>given at the time when delivered personally or<br>deposited in the post office, postage prepaid,<br>or sent electronically or by e-mail and<br>addressed to each stockholders as herein<br>provided. (as amended on March 16, 2011)  | The notice of any regular or special meeting of<br>the stockholders shall be deemed to have been<br>given at the time when delivered personally or<br>deposited in the post office, postage prepaid,<br>or sent electronically or by e-mail and<br>addressed to each stockholders as herein<br>provided. (as amended on March 16, 2011)   |
|                            |  | <u>The Notice of annual or special meeting shall</u><br><u>contain, in addition to the date, hour and place</u><br><u>of meeting, a statement on the matters to be</u><br><u>transacted at the meeting, and such other</u><br><u>matters as required by applicable laws and</u><br><u>regulations. No business other than that</u><br><u>specified in the notice shall be transacted at</u><br><u>such meeting. Any stockholder may propose</u><br><u>any other matter for inclusion in the agenda of</u><br><u>the annual meeting, subject to reasonable</u><br><u>guidelines issued by the Board which are</u><br><u>consistent with applicable laws, rules and</u><br><u>regulations of the Securities and Exchange</u><br><u>Commission, as may be amended from time to</u><br><u>time. The Notice shall also set the date, time</u><br><u>and place of the validation of proxies and the</u><br><u>procedures to be followed when a stockholder</u><br><u>elects to participate and vote through remote</u><br><u>communication or in absentia</u> |
|                            | The Bank may provide information or<br>documents to a stockholder by e-mail or by<br>posting the information or documents on the<br>website of the Bank or another electronic<br>network provided that a separate notice is<br>given to the stockholder of such posting. In<br>case the Bank provides information or<br>documents by electronic posting, the<br>information or documents shall be deemed | communication or in absentia.<br>The Bank may provide information or<br>documents to a stockholder by e-mail or by<br>posting the information or documents on the<br>website of the Bank or another electronic<br>network provided that a separate notice is<br>given to the stockholder of such posting. In<br>case the Bank provides information or<br>documents by electronic posting, the   |

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|                            | delivered or given upon the later of (i) the<br>posting of the information or documents or (ii)<br>the giving of a separate notice to the<br>stockholder of such specific posting. (as<br>amended on March 16, 2011)<br>The Bank shall give notice and provide<br>information or documents electronically, as<br>provided above, only to stockholders who have<br>consented to receive notices, information or<br>documents by e-mail or electronic<br>transmission. A stockholder shall be deemed to<br>have consented to receiving notices, | information or documents shall be deemed<br>delivered or given upon the later of (i) the<br>posting of the information or documents or (ii)<br>the giving of a separate notice to the<br>stockholder of such specific posting. (as<br>amended on March 16, 2011)<br>The Bank shall give notice and provide<br>information or documents electronically, as<br>provided above, only to stockholders who have<br>consented to receive notices, information or<br>documents by e-mail or electronic<br>transmission. A stockholder shall be deemed to |
|                            | have consented to receiving notices,<br>information or documents electronically if he<br>has provided an e-mail or electronic address to<br>the Bank and he has not notified the Bank in<br>writing that he requires notices, information or<br>documents to be given to him in physical paper<br>form or digital or compact disc form. (as<br>amended on March 16, 2011)   | have consented to receiving notices,<br>information or documents electronically if he<br>has provided an e-mail or electronic address to<br>the Bank and he has not notified the Bank in<br>writing that he requires notices, information or<br>documents to be given to him in physical paper<br>form or digital or compact disc form. (as<br>amended on March 16, 2011)   |
|                            |   | The Corporation shall also provide information<br>or documents to all stockholders by electronic<br>transmission. The information or documents<br>shall be deemed delivered upon the transfer or<br>posting by electronic means.  |
|                            |   | As used herein, electronic transmission means<br>the delivery or transfer of documents, data or<br>information by electronic mail to the electronic<br>address of the stockholders registered in the<br>books of the Corporation, posting in the<br>Philippine Stock Exchange, posting in the<br>Corporation's website (in the subsections for<br>stockholders' meetings or disclosures of the<br>Governance section), or such other recognized<br>means of electronic transfer of data or<br>information.  |
|                            |   | <u>The Corporation shall require all stockholders to</u><br><u>provide a valid electronic address for them to</u><br><u>receive notices and other information or</u><br><u>documents from the Corporation.</u>  |
|                            |   | Stockholders preferring to receive physical copies of the notice, information or documents shall make a written request to the Corporation. Upon receipt of the request, the Corporation shall send the notice, information and documents by personal service.  |
|                            |   | Notice to any meeting may be waived,<br>expressly or impliedly, including through a<br>stockholder's attendance at a meeting unless<br>the stockholder's presence is for the express<br>purpose of contending that the meeting is not   |
|                            | A holder of at least one (1) share of stock of<br>the Bank shall have the right to be present and<br>to vote, in every stockholders' meeting, either  | lawfully convened.<br>A holder of at least one (1) share of stock of  |

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|                            | in person or by proxy; Provided that if the<br>stockholder is represented by proxy, the<br>stockholder shall be limited to a single proxy at<br>any one time but he may name alternate<br>proxies. A proxy may be made in favor only of<br>a person who is sui juris, and to be acceptable,<br>for the purpose of the Bank, the signature of<br>the stockholder executing it must be attested<br>by two (2) subscribing witnesses. The proxy<br>shall be filed with the Secretary of the Bank at<br>least ten (10) days before the meeting, and<br>shall be valid until revoked. At all stockholders'<br>meeting, voting shall be by shares and not "per<br>capita". | the Bank shall have the right to be present <u>and</u><br>to <u>participate</u> and to vote, in every<br>stockholders' meeting, either in person,<br><u>through remote communication, in absentia</u> , or<br>by proxy, <u>subject to compliance with the</u><br><u>applicable rules and regulations issued by the</u><br><u>Securities and Exchange Commission from time</u><br><u>to time</u> ; Provided that if the stockholder is<br>represented by proxy, the stockholder shall be<br>limited to a single proxy at any one time but<br>he may name alternate proxies. A proxy may<br>be made in favor only of a person who is sui<br>juris, and to be acceptable, for the purpose of<br>the Bank, the signature of the stockholder<br>executing it must be attested by two (2)<br>subscribing witnesses. The proxy shall be filed<br>with the Secretary of the Bank at least ten (10)<br>days before the meeting, and shall be valid<br>until revoked. At all stockholders' meeting,<br>voting shall be by shares and not "per capita". |
|                            |  | Except in cases where the applicable law requires a greater number, the owners of a majority of the shares issued and outstanding, participating either in person, by proxy, through remote communication or in absentia, electronically or otherwise, shall, constitute a quorum for the transaction of business at any meeting of the stockholders, including for the election of directors.   |
|                            | ххх  | ххх  |
|                            | ххх  | ххх  |
|                            | In the election of members of the Board of Directors, the fifteen (15) nominees receiving the highest number of votes shall be declared elected.   | In the election of members of the Board of Directors, the fifteen (15) nominees receiving the highest number of votes shall be declared elected-, subject to compliance with applicable laws and regulations on the composition of the Board of Directors, including the election of independent directors.  |
| Article V –                | ххх  | ххх  |
| Board of<br>Directors      | A majority of the members of the Board of<br>Directors shall constitute a quorum at any<br>meeting for the transaction of corporate<br>business, and every decision of a majority of<br>the quorum duly assembled as a board shall be<br>valid as a corporate act, unless otherwise<br>provided in these By-Laws.  | A majority <u>Two-thirds (2/3)</u> of the members of<br>the Board of Directors shall constitute a quorum<br>at any meeting for the transaction of corporate<br>business, and every decision of a majority of<br>the quorum duly assembled as a board shall be<br>valid as a corporate act, unless otherwise<br>provided in these By-Laws-, and except for the<br>election of officers, which shall require the<br>majority vote of all directors.  |
|                            |  | Participation of directors, including voting, at<br>board meetings can be in person, through<br>remote communication, such as but not limited<br>to teleconferencing and video conferencing as   |

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|  |  | long as the director who is taking part in said<br>meetings can actively participate in the<br>deliberations on matters taken up therein,<br>subject, however, to compliance by each<br>director with the minimum requirements for<br>physical attendance in meetings as may be<br>required by relevant regulations.  |
|  |  | Board-level committees shall meet as<br>prescribed in their respective charters.<br>Participation of committee members may<br>likewise be in person or through modern<br>technologies: Provided, That the attendance<br>and participation of members in committee<br>meetings shall be considered in the<br>assessment of continuing fitness and propriety<br>of each director as member of board-level<br>committees and the board of directors.   |
| Article VI –<br>Powers and<br>Duties of the<br>Board of<br>Directors | <ul> <li>XXX</li> <li>4. To act on all application for loans, discounts<br/>and other advances of credit, and for the<br/>purpose of bills of exchange not drawn<br/>under duly accredited letters of credit, by<br/>acting on each applications as submitted or<br/>through the fixing of annual lines of credit:<br/>Provided, that, in order to facilitate the<br/>transaction of business, the Board may<br/>delegate this authority subject to the<br/>limitations hereinafter imposed.</li> </ul>  | <ul> <li>XXX</li> <li>4. To act on all application for loans, discounts and other advances of credit, and for the purpose of bills of exchange not drawn under duly accredited letters of credit, by acting on each application as submitted or through the fixing of annual lines of credit.<sup>e.</sup> Provided, that, in order to facilitate the transaction of business, the Board may delegate this authority subject to the limitations hereinafter imposed.</li> </ul>   |
| Article VII -<br>Executive<br>Committee                              | At its first meeting after the annual meeting of<br>the stockholders, the Board of Directors shall<br>appoint an Executive Committee (Excom) which<br>shall be a part of the permanent organization<br>of the Bank, and which shall, in the interim<br>between meetings of the Board of Directors,<br>possess and exercise all the powers of that<br>body in the management and direction of the<br>affairs of the Bank : Provided, However, that in<br>the exercise of the powers granted by Article<br>VI, par. 4 of these By-Laws the maximum<br>amount of loans, credits advances or<br>commitments that may be granted to an<br>applicant, direct or contingent, shall be<br>determined by the Board of Directors from<br>time to time. | At its first meeting after the annual meeting of<br>the stockholders, the Board of Directors shall<br>appoint an Executive Committee (Excom) which<br>shall be a part of the permanent organization<br>of the Bank, and which shall, in the interim<br>between meetings of the Board of Directors,<br>possess and exercise all the powers of that<br>body in the <u>oversight</u> management and<br>direction of the affairs of the Bank Provided,<br>However, that in the exercise of the powers<br>granted by Article VI, par. 4 of these By-Laws<br>the maximum amount of loans, credits<br>advances or commitments that may be granted<br>to an applicant, direct or contingent, shall be<br>determined by the Board of Directors from time<br>to time. |
|  | xxx<br>2. To exercise the power of the Board in the<br>management and direction of the affairs of the<br>Bank subject to the limits provided by law and  | xxx<br>2. To exercise the power of the Board in the<br><u>oversight</u> management and direction of the<br>affairs of the Bank subject to the limits  |
| Article VII-B -<br>Trust<br>Committee                                | these By-Laws.<br>At its first meeting after the annual meeting of<br>the stockholders, the Board of Directors shall<br>appoint a Trust Committee which shall be a<br>part of the permanent organization of the  | provided by law and these By-Laws.<br>At its first meeting after the annual meeting of<br>the stockholders, the Board of Directors shall<br>appoint a Trust Committee which shall be a<br>part of the permanent organization of the   |

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|   | Bank, and which shall, in the interim between<br>meetings of the Board of Directors, possess and<br>exercise all the powers of that body in the<br>administration, management and direction of<br>the trust business of the Bank. The<br>membership, functions and responsibilities of<br>the Trust Committee shall be in accordance<br>with law and Central Bank regulations. The<br>Trust Committee shall meet at least once a<br>month and keep minutes of its actions which<br>shall be submitted to the Board of Directors at<br>the Board's meeting next following the Trust<br>Committee meeting (Adopted on April 17,<br>1991).   | Bank, and which shall, in the interim between<br>meetings of the Board of Directors, possess and<br>exercise all the powers of that body in the<br>administration, management and direction of<br>the trust business of the Bank. The<br>membership, functions and responsibilities of<br>the Trust Committee shall be in accordance<br>with law and Central Bank regulations. The<br>Trust Committee shall meet at least once a<br>month and keep minutes of its actions which<br>shall be submitted to the Board of Directors at<br>the Board's meeting next following the Trust<br>Committee meeting (Adopted on April 17,<br>1991).   |
| Article VII- <u>B</u> -<br>Audit<br>Committee | At its first meeting after the annual meeting of<br>stockholders, the Board of Directors shall<br>appoint an Audit Committee which shall be<br>part of the permanent organization of the<br>Bank. The Audit Committee shall be composed<br>of at least three (3) Directors. The committee<br>chairman shall be elected by the Board of<br>Directors and vacancies in the committee shall<br>also be filled by the Board of Directors. The<br>Audit Committee shall review the reports<br>submitted by the Internal and External auditors<br>including audit reports done and performed by<br>the BSP and shall make the necessary<br>recommendations, comments or instructions to<br>Management as it may deem fit. | At its first meeting after the annual meeting of stockholders, the Board of Directors shall appoint an Audit Committee which shall be part of the permanent organization of the Bank. The Audit Committee shall be composed of at least three (3) Directors <u>who are all Non-Executive Directors</u> , majority of whom shall be Independent <u>Directors</u> including the Chairperson, preferably with accounting, auditing or related financial management expertise or experience commensurate with the size, complexity of operations and risk profile of the Bank. The Chief Executive Officer, Chief Financial Officer and/or Treasurer, or officers holding equivalent positions shall not be appointed as members of the Audit Committee. The selection and appointment of the Audit Committee shall not be the Chairperson of the Audit Committee shall not be the Chairperson of the Board of Directors or of any other board-level committees. The Audit Committee shall not be the Board of Directors and vacancies in the <u>Audit Geommittee shall not be the Chairperson of the Audit Committee shall also be filled by the Board of Directors. The Audit Committee shall also be filled by the Board of Directors and vacancies in the <u>Audit Geommittee shall also be filled by the Board of Directors and vacancies in the Audit Geommittee shall also be filled by the Board of Directors. The Audit Committee shall mana dexternal auditors including audit reports done and performed by the BSP and shall make the necessary recommendations, comments or instructions to Management as it may deem fit.</u></u> |
| Article XI –<br>Trust<br>Operations           | The Board of Directors is responsible for the<br>proper administration and management of<br>trust and other fiduciary business. Trust and<br>other fiduciary business of the Bank, as well as<br>such other business or activities which may<br>now or hereafter be required or allowed by law<br>or regulation to be conducted by trust<br>corporations and/or financial institutions<br>allowed by law to engage in trust business,   | The Board of Directors is responsible for the<br>proper administration and management of<br>trust and other fiduciary business. Trust and<br>other fiduciary business of the Bank, as well as<br>such other business or activities which may<br>now or hereafter be required or allowed by law<br>or regulation to be conducted by trust<br>corporations and/or financial institutions<br>allowed by law to engage in trust business,   |

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|   | shall be carried out or conducted through the<br>Trust Services Unit of the Bank which shall be<br>headed by a Trust Officer who shall be<br>appointed by the Board of Directors. The<br>organization of the Trust Services Unit as well<br>as the functions and responsibilities of the Trust<br>Officer and such other officers of the Unit as<br>may be appointed by the Board of Directors,<br>shall be in accordance with law and The<br>Bangko Sentral ng Pilipinas regulations<br>(Adopted on April 17, 1991). | shall be carried out or conducted through the<br>Trust Services Unit of the Bank which shall be<br>headed by a Trust Officer who shall be<br>appointed by the Board of Directors. The<br>organization of the Trust Services Unit as well<br>as the functions and responsibilities of the Trust<br>Officer and such other officers of the Unit as<br>may be appointed by the Board of Directors,<br>shall be in accordance with law and The<br>Bangko Sentral ng Pilipinas regulations<br>(Adopted on April 17, 1991).  |
| Article XI -<br><u>Manual on</u><br><u>Corporate</u><br><u>Governance</u> |   | <u>To aid the Board of Directors in the promotion</u><br>of and adherence to the principles of good<br>governance, the Board shall adopt a Manual of<br><u>Corporate Governance as well as board and</u><br><u>board-level committee charters, which may be</u><br><u>amended from time to time as may be</u><br><u>deemed fit by the Board. Such Manual of</u><br><u>Corporate Governance and board and board-<br/>level committee charters, and any</u><br><u>amendments thereto, shall be suppletory to</u><br><u>these By-laws.</u>  |
| Article XII -<br>Certificates of<br>Stock                                 | In case any stock certificate is lost, stolen, or<br>destroyed, a new certificate may be issued in<br>lieu thereof in accordance with the procedure<br>prescribed under Section 73 of the Corporation<br>Code.  | In case any stock certificate is lost, stolen, or destroyed, a new certificate may be issued in lieu thereof in accordance with the procedure prescribed under Section $7\frac{32}{32}$ of the <u>Revised</u> Corporation Code.  |
| Article XIV -<br>Surplus  | The Bank shall, before the declaration of any<br>dividend comply with all the rules and<br>regulations or conditions imposed or prescribed<br>by the BSP.   | The Bank shall, before the declaration of any dividend comply with all the rules and regulations or conditions imposed or prescribed by the BSP.<br><u>Cash dividend payouts may be done through electronic means such as direct bank transfer, transfer to an electronic wallet account and the like as may be decided by the Board of Directors. The Corporation shall request stockholders to provide the account details, mobile numbers, or QR Codes, where the dividend payout may be transferred or remitted to. Stockholders for whom account details, mobile numbers, or QR Codes are unavailable shall receive their dividend payout by check, as customary.</u> |

### MINUTES OF THE SPECIAL MEETING OF STOCKHOLDERS BANK OF THE PHILIPPINE ISLANDS Conducted virtually via <u>http://www.ayalagroupshareholders.com/</u>

January 17, 2023

# (For approval at the 2023 Annual Meeting of Stockholders)

The Special Meeting of Stockholders of the Bank of the Philippine Islands ("BPI" or the "Bank") was conducted virtually via <u>http://www.ayalagroupshareholders.com/</u> at the Bank's principal place of business on January 17, 2023 at 9:00 in the morning.

# I. Call to Order

The Chairman of the Board of Directors, Mr. Jaime Augusto Zobel de Ayala, presided over and called the meeting to order at 9:10 A.M. The Corporate Secretary, Ms. Maria Lourdes P. Gatmaytan, recorded the minutes of the meeting. The Chairman welcomed the stockholders who were joining the live webcast of the proceedings. The Chairman introduced each of the presenters, namely: Mr. Cezar P. Consing (Vice Chairman of the Board of Directors), Mr. Jose Teodoro K. Limcaoco (President and CEO), Ms. Maria Consuelo A. Lukban (Head of Corporate Strategy and Investor Relations, and Sustainability) and Ms. Gatmaytan. He also acknowledged the presence of Mr. Eric Roberto M. Luchangco (Chief Finance Officer) and the rest of the BPI Leadership Team, the other members of the Board, the members of the Bank's Advisory Council, Mr. James L. Go (Vice Chairman of Robinsons Retail Holdings, Inc.), Ms. Robina Gokongwei-Pe (President and CEO of Robinsons Retail Holdings, Inc.), Mr. Elfren Antonio S. Sarte (President and CEO of Robinsons Bank Corporation), representatives of the Bank's external auditor, Isla Lipana & Co., and other officers who joined the meeting through the live webcast.

### II. <u>Certification of Notice of Meeting and Determination of Quorum</u>

The Corporate Secretary reported to the Chairman and informed the assembly that the Notice of the Special Stockholders' Meeting and the Definitive Information Statement were sent to the stockholders of record as of December 01, 2022 in three ways: first, by email to all stockholders with e-mail addresses on record, second, by posting on the Bank's website and third, by disclosure to the Philippine Stock Exchange. Ms. Gatmaytan added that the Notice was also published in the Philippine Daily Inquirer and Manila Bulletin, in both print and online formats, on December 22 and December 23, 2022.

The Chairman then asked if there was a quorum at the meeting to transact all the matters in the agenda. The Corporate Secretary reported that there were present at the meeting, in person and by proxy, stockholders owning/representing at least 3,596,592,070 shares or 79.69% of the 4,513,128,255 total issued and outstanding common shares of the capital stock of BPI entitled to vote and be voted at the meeting. Thereupon, the Chairman declared that a quorum was present and that the meeting was duly convened.

Stockholders representing an additional 204,255 shares also joined by remote communication, bringing up attendance to stockholders representing a total of 3,596,796,325 shares or 79.70% of BPI's total issued and outstanding common shares. The mode of attendance of the stockholders deemed present and their respective percentages of the outstanding shares are set forth below:

| Mode of Attendance                                  | % of Total Shares Outstanding |
|---|-------------------------------|
| Appointment of the Chairman of the Meeting as proxy | 79.67%                        |
| Voting in absentia                                  | -                             |

| Mode of Attendance   | % of Total Shares Outstanding |  |
|----------------------|-------------------------------|--|
| Remote communication | 0.03%                         |  |

## III. Rules of Conduct and Procedures

The Chairman explained that although the Bank is holding the meeting in a virtual format, it strived to provide the shareholders the opportunity to participate in the meeting to the same extent possible as in an in-person meeting. The Chairman then asked the Corporate Secretary to share the rules of conduct and voting procedures of the meeting.

The Corporate Secretary explained that the rules of conduct and voting procedures are set forth in the Definitive Information Statement and in the Explanation of Agenda Items, which is part of the Notice of the Special Stockholders' meeting. The Corporate Secretary highlighted the following points:

- 1. The agenda for the meeting covers two (2) matters requiring stockholders' vote and which were included in the Notice sent to stockholders for said meeting. Stockholders were also given an opportunity to propose matters for inclusion in the agenda, pursuant to applicable laws and regulations. The Corporate Secretary noted that no such proposal for inclusion of additional matters in the agenda was received.
- Stockholders who registered under the electronic Voting in Absentia & Shareholder (VIASH) system or who notified the Company by email to <u>bpi-sm@bpi.com.ph</u> of their intention to participate in the meeting by remote communication may send their questions or comments to the same email address.
- 3. The Head of Corporate Strategy, Investor Relations, and Sustainability, will read the questions or comments received by email before 9:30 a.m. during the Q&A period, which will take place under item 5 of the agenda. Management will reply to questions and comments not taken up during the meeting by email.
- 4. As indicated in the ballot for the voting of stockholders, there are two (2) resolutions proposed for adoption by the stockholders at this meeting. Each proposed resolution will be shown on the screen as the same is being taken up.
- 5. Stockholders who registered under the VIASH may cast their votes on the proposed resolutions through said system. The polls will remain open until the end of this meeting for stockholders who had successfully registered to cast their votes electronically using the System.
- 6. Stockholders were also given the option to appoint the Chairman of the Meeting as proxy.

The Corporate Secretary reported that the votes cast as of the end of the proxy validation process (i.e. the preliminary tabulation of votes) were from stockholders owning 3,596,592,070 voting shares representing 79.69% of the total outstanding voting shares.

#### IV. Amendment of the Bank's Articles of Incorporation

The next item in the agenda was the approval of the amendment of Article Seventh of the Bank's Articles of Incorporation. The Chairman requested the Bank's President and CEO, Mr. Jose Teodoro K. Limcaoco, to explain the proposed amendments.

The President stated that the proposed matter for shareholder approval is the amendment of Article Seventh of the Bank's Articles of Incorporation, as approved by the Board of Directors at its meeting on September 30, 2022, and subject to approval by the Bangko Sentral

ng Pilipinas (BSP) and the Securities and Exchange Commission (SEC), to reflect: first, the increase in the Bank's authorized capital stock by Four Billion Pesos (Php4,000,000,000.00) to cover the shortfall in unissued common shares resulting from the proposed merger with Robinsons Bank as well as the remaining allocation for employee stock incentive plans; second, the combination of the 1.5% allocation of authorized common shares for the Executive Stock Option Plan and the 1.5% allocation of authorized common shares for the Stock Purchase Plan into a 3% allocation for all employee stock incentive plans, as previously approved by the stockholders of the Bank; and third, the denial of pre-emptive rights over the Four Hundred Six Million One Hundred Seventy-Nine Thousand Two Hundred Seventy-Six (406,179,276) treasury shares to enable disposition thereof by BPI in accordance with Republic Act No. 8791, otherwise known as the General Banking Law of 2000.

The following proposed shareholder resolution was then shown on the screen:

#### **RESOLUTION NO. SSM-2023-01**

"RESOLVED, that the Stockholders of the Bank hereby approve the amendment of Article SEVENTH of the Bank's Amended Articles of Incorporation as follows:

FROM:

'SEVENTH. – That the Capital Stock of the Corporation is Fifty Billion Six Hundred Million Pesos (P50,600,000,000.00) divided into:

- Common Stock consisting of Five Billion (5,000,000,000) shares with a par value of Ten Pesos (P10.00) per share, not more than one and one half percent (1 ½%) of which is set aside for an Executive Stock Option Plan and another one and one half percent (1 ½%) for a Stock Purchase Plan for Employees and Officers of BPI and its Subsidiaries, over which shares the stockholders shall have no pre-emptive rights; and
- Preferred Stock consisting of Sixty Million (60,000,000)
   Preferred "A" shares with a par value of Ten Pesos (P10.00) per share.

XXX′

T0:

'SEVENTH. - That the Capital Stock of the Corporation is <u>Fifty Four</u> <u>Billion Six Hundred Million Pesos (P54,600,000,000.00)</u> divided into:

 Common Stock consisting of <u>Five Billion Four Hundred Million</u> (5,400,000,000) shares with a par value of Ten Pesos (P10.00) per share, <u>over which the following shares shall have no pre-</u> emptive rights: (a) not more than three percent (3%) set aside for employee stock incentive plans such as an Executive Stock Option Plan and a Stock Purchase Plan for Employees and Officers of BPI and its Subsidiaries, and (b) Four Hundred Six Million One Hundred Seventy-Nine Thousand Two Hundred Seventy-Six (406,179,276) treasury shares which shall be disposed in accordance with Republic Act No. 8791, otherwise known as the General Banking Law of 2000, including any amendment or revisions thereof; and

Preferred Stock consisting of Sixty Million (60,000,000)
 Preferred "A" shares with a par value of Ten Pesos (P10.00) per share

XXX″

The final tabulation and breakdown of votes received for above resolution is as follows:

|                               | Voted in Favor | Voted Against | Abstained |
|-------------------------------|----------------|---------------|-----------|
| Number of Shares              | 3,596,560,710  | -             | 235,615   |
| % of Voting Shares Present    | 99.993%        | 0.00%         | 0.007%    |
| % of Total Outstanding Shares | 79.691%        | 0.00%         | 0.005%    |

With stockholders representing at least two-thirds of the total outstanding shares having voted for the said amendment to Article Seventh of the Bank's Articles of Incorporation, the resolution was approved.

#### V. Merger between BPI and Robinsons Bank Corporation

The next item in the agenda was the approval of the merger between BPI and Robinsons Bank Corporation.

The President shared the rationale for the proposal. The President explained that the proposed merger with Robinsons Bank Corporation (RBC) will unlock various synergies across several products and service platforms and expand the customer and deposit base of both banks. Over the past five years, RBC's consumer loans posted an impressive 30% CAGR, bringing RBC's loan mix to a 42% allocation for consumer loans, compared to BPI's 20%. This relatively high mix of consumer loans has been a key driver for net income growth, and is aligned with BPI's aspirations of increasing its consumer loan to 30% of its total loan book. Apart from growing BPI's client and deposit base, and expanding synergies, the merger will increase shareholder value by providing BPI opportunities to collaborate across the Gokongwei Group's ecosystem, which includes market leading businesses in food manufacturing, air transportation, real estate and property development, and multi-format retail companies. In addition, the merger will also expand BPI's access to the Gokongwei network especially to the Filipino-Chinese market segment which has been the significant advantage of the Bank's closest competitors.

The Corporate Secretary stated that proposed for approval by the shareholders is the merger between the Bank and Robinsons Bank Corporation, in accordance with the terms and conditions in the Plan of Merger. The Plan of Merger was approved by the Board of Directors of BPI on September 30, 2022, which approval was amended by the Board of Directors on December 14, 2022. Robinsons Bank Corporation shall merge with and into BPI, with BPI as the surviving corporation of the merger.

The following proposed shareholder resolution was then shown on the screen:

#### RESOLUTION NO. SSM-2023-02

"RESOLVED, that the Stockholders of the Bank hereby approve the merger between the Bank and Robinsons Bank Corporation ("RBC") in accordance with the terms and conditions set forth in the Plan of Merger and Articles of Merger, and for this purpose, the Bank's President and/or the Bank's Chief Finance Officer be, as they are hereby, authorized and empowered to do any and all acts, for and on behalf of the Bank for the purpose of implementing the aforementioned merger, upon such terms and conditions as they may deem beneficial to the Bank including, but not limited to, determining the final number of shares which the Bank shall issue in accordance with the aforementioned Plan of Merger and Articles of Merger which shall in no case be more than 318,912,309 primary common shares; executing the Plan of Merger, Articles of Merger, and such other related documents, agreements, and instruments; and representing the Bank before the Securities and Exchange Commission ("SEC"), the Bureau of Internal Revenue ("BIR"), the Bangko Sentral ng Pilipinas ("BSP"), the Philippine Deposit Insurance Commission ("PDIC"), the Philippine Competition Commission ("PCC"), the Philippine Stock Exchange ("PSE") and any other relevant regulatory agencies."

The final tabulation and breakdown of votes received for above resolution is as follows:

|                               | Voted in Favor | Voted Against | Abstained |
|-------------------------------|----------------|---------------|-----------|
| Number of Voted Shares        | 3,593,751,853  | 273,430       | 2,771,042 |
| % of Voting Shares Present    | 99.915%        | 0.008%        | 0.077%    |
| % of Total Outstanding Shares | 79.629%        | 0.006%        | 0.061%    |

With stockholders representing at least two-thirds of the total outstanding shares having voted for the merger of Robinsons Bank Corporation with and into BPI, the resolution was approved.

#### VI. <u>Consideration of Such Other Business as May Properly Come Before the Meeting</u>

After confirming with the Corporate Secretary that there were no other matters that require consideration by the stockholders, the Chairman requested Ms. Maria Consuelo A. Lukban, the Head of Corporate Strategy, Investor Relations and Sustainability to read the questions and comments together with the names of the stockholders who sent them.

Ms. Lukban read the question sent by stockholder Darlene Gomez who inquired as to the projected financial effects and operational impact of the Bank's merger with RBC. Mr. Limcaoco replied that RBC is expected to expand BPI's key balance sheet metrics by between 6.5 to 7%. As mentioned, over the past five (5) years, RBC has been steadily growing its deposit and loan books at a much faster pace than industry. Consequently, the merger will immediately improve BPI's industry ranking in deposits to second from third. RBC is also strong in current and savings accounts (CASA), with CASA ratio at 83%, higher than BPI's by 4 percentage points. RBC's asset quality, while not as strong as BPI's, is very manageable, and will not have a significant negative impact on BPI. He added that BPI's very strong NPL coverage provides more than adequate headroom, with the combined entity still having a cover ratio above 160%. RBC also has a strong capital position, which is comfortably above regulatory thresholds. RBC clients have strong digital adoption with 35% of retail clients enrolled in RBC's digital app. Enrolled users count is up 3.6x from December 2020. RBC can potentially add 7% to BPI revenues and 5% to net income. RBC posted a 35% 5-year CAGR on net income exceeding industry averages. Over the same period,

ROE was also consistently above industry averages. RBC's NIM is high given the sizable share of consumers loans in the portfolio, which is a positive for BPI.

Ms. Lukban then read the question sent by stockholder Allan Calabano, who asked about the timetable for the merger and when completion was expected. Mr. Limcaoco replied that the closing of the transaction is conditional upon securing the approvals of the respective Boards of Directors and shareholders of BPI and RBC on the Plan of Merger and Articles of Merger, for which the Special Stockholders Meeting was convened. He also said that filing with the Philippine Competition Commission is already in process while regulatory approvals from the Bangko Sentral ng Pilipinas and the Securities and Exchange Commission, will be sought, and hopefully secured before the end of 2023. Given that, target effectivity date for the merger is expected to be 1 January 2024. For now, and until the merger becomes effective, the constituent banks will continue to conduct their respective operations as normal.

## VII. Adjournment

There being no other comments or questions from the stockholders and no other matters to discuss, the meeting was adjourned. The Chairman reminded that stockholders may raise any issues, clarifications, and concerns regarding the conduct of the meeting by sending an email to bpi-sm@bpi.com.ph.

The Chairman said that the Bank looks forward to a smooth transition and integration of RBC's operations, employees, and clients into BPI, and expressed excitement over the next steps in paving the way for a stronger BPI and its expanding ecosystem, strengthened by the synergies to be unlocked with the Gokongwei group.

The Chairman then thanked all those who joined the meeting and reminded everyone to continue take care and stay safe.

PREPARED BY:

ATTESTED BY:

MARIA LOURDES P. GATMAYTAN Corporate Secretary and Secretary of the Meeting JAIME AUGUSTO ZOBEL DE AYALA Chairman of the Board and Chairman of the Meeting

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|                            | ANNEX "A"  |                |                            |  |
|----------------------------|--|----------------|----------------------------|--|
| Attendance of Stockholders |  |                |                            |  |
|                            | Stockholder  | Type of Shares | No. of Shares              | Ргоху  |
| 1                          | BAÑEZ, RENE DE GUZMAN  |                | 10                         | Chairman of the Meeting                            |
| 2                          | BERNARDO, ROMEO L.   |                | 12                         | Chairman of the Meeting                            |
| 3                          | DE DIOS, EMMANUEL S.   |                | 10                         | Chairman of the Meeting                            |
| 4                          | DEL ROSARIO, RAMON JR. R.                                      |                | 2,287                      | Chairman of the Meeting                            |
| 5                          | MONTINOLA, AURELIO III R.                                      |                | 49,520                     | Chairman of the Meeting                            |
| 6                          | YUVIENCO, DOLORES BORDADOR                                     |                | 110                        | Chairman of the Meeting                            |
| 7                          | GARROBO, ALICE VERGARA   |                | 52                         | Chairman of the Meeting                            |
| 8                          | DEUTSCHE BANK AG MANILA BRANCH<br>(DEUB1000000)                |                | 4,010,989                  | Chairman of the Meeting                            |
| 9                          | DEUTSCHE BANK AG MANILA BRANCH<br>(DEUB2000000)                |                | 239,029                    | Chairman of the Meeting                            |
| 10                         | VARIOUS NON-RESIDENT FOREIGN<br>CORPORATION                    |                | 206,921,222                | Chairman of the Meeting                            |
| 11                         | VARIOUS NON-RESIDENT FOREIGN<br>CORPORATION                    |                | 3,306,460                  | Chairman of the Meeting                            |
| 12                         | SCB OBO CN CSAM FOR ACGF                                       |                | 550,000                    | Chairman of the Meeting                            |
| 13                         | SCB OBO CIVESAM TOK ACCI                                       |                | 66,168                     | Chairman of the Meeting                            |
| 14                         | SCB OBO DBS BANK LTD FC A/C<br>SG0076700055                    |                | 264,350                    | Chairman of the Meeting                            |
| 15                         | SCB OBO DBS BANK LTD FC A/C                                    |                | 269,270                    | Chairman of the Meeting                            |
| 16                         | SG0076700056<br>SCB OBO DBS BANK LTD FC A/C                    |                | 2,836,440                  | Chairman of the Meeting                            |
| 17                         | SG0076700057<br>SCB OBO DBS BANK LTD FC A/C                    |                | 583,550                    | Chairman of the Meeting                            |
| 10                         | SG0076700117   |                | 0 770 0 44                 |  |
| 18                         | SUN LIFE GREPA FINANCIAL, INC                                  |                | 8,770,841                  | Chairman of the Meeting                            |
| 19                         | Citibank NA Client   |                | 45,268,796                 | Chairman of the Meeting                            |
| 20<br>21                   | CITIOMNILOC<br>CITIFAOSUNLIFE                                  |                | 9,341,853                  | Chairman of the Meeting<br>Chairman of the Meeting |
| 21                         | CITIOMNIFOR  |                | 64,162,716                 | Chairman of the Meeting                            |
| 22                         | HSBC20 account   |                | 83,688,425                 | Chairman of the Meeting                            |
| 23                         | HSBC20 account   |                | 48,282,545                 | Chairman of the Meeting                            |
|                            |  |                | 337,466,095                | Chairman of the Meeting                            |
| 25<br>26                   | HSBC20<br>BPI SECURITIES CORPORATION                           |                | 36,716,364                 | Chairman of the Meeting                            |
| 20                         | AYALA CORPORATION  |                | 7,628,774<br>1,390,531,096 | Chairman of the Meeting                            |
| 27                         | MICHIGAN HOLDINGS, INC.  |                |                            |  |
| 28                         |  |                | 92,684,989                 | Chairman of the Meeting<br>Chairman of the Meeting |
|                            | LIONTIDE HOLDINGS, INC.<br>ROMAN CATHOLIC ARCHBISHOP OF MANILA |                | 904,194,682                |  |
| 30                         |  |                | 249,684,348                | Chairman of the Meeting<br>Chairman of the Meeting |
| 31                         | RCAM-ST. PAUL'S HOSPITAL                                       |                | 1,772,418                  |  |
| 32<br>33                   | RCAM-MAYORDOMIA DELA CATEDRAL<br>CONGREGACION DE SAN PEDRO     |                | 2,664,266<br>140,689       | Chairman of the Meeting<br>Chairman of the Meeting |
| 34                         | RCAM-HOSPICIO DE SAN JOSE                                      |                | 6,016,624                  | Chairman of the Meeting                            |
| 35                         | RCAM-HOSPICIO DE SAN JUSE<br>RCAM-HOSPITAL DE SAN JUAN DE DIOS | +              | 22,072,182                 | Chairman of the Meeting                            |
| 36                         | RCAM-HOSPITAL DE SAN JUAN DE DIOS                              | +              | 4,285,572                  |  |
| 36                         | RCAM-REAL CASA DE MISERICORDIA                                 | +              | 4,285,572                  | Chairman of the Meeting<br>Chairman of the Meeting |
| 38                         | INTER ISLANDS INVESTMENTS, INC.                                | +              | 388,699                    | Chairman of the Meeting                            |
| 38                         |  | +              |                            |  |
|                            | BPI-ESPP 2019<br>BDI-ESPD 2018                                 | +              | 5,591,260                  | Chairman of the Meeting<br>Chairman of the Meeting |
| 40                         | BPI-ESPP 2018<br>BDI-ESPD 2017                                 | +              | 3,817,820                  | Chairman of the Meeting                            |
| 41                         | BPI-ESPP 2017<br>BDI-ESPD 2016                                 | +              | 2,965,550                  |  |
| 42<br>43                   | BPI-ESPP 2016<br>BPI-ESPP 2015                                 |                | 1,637,760                  | Chairman of the Meeting                            |
|                            |  |                | 304,869                    | Chairman of the Meeting                            |
| 44<br>45                   | BPI-ESPP 2014<br>BPI-ESPP 2013                                 |                | 65,500                     | Chairman of the Meeting<br>Chairman of the Meeting |
| 40                         | UFI EJFF ZVIJ  |                | 35,662                     | chairman of the Meeting                            |

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|                            | ANNEX "A"                        |                |               |                         |
|----------------------------|----------------------------------|----------------|---------------|-------------------------|
| Attendance of Stockholders |                                  |                |               |                         |
|                            | Stockholder                      | Type of Shares | No. of Shares | Ргоху                   |
| 46                         | BPI STOCK PURCHASE PLAN 2001     |                | 231           | Chairman of the Meeting |
| 47                         | BPI EMPLOYEES SPP 1997           |                | 136           | Chairman of the Meeting |
| 48                         | BPI GROUP OF COMPANIES RET. FUND |                | 4,174,243     | Chairman of the Meeting |
| 49                         | MARIA THERESA MARCIAL JAVIER     |                | 19,022        | Chairman of the Meeting |
| 50                         | ANGELA PILAR B. MARAMAG          |                | 5,520         | Chairman of the Meeting |
| 51                         | JOHN CHRISTOPHER V. CLAVESILLAS  |                | 220           | Chairman of the Meeting |
| 52                         | NELSON AVERGONZADO ARTIAGA       |                | 268           | Chairman of the Meeting |
| 53                         | VICTOR H. BOCALING               |                | 601,088       | Chairman of the Meeting |
| 54                         | JOSEPHINE B. FERRER              |                | 7,312         | Chairman of the Meeting |
| 55                         | RALYN G. LOZADA                  |                | 1,590         | Chairman of the Meeting |
| 56                         | LILIA LOPEZ BERNARDO             |                | 1,476         | Chairman of the Meeting |
| 57                         | GRACE PACITA ALIGA SAULOG        |                | 11,642        | Chairman of the Meeting |
| 58                         | JOSENIA JESSICA D. NEMENO        |                | 7,656         | Chairman of the Meeting |
| 59                         | ANNA VERONICA M. CADIENA         |                | 2,956         | Chairman of the Meeting |
| 60                         | MARILYN R UY                     |                | 7,079         | Chairman of the Meeting |
| 61                         | FERNANDO ZOBEL DE AYALA          |                | 120           | Chairman of the Meeting |
| 62                         | ROMAN CARLOS CANDELARIA BARREDO  |                | 10            | Chairman of the Meeting |
|                            | Sub-Total (Proxy)                |                | 3,595,529,284 |                         |
|                            |                                  |                |               |                         |
| 63                         | ANG, JANET GUAT HAR              |                | 10            |                         |
| 64                         | BUNYE, IGNACIO RIVERA            |                | 10            |                         |
| 65                         | ESPIRITU, OCTAVIO VICTOR REYES   |                | 1,062,453     |                         |
| 66                         | LIMCAOCO, JOSE TEODORO K.        |                | 10            |                         |
| 67                         | PURISIMA, CESAR V.               |                | 10            |                         |
| 68                         | URQUIJO, JAIME ZOBEL DE AYALA    |                | 10            |                         |
| 69                         | ZOBEL DE AYALA, JAIME AUGUSTO    |                | 283           |                         |
| 70                         | ABRAHAM TEOFILO A. ALIBIN        |                | 220           |                         |
| 71                         | AGAPITO CORNELIUS F. MARASIGAN   |                | 470           |                         |
| 72                         | ALFA JUSTIA JOVEN MEDINA         |                | 2,246         |                         |
| 73                         | ALLAN RONALD D. FOLLANTE         |                | 220           |                         |
| 74                         | ANNA CHRISTINA U. DEL FIERRO     |                | 3,732         |                         |
| 75                         | ARLENE D. MERCADO                |                | 1,656         |                         |
| 76                         | ARMI BARBRA S. LOPEZ             |                | 250           |                         |
| 77                         | AUDREY MAY M. RODRIGUEZ          |                | 1,656         |                         |
| 78                         | BERYL L. BENITO                  |                | 828           |                         |
| 79                         | BON URVEN P. DAMPOR              |                | 828           |                         |
| 80                         | CAITLIN MAE D. EVACULA           |                | 1,020         |                         |
| 81                         | CAROLYN A. ALMAZAR               |                | 220           |                         |
| 82                         | CECIL C. CAGAYANAN               |                | 250           |                         |
| 83                         | CHARINA G. ARABIT                |                | 2,656         |                         |
| 84                         | CHERRY-ANN N. DIMAYACYAC         |                | 124           |                         |
| 85                         | CHRISTINE P. ISAAC               |                | 3,206         |                         |
| 86                         | DEXTER LLOYD C. CUAJOTOR         |                | 828           |                         |
| 87                         | ELIZA MAY TALIDANO TACO          |                | 3,000         |                         |
| 88                         | ELMINA R. ESTRELLA               |                | 400           |                         |
| 89                         | EUNICE AIKEN M. HO               |                | 250           |                         |
| 90                         | FAYE ELOISA U. OSTREA            |                | 470           |                         |
| 91                         | FILIPINA I. MANGILALIM           |                | 828           |                         |
| 92                         | FLORINDA A. SUYAT                |                | 750           |                         |
| 93                         | FREDERICK M. FAUSTINO            |                | 3,312         |                         |
| 94                         | GAYLE M. MATILLANO               |                | 105           |                         |
| 95                         | GLENDA R. LOS BANOS              |                | 2,535         |                         |
| 96                         | JEANETE P. BENEDICTO             |                | 470           |                         |

|            |  | ANNEX "A"          |               |       |
|------------|--|--------------------|---------------|-------|
|            |  | nce of Stockholder |               |       |
|            | Stockholder                            | Type of Shares     | No. of Shares | Ргоху |
| 97         | JERAMIL M. QUIZO                       |                    | 1,300         |       |
| 98         | JERICA JOY T. SABILE                   |                    | 250           |       |
| 99         | JERRICHO L. CANLAS                     |                    | 220           |       |
| 100        | JIM L CERILLO                          |                    | 1,514         |       |
| 101        | JIM Y. DEPALCO                         |                    | 1,628         |       |
| 102        | JO ANN BUENO EALA                      |                    | 17,275        |       |
| 103        |  |                    | 1,656         |       |
| 104        | JOYCE MARIE B. MARQUEZ                 |                    | 552           |       |
| 105        |  |                    | 220           |       |
| 106        |  |                    | 6,902         |       |
| 107        | KRISTINE JOY V. SANTOYO                |                    | 750           |       |
| 108        | LAARNI C. CATBAGAN                     |                    | 220           |       |
| 109        | LORLEE S. NACUA                        |                    | 70            |       |
| 110        | LOUELA CUARESMA DIAZ                   |                    | 24            |       |
| 111        | MA CRISTINA ABELLA BASILIO             |                    | 3,312         |       |
| 112        | MA CRISTINA L. SAN DIEGO               |                    | 10,670        |       |
| 113        |  |                    | 9,334         |       |
| 114        | MA EMELIE R. MASCARINAS                |                    | 7,784         |       |
| 115        |  |                    | 3,491         |       |
| 116        |  |                    | 2,234         |       |
| 117        | MA. CRISTINA FAUSTINO ASIS             |                    | 4,170         |       |
| 118        |  |                    | 950           |       |
| 119        | •                                      |                    | 2,378         |       |
| 120        |  |                    | 470           |       |
| 121        | MARIA RAMONA ISABELLE L. ROLDAN        |                    | 250           |       |
| 122        | MARIA REMEDIOS O. CALIP                |                    | 10            |       |
| 123        | MARIA ROWENA M. ACEJO                  |                    | 1,184         |       |
| 124        | MARIBETH G. SEGUI                      |                    | 4,812         |       |
| 125        | MARICAR C. ADAMOS                      |                    | 200           |       |
| 125        | MARIZA V. PRIMICIAS                    |                    | 250           |       |
| 127        | MARK LAUNCEL P. PANIZALES              |                    | 1,628         |       |
| 128        | MARY CATHERINE ELIZABETH P. SANTAMARIA |                    | 5,520         |       |
| 129        | MAYFLOR T. ESCALONA                    |                    | 250           |       |
| 130        |  |                    | 4,206         |       |
| 131        | MICHELLE EDNA M. CASTILLO              |                    | 1,628         |       |
| 132        | MONA CHU TANLIM                        |                    | 1,028         |       |
| 133        |  |                    |               |       |
| 155        | NAPOLEON I. CRUZ JR.                   |                    | 40,937        |       |
| 134        | NORBERT K. MORALES                     |                    | 220           |       |
| 134        |  |                    | 122           |       |
| 155        | MARYLL DE GUZMAN                       |                    | 122           |       |
| 136        |  |                    | 7,123         |       |
| 130        |  |                    | 7,123         |       |
| 137        | 1                                      |                    | 367           |       |
| 130        | REYGEN CENAROSA PAGUNTALAN             |                    | 91            |       |
|            |  |                    | 7,487         |       |
| 140<br>141 | RHODORA MARIE ROQUE NAVARRETE          |                    | 2,676         |       |
| 141        |  |                    | 2,676         |       |
| 142        |  |                    |               |       |
|            |  |                    | 212           |       |
| 144        |  |                    | 200           |       |
| 145        |  |                    | 220           |       |
| -          | SOLOMON M. HERMOSURA                   |                    | 109           |       |
| 147        | SUSAN NATIVIDAD PURIFICACION           |                    | 1,656         |       |
| 148        | SUZANNE Y. SEVILLA                     |                    | 643           |       |

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|     |                                  | ANNEX "A"            |               |       |
|-----|----------------------------------|----------------------|---------------|-------|
|     |                                  | lance of Stockholder | s             |       |
|     | Stockholder                      | Type of Shares       | No. of Shares | Proxy |
| 149 | TEODARDO H. GAAC JR.             |                      | 828           |       |
| 150 | VANESSA R. VITANGCOL             |                      | 220           |       |
| 151 | GERISSA T. MERCADO               |                      | 1,500         |       |
| 152 | JONATHAN VALBUENA TRINIDAD       |                      | 1,656         |       |
| 153 | MARIA LOURDES D. ESTRADA         |                      | 1,061         |       |
| 154 | MARVIN AVANCENA TECSON           |                      | 932           |       |
| 155 | MARWIN L. GALVEZ                 |                      | 1,656         |       |
| 156 | MELISA D. TURINGAN               |                      | 105           |       |
| 157 | MYRA LIZA ACOSTA VITTO           |                      | 2,784         |       |
| 158 | RHODORA ADELAIDA M. CUNANAN      |                      | 252           |       |
|     | Sub-Total (Remote Communication) |                      | 1,267,041     |       |
|     | Grand Total                      |                      | 3,596,796,325 |       |

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# ANNEX "A-4"

# PROPOSED AMENDMENTS TO THE BY-LAWS

| Article & Section Nos. | From  | То  |
|------------------------|---|---|
| Article IV             | The annual meeting of stockholders shall be held in Metro<br>Manila on the last Friday of March of each year or on such<br>other date as may be determined by the Board of Directors.<br>Special meeting of stockholders may be held at any time<br>upon call by the Chairman of the Board of Directors, or in his<br>absence, by the Vice Chairman, or upon resolution of the<br>Board of Directors. The holding of a special meeting, upon<br>the proposal of a stockholder, shall be subject to the<br>approval of the Chairman of the Board of Directors, or in his<br>absence, by the Vice Chairman, or upon the resolution of the<br>Board of Directors, in accordance with the provisions of the<br>Corporation Law. (as amended on March 16, 2011)  | The annual meeting of stockholders shall be held in Metro<br>Manila on the last Friday of March on <u>any day in April</u> of<br>each year or on such other date as may be determined by<br>the Board of Directors. Special meeting <u>s</u> of stockholders<br>may be held at any time upon call by the Chairman of the<br>Board of Directors, or in his absence, by the Vice Chairman,<br>or upon resolution of the Board of Directors. The holding of<br>a special meeting, upon the proposal of a stockholder, shall<br>be subject to the approval of the Chairman of the Board of<br>Directors, or in his absence, by the Vice Chairman, or upon<br>the resolution of the Board of Directors, in accordance with<br>the provisions of the <u>Revised Corporation Code and</u><br><u>applicable regulations.</u> (as amended on March 16, 2011<br><u>and</u> )  |
| Article V              | Each director shall be entitled to receive from the Bank,<br>pursuant to a resolution of the Board of Directors, fees and<br>other compensation for his services as director. The Board<br>of Directors shall have the sole authority to determine the<br>amount, form and structure of the fees and other<br>compensation of the directors. In no case shall the total<br>yearly compensation of directors exceed one percent (1%)<br>of the net income before income tax of the Bank during the<br>preceding year. (as amended on March 16, 2011)<br>The Personnel and Compensation Committee of the Board<br>of Directors shall have the responsibility for recommending<br>to the Board of Directors the fees and other compensation<br>for directors. In discharging this duty, the Committee shall<br>be guided by the objective of ensuing that compensation<br>should fairly pay directors for work required in a company of<br>the Bank's size and scope. (as amended on March 16, 2011) | Each <u>Non-executive</u> directors shall be entitled to receive<br>from the Bank, pursuant to a resolution of the Board of<br><u>Directors, such retainer</u> fees, reasonable per diems and<br>other compensation as may be fixed by the President<br>upon recommendation of the Personnel and<br>Compensation Committee, provided that <u>for his</u><br>services as director. The Board of Directors shall have<br>the sole authority to determine the amount, form and<br>structure of the fees and other compensation of the<br>directors. in no case shall the total yearly compensation of<br>non-executive directors exceed one percent (1%) of the net<br>income before income tax of the Bank during the preceding<br>year. (as amended on March 16, 2011 and)<br>The Personnel and Compensation Committee of the Board<br>of Directors shall have the responsibility for recommending<br>to the <u>President Board of Directors</u> the fees, <u>per diems</u> and<br>other compensation for <u>non-executive</u> directors. In |

| discharging this duty, the Committee shall be guided by the |
|---|
| objective of ensuring that compensation should fairly pay   |
| directors for work required in a company of the Bank's size |
| and scope. No Director shall be involved in deciding his    |
| own remuneration during his incumbent term. (as             |
| amended on March 16, 2011 and)                              |



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Bank of the Philippine Islands (the "Bank") is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2022, 2021 and 2020, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

Isla Lipana & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the Bank in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Jaime Augusto Zobel de Ayala Chairman of the Board

Jose Teodoro K. Limcaoco President and Chief Executive Officer

Eric Roberto M. Luchangco Senior Vice President Gal and Chief Finance Officen

MAR 2 2 2023.

SUBSCRIBED AND SWORN to before me at Makati City, Metro Manila this \_\_\_\_\_ affiants exhibited to me their Passport with the following details:

| Name                         | Passport No. | Date/Place of Issue | Valid Until |
|------------------------------|--------------|---------------------|-------------|
| Jaime Augusto Zobel de Ayala |              |                     |             |
| Jose Teodoro K. Limcaoco     |              |                     |             |
| Eric Roberto M. Luchangco    |              |                     |             |

1D Doc. No. Page No. q Book No. Series of 2023.

ATTY. GERVACIO/B. ORTIZ JR. Notary Public/City of Makati Until December 31, 2024 IBP No. 05729/Lifetime Member MCLE Compliance No. VII-0022734 valid until/April 14, 2025 Appointment No. M-39 (2023-2024) PTR No. 9563532 Jan. 3, 2023/ Makati Makati City Roll No. 40091 101 Urban Ave. Campos Rueda Bldg. Brgy. Pio Del Pilar, Makati City

# **COVER SHEET**

for

AUDITED FINANCIAL STATEMENTS

|      |                     |        |         |        |       |       |      |        |        |        |      |                |        |        |         |        |        | SEC | Regis           | tratic | on Nu | mber   |       |       |         |        |    |
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# Ayala North Exchange, Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City

Note 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

# Bank of the Philippine Islands

Financial Statements As at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022



Isla Lipana & Co.



# Independent Auditor's Report

To the Board of Directors and Shareholders of **Bank of the Philippine Islands** Ayala North Exchange Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City

# Report on the Audits of the Financial Statements

#### **Our Opinion**

In our opinion, the accompanying consolidated financial statements of the Bank of the Philippine Islands and Subsidiaries (the "BPI Group") and the parent financial statements of the Bank of the Philippine Islands (the "Parent Bank") present fairly, in all material respects, the financial position of the BPI Group and of the Parent Bank as at December 31, 2022 and 2021, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2022 in accordance with Philippine Financial Reporting Standards ("PFRSs").

# What we have audited

The financial statements comprise:

- the consolidated and parent statements of condition as at December 31, 2022 and 2021;
- the consolidated and parent statements of income for each of the three years in the period ended December 31, 2022;
- the consolidated and parent statements of total comprehensive income for each of the three years in the period ended December 31, 2022;
- the consolidated and parent statements of changes in capital funds for each of the three years in the period ended December 31, 2022;
- the consolidated and parent statements of cash flows for each of the three years in the period ended December 31, 2022; and
- the notes to the consolidated and parent financial statements, which include a summary of significant accounting policies.

# **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing ("PSAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Isla Lipana & Co., 29th Floor, Philamlife Tower, 8767 Paseo de Roxas, 1226 Makati City, Philippines T: +63 (2) 8845 2728, F: +63 (2) 8845 2806, www.pwc.com/ph



Independent Auditor's Report To the Board of Directors and Shareholders of Bank of the Philippine Islands Page 2

#### Independence

We are independent of the BPI Group and the Parent Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics), together with the ethical requirements that are relevant to our audit of the consolidated and parent financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

#### **Our Audit Approach**

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated and parent financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated and parent financial statements as a whole, taking into account the structure of the BPI Group and the Parent Bank, the accounting processes and controls, and the industry in which the BPI Group and the Parent Bank operate.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and parent financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and parent financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter identified in our audit pertains to the impairment losses on loans and advances, which applies to both the BPI Group's and the Parent Bank's financial statements.



Independent Auditor's Report To the Board of Directors and Shareholders of Bank of the Philippine Islands Page 3

# How our audit addressed the Key Audit Matter Key Audit Matter

Impairment losses on loans and advances

We focused on this account because of the complexity involved in the estimation process, and the significant judgments that management makes in ascertaining the provision for loan impairment. The calculation of impairment losses is inherently judgmental for any bank. As at December 31, 2022, the total allowance for impairment for loans and advances amounted to PHP57,767 million for the BPI Group and PHP56,031 million for the Parent Bank while provision for loan losses recognized in profit or loss for the year then ended amounted to PHP8,215 million for the BPI Group and PHP7,512 million for the Parent Bank. Refer to Notes 10 and 26 of the financial statements for the details of the impairment losses on loans and advances.

Provision for impairment losses on loans that are assessed to be individually credit impaired is determined in reference to the estimated future cash repayments and proceeds from the realization of collateral held by the BPI Group and the Parent Bank.

For other loan accounts which are not individually credit impaired, they are included in a group of loans with similar risk characteristics and are collectively assessed on a portfolio basis using internal models developed by the BPI Group and the Parent Bank. We assessed the design and tested the operating effectiveness of key controls over loan loss provisioning. These key controls included:

- governance over the development, validation and approval of the BPI Group's ECL models to assess compliance with PFRS 9; including continuous re-assessment by the BPI Group that the impairment models are operating in a way which is appropriate for the credit risks in the BPI Group and the Parent Bank's loan portfolios;
- review and approval of key judgments, assumptions and forward-looking information used in the ECL models;
- review of data from source systems to the detailed ECL model analyses;
- assessment of credit quality of loans and advances relative to the established internal credit risk rating system;
- the review and approval process for the outputs of the impairment models; and
- the review and approval process over the determination of credit risk rating, performance of credit reviews and calculation of required reserves for loans assessed as credit-impaired.

Our work over the impairment of loans and advances included:

- assessment of the methodology applied by the BPI Group and the Parent Bank in the development of the ECL models vis-a-vis the requirements of PFRS 9;
- testing of key assumptions in the ECL models such as PD, LGD, EAD built from historical data. Our assessment included the involvement of our internal specialist;



Independent Auditor's Report To the Board of Directors and Shareholders of Bank of the Philippine Islands Page 4

exposure at default (EAD), the

loss given default (LGD).

quantitative and qualitative components.

In calculating the loan loss provisioning,

calculation and post-model adjustments

**Reporting Standards (PFRS) 9, Financial** 

instruments, which is a complex process

that takes into account forward-looking information reflecting the BPI Group and the Parent Bank's view on potential future

The impairment losses include both

the BPI Group and the Parent Bank

as allowed by Philippine Financial

economic events.

applied the expected credit loss (ECL)

probability of default (PD) and the

| Key Audit Matter  | How our audit addressed the<br>Key Audit Matter  |
|---|--|
| (cont'd.)   |  |
| <ul> <li>Key elements in the impairment of loans and advances include:</li> <li>the identification of credit-impaired loans, and estimation of cash flows (including the expected realizable value of any collateral held) supporting the calculation of individually assessed provisions; and</li> </ul>     | <ul> <li>assessment of the appropriateness of the BPI<br/>Group's and the Parent Bank's definition of<br/>significant increase in credit risk and staging<br/>of accounts through analysis of historical<br/>trends and past credit behavior of loan<br/>portfolios;</li> <li>independent comparison of economic<br/>information used within, and weightings<br/>applied to, forward-looking scenarios in the</li> </ul> |
| <ul> <li>the application of appropriate<br/>impairment models for the<br/>collectively assessed accounts. This<br/>includes the use of key<br/>assumptions in the impairment<br/>models (i.e., staging of accounts,<br/>significant increase in credit risk,<br/>forward-looking information), the</li> </ul> | <ul> <li>ECL calculation which includes assumptions used in the post-model adjustments, against available macro-economic data;</li> <li>testing of the accuracy and completeness of data inputs in the ECL models and in the ECL calculation by comparing them with the information obtained from source systems;</li> <li>testing the accuracy and reasonableness of</li> </ul>   |

- testing the accuracy and reasonableness of the outputs of the ECL models through independent recalculation;
- for a sample of individually assessed loans identified as credit-impaired, examined relevant supporting documents such as the latest financial information of the borrower or valuation of collateral used as a basis in estimating the recoverable amount and measuring the loan loss allowance; and
  - recalculation of the loan loss allowance for selected accounts and portfolios at reporting date using the ECL methodology adopted by the BPI Group and the Parent Bank.



Independent Auditor's Report To the Board of Directors and Shareholders of Bank of the Philippine Islands Page 5

# Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report, but does not include the consolidated and parent financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated and parent financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated and parent financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated and parent financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated and parent financial statements in accordance with PFRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and parent financial statements, management is responsible for assessing the ability of each entity within the BPI Group and of the Parent Bank to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the entities within the BPI Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the BPI Group's and the Parent Bank's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and parent financial statements.



Independent Auditor's Report To the Board of Directors and Shareholders of Bank of the Philippine Islands Page 6

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the BPI Group's and of the Parent Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of each entity within the BPI Group and the Parent Bank to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entities within the BPI Group and the Parent Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and parent financial statements, including the disclosures, and whether the consolidated and parent financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the BPI Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the BPI Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



Independent Auditor's Report To the Board of Directors and Shareholders of Bank of the Philippine Islands Page 7

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and parent financial statements of the current period and is therefore the key audit matter. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on the Supplementary Information Required by the Bangko Sentral ng Pilipinas (BSP) and the Bureau of Internal Revenue (BIR)

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under BSP Circular No. 1074 in Note 32 and BIR Revenue Regulations No. 15-2010 in Note 33 to the financial statements is presented for the purposes of filing with the BSP and the BIR, respectively, and is not a required part of the basic financial statements. Such information is the responsibility of the management of the BPI Group and the Parent Bank. The information has been subjected to the auditing procedures applied in our audits of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is John-John Patrick V. Lim.

Isla Lipana & Co.

ohr John Patrick V. Lim

Parther CPA Cert. No. 83389 P.T.R. No. 0007706; issued on January 9, 2023 at Makati City SEC A.N. (individual) as general auditors 83389-SEC, Category A; valid to audit 2022 to 2026 financial statements SEC A.N. (firm) as general auditors 0142-SEC, Category A; valid to audit 2020 to 2024 financial statements T.I.N. 112-071-386 BIR A.N. 08-000745-017-2021, issued on November 23, 2021; effective until November 22, 2024 BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City February 15, 2023



Statements Required by Rule 68 Securities Regulation Code (SRC)

To the Board of Directors and Shareholders of **Bank of the Philippine Islands** Ayala North Exchange Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City

We have audited in accordance with Philippine Standards on Auditing the consolidated financial statements of the Bank of the Philippine Islands and Subsidiaries (the "BPI Group") as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, and have issued our report thereon dated February 15, 2023. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the BPI Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRSs. The components of these financial soundness indicators have been traced to the BPI Group's consolidated financial statements as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022 and no material exceptions were noted.

Isla Lipana & Co.

John John Patrick V. Lim

Partser () CPA Cert. No. 83389 () P.T.R. No. 0007706; issued on January 9, 2023 at Makati City SEC A.N. (individual) as general auditors 83389-SEC, Category A; valid to audit 2022 to 2026 financial statements

SEC A.N. (firm) as general auditors 0142-SEC, Category A; valid to audit 2020 to 2024 financial statements

T.I.N. 112-071-386

BIR A.N. 08-000745-017-2021, issued on November 23, 2021; effective until November 22, 2024 BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City February 15, 2023

Isla Lipana & Co., 29th Floor, Philamlife Tower, 8767 Paseo de Roxas, 1226 Makati City, Philippines T: +63 (2) 8845 2728, F: +63 (2) 8845 2806, www.pwc.com/ph

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Statements Required by Rule 68 Securities Regulation Code (SRC)

To the Board of Directors and Shareholders of **Bank of the Philippine Islands** Ayala North Exchange Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City

We have audited the consolidated financial statements of the Bank of the Philippine Islands and Subsidiaries (the "BPI Group") and the parent financial statements of the Bank of the Philippine Islands (the "Parent Bank") as at and for the year ended December 31, 2022, on which we have rendered the attached report dated February 15, 2023. The supplementary information shown in the Reconciliation of the Parent Bank's Retained Earnings Available for Dividend Declaration, Map of the Conglomerate or Group of Companies within which the Bank of the Philippine Islands belongs effective as at December 31, 2022, as additional components required by Part I, Section 5 of Rule 68 of the Securities Regulation Code, and Schedules A, B, C, D, E, F and G, as required by Part II, Section 6 of Rule 68 of the Securities Regulation Code, is presented for the purposes of filing with the Securities and Exchange Commission and is not a required part of the basic financial statements. Such supplementary information is the responsibility of management and has been subjected to the auditing procedures applied in the audit of the basic financial statements. In our opinion, the supplementary information has been prepared in accordance with Rule 68 of the Securities Regulation Code.

Isla Lipana & Co.

John-John Patrick V. Lim Partner

CPA Cert. No. 83389 P.T.R. No. 0007706; issued on January 9, 2023 at Makati City SEC A.N. (individual) as general auditors 83389-SEC, Category A; valid to audit 2022 to 2026 financial statements SEC A.N. (frm) as general auditors at a SEC Category A; valid to audit 2022

SEC A.N. (firm) as general auditors 0142-SEC, Category A; valid to audit 2020 to 2024 financial statements

T.I.N. 112-071-386

BIR A.N. 08-000745-017-2021, issued on November 23, 2021; effective until November 22, 2024 BOA/PRC Reg. No. 0142, effective until November 14, 2025

Makati City February 15, 2023

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STATEMENTS OF CONDITION December 31, 2022 and 2021 (In Millions of Pesos)

|  |             | Consol    | idated    | Pare      | ent      |
|--|-------------|-----------|-----------|-----------|----------|
|  | Notes       | 2022      | 2021      | 2022      | 2021     |
| AS   | <u>sets</u> |           |           |           |          |
| CASH AND OTHER CASH ITEMS  | 4           | 39,613    | 35,143    | 39,359    | 33,86    |
| DUE FROM BANGKO SENTRAL NG PILIPINAS (BSP)   | 4           | 182,869   | 268,827   | 178,534   | 197,43   |
| DUE FROM OTHER BANKS   | 4           | 45,190    | 34,572    | 43,096    | 27,73    |
| INTERBANK LOANS RECEIVABLE AND SECURITIES<br>PURCHASED UNDER AGREEMENTS TO RESELL, net | 4,5         | 12,382    | 30,852    | 11,631    | 30,02    |
| FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR<br>LOSS                               | 6,7         | 22,133    | 21,334    | 16,941    | 15,57    |
| FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER<br>COMPREHENSIVE INCOME                   | 8           | 95,267    | 134,741   | 92,153    | 115,54   |
| NVESTMENT SECURITIES AT AMORTIZED COST, net  | 9           | 420,533   | 338,672   | 415,035   | 333,19   |
| LOANS AND ADVANCES, net  | 10          | 1,702,990 | 1,476,527 | 1,680,684 | 1,233,05 |
| ASSETS HELD FOR SALE, net  |             | 3,760     | 3,282     | 3,650     | 50       |
| BANK PREMISES, FURNITURE, FIXTURES<br>AND EQUIPMENT, net                               | 11          | 19,355    | 17,525    | 18,721    | 15,24    |
| INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES, net  | 12          | 7,227     | 7,165     | 15,406    | 15,55    |
| ASSETS ATTRIBUTABLE TO INSURANCE OPERATIONS  | 2           | 19,060    | 17,563    | -         | -        |
| DEFERRED INCOME TAX ASSETS, net  | 13          | 16,752    | 15,819    | 16,356    | 11,95    |
| OTHER ASSETS, net  | 14          | 16,830    | 19,893    | 16,103    | 21,64    |
| Total assets   |             | 2,603,961 | 2,421,915 | 2,547,669 | 2,051,32 |

STATEMENTS OF CONDITION December 31, 2022 and 2021 (In Millions of Pesos)

|  |         | Consol    | idated    | Pare      | ent       |
|--|---------|-----------|-----------|-----------|-----------|
|  | Notes   | 2022      | 2021      | 2022      | 2021      |
|  |         |           |           |           |           |
| LIABILITIES AND                                  | CAPITAL | FUNDS     |           |           |           |
|  |         |           |           |           |           |
| DEPOSIT LIABILITIES                              | 15      | 2,096,001 | 1,955,147 | 2,082,584 | 1,675,785 |
| DERIVATIVE FINANCIAL LIABILITIES                 | 7       | 4,297     | 3,632     | 4,253     | 3,545     |
| BILLS PAYABLE AND OTHER BORROWED FUNDS           | 16      | 97,503    | 95,039    | 93,002    | 82,550    |
| DUE TO BSP AND OTHER BANKS                       |         | 2,887     | 953       | 2,811     | 814       |
| MANAGER'S CHECKS AND DEMAND DRAFTS OUTSTANDING   |         | 6,755     | 6,931     | 6,751     | 5,243     |
| ACCRUED TAXES, INTEREST AND OTHER EXPENSES       |         | 10,587    | 8,413     | 9,794     | 6,127     |
| LIABILITIES ATTRIBUTABLE TO INSURANCE OPERATIONS | 2       | 14,919    | 13,242    | -         | -         |
| DEFERRED CREDITS AND OTHER LIABILITIES           | 17      | 51,208    | 43,402    | 49,445    | 33,762    |
| Total liabilities                                |         | 2,284,157 | 2,126,759 | 2,248,640 | 1,807,826 |
| CAPITAL FUNDS ATTRIBUTABLE TO THE                |         |           |           |           |           |
| EQUITY HOLDERS OF BPI                            | 18      |           |           |           |           |
| Share capital                                    |         | 49,193    | 45,131    | 49,193    | 45,131    |
| Share premium                                    |         | 104,123   | 74,934    | 104,123   | 74,934    |
| Treasury shares                                  |         | (33,043)  | -         | (33,043)  | -         |
| Reserves   |         | 644       | 564       | 33,055    | 160       |
| Accumulated other comprehensive loss             |         | (14,256)  | (8,670)   | (11,843)  | (6,825)   |
| Surplus  |         | 211,061   | 181,101   | 157,544   | 130,100   |
|  |         | 317,722   | 293,060   | 299,029   | 243,500   |
| NON-CONTROLLING INTERESTS                        |         | 2,082     | 2,096     | -         | -         |
| Total capital funds                              |         | 319,804   | 295,156   | 299,029   | 243,500   |
| Total liabilities and capital funds              |         | 2,603,961 | 2,421,915 | 2,547,669 | 2,051,326 |

# STATEMENTS OF INCOME For each of the three years in the period ended December 31, 2022 (In Millions of Pesos)

|   |       | C        | onsolidated    |         |        |        |        |
|---|-------|----------|----------------|---------|--------|--------|--------|
|   | Notes | 2022     | 2021           | 2020    | 2022   | 2021   | 2020   |
| INTEREST INCOME                             |       |          |                |         |        |        |        |
| On loans and advances                       |       | 84,909   | 72,225         | 82,312  | 80,724 | 53,426 | 63,599 |
| On investment securities                    |       | 16,863   | 10,436         | 12,052  | 16,683 | 9,949  | 10,786 |
| On deposits with BSP and other banks        |       | 1,496    | 1,956          | 1,944   | 1,385  | 1,271  | 1,343  |
|   |       | 103,268  | 84,617         | 96,308  | 98,792 | 64,646 | 75,728 |
| INTEREST EXPENSE                            |       |          |                | •       |        |        |        |
| On deposits                                 | 15    | 14,821   | 10,168         | 18,986  | 14,711 | 5,587  | 12,777 |
| On bills payable and other borrowed funds   | 16    | 3,381    | 4,866          | 5,058   | 3,273  | 4,396  | 4,595  |
|   |       | 18,202   | 15,034         | 24,044  | 17,984 | 9,983  | 17,372 |
| NET INTEREST INCOME                         |       | 85,066   | 69,583         | 72,264  | 80,808 | 54,663 | 58,356 |
| PROVISION FOR CREDIT AND                    |       | ,        | ,              | ,       | ,      | ,      | ,      |
| IMPAIRMENT LOSSES                           | 26    | 9,167    | 13,135         | 28,000  | 8,437  | 10,591 | 21,394 |
| NET INTEREST INCOME AFTER                   |       | - / -    | -,             | - /     | - / -  | - /    | 1      |
| PROVISION FOR CREDIT AND                    |       |          |                |         |        |        |        |
| IMPAIRMENT LOSSES                           |       | 75.899   | 56,448         | 44,264  | 72,371 | 44,072 | 36,962 |
| OTHER INCOME                                |       |          |                |         | ,      |        | ,      |
| Fees and commissions                        |       | 11,339   | 11,204         | 8,899   | 9,516  | 9,051  | 7,763  |
| Income from foreign exchange trading        |       | 2,617    | 2,384          | 2,155   | 2,511  | 2,206  | 2,022  |
| Securities trading gain                     |       | 857      | 97             | 3,310   | 831    | _,0    | 2,657  |
| Income attributable to insurance operations | 2     | 1,379    | 1,854          | 1,506   | -      | - '    | -      |
| Net gains on disposals of investment        | -     | 1,010    | 1,001          | 1,000   |        |        |        |
| securities at amortized cost                | 9     | 214      | 1,513          | 4,647   | 214    | 1,166  | 4,078  |
| Other operating income                      | 19    | 17,053   | 10,770         | 9,142   | 14,565 | 13,026 | 13,459 |
| outer operating income                      | 10    | 33,459   | 27,822         | 29,659  | 27,637 | 25,453 | 29,979 |
| OTHER EXPENSES                              |       | 00,400   | 21,022         | 20,000  | 21,001 | 20,400 | 20,010 |
| Compensation and fringe benefits            | 21    | 19,528   | 18,528         | 18,005  | 17,407 | 14,094 | 13,870 |
| Occupancy and equipment-related             | 21    | 10,020   | 10,020         | 10,000  | 11,401 | 14,004 | 10,070 |
| expenses                                    | 11,20 | 18,761   | 16,010         | 14,606  | 17,124 | 13,352 | 12,544 |
| Other operating expenses                    | 21    | 19,701   | 16,195         | 15,543  | 18,195 | 12,220 | 11,788 |
|   | 21    | 57,990   | 50,733         | 48,154  | 52,726 | 39,666 | 38,202 |
| PROFIT BEFORE INCOME TAX                    |       | 51,368   | 33,537         | 25,769  | 47,282 | 29,859 | 28,739 |
| INCOME TAX EXPENSE                          | 22    | 51,500   | 55,557         | 25,705  | 47,202 | 29,009 | 20,755 |
| Current                                     | 22    | 12,438   | 8,328          | 10,751  | 11,226 | 6,701  | 9,272  |
| Deferred                                    | 13    | (906)    | 0,320<br>1,099 | (6,845) | (943)  | 375    |        |
| Deletted                                    | 15    | <u> </u> |                |         |        |        | (5,144 |
|   |       | 11,532   | 9,427          | 3,906   | 10,283 | 7,076  | 4,128  |
| NET INCOME FROM CONTINUING                  |       | 20.020   | 04 440         | 04.000  | 20.000 | 00 700 | 04 044 |
|   |       | 39,836   | 24,110         | 21,863  | 36,999 | 22,783 | 24,611 |
| NET LOSS FROM DISCONTINUED                  | 40    |          |                | (014)   |        |        |        |
| OPERATIONS                                  | 12    | -        | -              | (211)   | -      | -      | -      |
| NET INCOME AFTER TAX<br>(forward)           |       | 39,836   | 24,110         | 21,652  | 36,999 | 22,783 | 24,611 |

(forward)

STATEMENTS OF INCOME For each of the three years in the period ended December 31, 2022 (In Millions of Pesos, Except Per Share Amounts)

|  |      |               | Consolidated  | 1             |        | Parent |          |
|--|------|---------------|---------------|---------------|--------|--------|----------|
|  | Note | 2022          | 2021          | 2020          | 2022   | 2021   | 2020     |
| (forwarded)  |      |               |               |               |        |        |          |
| Basic and diluted earnings per share               |      |               |               |               |        |        |          |
| attributable to the equity holders of BPI during   |      |               |               |               |        |        |          |
| the year from:                                     | 18   |               |               |               |        |        |          |
| Continuing operations                              |      | 8.78          | 5.29          | 4.79          | 8.20   | 5.05   | 5.45     |
| Discontinued operations                            |      | -             | -             | (0.05)        | -      | -      | -        |
| Income (loss) attributable to equity holders of    |      |               |               |               |        |        |          |
| BPI arising from:                                  | 18   |               |               |               |        |        |          |
| Continuing operations                              |      | 39,605        | 23,880        | 21,620        | 36,999 | 22,783 | 24,61    |
| Discontinued operations                            |      | -             | -             | (211)         | -      | -      | - 24,011 |
| Discontinuod operatione                            |      | 39,605        | 23,880        | 21,409        | 36,999 | 22,783 | 24,611   |
|  |      |               |               |               |        |        |          |
| Income attributable to the non-controlling         |      |               |               |               |        |        |          |
| interests arising from:                            |      |               |               |               |        |        |          |
| Continuing operations                              |      | 231           | 230           | 243           | -      | -      | -        |
| Discontinued operations                            |      | -             | -             | -             | -      | -      | -        |
|  |      | 231           | 230           | 243           | -      | -      | -        |
| Income attributable to                             |      |               |               |               |        |        |          |
|  |      | 20 605        | 23,880        | 21 400        | 26.000 | 20 202 | 24 61    |
| Equity holders of BPI<br>Non-controlling interests |      | 39,605<br>231 | 23,000<br>230 | 21,409<br>243 | 36,999 | 22,783 | 24,61    |
|  |      |               |               |               | -      | -      | -        |
|  |      | 39,836        | 24,110        | 21,652        | 36,999 | 22,783 | 24,61    |

# STATEMENTS OF TOTAL COMPREHENSIVE INCOME For each of the three years in the period ended December 31, 2022 (In Millions of Pesos)

|  |      | 0       | onsolidated |         |         | Parent  |         |  |  |
|--|------|---------|-------------|---------|---------|---------|---------|--|--|
|  | Note | 2022    | 2021        | 2020    | 2022    | 2021    | 2020    |  |  |
| NET INCOME FROM CONTINUING   |      |         |             |         |         |         |         |  |  |
| OPERATIONS   |      | 39,836  | 24,110      | 21,863  | 36,999  | 22,783  | 24,611  |  |  |
| OTHER COMPREHENSIVE LOSS   | 18   |         |             |         |         |         |         |  |  |
| Items that may be subsequently reclassified to   |      |         |             |         |         |         |         |  |  |
| profit or loss   |      |         |             |         |         |         |         |  |  |
| Share in other comprehensive (loss) income of  |      | (4.045) | (700)       | 640     |         |         |         |  |  |
| associates   |      | (1,015) | (728)       | 640     | -       | -       | -       |  |  |
| Net change in fair value reserve on investments in<br>debt instruments measured at FVOCI, net of tax |      |         |             |         |         |         |         |  |  |
| effect   |      | (1,525) | (548)       | 428     | (1,480) | (506)   | 428     |  |  |
| Fair value reserve on investments of insurance   |      | (1,525) | (040)       | 420     | (1,400) | (000)   | 420     |  |  |
| subsidiaries, net of tax effect  |      | (225)   | (209)       | 195     | -       | -       | -       |  |  |
| Currency translation differences and others  |      | (65)    | 627         | (238)   | -       | 291     | (167)   |  |  |
| Items that will not be reclassified to profit or loss  |      | ()      |             | ( )     |         |         |         |  |  |
| Remeasurements of defined benefit obligation   |      | (8)     | 608         | (3,383) | 120     | 431     | (2,798) |  |  |
| Share in other comprehensive income (loss) of  |      |         |             |         |         |         |         |  |  |
| associates   |      | 687     | 448         | (1,242) | -       | -       | -       |  |  |
| Net change in fair value reserve on investments in   |      |         |             |         |         |         |         |  |  |
| equity instruments measured at FVOCI, net of<br>tax effect   |      | (3,503) | (3,041)     | 215     | (3,658) | (2,753) | 565     |  |  |
| Total other comprehensive loss, net of tax effect  |      | (3,503) | (3,041)     | 215     | (3,030) | (2,755) | 505     |  |  |
| from continuing operations   |      | (5,654) | (2,843)     | (3,385) | (5,018) | (2,537) | (1,972) |  |  |
| Total comprehensive income for the year from   |      | (0,004) | (2,040)     | (0,000) | (0,010) | (2,001) | (1,012) |  |  |
| continuing operations  |      | 34,182  | 21,267      | 18,478  | 31,981  | 20,246  | 22,639  |  |  |
|  |      |         |             |         |         |         |         |  |  |
| NET LOSS FROM DISCONTINUED   |      |         |             |         |         |         |         |  |  |
| OPERATIONS   |      | -       | -           | (211)   | -       | -       | -       |  |  |
| Total other comprehensive loss, net of tax effect  |      |         |             |         |         |         |         |  |  |
| from discontinued operations   |      | -       | -           | (3)     | -       | -       | -       |  |  |
| Total comprehensive loss, for the year from  |      |         |             | (014)   |         |         |         |  |  |
| discontinued operations  |      | -       | -           | (214)   | -       | -       | -       |  |  |
| TOTAL COMPREHENSIVE INCOME FOR THE   |      |         |             |         |         |         |         |  |  |
| YEAR   |      | 34,182  | 21,267      | 18,264  | 31,981  | 20,246  | 22,639  |  |  |
|  |      | 01,102  | 21,207      | 10,201  | 01,001  | 20,210  | 22,000  |  |  |
| Total comprehensive income attributable to equity  |      |         |             |         |         |         |         |  |  |
| holders of BPI arising from:   |      |         |             |         |         |         |         |  |  |
| Continuing operations  |      | 34,019  | 21,109      | 18,163  | 31,981  | 20,246  | 22,639  |  |  |
| Discontinued operations  |      | -       | -           | (214)   | -       | -       | -       |  |  |
|  |      | 34,019  | 21,109      | 17,949  | 31,981  | 20,246  | 22,639  |  |  |
|  |      |         |             |         |         |         |         |  |  |
| Total comprehensive income attributable to the   |      |         |             |         |         |         |         |  |  |
| non-controlling interest arising from:<br>Continuing operations                                      |      | 163     | 158         | 315     |         |         |         |  |  |
| Discontinued operations  |      | 163     | 100         | 315     | -       | -       | -       |  |  |
| Discontinued operations  |      | 163     | 158         | 315     |         | -       |         |  |  |
|  |      |         | 100         | 010     |         |         |         |  |  |
| Total comprehensive income attributable to:  |      |         |             |         |         |         |         |  |  |
| Equity holders of BPI  |      | 34,019  | 21,109      | 17,949  | 31,981  | 20,246  | 22,639  |  |  |
| Non-controlling interests  |      | 163     | 158         | 315     | -       | -       | -       |  |  |
|  |      | 34,182  | 21,267      | 18,264  | 31,981  | 20,246  | 22,639  |  |  |

#### STATEMENTS OF CHANGES IN CAPITAL FUNDS For each of the three years in the period ended December 31, 2022 (In Millions of Pesos)

|  |         |               |          | ole to equity he | olders of BPI (Note 18)   |                    |                          |                 |                          |
|--|---------|---------------|----------|------------------|---------------------------|--------------------|--------------------------|-----------------|--------------------------|
|  | Share   | Share         | Treasury | _                | Accumulated other         |                    |                          | Non-controlling |                          |
| Consolidated   | capital | premium       | Shares   | Reserves         | comprehensive loss        | Surplus            | Total                    | interests       | Total capital funds      |
| Balance, January 1, 2020   | 44,999  | 74,449        | -        | 5,108            | (2,439)                   | 147,460            | 269,577                  | 3,457           | 273,034                  |
| Comprehensive income   |         |               |          |                  |                           | 04 400             | 04 400                   | 0.40            | 04.050                   |
| Net income for the year  | -       | -             | -        | -                | -                         | 21,409             | 21,409                   | 243             | 21,652                   |
| Other comprehensive (loss) income for the year                   | -       | -             | -        | -                | (3,460)                   | -                  | (3,460)                  | 72              | (3,388)                  |
| Total comprehensive income (loss) for the year                   | -       | -             | -        | -                | (3,460)                   | 21,409             | 17,949                   | 315             | 18,264                   |
| Transactions with owners   | 10      | 045           |          | 47               |                           |                    | 100                      |                 | 100                      |
| Exercise of stock option plans                                   | 46      | 315           | -        | 47               | -                         | -                  | 408                      | -               | 408                      |
| Cash dividends   | -       | -             | -        | - 47             | -                         | (8,124)            | (8,124)                  | -               | (8,124)                  |
| Total transactions with owners                                   | 46      | 315           | -        |                  | -                         | (8,124)            | (7,716)                  | -               | (7,716)                  |
| Transfer from reserves to surplus                                | -       | -             | -        | (4,739)          | -                         | 4,739              | -                        | -               | - (4.005)                |
| Other movements  | -       | -             | -        | -                | -                         | 25                 | 25                       | (1,650)         | (1,625)                  |
| <b>.</b>   | -       | -             | -        | (4,739)          | -                         | 4,764              | 25                       | (1,650)         | (1,625)                  |
| Balance, December 31, 2020                                       | 45,045  | 74,764        | -        | 416              | (5,899)                   | 165,509            | 279,835                  | 2,122           | 281,957                  |
| Comprehensive income   |         |               |          |                  |                           | 00.000             | 00.000                   | 000             | 04.440                   |
| Net income for the year  | -       | -             | -        | -                | -                         | 23,880             | 23,880                   | 230             | 24,110                   |
| Other comprehensive loss for the year                            | -       | -             | -        | -                | (2,771)                   | -                  | (2,771)                  | (72)            | (2,843)                  |
| Total comprehensive income (loss) for the year                   | -       | -             | -        | -                | (2,771)                   | 23,880             | 21,109                   | 158             | 21,267                   |
| Transactions with owners   | 00      | 470           |          | (44)             |                           |                    | 045                      |                 | 045                      |
| Exercise of stock option plans                                   | 86      | 170           | -        | (41)             | -                         | -                  | 215                      | -               | 215                      |
| Cash dividends   | - 86    | - 170         | -        | -                | -                         | (8,124)            | (8,124)                  | (184)           | (8,308)                  |
| Total transactions with owners                                   |         | -             | -        | (41)<br>189      | -                         | (8,124)            | (7,909)                  | (184)           | (8,093)                  |
| Transfer from surplus to reserves                                | -       | -             | -        | 189              | -                         | (189)              | -                        | -               | -                        |
| Other movements  | -       | -             | -        | - 189            | -                         | <u>25</u><br>(164) | 25<br>25                 | -               | 25<br>25                 |
| Delever December 04, 0004  | -       | -             | -        |                  | -                         |                    |                          | -               |                          |
| Balance, December 31, 2021                                       | 45,131  | 74,934        | -        | 564              | (8,670)                   | 181,101            | 293,060                  | 2,096           | 295,156                  |
| Comprehensive income   |         |               |          |                  |                           | 20.005             | 39.605                   | 231             | 20,020                   |
| Net income for the year<br>Other comprehensive loss for the year | -       | -             | -        | -                | -                         | 39,605             | ,                        | (68)            | 39,836<br>(5,654)        |
| Total comprehensive income (loss) for the year                   |         | -             | -        | -                | <u>(5,586)</u><br>(5,586) | 39,605             | <u>(5,586)</u><br>34,019 | 163             | <u>(5,654)</u><br>34,182 |
| Transactions with owners   | -       | -             | -        | -                | (0,000)                   | 39,005             | 34,019                   | 103             | 34,102                   |
| Issuance of shares as a consideration of the merger              | 4,062   | 20.001        | (22.042) |                  |                           |                    |                          |                 |                          |
| Executive stock plan amortization                                | 4,062   | 28,981<br>208 | (33,043) | - (8)            |                           | -                  | - 200                    | -               | - 200                    |
| Cash dividends   | -       | 200           | -        | (0)              | -                         | -<br>(9,568)       | (9,568)                  | -<br>(177)      | (9,745)                  |
| Total transactions with owners                                   | 4.062   | - 29,189      | (33,043) | - (8)            | -                         | (9,568)            | (9,368)                  | (177)           | (9,745)                  |
| Other movements  | 4,002   | 29,109        | (33,043) | (0)              | -                         | (9,000)            | (9,300)                  | (1/7)           | (9,343)                  |
| Transfer from surplus to reserves                                | _       | _             | _        | 73               | _                         | (73)               | _                        | _               | _                        |
| Transfer from reserves to surplus                                | -       | -             | -        | (2)              | -                         | (73)               | -                        | -               | -                        |
| Other movements  | -       | -             | -        | (2)<br>17        | -                         | (6)                | - 11                     | -               | - 11                     |
|  |         | -             | -        | 88               |                           | (77)               | 11                       | -               | 11                       |
| Balance, December 31, 2022                                       | 49.193  | - 104,123     | (33,043) | 644              | (14,256)                  | 211.061            | 317.722                  | 2.082           | 319,804                  |
| Dalance, December 31, 2022                                       | 43,133  | 104,123       | (33,043) | 044              | (14,230)                  | 211,001            | 511,122                  | 2,002           | 319,004                  |

#### STATEMENTS OF CHANGES IN CAPITAL FUNDS For each of the three years in the period ended December 31, 2022 (In Millions of Pesos)

|                                       | Share   | Share   | Treasury |          | Accumulated other  |         | Total capital |
|---------------------------------------|---------|---------|----------|----------|--------------------|---------|---------------|
| Parent (Note 18)                      | capital | premium | Shares   | Reserves | comprehensive loss | Surplus | funds         |
| Balance, January 1, 2020              | 44,999  | 74,449  | -        | 4,892    | (2,316)            | 94,226  | 216,250       |
| Comprehensive income                  |         |         |          |          |                    |         |               |
| Net income for the year               | -       | -       | -        | -        | -                  | 24,611  | 24,611        |
| Other comprehensive loss for the year | -       | -       | -        | -        | (1,972)            | -       | (1,972)       |
| Total comprehensive income (loss) for |         |         |          |          |                    |         |               |
| the year                              | -       | -       |          | -        | (1,972)            | 24,611  | 22,639        |
| Transactions with owners              |         |         |          |          |                    |         |               |
| Exercise of stock option plans        | 46      | 315     | -        | 43       | -                  | -       | 404           |
| Cash dividends                        | -       | -       | -        | -        | -                  | (8,124) | (8,124)       |
| Total transactions with owners        | 46      | 315     | -        | 43       | -                  | (8,124) | (7,720)       |
| Transfer from reserves to surplus     | -       | -       | -        | (4,739)  | -                  | 4,739   | -             |
| Other movements                       | -       | -       | -        | -        | -                  | 1       | 1             |
|                                       | -       | -       | -        | (4,739)  | -                  | 4,740   | 1             |
| Balance, December 31, 2020            | 45,045  | 74,764  | -        | 196      | (4,288)            | 115,453 | 231,170       |
| Comprehensive income                  |         |         |          |          |                    |         |               |
| Net income for the year               | -       | -       | -        | -        | -                  | 22,783  | 22,783        |
| Other comprehensive loss for the year | -       | -       | -        | -        | (2,537)            | -       | (2,537)       |
| Total comprehensive income (loss) for |         |         |          |          |                    |         |               |
| the year                              | -       | -       | -        | -        | (2,537)            | 22,783  | 20,246        |
| Transactions with owners              |         |         |          |          |                    |         |               |
| Exercise of stock option plan         | 86      | 170     | -        | (36)     | -                  | -       | 220           |
| Cash dividends                        | -       | -       | -        | -        | -                  | (8,124) | (8,124)       |
| Total transactions with owners        | 86      | 170     | -        | (36)     | -                  | (8,124) | (7,904)       |
| Other movements                       | -       | -       | -        | -        | -                  | (12)    | (12)          |
| Balance, December 31, 2021            | 45,131  | 74,934  | -        | 160      | (6,825)            | 130,100 | 243,500       |
| Comprehensive income                  |         |         |          |          |                    |         |               |
| Net income for the year               | -       | -       | -        | -        | -                  | 36,999  | 36,999        |
| Other comprehensive loss for the year | -       | -       |          | -        | (5,018)            | -       | (5,018)       |
| Total comprehensive income (loss) for |         |         |          |          |                    |         |               |
| the year                              | -       | -       | -        | -        | (5,018)            | 36,999  | 31,981        |
| Transactions with owners              |         |         |          |          |                    |         |               |
| Issuance of shares                    | 4,062   | 28,981  | (33,043) | -        | -                  | -       | -             |
| Executive stock plan amortization     | -       | 208     | -        | (10)     | -                  | -       | 198           |
| Cash dividends                        | -       | -       | -        | -        | -                  | (9,568) | (9,568)       |
| Total transactions with owners        | 4,062   | 29,189  | (33,043) | (10)     | -                  | (9,568) | (9,370)       |
| Other movements                       | -       | -       | -        | 32,905   | -                  | ົ 13໌   | 32,918        |
|                                       | 4,062   | 29,189  | (33,043) | 32,895   | -                  | (9,555) | 23,548        |
| Balance, December 31, 2022            | 49,193  | 104,123 | (33,043) | 33,055   | (11,843)           | 157,544 | 299,029       |

# STATEMENTS OF CASH FLOWS For each of the three years in the period ended December 31, 2022 (In Millions of Pesos)

|   |       | Consolidat |          |          | solidated |          | Parent   |  |
|---|-------|------------|----------|----------|-----------|----------|----------|--|
|   | Notes | 2022       | 2021     | 2020     | 2022      | 2021     | 2020     |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                  |       |            |          |          |           |          |          |  |
| Profit before income tax from:                        |       |            |          |          |           |          |          |  |
| Continuing operations                                 |       | 51,368     | 33,537   | 25,769   | 47,282    | 29,859   | 28,739   |  |
| Discontinued operations                               | 12    | -          | -        | (246)    | -         | -        | -        |  |
|   |       | 51,368     | 33,537   | 25,523   | 47,282    | 29,859   | 28,739   |  |
| Adjustments for:                                      |       |            |          |          |           |          |          |  |
| Impairment losses                                     | 26    | 9,167      | 13,135   | 28,000   | 8,437     | 10,591   | 21,394   |  |
| Depreciation and amortization                         | 11,14 | 5,445      | 6,249    | 6,023    | 4,871     | 5,213    | 4,860    |  |
| Share in net income of associates                     | 12    | (1,055)    | (1,086)  | (487)    | -         | -        | -        |  |
| Dividend and other income                             | 19    | (60)       | (30)     | `(57́)   | (1,810)   | (6,939)  | (7,792)  |  |
| Share-based compensation                              | 18    | (8)        | (41)     | 47       | (11)      | (36)     | 44       |  |
| Profit from asset sold                                |       | (5,392)    | -        | -        | (5,392)   | -        | -        |  |
| Realized gain - investment securities                 |       | (189)      | -        | -        | (189)     | -        | -        |  |
| Interest income                                       |       | (103,268)  | (84,617) | (96,308) | (98,792)  | (64,646) | (75,728) |  |
| Interest received                                     |       | 98,874     | 85,450   | 98,573   | 92,487    | 64,866   | 77,998   |  |
| Interest expense                                      |       | 18,503     | 15,345   | 24,401   | 18,265    | 10,229   | 17,651   |  |
| Interest paid   |       | (17,238)   | (15,352) | (25,768) | (17,061)  | (10,214) | (18,749) |  |
| (Increase) decrease in:                               |       |            |          |          |           |          |          |  |
| Interbank loans receivable and securities purchased   |       |            |          |          |           |          |          |  |
| under agreements to resell                            |       | (2,612)    | (2,167)  | 320      | (2,699)   | (2,117)  | 201      |  |
| Financial assets at fair value through profit or loss |       | (801)      | 16,134   | (13,270) | (1,267)   | 18,548   | (16,339) |  |
| Loans and advances, net                               |       | (231,573)  | (82,837) | 39,921   | (221,575) | (68,754) | 35,369   |  |
| Assets held for sale                                  |       | (914)      | (355)    | 173      | (927)     | (168)    | 63       |  |
| Assets attributable to insurance operations           |       | (2,316)    | 450      | (351)    | -         | -        | -        |  |
| Other assets  |       | 540        | (4,046)  | (3,084)  | 4,870     | (4,556)  | (5,609)  |  |
| Increase (decrease) in:                               |       |            |          |          |           |          |          |  |
| Deposit liabilities                                   |       | 140,855    | 238,976  | 20,827   | 132,034   | 205,581  | 13,744   |  |
| Due to BSP and other banks                            |       | 1,680      | (232)    | (150)    | 1,744     | (371)    | (150)    |  |
| Manager's checks and demand drafts outstanding        |       | (176)      | (177)    | (1,191)  | (169)     | (204)    | (974)    |  |
| Accrued taxes, interest and other expenses            |       | 1,382      | (707)    | 315      | 1,133     | (582)    | (42)     |  |
| Liabilities attributable to insurance operations      |       | 1,693      | (1,290)  | 286      | -         | -        | -        |  |
| Derivative financial instruments                      |       | 665        | (2,025)  | 2,780    | 708       | (2,112)  | 2,780    |  |
| Deferred credits and other liabilities                |       | 4,950      | (337)    | (5,668)  | 2,064     | (1,735)  | (4,832)  |  |
| Net cash (absorbed by) from operations                |       | (30,480)   | 213,977  | 100,855  | (35,997)  | 182,453  | 72,628   |  |
| Income taxes paid                                     |       | (12,938)   | (7,497)  | (11,601) | (11,605)  | (6,008)  | (10,080) |  |
| Net cash (used in) from operating activities          |       | (43,418)   | 206,480  | 89,254   | (47,602)  | 176,445  | 62,548   |  |

(forward)

STATEMENTS OF CASH FLOWS For each of the three years in the period ended December 31, 2022 (In Millions of Pesos)

|   |       | Consolidated |              |           | Parent        |           |            |  |
|---|-------|--------------|--------------|-----------|---------------|-----------|------------|--|
|   | Notes | 2022         | 2021         | 2020      | 2022          | 2021      | 2020       |  |
| (forwarded)   |       |              |              |           |               |           |            |  |
| CASH FLOWS FROM INVESTING                                       |       |              |              |           |               |           |            |  |
| ACTIVITIES  |       |              |              |           |               |           |            |  |
| Acquisition of bank premises, furniture,                        |       |              |              |           |               |           |            |  |
| fixtures and equipment  |       | (1,657)      | (5,595)      | (1,041)   | (1,580)       | (5,108)   | (4,609     |  |
| Disposal of bank premises, furniture, fixtures                  |       |              |              |           |               |           |            |  |
| and equipment   |       | 1,200        | 789          | 273       | 1,191         | 777       | 212        |  |
| Placements in investment securities                             |       | (95,218)     | (278,718)    | (375,082) | (94,789)      | (272,363) | (365,682   |  |
| Proceeds from:  |       |              | 170.000      | 000 500   | 40.000        | 450.047   | 000 500    |  |
| Maturities/sales of investment securities                       |       | 49,008       | 176,833      | 328,569   | 49,008        | 158,047   | 328,569    |  |
| Net gains on sale of investment properties                      |       | 4,721        | (12)         | 6         | 4,721         | (14)      | 4          |  |
| Decrease (increase) in:   |       |              |              |           |               |           |            |  |
| Investment in subsidiaries and associates,<br>net               |       | 604          | 1 420        | (1.026)   |               | (1 516)   | (1.201     |  |
|   |       | 694<br>474   | 1,432<br>804 | (1,926)   | -             | (4,516)   | (1,321     |  |
| Assets attributable to insurance operations<br>Impact of merger | 30.1  | 4/4          | 004<br>-     | (481)     | -<br>78,200   | -         | -          |  |
| Dividends received  | 30.1  | - 60         | -<br>30      | -<br>57   | 78,200<br>880 | 3,400     | -<br>7,792 |  |
| Net cash (used in) from investing activities                    |       | (40,718)     | (104,437)    | (49,625)  | 37,631        | (119,777) | (35,035    |  |
| CASH FLOWS FROM FINANCING                                       |       | (40,710)     | (104,437)    | (49,023)  | 57,051        | (119,777) | (33,035    |  |
| ACTIVITIES  |       |              |              |           |               |           |            |  |
| Cash dividends paid   | 17,18 | (9,745)      | (8,124)      | (8,124)   | (9,568)       | (8,124)   | (8,124     |  |
| Proceeds from share issuance                                    | 18    | 208          | 256          | 361       | 208           | 256       | 361        |  |
| Increase (decrease) in bills payable and other                  | 10    | 200          | 200          | 501       | 200           | 200       | 501        |  |
| borrowed funds  | 16    | 2,464        | (56,908)     | 1,110     | 868           | (57,798)  | 13,819     |  |
| Payments for principal portion of lease                         | 10    | 2,101        | (00,000)     | 1,110     | 000           | (01,100)  | 10,010     |  |
| liabilities   |       | (1,624)      | (1,900)      | (1,458)   | (1,417)       | (1,478)   | (1,108     |  |
| Net cash (used in) from financing activities                    |       | (8,697)      | (66,676)     | (8,111)   | (9,909)       | (67,144)  | 4,948      |  |
| NET (DECREASE) INCREASE IN CASH                                 |       | (0,000)      | (00,010)     | (0,111)   | (0,000)       | (0.,)     | .,         |  |
| AND CASH EQUIVALENTS  |       | (92,833)     | 35,367       | 31,518    | (19,880)      | (10,476)  | 32,461     |  |
| CASH AND CASH EQUIVALENTS                                       |       |              |              |           |               |           |            |  |
| January 1   | 4,5   | 365,953      | 330,586      | 299,068   | 285,329       | 295,805   | 263,344    |  |
| December 31   |       | 273,120      | 365,953      | 330,586   | 265,449       | 285,329   | 295,805    |  |

Cash flows from discontinued operations 12

NOTES TO FINANCIAL STATEMENTS AS AT DECEMBER 31, 2022 and 2021 AND FOR EACH OF THE THREE YEARS IN THE PERIOD ENDED DECEMBER 31, 2022

## Note 1 - General Information

Bank of the Philippine Islands ("BPI" or the "Parent Bank") is a domestic commercial bank with an expanded banking license and was registered with the Securities and Exchange Commission (SEC) on January 4, 1943. The Parent Bank's license was extended for another 50 years on January 4, 1993.

The **Parent Bank's office address, which also serves as its principal place of business,** is located at Ayala North Exchange, Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City.

BPI and its subsidiaries (collectively referred to as the "BPI Group") offer a whole breadth of financial services that include corporate banking, consumer banking, investment banking, asset management, corporate finance, securities distribution, and insurance services. At December 31, 2022, the BPI Group has 17,573 employees (2021 - 18,520 employees) and operates 1,130 branches (2021 - 1,176 branches) and 2,080 automated teller machines (ATMs) and cash accept machines (CAMs) (2021 - 2,457) to support its delivery of services. The BPI Group also serves its customers through alternative electronic banking channels such as telephone, mobile phone and the internet.

The Parent Bank is considered a public company under Rule 3.1 of Implementing Rules and Regulations of the Securities Regulation Code (SRC), which, among others, defines a public company as any corporation with a class of equity securities listed on an exchange, or with assets of at least P50 million and having 200 or more shareholders, each of which holds at least 100 shares of its equity securities.

The merger between BPI and BPI Family Savings Bank, Inc. ("BFB"), a wholly-owned subsidiary, became effective on January 1, 2022 with the Parent Bank as the surviving entity (Note 30.1). The comparative figures presented in the financial statements and notes to financial statements pertaining to the Parent Bank as at and for the years ended December 31, 2021 and 2020 are exclusive of BFB balances.

On September 30, 2022, the Board of Directors (BOD) of BPI approved the execution of an agreement between the Parent Bank and Robinsons Bank Corporation (RBC) and Robinsons Retail Holdings, Inc. and JG Summit Capital Services Corporation, as RBC shareholders, for the merger of BPI and RBC, with BPI as the surviving entity, which was approved by the shareholders on January 17, 2023 and subject to regulatory approvals (Note 30.3).

On January 4, 2023, it had been reported that some CAM deposits and ATM, point-of-sale (POS), and e-commerce debit transactions concerning the Parent Bank, performed from December 30 to 31, 2022, were erroneously posted twice. Within the day of such reports, the Parent Bank corrected the duplicate transactions in its systems and assured clients that their accounts remain safe and secure. This incident has caused no material impact to the Parent Bank's business, financial condition, and operations, nor has it received further instruction from the Bangko Sentral ng Pilipinas (BSP) which the Parent Bank duly notified of the successful resolution of the matter.

#### Coronavirus pandemic

As the Philippine economy fully reopens and society shifts into its new normal, the BPI Group's business model and operating environment have now fully integrated various business continuity plans enacted during the pandemic. These include, but are not limited to, changes in the workforce arrangements and set-up of corporate offices, allowing for hybrid schedules, split operations, and alternative work sites, all duly supported by the use of mobility tools and virtual communications. The BPI Group's accelerated digital transformation has also ensured continuous client service through its various distribution platforms while maintaining back-office efficiency. The BPI Group's robust risk management continues to guard against increasing cybersecurity risks heightened by remote and virtual work arrangements.

The Parent Bank upholds a stringent credit process while also enhancing aspects of its underwriting, monitoring, and collections, in consideration of the changes in regulatory, economic, and competitive environment, and customer behaviors post-crisis. Monitoring vulnerable industries and sectors that have been affected by COVID-19 and having regular conversations with clients also continues.

Thus, the BPI Group's asset quality has remained resilient and more favorable than industry averages, displaying an improving trend across key metrics. The Parent Bank's robust capital and liquidity levels also serve as sufficient buffers for any adverse scenario post-pandemic.

Approval and authorization for issuance of financial statements

These financial statements have been approved and authorized for issuance by the BOD on February 15, 2023.

The consolidated financial statements comprise the financial statements of the Parent Bank and the following subsidiaries:

|  | Country of        |                          | % of ov | vnership |
|--|-------------------|--------------------------|---------|----------|
| Subsidiaries                               | incorporation     | Principal activities     | 2022    | 2021     |
| BPI Family Savings Bank, Inc.*             | Philippines       | Banking                  | -       | 100      |
| BPI Capital Corporation                    | Philippines       | Investment house         | 100     | 100      |
| BPI Direct BanKo, Inc., A Savings Bank     | Philippines       | Banking                  | 100     | 100      |
| BPI Asset Management and Trust Corporation | Philippines       | Asset management         | 100     | 100      |
| BPI International Finance Limited          | Hong Kong         | Financing                | 100     | 100      |
| BPI Europe Plc.                            | England and Wales | Banking (deposit)        | 100     | 100      |
| BPI Securities Corp.                       | Philippines       | Securities dealer        | 100     | 100      |
| BPI Payments Holdings Inc.                 | Philippines       | Financing                | 100     | 100      |
| Filinvest Algo Financial Corp.             | Philippines       | Financing                | 100     | 100      |
| BPI Investment Management, Inc.            | Philippines       | Investment management    | 100     | 100      |
| Santiago Land Development Corporation      | Philippines       | Land holding             | 100     | 100      |
| BPI Computer Systems Corp.                 | Philippines       | Business systems service | 100     | 100      |
| BPI Forex Corp.                            | Philippines       | Foreign exchange         | 100     | 100      |
| BPI Remittance Centre (HK) Ltd.            | Hong Kong         | Remittance               | 100     | 100      |
| First Far - East Development Corporation   | Philippines       | Real estate              | 100     | 100      |
| FEB Stock Brokers, Inc.                    | Philippines       | Securities dealer        | 100     | 100      |
| FEB Speed International                    | Philippines       | Remittance               | 100     | 100      |
| Ayala Plans, Inc.                          | Philippines       | Pre-need                 | 98.93   | 98.93    |
| FGU Insurance Corporation                  | Philippines       | Non-life insurance       | 94.62   | 94.62    |
| BPI/MS Insurance Corporation               | Philippines       | Non-life insurance       | 50.85   | 50.85    |

\*The merger between the Parent Bank and BFB became effective on January 1, 2022 (Note 30.1)

# Note 2 - Assets and Liabilities Attributable to Insurance Operations

Details of assets and liabilities attributable to insurance operations at December 31 are as follows:

|   | Note | 2022         | 2021      |
|---|------|--------------|-----------|
|   |      | (In Millions | of Pesos) |
| Assets  |      |              |           |
| Cash and cash equivalents   | 4    | 292          | 412       |
| Insurance balances receivable, net                                |      | 6,449        | 4,797     |
| Investment securities   |      |              |           |
| Financial assets at fair value through profit or loss             |      | 1,771        | 2,306     |
| Financial assets at fair value through other comprehensive income |      | 6,618        | 6,982     |
| Financial assets at amortized cost                                |      | 267          | 269       |
| Investment in associates  |      | 167          | 167       |
| Accounts receivable and other assets, net                         |      | 3,294        | 2,423     |
| Land, building and equipment                                      |      | 202          | 207       |
|   |      | 19,060       | 17,563    |
|   |      | 2022         | 2021      |
|   |      | (In Millions |           |
| Liabilities   |      |              | 011 0000) |
| Reserves and other balances                                       |      | 13,094       | 11,307    |
| Accounts payable, accrued expenses and other payables             |      | 1,825        | 1,935     |
|   |      | 14,919       | 13,242    |

Details of income attributable to insurance operations before income tax and minority interest for the years ended December 31 are as follows:

|  | 2022  | 2021              | 2020         |
|--|-------|-------------------|--------------|
|  | (In M | illions of Pesos) |              |
| Premiums earned and related income             | 3,016 | 3,071             | 3,607        |
| Investment and other income                    | 1,070 | 1,504             | 1,026        |
|  | 4,086 | 4,575             | 4,633        |
| Benefits, claims and maturities                | 1,280 | 1,502             | 1,720        |
| Decrease in actuarial reserve liabilities      | (336) | (486)             | (315)        |
| Commissions                                    | 924   | 856               | <b>.</b> 879 |
| Management and general expenses                | 811   | 817               | 822          |
| Other expenses                                 | 28    | 32                | 21           |
| · · · · · ·                                    | 2,707 | 2,721             | 3,127        |
| Income before income tax and minority interest | 1,379 | 1,854             | 1,506        |

# Note 3 - Business Segments

Operating segments are reported in accordance with the internal reporting provided to the Chief Executive Officer (CEO), who is responsible for allocating resources to the reportable segments and assessing their performance. All operating segments used by the BPI Group individually meet the definition of a reportable segment under Philippine Financial Reporting Standards (PFRS) 8, *Operating Segments*.

The BPI Group has determined the operating segments based on the nature of the services provided and the different clients/markets served representing a strategic business unit.

#### The BPI Group's main operating business segments follow:

- Consumer banking this segment serves the individual and retail markets. Services cover deposit taking and servicing, consumer lending such as home mortgages, auto loans and credit card finance as well as the remittance business. The segment also includes the entire transaction processing and service delivery infrastructure consisting of network of branches and ATMs as well as phone and internet-based banking platforms for individual customers.
- Corporate banking this segment caters both high-end corporations and middle market clients. Services offered include deposit taking and servicing, loan facilities, trade, cash management and internet-based banking platforms for corporate and institutional customers.
- Investment banking this segment includes the various business groups operating in the investment markets and dealing in activities other than lending and deposit taking. These services cover corporate finance, securities distribution, asset management, trust and fiduciary services as well as proprietary trading and investment activities.

The performance of the Parent Bank is assessed as a single unit using financial information presented in the separate or Parent only financial statements. Likewise, the CEO assesses the performance of the insurance business as a standalone business segment separate from the banking and allied financial undertakings. Information on the assets, liabilities and results of operations of the insurance business is fully disclosed in Note 2.

The BPI Group and the Parent Bank mainly derive revenue within the Philippines; accordingly, no geographical segment is presented.

# The segment report forms part of management's assessment of the performance of the segment, among other performance indicators.

There were no changes in the reportable segments during the year. Transactions between the business segments are carried **out at arm's length.** Funds are ordinarily allocated between segments, resulting in funding cost transfers disclosed in inter-segment net interest income.

Internal charges and transfer pricing adjustments have been reflected in the performance of each business. Revenue-sharing agreements are used to allocate external customer revenues to a business segment on a reasonable basis. Inter-segment revenues, however, are deemed insignificant for financial reporting purposes, thus, not reported in segment analysis below.

The BPI Group's management reporting is based on a measure of operating profit comprising net interest income, impairment charge, fees and commission income, other income and operating expenses.

Segment assets and liabilities comprise majority of operating assets and liabilities, measured in a manner consistent with that shown in the statement of condition, but exclude items such as taxation.

Following the loss of control of the Parent Bank over BPI Century Tokyo Lease and Finance Corporation (BPI CTL) effective **December 23, 2020 (Note 12), the BPI Group's segment reporting was updated to exclude the contribution of** BPI CTL. The segment assets and liabilities as at December 31 and the results of the operations of the reportable segments of the BPI Group's for the years ended December 31 follow:

|  | 2022      |             |             |            |  |  |
|--|-----------|-------------|-------------|------------|--|--|
|  |           |             |             | Total per  |  |  |
|  | Consumer  | Corporate   | Investment  | management |  |  |
|  | banking   | banking     | banking     | reporting  |  |  |
|  |           | (In Million | s of Pesos) |            |  |  |
| Net interest income                                | 49,614    | 26,746      | 12,281      | 88,641     |  |  |
| Provision for credit and impairment losses         | 2,808     | 6,326       | 25          | 9,159      |  |  |
| Net interest income after provision for credit and |           |             |             |            |  |  |
| impairment losses                                  | 46,806    | 20,420      | 12,256      | 79,482     |  |  |
| Fees, commissions and other income, net            | 17,017    | 2,847       | 7,064       | 26,928     |  |  |
| Total income                                       | 63,823    | 23,267      | 19,320      | 106,410    |  |  |
| Compensation and fringe benefits                   | 14,698    | 2,459       | 1,162       | 18,319     |  |  |
| Occupancy and equipment-related expenses           | 5,471     | 115         | 646         | 6,232      |  |  |
| Other operating expenses                           | 25,215    | 3,211       | 1,484       | 29,910     |  |  |
| Total other expenses                               | 45,384    | 5,785       | 3,292       | 54,461     |  |  |
| Operating profit                                   | 18,439    | 17,482      | 16,028      | 51,949     |  |  |
| Income tax expense                                 |           |             |             | 11,532     |  |  |
| Net income   |           |             |             | 39,836     |  |  |
| Share in net income of associates                  |           |             |             | 1,056      |  |  |
| Total assets                                       | 579,926   | 1,390,803   | 658,828     | 2,629,557  |  |  |
| Total liabilities                                  | 1,534,471 | 618,008     | 142,236     | 2,294,715  |  |  |

|  |           | 20           | )21         |            |
|--|-----------|--------------|-------------|------------|
|  |           |              |             | Total per  |
|  | Consumer  | Corporate    | Investment  | management |
|  | banking   | banking      | banking     | reporting  |
|  |           | (In Millions | s of Pesos) |            |
| Net interest income                                | 36,478    | 27,934       | 8,988       | 73,400     |
| Provision for credit and impairment losses         | 3,157     | 10,118       | (172)       | 13,103     |
| Net interest income after provision for credit and |           |              |             |            |
| impairment losses                                  | 33,321    | 17,816       | 9,160       | 60,297     |
| Fees, commissions and other income, net            | 15,846    | 2,703        | 7,333       | 25,882     |
| Total income                                       | 49,167    | 20,519       | 16,493      | 86,179     |
| Compensation and fringe benefits                   | 13,911    | 2,280        | 1,053       | 17,244     |
| Occupancy and equipment-related expenses           | 5,988     | 112          | 472         | 6,572      |
| Other operating expenses                           | 20,075    | 3,295        | 1,566       | 24,936     |
| Total other expenses                               | 39,974    | 5,687        | 3,091       | 48,752     |
| Operating profit                                   | 9,193     | 14,832       | 13,402      | 37,427     |
| Income tax expense                                 |           |              |             | 9,427      |
| Net income   |           |              |             | 24,110     |
| Share in net income of associates                  |           |              |             | 1,086      |
| Total assets                                       | 495,878   | 1,205,841    | 679,536     | 2,381,255  |
| Total liabilities                                  | 1,334,077 | 667,821      | 101,686     | 2,103,584  |

|  | 2020      |              |             |                   |  |  |
|--|-----------|--------------|-------------|-------------------|--|--|
|  |           |              |             | Total per         |  |  |
|  | Consumer  | Corporate    | Investment  | management        |  |  |
|  | banking   | banking      | banking     | reporting         |  |  |
|  |           | (In Millions | s of Pesos) |                   |  |  |
| Net interest income                                | 43,564    | 26,112       | 5,909       | 75,585            |  |  |
| Provision for credit and impairment losses         | 13,325    | 14,491       | 183         | 27,999            |  |  |
| Net interest income after provision for credit and |           |              |             |                   |  |  |
| impairment losses                                  | 30,239    | 11,621       | 5,726       | 47,586            |  |  |
| Fees, commissions and other income, net            | 12,659    | 2,365        | 13,166      | 28,190            |  |  |
| Total income                                       | 42,898    | 13,986       | 18,892      | 75,776            |  |  |
| Compensation and fringe benefits                   | 14,512    | 2,513        | 1,037       | 18,062            |  |  |
| Occupancy and equipment-related expenses           | 9,064     | 545          | 330         | 9,939             |  |  |
| Other operating expenses                           | 16,975    | 3,374        | 1,755       | 22,104            |  |  |
| Total other expenses                               | 40,551    | 6,432        | 3,122       | 50,105            |  |  |
| Operating profit                                   | 2,347     | 7,554        | 15,770      | 25,671            |  |  |
| Income tax expense                                 |           |              |             | 3,906             |  |  |
| Net income from                                    |           |              |             |                   |  |  |
| Continuing operations                              |           |              |             | 21,863            |  |  |
| Discontinued operations                            |           |              |             | (211)             |  |  |
| Share in net income of associates                  |           |              |             | `487 <sup>´</sup> |  |  |
| Total assets                                       | 478,439   | 1,129,281    | 578,047     | 2,185,767         |  |  |
| Total liabilities                                  | 1,251,744 | 511,995      | 162,255     | 1,925,994         |  |  |

Reconciliation of segment results to consolidated results of operations:

|   | 2022       |                      |              |  |  |
|---|------------|----------------------|--------------|--|--|
| -   |            |                      | Total per    |  |  |
|   | Total per  | Consolidation        | consolidated |  |  |
|   | management | adjustments/         | financial    |  |  |
|   | reporting  | Others               | statements   |  |  |
|   | ()         | In Millions of Pesos | )            |  |  |
| Net interest income   | 88,641     | (3,575)              | 85,066       |  |  |
| Provision for credit and impairment losses                    | 9,159      | 8                    | 9,167        |  |  |
| Net interest income after provision for credit and impairment |            |                      |              |  |  |
| losses  | 79,482     | (3,583)              | 75,899       |  |  |
| Fees, commissions and other income, net                       | 26,928     | 6,531                | 33,459       |  |  |
| Total income  | 106,410    | 2,948                | 109,358      |  |  |
| Compensation and fringe benefits                              | 18,319     | 1,209                | 19,528       |  |  |
| Occupancy and equipment-related expenses                      | 6,232      | 12,529               | 18,761       |  |  |
| Other operating expenses                                      | 29,910     | (10,209)             | 19,701       |  |  |
| Total other expenses  | 54,461     | 3,529                | 57,990       |  |  |
| Operating profit  | 51,949     | (581)                | 51,368       |  |  |
| Income tax expense  | 11,532     |                      | 11,532       |  |  |
| Net income  | 39,836     |                      | 39,836       |  |  |
| Share in net income of associates                             | 1,056      |                      | 1,056        |  |  |
| Total assets  | 2,629,557  | (25,596)             | 2,603,961    |  |  |
| Total liabilities   | 2,294,715  | (10,558)             | 2,284,157    |  |  |

|   |            | 2021                  |              |
|---|------------|-----------------------|--------------|
| -   |            |                       | Total per    |
|   | Total per  | Consolidation         | consolidated |
|   | management | adjustments/          | financial    |
|   | reporting  | Others                | statements   |
|   | (          | In Millions of Pesos) |              |
| Net interest income   | 73,400     | (3,817)               | 69,583       |
| Provision for credit and impairment losses                    | 13,103     | 32                    | 13,135       |
| Net interest income after provision for credit and impairment |            |                       |              |
| losses  | 60,297     | (3,849)               | 56,448       |
| Fees, commissions and other income, net                       | 25,882     | 1,940                 | 27,822       |
| Total income  | 86,179     | (1,909)               | 84,270       |
| Compensation and fringe benefits                              | 17,244     | 1,284                 | 18,528       |
| Occupancy and equipment-related expenses                      | 6,572      | 9,438                 | 16,010       |
| Other operating expenses                                      | 24,936     | (8,741)               | 16,195       |
| Total other expenses  | 48,752     | 1,981                 | 50,733       |
| Operating profit  | 37,427     | (3,890)               | 33,537       |
| Income tax expense  | 9,427      |                       | 9,427        |
| Net income  | 24,110     |                       | 24,110       |
| Share in net income of associates                             | 1,086      |                       | 1,086        |
| Total assets  | 2,381,255  | 40,660                | 2,421,915    |
| Total liabilities   | 2,103,584  | 23,175                | 2,126,759    |
|   |            | ,                     | , ,          |
| -   |            | 2020                  |              |
|   |            |                       | Total per    |
|   | Total per  | Consolidation         | consolidated |
|   | management | adjustments/          | financial    |
|   | reporting  | Others                | statements   |
|   |            | In Millions of Pesos) |              |
| Net interest income   | 75,585     | (3,321)               | 72,264       |
| Provision for credit and impairment losses                    | 27,999     | 1                     | 28,000       |
| Net interest income after provision for credit and impairment |            |                       |              |
| losses  | 47,586     | (3,322)               | 44,264       |
| Fees, commissions and other income, net                       | 28,190     | 1,469                 | 29,659       |
| Total income  | 75,776     | (1,853)               | 73,923       |
| Compensation and fringe benefits                              | 18,062     | (57)                  | 18,005       |
| Occupancy and equipment-related expenses                      | 9,939      | 4,667                 | 14,606       |
| Other operating expenses                                      | 22,104     | (6,561)               | 15,543       |
| Total other expenses  | 50,105     | (1,951)               | 48,154       |
| Operating profit  | 25,671     | 98                    | 25,769       |
| Income tax expense  | 3,906      |                       | 3,906        |
| Net income from   |            |                       |              |
| Continuing operations   | 21,863     |                       | 21,863       |
| Discontinued operations                                       | (211)      |                       | (211)        |

"Consolidation adjustments/Others" pertain to amounts of insurance operations and support units and inter-segment elimination in accordance with the BPI Group's internal reporting.

(211)

487

47,676

25,492

2,185,767 1,925,994

Discontinued operations

Total assets Total liabilities

Share in net income of associates

(211)

487

2,233,443

1,951,486

# Note 4 - Cash and Cash Equivalents

The account at December 31 consists of:

|  |       | Consol  | idated         | Pare      | ent     |
|--|-------|---------|----------------|-----------|---------|
|  | Notes | 2022    | 2021           | 2022      | 2021    |
|  |       |         | (In Millions o | of Pesos) |         |
| Cash and other cash items                                      |       | 39,613  | 35,143         | 39,359    | 33,868  |
| Due from BSP   |       | 182,869 | 268,827        | 178,534   | 197,435 |
| Due from other banks   |       | 45,190  | 34,572         | 43,096    | 27,734  |
| Interbank loans receivable and securities purchased under      |       |         |                |           |         |
| agreements to resell (SPAR)                                    | 5     | 5,156   | 26,999         | 4,460     | 26,292  |
| Cash and cash equivalents attributable to insurance operations | 2     | 292     | 412            | -         | -       |
|  |       | 273,120 | 365,953        | 265,449   | 285,329 |

# Note 5 - Interbank Loans Receivable and SPAR

The account at December 31 consists of transactions with:

|                             | Consoli | dated        | Pare      | nt     |
|-----------------------------|---------|--------------|-----------|--------|
|                             | 2022    | 2021         | 2022      | 2021   |
|                             |         | (In Millions | of Pesos) |        |
| BSP                         | 136     | 16,163       | -         | 15,800 |
| Other banks                 | 12,259  | 14,733       | 11,645    | 14,267 |
|                             | 12,395  | 30,896       | 11,645    | 30,067 |
| Accrued interest receivable | 27      | 2            | 26        | 2      |
|                             | 12,422  | 30,898       | 11,671    | 30,069 |
| Allowance for impairment    | (40)    | (46)         | (40)      | (46)   |
|                             | 12,382  | 30,852       | 11,631    | 30,023 |

As at December 31, 2022, interbank loans receivable and SPAR maturing within 90 days from the date of acquisition amounting to P5,156 million (2021 - P26,999 million) for the BPI Group and P4,460 million (2021 - P26,292 million) for the Parent Bank are classified as cash equivalents in the statements of cash flows (Note 4).

Government bonds are pledged by the BSP as collateral under reverse repurchase agreements. The aggregate face value of securities pledged approximates the total balance of outstanding placements as at reporting date.

The range of average interest rates (%) of interbank loans receivable and SPAR for the years ended December 31 are as follows:

|                       | Cons        | Consolidated |             | arent       |
|-----------------------|-------------|--------------|-------------|-------------|
|                       | 2022        | 2021         | 2022        | 2021        |
| Peso-denominated      | 4.50 - 8.28 | 2.00 - 8.28  | 4.50 - 8.28 | 2.00 - 8.28 |
| US dollar-denominated | 3.13 - 4.29 | 0.02 - 0.47  | 4.05 - 4.18 | 0.02 - 0.47 |

Note 6 - Financial Assets at Fair Value through Profit or Loss (FVTPL)

The account at December 31 consists of:

|  | Note | Consoli                | dated  | Pare   | nt     |
|--|------|------------------------|--------|--------|--------|
|  |      | 2022                   | 2021   | 2022   | 2021   |
|  |      | (In Millions of Pesos) |        |        |        |
| Debt securities                        |      |                        | ·      | ,      |        |
| Government securities                  |      | 10,974                 | 14,343 | 9,876  | 11,872 |
| Commercial papers of private companies |      | 3,820                  | 3,250  | 30     | 183    |
| Listed equity securities               |      | 192                    | 188    | -      | -      |
| Derivative financial assets            | 7    | 7,147                  | 3,553  | 7,035  | 3,520  |
|  |      | 22,133                 | 21,334 | 16,941 | 15,575 |

All financial assets at FVTPL held by the BPI Group and the Parent Bank are classified as current.

#### Note 7 - Derivative Financial Instruments

Derivatives held by the BPI Group consist mainly of the following:

- Foreign exchange forwards represent commitments to purchase or sell one currency against another at an agreed forward rate on a specified date in the future. Settlement can be made via full delivery of forward proceeds or via payment of the difference (non-deliverable forward) between the contracted forward rate and the prevailing market rate at maturity.
- Foreign exchange swaps refer to spot purchase or sale of one currency against another with an offsetting agreement to sell or purchase the same currency at an agreed forward rate in the future.
- Interest rate swaps refer to agreement to exchange fixed rate versus floating interest payments (or vice versa) on a reference notional amount over an agreed period.
- Cross currency swaps refer to an exchange of notional amounts on two currencies at a given exchange rate where the parties on the transaction agree to pay a stated interest rate on the received notional amount and accept a stated interest rate on the delivered notional amount, payable and receivable or net settled (non-deliverable swaps) periodically over the term of the transaction.

The BPI Group's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfill their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the BPI Group assesses counterparties using the same techniques as for its lending activities.

The fair values of derivative financial instruments as at December 31 are set out below:

#### **Consolidated**

|                              | Asse  | Assets          |           | ies   |
|------------------------------|-------|-----------------|-----------|-------|
|                              | 2022  | 2021            | 2022      | 2021  |
|                              |       | (In Millions of | of Pesos) |       |
| Held for trading             |       |                 |           |       |
| Foreign exchange derivatives |       |                 |           |       |
| Currency swaps               | 411   | 232             | 52        | 310   |
| Currency forwards            | 3,557 | 1,488           | 2,184     | 1,584 |
| Options                      | 3     | -               | -         | -     |
| Interest rate swaps          | 3,164 | 1,821           | 2,061     | 1,738 |
| Warrants                     | 2     | 2               | -         | -     |
| Equity options               | 10    | 10              | -         | -     |
|                              | 7,147 | 3,553           | 4,297     | 3,632 |

#### <u>Parent</u>

|                              | Assets                 |       | Liabilit | ies   |  |
|------------------------------|------------------------|-------|----------|-------|--|
|                              | 2022                   | 2021  | 2022     | 2021  |  |
|                              | (In Millions of Pesos) |       |          |       |  |
| Held for trading             |                        |       |          |       |  |
| Foreign exchange derivatives |                        |       |          |       |  |
| Currency swaps               | 411                    | 232   | 52       | 310   |  |
| Currency forwards            | 3,455                  | 1,465 | 2,140    | 1,497 |  |
| Options                      | 3                      | _     | -        | -     |  |
| Interest rate swaps          | 3,164                  | 1,821 | 2,061    | 1,738 |  |
| Warrants                     | 2                      | 2     | -        | -     |  |
|                              | 7,035                  | 3,520 | 4,253    | 3,545 |  |

In 2022, the Parent Bank began trading foreign exchange options as part of the BPI Group's strategy subsequent to the granting of Type 1 derivative license by the BSP in 2021.

# Cash flow hedge of foreign currency-denominated bond

Consistent with its established risk management framework and asset liability management strategies, the Parent Bank decided to hedge the foreign currency exposure arising from the CHF-denominated debt (hedged item) issued in 2019.

The Parent Bank aims to minimize or reduce the volatility in the overall portfolio brought about by the movement of CHF against the US Dollar through a hedging instrument - cross currency interest rate swap (CCIRS). Under the terms of the CCIRS, the Parent Bank agrees to receive CHF in exchange for US Dollar at settlement date which coincides with the maturity date of the hedged item. The volatility arising from movement of US Dollar against the functional currency **(Philippine Peso), however, is managed in conjunction with the Parent Bank's overall foreign currency risk management.** The hedge ratio of 1:1 is observed so as not to create an imbalance that would create hedge ineffectiveness.

On September 24, 2021, **the Parent Bank's CCIRS hedging instrument matured resulting in a net gain of P290 million** attributable to the net cash inflow from receive leg of CHF100 million or P5,493 million and pay leg of USD 102 million or P5,203 million. The hedged item matured on the same date resulting in a cash settlement of CHF100 million or P5,493 million.

During the year ended December 31, 2022, the BPI Group did not enter into any hedge transaction.

#### Critical accounting estimate - Determination of fair value of derivatives and other financial instruments

The fair values of financial instruments that are not quoted in active markets are determined by using generally accepted valuation techniques. Where valuation techniques (for example, discounted cash flow models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. Inputs used in these models are from observable data and quoted market prices in respect of similar financial instruments.

All models are approved by the BOD before they are used, and models are calibrated to ensure that outputs reflect actual data and comparative market prices. Changes in assumptions about these factors could affect reported fair value of financial instruments. The BPI Group considers that it is impracticable, however, to disclose with sufficient reliability the possible effects of sensitivities surrounding the fair value of financial instruments that are not quoted in active markets.

#### Note 8 - Financial Assets at Fair Value through Other Comprehensive Income (FVOCI)

Details of the account at December 31 are as follows:

|  | Consolidated |                | Parent    |         |
|--|--------------|----------------|-----------|---------|
|  | 2022         | 2021           | 2022      | 2021    |
|  |              | (In Millions o | of Pesos) |         |
| Debt securities                        |              |                |           |         |
| Government securities                  | 85,143       | 122,966        | 83,588    | 105,369 |
| Commercial papers of private companies | 6,701        | 7,869          | 6,294     | 7,869   |
|  | 91,844       | 130,835        | 89,882    | 113,238 |
| Accrued interest receivable            | 603          | 555            | 595       | 475     |
|  | 92,447       | 131,390        | 90,477    | 113,713 |
| Equity securities                      |              |                |           |         |
| Listed                                 | 1,709        | 1,982          | 1,331     | 1,517   |
| Unlisted                               | 1,111        | 1,369          | 345       | 311     |
|  | 2,820        | 3,351          | 1,676     | 1,828   |
|  | 95,267       | 134,741        | 92,153    | 115,541 |

The BPI Group has designated a small portfolio of equity securities from listed and unlisted private corporations as financial assets at FVOC1. The BPI Group adopted this presentation as the investments were made for strategic purposes rather than with a view to profit on a subsequent sale, and there are no plans to dispose of these investments in the short or medium term.

Debt securities classified as financial assets at FVOCI are classified as follows:

|                              | Consoli                | Consolidated |        | nt      |
|------------------------------|------------------------|--------------|--------|---------|
|                              | 2022                   | 2021         | 2022   | 2021    |
|                              | (In Millions of Pesos) |              |        |         |
| Current (within 12 months)   | 7,959                  | 34,060       | 6,788  | 26,921  |
| Non-current (over 12 months) | 84,488                 | 97,330       | 83,689 | 86,792  |
|                              | 92,447                 | 131,390      | 90,477 | 113,713 |

The range of average effective interest rates (%) of financial assets at FVOCI for the years ended December 31 follows:

|                              | Conso       | Consolidated |             | nt          |
|------------------------------|-------------|--------------|-------------|-------------|
|                              | 2022        | 2021         | 2022        | 2021        |
| Peso-denominated             | 2.20 - 8.57 | 1.58 - 8.57  | 2.20 - 8.57 | 1.58 - 7.18 |
| Foreign currency-denominated | 0.15 - 6.10 | 0.01 - 4.41  | 0.15 - 6.10 | 0.01 - 4.41 |

Interest income from debt instruments recognized in the statement of income for the year ended December 31, 2022 amounts to P1,987 million (2021 - P2,473 million; 2020 - P3,398 million) and P1,945 million (2021 - P2,306 million; 2020 - P3,124 million) for the BPI Group and Parent Bank, respectively.

Dividend income from equity instruments recognized in the statement of income under other operating income for the year ended December 31, 2022 amounts to P60 million (2021 - P30 million; 2020 - P57 million) and P36 million (2021 - P16 million; 2020 - P48 million) for the BPI Group and Parent Bank, respectively.

Note 9 - Investment Securities at Amortized Cost, net

Details of the account at December 31 are as follows:

|  | Consolidated |                 | Parei     | nt      |
|--|--------------|-----------------|-----------|---------|
|  | 2022         | 2021            | 2022      | 2021    |
|  |              | (In Millions of | of Pesos) |         |
| Government securities                  | 338,323      | 293,751         | 337,661   | 292,573 |
| Commercial papers of private companies | 78,345       | 42,039          | 73,568    | 37,809  |
|  | 416,668      | 335,790         | 411,229   | 330,382 |
| Accrued interest receivable            | 3,876        | 2,888           | 3,817     | 2,817   |
|  | 420,544      | 338,678         | 415,046   | 333,199 |
| Allowance for impairment               | (11)         | (6)             | (11)      | (6)     |
|  | 420,533      | 338,672         | 415,035   | 333,193 |

The range of average effective interest rates (%) for the years ended December 31 follows:

|                              | Conso       | Consolidated |             | rent        |
|------------------------------|-------------|--------------|-------------|-------------|
|                              | 2022        | 2021         | 2022        | 2021        |
| Peso-denominated             | 2.00 - 8.13 | 1.61 - 8.13  | 2.00 - 8.13 | 1.61 - 8.13 |
| Foreign currency-denominated | 0.13 - 7.13 | 0.13 - 4.88  | 0.13 - 7.13 | 0.16 - 4.88 |

In 2022, the BPI Group and the Parent Bank sold an insignificant amount of debt securities, which resulted in a gain of P214 million. In 2021, the BPI Group and the Parent Bank recognized a net gain on derecognition of P1,513 million (2020 - P4,647 million) and P1,166 million (P4,078 million), respectively, due mainly to its disposal of a portfolio of debt securities in response to an impending change in tax regulations and as part of disposal of the entire portfolio of investments securities at amortized cost of a significant subsidiary. Consistent with the allowed sales of investments under the hold-to-collect business model following the requirements of PFRS 9, Financial Instruments, and BSP Circular 708, the circumstances resulting in the disposals are deemed isolated and non-recurring events that are beyond the BPI Group's control and could not have been reasonably anticipated at the time that the business model has been established.

As at December 31, 2022, government securities aggregating P19.11 billion are used as security for bills payable of the Parent Bank (Note 16). There are no investment securities used as security for bills payable in 2021.

Interest income from these investment securities recognized in the statement of income for the year ended December 31, 2022 amounts to P14,514 million (2021 - P7,657 million; 2020 - P8,398 million) and P14,388 million (2021 - P7,347 million; 2020 - P7,386 million) for the BPI Group and the Parent Bank, respectively.

Investment securities at amortized cost are expected to be realized as follows:

|                              | Consolidated           |         | Parent  |         |
|------------------------------|------------------------|---------|---------|---------|
|                              | 2022                   | 2021    | 2022    | 2021    |
|                              | (In Millions of Pesos) |         |         |         |
| Current (within 12 months)   | 41,813                 | 29,061  | 41,918  | 28,384  |
| Non-current (over 12 months) | 378,720                | 309,611 | 373,117 | 304,809 |
| · · · ·                      | 420,533                | 338,672 | 415,035 | 333,193 |

As at December 31, 2022, the Parent Bank has P6,401 million (2021 - P4,421 million) outstanding securities overlying securitization structures measured at amortized cost. The securities are held for collection of contractual cash flows until maturity and those cash flows represent solely payments of principal and interest.

### Critical accounting judgment - Classification of investment securities at amortized cost

The BPI Group classifies its financial assets at initial recognition as to whether it will be subsequently measured at FVOCI, at amortized cost, or at FVTPL. The BPI Group determines the classification based on the contractual cash flow characteristics of the financial assets and on the business model it uses to manage these financial assets. The BPI Group determines whether **the contractual cash flows associated with the financial asset are solely payments of principal and interest (the "SPPI"). If** the instrument fails the SPPI test, it will be measured at FVTPL.

#### Note 10 - Loans and Advances, net

Details of this account at December 31 are as follows:

|                             | Consolidated           |           | Parent    |           |
|-----------------------------|------------------------|-----------|-----------|-----------|
|                             | 2022                   | 2021      | 2022      | 2021      |
|                             | (In Millions of Pesos) |           |           |           |
| Corporate loans             |                        |           |           |           |
| Large corporate customers   | 1,348,210              | 1,169,551 | 1,342,447 | 1,151,417 |
| Small and medium enterprise | 76,046                 | 66,594    | 76,039    | 48,678    |
| Retail loans                |                        |           |           |           |
| Credit cards                | 99,680                 | 76,048    | 99,680    | 74,125    |
| Real estate mortgages       | 158,137                | 153,303   | 156,862   | 10        |
| Auto loans                  | 58,009                 | 51,182    | 58,009    | 3         |
| Others                      | 16,675                 | 11,952    | 225       | 283       |
|                             | 1,756,757              | 1,528,630 | 1,733,262 | 1,274,516 |
| Accrued interest receivable | 11,189                 | 7,819     | 10,632    | 5,447     |
| Unearned discount/income    | (7,189)                | (6,158)   | (7,179)   | (6,047)   |
|                             | 1,760,757              | 1,530,291 | 1,736,715 | 1,273,916 |
| Allowance for impairment    | (57,767)               | (53,764)  | (56,031)  | (40,864)  |
|                             | 1,702,990              | 1,476,527 | 1,680,684 | 1,233,052 |

As at December 31, 2022 and 2021, the BPI Group has no outstanding loans and advances used as security for bills payable (Note 16).

Loans and advances include amounts due from related parties (Note 25).

Loans and advances are expected to be realized as follows:

|                              | Consoli   | Consolidated           |           | ent       |
|------------------------------|-----------|------------------------|-----------|-----------|
|                              | 2022      | 2021                   | 2022      | 2021      |
|                              |           | (In Millions of Pesos) |           |           |
| Current (within 12 months)   | 678,738   | 520,838                | 669,478   | 488,979   |
| Non-current (over 12 months) | 1,082,019 | 1,009,453              | 1,067,237 | 784,937   |
|                              | 1,760,757 | 1,530,291              | 1,736,715 | 1,273,916 |

The range of average interest rates (%) of loans and advances for the years ended December 31 follows:

|                                    | Consol       | Consolidated |              | Parent      |  |
|------------------------------------|--------------|--------------|--------------|-------------|--|
|                                    | 2022         | 2021         | 2022         | 2021        |  |
| Commercial loans                   |              |              |              |             |  |
| Peso-denominated loans             | 4.15 - 5.24  | 4.33 - 4.59  | 4.16 - 5.24  | 4.30 - 4.56 |  |
| Foreign currency-denominated loans | 2.73 - 5.85  | 2.50 - 2.97  | 2.73 - 5.85  | 2.50 - 2.97 |  |
| Real estate mortgages*             | 6.11 - 7.03  | 5.65 - 6.20  | 6.09 - 7.02  | -           |  |
| Auto loans*                        | 9.54 - 10.01 | 8.86 - 9.63  | 9.54 - 10.01 | -           |  |

\*These portfolios under BFB were migrated to the Parent Bank upon effectivity of the merger on January 1, 2022.

Interest income from loans and advances for the year ended December 31, 2022 for the BPI Group and the Parent Bank amounts to P84,909 million (2021 - P72,225 million) and P80,724 (2021 - P53,426), respectively.

Details of the loans and advances portfolio at December 31 as to collateral (amounts net of unearned discounts and exclusive of accrued interest receivable) are as follows:

|                      | Consolie  | Consolidated   |           | nt        |
|----------------------|-----------|----------------|-----------|-----------|
|                      | 2022      | 2021           | 2022      | 2021      |
|                      |           | (In Millions o | of Pesos) |           |
| Secured loans        |           |                | ,         |           |
| Real estate mortgage | 281,974   | 268,427        | 280,633   | 138,333   |
| Chattel mortgage     | 58,862    | 51,878         | 58,861    | 6         |
| Others               | 184,664   | 122,943        | 183,911   | 120,803   |
|                      | 525,500   | 443,248        | 523,405   | 259,142   |
| Unsecured loans      | 1,224,068 | 1,079,224      | 1,202,678 | 1,009,327 |
|                      | 1,749,568 | 1,522,472      | 1,726,083 | 1,268,469 |

Other collaterals include hold-out deposits, mortgage trust indentures, government and corporate securities and bonds, quedan/warehouse receipts, standby letters of credit, trust receipts, and deposit substitutes.

## Note 11 - Bank Premises, Furniture, Fixtures and Equipment, net

The details of and movements in the account are summarized below:

### **Consolidated**

|                                   |               | 20           | 22            |         |  |  |
|-----------------------------------|---------------|--------------|---------------|---------|--|--|
|                                   | Buildings and |              |               |         |  |  |
|                                   |               | leasehold    | Furniture and |         |  |  |
|                                   | Land          | improvements | equipment     | Total   |  |  |
|                                   |               | (In Millions | of Pesos)     |         |  |  |
| Cost                              |               |              |               |         |  |  |
| January 1, 2022                   | 3,048         | 26,192       | 16,941        | 46,181  |  |  |
| Additions                         | 5             | 5,196        | 951           | 6,152   |  |  |
| Disposals                         | (38)          | (552)        | (1,492)       | (2,082) |  |  |
| Transfers                         | -             | (6)          | (2)           | (8)     |  |  |
| Other changes                     | -             | 257          | 2             | 259     |  |  |
| December 31, 2022                 | 3,015         | 31,087       | 16,400        | 50,502  |  |  |
| Accumulated depreciation          |               |              |               |         |  |  |
| January 1, 2022                   | -             | 13,827       | 14,829        | 28,656  |  |  |
| Depreciation and amortization     | -             | 3,054        | 938           | 3,992   |  |  |
| Disposals                         | -             | (391)        | (1,243)       | (1,634) |  |  |
| Transfers                         | -             | (4)          | (1)           | (5)     |  |  |
| Other changes                     | -             | 136          | 2             | 138     |  |  |
| December 31, 2022                 | -             | 16,622       | 14,525        | 31,147  |  |  |
| Net book value, December 31, 2022 | 3,015         | 14,465       | 1,875         | 19,355  |  |  |

|                                   |               | 20           | 21            |         |  |  |
|-----------------------------------|---------------|--------------|---------------|---------|--|--|
|                                   | Buildings and |              |               |         |  |  |
|                                   |               | leasehold    | Furniture and |         |  |  |
|                                   | Land          | improvements | equipment     | Total   |  |  |
|                                   |               | (In Millions | of Pesos)     |         |  |  |
| Cost                              |               |              |               |         |  |  |
| January 1, 2021                   | 3,013         | 24,305       | 17,038        | 44,356  |  |  |
| Additions                         | 47            | 2,306        | 1,504         | 3,857   |  |  |
| Disposals                         | (13)          | (286)        | (1,601)       | (1,900) |  |  |
| Transfers                         | 1             | (24)         | (2)           | (25)    |  |  |
| Other changes                     | -             | (109)        | 2             | (107)   |  |  |
| December 31, 2021                 | 3,048         | 26,192       | 16,941        | 46,181  |  |  |
| Accumulated depreciation          |               |              |               |         |  |  |
| January 1, 2021                   | -             | 11,084       | 14,440        | 25,524  |  |  |
| Depreciation and amortization     | -             | 2,946        | 1,313         | 4,259   |  |  |
| Disposals                         | -             | (187)        | (924)         | (1,111) |  |  |
| Transfers                         | -             | -            | (2)           | (2)     |  |  |
| Other changes                     | -             | (16)         | 2             | (14)    |  |  |
| December 31, 2021                 | -             | 13,827       | 14,829        | 28,656  |  |  |
| Net book value, December 31, 2021 | 3,048         | 12,365       | 2,112         | 17,525  |  |  |

## <u>Parent</u>

|                                  | 2022          |       |              |               |        |
|----------------------------------|---------------|-------|--------------|---------------|--------|
|                                  | Buildings and |       |              |               |        |
|                                  |               |       | leasehold    | Furniture and |        |
|                                  | Note          | Land  | improvements | equipment     | Total  |
|                                  |               |       | (In Millions | of Pesos)     |        |
| Cost                             |               |       |              |               |        |
| December 31, 2021                |               | 2,703 | 22,461       | 14,914        | 40,078 |
| Impact of merger                 | 30.1          | 346   | 1,964        | 1,354         | 3,664  |
| January 1, 2022                  |               | 3,049 | 24,425       | 16,268        | 43,742 |
| Additions                        |               | 4     | 4,892        | 903           | 5,799  |
| Disposals                        |               | (38)  | (429)        | (1,478)       | (1,945 |
| Transfers                        |               | -     | (6)          | -             | (6     |
| Other changes                    |               | -     | (2)          | -             | (2     |
| December 31, 2022                |               | 3,015 | 28,880       | 15,693        | 47,588 |
| Accumulated depreciation         |               |       |              |               |        |
| December 31, 2021                |               | -     | 11,708       | 13,127        | 24,835 |
| Impact of merger                 | 30.1          | -     | 760          | 1,190         | 1,950  |
| January 1, 2022                  |               | -     | 12,468       | 14,317        | 26,785 |
| Depreciation and amortization    |               | -     | 2,743        | 850           | 3,593  |
| Disposals                        |               | -     | (272)        | (1,234)       | (1,506 |
| Transfers                        |               | -     | (4)          | -             | (4     |
| Other changes                    |               | -     | (1)          | -             | (1     |
| December 31, 2022                |               | -     | 14,934       | 13,933        | 28,867 |
| Net book value, December 31, 202 | 1             | 3,015 | 13,946       | 1,760         | 18,721 |

|                                   | 2021          |              |               |         |  |  |
|-----------------------------------|---------------|--------------|---------------|---------|--|--|
|                                   | Buildings and |              |               |         |  |  |
|                                   |               | leasehold    | Furniture and |         |  |  |
|                                   | Land          | improvements | equipment     | Total   |  |  |
|                                   |               | (In Millions | of Pesos)     |         |  |  |
| Cost                              |               |              |               |         |  |  |
| January 1, 2021                   | 2,668         | 20,783       | 15,160        | 38,611  |  |  |
| Additions                         | 46            | 1,978        | 1,296         | 3,320   |  |  |
| Disposals                         | (13)          | (278)        | (1,542)       | (1,833) |  |  |
| Transfers                         | 2             | (20)         | -             | (18)    |  |  |
| Other changes                     | -             | (2)          | -             | (2)     |  |  |
| December 31, 2021                 | 2,703         | 22,461       | 14,914        | 40,078  |  |  |
| Accumulated depreciation          |               |              |               |         |  |  |
| January 1, 2021                   | -             | 9,563        | 12,917        | 22,480  |  |  |
| Depreciation and amortization     | -             | 2,326        | 1,083         | 3,409   |  |  |
| Disposals                         | -             | (181)        | (873)         | (1,054) |  |  |
| December 31, 2021                 | -             | 11,708       | 13,127        | 24,835  |  |  |
| Net book value, December 31, 2021 | 2,703         | 10,753       | 1,787         | 15,243  |  |  |

As at December 31, 2022, the BPI Group has recognized construction-in-progress amounting to P914 million (2021 - P475.1 million) in relation to the redevelopment of its main office.

Other changes pertain to additions and remeasurement of right-of-use assets due to renewal of lease agreements, extension of lease terms and deferral of escalation clause on existing lease contracts. The impact of remeasurement is presented in Note 20.

Depreciation and amortization charges are included in "Occupancy and equipment-related expenses" category in the statements of income.

In 2022, the Parent Bank realized a gain of P683 million (2021 - P78 million; 2020 - P77 million) from the disposal of certain bank premises, furniture, fixtures and equipment. During the year, the Parent Bank also sold two properties located at Pasong Tamo, Makati City with a net book value of P126 million for a purchase price of P5.49 billion resulting in a gain on sale of P4.99 billion, net of gross receipts tax, which forms part of the realized gain recorded within Other operating income (Note 19). Out of the total gain of P4.99 billion, P4.31 billion pertains to the portion of the property classified as investment property under Other assets (Note 14).

### Critical accounting estimate - Useful lives of bank premises, furniture, fixtures and equipment

The BPI Group determines the estimated useful lives of its bank premises, furniture, fixtures and equipment based on the period over which the assets are expected to be available for use. The BPI Group annually reviews the estimated useful lives of bank premises, furniture, fixtures and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned.

The BPI Group considers that it is impracticable to disclose with sufficient reliability the possible effects of sensitivities surrounding the carrying values of bank premises, furniture, fixtures and equipment.

Note 12 - Investments in Subsidiaries and Associates, net

This account at December 31 consists of investments in shares of stock as follows:

|                                    | Consoli | idated       | Par       | ent    |
|------------------------------------|---------|--------------|-----------|--------|
|                                    | 2022    | 2021         | 2022      | 2021   |
|                                    |         | (In Millions | of Pesos) |        |
| Carrying value (net of impairment) |         |              |           |        |
| Investments at equity method       | 7,227   | 7,165        | -         | -      |
| Investments at cost method         | -       | -            | 15,406    | 15,556 |
|                                    | 7,227   | 7,165        | 15,406    | 15,556 |

Investments in associates accounted for using the equity method in the consolidated statement of condition are as follows:

|   | Place of business/ |         | ntage of    | <b>A</b> a av vi a iti |           |
|---|--------------------|---------|-------------|------------------------|-----------|
|   | country of         | ownersn | ip interest | Acquisiti              | on cost   |
| Name of entity                                    | incorporation      | 2022    | 2021        | 2022                   | 2021      |
|   |                    |         | (in %)      | (In Millions           | of Pesos) |
| Global Payments Asia-Pacific Philippines,         |                    |         |             |                        |           |
| Incorporated                                      | Philippines        | 49.00   | 49.00       | 1,342                  | 1,342     |
| AF Payments, Inc. (AFPI)                          | Philippines        | 20.00   | 20.00       | 940                    | 940       |
| BPI AIA Life Assurance Corporation (formerly BPI- |                    |         |             |                        |           |
| Philamlife Assurance Corporation)                 | Philippines        | 47.96   | 47.96       | 389                    | 389       |
| BPI CTL   | Philippines        | 49.00   | 49.00       | 316                    | 316       |
| Beacon Property Ventures, Inc.                    | Philippines        | 20.00   | 20.00       | 72                     | 72        |
| CityTrust Realty Corporation                      | Philippines        | 40.00   | 40.00       | 2                      | 2         |
|   |                    |         |             | 3,061                  | 3,061     |

The movements in investments in associates accounted for using the equity method in the consolidated financial statements are summarized as follows:

|  | 2022            | 2021    |
|--|-----------------|---------|
|  | (In Millions of | Pesos)  |
| Acquisition cost                                       | ·               |         |
| At January 1   | 3,061           | 3,001   |
| Additions during the year                              | -               | 60      |
| At December 31   | 3,061           | 3,061   |
| Accumulated equity in net income                       |                 |         |
| At January 1   | 4,076           | 4,201   |
| Share in net income for the year                       | 1,055           | 1,086   |
| Dividends received                                     | (694)           | (1,211) |
| At December 31   | 4,437           | 4,076   |
| Accumulated share in other comprehensive (loss) income | •               |         |
| At January 1   | 168             | 448     |
| Share in other comprehensive loss for the year         | (299)           | (280)   |
| At December 31   | (131)           | 168     |
| Allowance for impairment                               | (140)           | (140)   |
| ·  | 7,227           | 7,165   |

No associate is deemed individually significant for financial reporting purposes. Accordingly, the relevant unaudited financial information of associates as at and for the years ended December 31 are aggregated as follows:

|                   | 2022            | 2021    |
|-------------------|-----------------|---------|
|                   | (In Millions of | Pesos)  |
| Total assets      | 127,610         | 129,058 |
| Total liabilities | 112,119         | 114,717 |
| Total revenues    | 13,771          | 24,044  |
| Total net income  | 1,925           | 2,629   |

The details of equity investments accounted for using the cost method in the separate financial statements of the Parent Bank follow:

|  |                  |        | Allowan      | ce for    |                |        |
|--|------------------|--------|--------------|-----------|----------------|--------|
|  | Acquisition cost |        | impairı      | ment      | Carrying value |        |
|  | 2022             | 2021   | 2022         | 2021      | 2022           | 2021   |
|  |                  |        | (In Millions | of Pesos) |                |        |
| Subsidiaries                                   |                  |        |              |           |                |        |
| BPI Europe Plc.(BPI Europe)                    | 7,180            | 7,180  | -            | -         | 7,180          | 7,180  |
| BPI Direct BanKo, Inc., A Savings Bank (BanKo) | 1,392            | 1,392  | -            | -         | 1,392          | 1,392  |
| BPI Asset Management and Trust Corporation     | 1,502            | 1,502  | -            | -         | 1,502          | 1,502  |
| Ayala Plans, Inc.                              | 864              | 864    | -            | -         | 864            | 864    |
| BPI Payments Holdings Inc. (BPHI)              | 693              | 693    | (672)        | (672)     | 21             | 21     |
| BPI Capital Corporation                        | 623              | 623    | -            | -         | 623            | 623    |
| FGU Insurance Corporation                      | 303              | 303    | -            | -         | 303            | 303    |
| BPI Forex Corp.                                | 195              | 195    | -            | -         | 195            | 195    |
| BPI Family Savings Bank, Inc.                  | -                | 150    | -            | -         | -              | 150    |
| BPI Remittance Centre (HK) Ltd. (BERC HK)      | 132              | 132    | -            | -         | 132            | 132    |
| First Far-East Development Corporation         | 91               | 91     | -            | -         | 91             | 91     |
| FEB Stock Brokers, Inc.                        | 25               | 25     | -            | -         | 25             | 25     |
| BPI Computer Systems Corp.                     | 23               | 23     | -            | -         | 23             | 23     |
| Others   | 935              | 935    | -            | -         | 935            | 935    |
| Associates                                     | 2,120            | 2,120  | -            | -         | 2,120          | 2,120  |
|  | 16,078           | 16,228 | (672)        | (672)     | 15,406         | 15,556 |

The merger between the Parent Bank and BFB became effective on January 1, 2022 (Note 30.1).

In 2021, the Parent Bank made additional capital infusions to BPI Europe, BanKo and BPHI amounting to P4,021 million, P500 million, and P60 million, respectively.

The Parent Bank in 2021, recognized an impairment loss of P60 million on its investment in BPHI due to financial losses **incurred by BPHI's associate, AFPI**. In computing for its recoverable amount, the Parent Bank used a discount rate of 13.08% in assessing its value in use, which amounts to P21 million. There are no changes in the allowance for impairment for the year ended December 31, 2022.

No non-controlling interest arising from investments in subsidiaries is deemed material to the BPI Group.

## Critical accounting judgment and estimate - Impairment of investments in subsidiaries and associates

The BPI Group assesses impairment on non-financial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the BPI Group considers important which could trigger an impairment review include the following:

- significant decline in market value;
- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and,
- significant negative industry or economic trends.

The BPI Group recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Management has not identified any indicators of impairment as at December 31, 2022 and 2021 in its subsidiaries apart from BPHI.

For the 2022 and 2021 reporting periods, the recoverable amount of the subsidiary was determined based on the higher between fair value less cost to sell and value-in-use (VIU) calculations which require the use of assumptions. The VIU calculations use cash flow projections based on financial budgets approved by management.

The BPI Group considers that it is impracticable to disclose with sufficient reliability the possible effects of sensitivities surrounding the recoverable amount of the subsidiary.

## Discontinued operations

On November 18, 2020, the Board of Directors approved the transfer of **the Parent Bank's** majority ownership via the sale of its 2% share in BPI CTL effective December 22, 2020, to Tokyo Century Corporation (TCC), resulting in a 49% and 51% ownership structure between BPI and TCC. The consideration paid by TCC is equivalent to the price-to-book value multiple of 1.06x of BPI **CTL's book value as at December 31, 2019.** 

Accordingly, the sale of shares resulting in a loss of control of the subsidiary was presented as discontinued operations. The financial performance and cash flow information presented below are for the period from January 1, 2020 to December 22, 2020.

|   | Amount                 |
|---|------------------------|
|   | (In Millions of Pesos) |
| INTEREST INCOME   |                        |
| On loans and advances                                   | 370                    |
| On investment securities                                | -                      |
| On deposits with BSP and other banks                    | 1                      |
|   | 371                    |
| INTEREST EXPENSE  |                        |
| On bills payable and other borrowed funds               | 271                    |
| NET INTEREST INCOME                                     | 100                    |
| PROVISION FOR CREDIT AND IMPAIRMENT LOSSES              | 418                    |
| NET INTEREST EXPENSE AFTER PROVISION FOR CREDIT AND     |                        |
| IMPAIRMENT LOSSES                                       | (318)                  |
| OTHER INCOME  |                        |
| Fees, commissions, and other operating income           | 949                    |
| Income from foreign exchange trading                    | 28                     |
|   | 977                    |
| OTHER EXPENSES  |                        |
| Compensation and fringe benefits                        | 63                     |
| Occupancy and equipment-related expenses                | 727                    |
| Other operating expenses                                | 115                    |
|   | 905                    |
| LOSS BEFORE INCOME TAX                                  | (246)                  |
| INCOME TAX EXPENSE                                      | · · ·                  |
| Current   | 90                     |
| Deferred  | (125)                  |
|   | (35)                   |
| NET LOSS FROM DISCONTINUED OPERATIONS, NET OF TAX       | (211)                  |
|   |                        |
|   | 2020                   |
| Net cash flows from operating activities                | 3,791                  |
| Net cash flows from investing activities                | 3,539                  |
| Net cash flows from financing activities                | (7,326)                |
| Net increase in cash flows from discontinued operations | 4                      |

The carrying amounts of assets and liabilities of BPI CTL as at the date of sale (December 23, 2020) are as follows:

|   | Amount                 |
|---|------------------------|
|   | (In Millions of Pesos) |
| Due from other banks                                  | 1,769                  |
| Investment securities at amortized cost, net          | 12                     |
| Loans and advances, net                               | 2,610                  |
| Bank premises, furniture, fixtures and equipment, net | 3,756                  |
| Other assets, net                                     | 3,747                  |
| Total assets  | 11,894                 |
| Bills payable and other borrowed funds                | 5,472                  |
| Accrued taxes, interest and other expenses            | 170                    |
| Deferred credits and other liabilities                | 3,231                  |
| Total liabilities                                     | 8,873                  |
| Net assets  | 3,021                  |

The details of the sale of the 2% ownership in CTL are as follows:

|                                    | Consolidated   | Parent                 |  |  |
|------------------------------------|----------------|------------------------|--|--|
|                                    | (In Millions o | (In Millions of Pesos) |  |  |
| Cash consideration received        | 72             | 72                     |  |  |
| Carrying amount of net assets sold | (62)           | (13)                   |  |  |
| Gain on sale                       | 10             | 59                     |  |  |

The resulting gain is recorded as part of miscellaneous income under other operating income (Note 19).

## Note 13 - Deferred Income Taxes

Details of deferred income tax assets and liabilities at December 31 are as follows:

|  | Consolidated |                | Parent   |        |
|--|--------------|----------------|----------|--------|
|  | 2022         | 2021           | 2022     | 2021   |
|  |              | (In Millions o | f Pesos) |        |
| Deferred income tax assets                 |              |                |          |        |
| Allowance for credit and impairment losses | 15,380       | 14,222         | 14,889   | 10,579 |
| Pension liability                          | 1,736        | 1,794          | 1,736    | 1,525  |
| Provisions                                 | 480          | 304            | 434      | 225    |
| Others                                     | (63)         | (102)          | 19       | 23     |
| Total deferred income tax assets           | 17,533       | 16,218         | 17,078   | 12,352 |
| Deferred income tax liabilities            |              |                |          |        |
| Unrealized gain on property appraisal      | (394)        | (395)          | (394)    | (395)  |
| Others                                     | (387)        | (4)            | (328)    | (4)    |
| Total deferred income tax liabilities      | (781)        | (399)          | (722)    | (399)  |
| Deferred income tax assets, net            | 16,752       | 15,819         | 16,356   | 11,953 |

Movements in net deferred income tax assets are summarized as follows:

|  |      | Consolidated |                | dated    | Paren  | t |
|--|------|--------------|----------------|----------|--------|---|
|  | Note | 2022         | 2021           | 2022     | 2021   |   |
|  |      |              | (In Millions o | f Pesos) |        |   |
| Beginning of the year                            |      | 15,819       | <b>`17,525</b> | 11,953   | 12,838 |   |
| Impact of merger                                 | 30.1 | -            | -              | 3,449    | -      |   |
| Amounts recognized in statement of income        |      | 906          | (1,099)        | 943      | (375)  |   |
| Amounts recognized in other comprehensive income |      | 27           | (607)          | 11       | (510)  |   |
| End of the year                                  |      | 16,752       | 15,819         | 16,356   | 11,953 |   |

Details of deferred income tax items recognized in the statement of income are as follows:

|                          | Consolidated           |         |                  | Parent  |         |         |
|--------------------------|------------------------|---------|------------------|---------|---------|---------|
|                          | 2022                   | 2021    | 2020             | 2022    | 2021    | 2020    |
|                          | (In Millions of Pesos) |         |                  |         |         |         |
| Allowance for impairment | (1,164)                | (1,816) | (6,637)          | (1,152) | (1,541) | (4,992) |
| Pension                  | 33                     | (131)   | (45)             | 46      | (121)   | (55)    |
| NOLCO                    | -                      | (6)     | `17 <sup>´</sup> | -       | -       | -       |
| Others                   | 225                    | 3,052   | (180)            | 163     | 2,037   | (97)    |
|                          | (906)                  | 1,099   | (6,845)          | (943)   | 375     | (5,144) |

## Critical accounting judgment - Realization of deferred income tax assets

Management reviews at each reporting date the carrying amounts of deferred tax assets. The carrying amount of deferred tax assets is reduced to the extent that the related tax assets cannot be utilized due to insufficient taxable profit against which the deferred tax assets will be applied. Management believes that sufficient taxable profit will be generated to allow all or part of the deferred income tax assets to be utilized.

## Note 14 - Other Assets, net

The account at December 31 consists of the following:

|                              | Consolidated |                 | Pare    | nt     |
|------------------------------|--------------|-----------------|---------|--------|
|                              | 2022         | 2021            | 2022    | 2021   |
|                              |              | (In Millions of | Pesos)  |        |
| Accounts receivable          | 6,327        | 2,928           | 6,728   | 6,405  |
| Sundry debits                | 2,839        | 9,458           | 2,723   | 9,367  |
| Intangible assets            | 2,316        | 1,989           | 2,277   | 1,770  |
| Prepaid expenses             | 1,608        | 1,426           | 1,546   | 1,153  |
| Rental deposits              | 825          | 762             | 782     | 647    |
| Accrued trust and other fees | 645          | 715             | 139     | 136    |
| Creditable withholding tax   | 328          | 216             | 189     | 76     |
| Investment properties        | 73           | 165             | 62      | 153    |
| Miscellaneous assets         | 3,058        | 3,333           | 2,792   | 2,849  |
|                              | 18,019       | 20,992          | 17,238  | 22,556 |
| Allowance for impairment     | (1,189)      | (1,099)         | (1,135) | (908)  |
|                              | 16,830       | 19,893          | 16,103  | 21,648 |

Accounts receivable includes non-loan related receivables from merchants and service providers, litigation related receivables and receivables from employees.

Sundry debits are float items caused by timing differences in recording of transactions. These float items are normally cleared within one day.

Intangible assets comprise computer software costs, contractual customer relationships and management contracts.

Prepaid expenses include Philippine Deposit Insurance Corporation (PDIC) assessment dues, prepayments for rent, allowances and taxes.

Miscellaneous assets include postage stamps, stationery and supplies.

The allowance for impairment pertains mainly to accounts receivable. The reconciliation of the allowance for impairment at December 31 is summarized as follows:

|                                 | Note _ | Consolidated           |       | Parent |       |  |
|---------------------------------|--------|------------------------|-------|--------|-------|--|
|                                 |        | 2022                   | 2021  | 2022   | 2021  |  |
|                                 |        | (In Millions of Pesos) |       |        |       |  |
| Beginning of the year           |        | 1,099                  | 983   | 908    | 822   |  |
| Impact of merger                | 30.1   | -                      | -     | 136    | -     |  |
| Provision for impairment losses |        | 255                    | 269   | 243    | 214   |  |
| Transfer/reallocation           |        | (33)                   | 13    | (20)   | 21    |  |
| Write-off                       |        | (132)                  | (166) | (132)  | (149) |  |
| End of the year                 |        | 1,189                  | 1,099 | 1,135  | 908   |  |

Other assets are expected to be realized as follows:

|                              | Consolidated           |        | Pare   | ent    |  |  |
|------------------------------|------------------------|--------|--------|--------|--|--|
|                              | 2022                   | 2021   | 2022   | 2021   |  |  |
|                              | (In Millions of Pesos) |        |        |        |  |  |
| Current (within 12 months)   | 15,554                 | 18,758 | 14,885 | 20,624 |  |  |
| Non-current (over 12 months) | 2,465                  | 2,234  | 2,353  | 1,932  |  |  |
|                              | 18,019                 | 20,992 | 17,238 | 22,556 |  |  |

## Note 15 - Deposit Liabilities

The account at December 31 consists of:

|         | Consolie  | Consolidated           |           | nt        |  |  |
|---------|-----------|------------------------|-----------|-----------|--|--|
|         | 2022      | 2021                   | 2022      | 2021      |  |  |
|         |           | (In Millions of Pesos) |           |           |  |  |
| Demand  | 376,337   | 369,079                | 379,169   | 356,398   |  |  |
| Savings | 1,182,071 | 1,137,124              | 1,172,009 | 1,012,722 |  |  |
| Time    | 537,593   | 448,944                | 531,406   | 306,665   |  |  |
|         | 2,096,001 | 1,955,147              | 2,082,584 | 1,675,785 |  |  |

Deposit liabilities include amounts due to related parties (Note 25).

Deposit liabilities are expected to be settled as follows:

|                              | Consolidated |                        | Pare      | nt        |  |  |
|------------------------------|--------------|------------------------|-----------|-----------|--|--|
|                              | 2022         | 2021                   | 2022      | 2021      |  |  |
|                              |              | (In Millions of Pesos) |           |           |  |  |
| Current (within 12 months)   | 1,272,994    | 1,087,175              | 1,265,986 | 957,669   |  |  |
| Non-current (over 12 months) | 823,007      | 867,972                | 816,598   | 718,116   |  |  |
|                              | 2,096,001    | 1,955,147              | 2,082,584 | 1,675,785 |  |  |

In 2019, the Parent Bank issued the first tranche of long-term negotiable certificates of deposit (LTNCD) amounting to P3 billion out of the established P50-billion LTNCD program approved by the BSP. The LTNCDs pay interest on a quarterly basis at a rate 4% per annum and carry a tenor of 5.5 years maturing on April 25, 2025. The proceeds from the LTNCD issuance are **included in "Time deposits" category**.

Related interest expense on deposit liabilities is presented below:

|         |                        | Consolidated |        |        | Parent |        |  |  |  |
|---------|------------------------|--------------|--------|--------|--------|--------|--|--|--|
|         | 2022                   | 2021         | 2020   | 2022   | 2021   | 2020   |  |  |  |
|         | (In Millions of Pesos) |              |        |        |        |        |  |  |  |
| Demand  | 287                    | 377          | 625    | 286    | 359    | 578    |  |  |  |
| Savings | 2,420                  | 3,419        | 6,053  | 2,375  | 2,841  | 4,944  |  |  |  |
| Time    | 12,114                 | 6,372        | 12,308 | 12,050 | 2,387  | 7,255  |  |  |  |
|         | 14,821                 | 10,168       | 18,986 | 14,711 | 5,587  | 12,777 |  |  |  |

BSP reserve requirement

The Parent Bank and its bank subsidiaries should comply with a minimum reserve requirement on deposit and deposit substitute liabilities in local currency.

In 2020, the BSP approved the reduction in reserves which brought the requirement down to 12% for universal and commercial banks effective April 3, 2020 by virtue of BSP Circular 1082. For thrift banks, the BSP approved reduction in reserves which brought the requirement from 4% down to 3% effective July 31, 2020 by virtue of BSP Circular 1092. These rates continue to be consistent throughout 2022 and 2021.

Reserves must be set aside in deposits with the BSP. As at December 31, 2022, the reserves (included in Due from BSP) amounted to P212,276 million (2021 - P175,759 million) for the BPI Group and P211,789 million (2021 - P167,530 million) for the Parent Bank. The BPI Group is in full compliance with the reserve requirement as at December 31, 2022 and 2021.

## Note 16 - Bills Payable and Other Borrowed Funds

The account at December 31 consists of:

|                      | Consolidated           |        | Parent | t      |  |  |
|----------------------|------------------------|--------|--------|--------|--|--|
|                      | 2022                   | 2021   | 2022   | 2021   |  |  |
|                      | (In Millions of Pesos) |        |        |        |  |  |
| Bills payable        |                        | ,      | ,      |        |  |  |
| Local banks          | 3,471                  | -      | 3,471  | -      |  |  |
| Foreign banks        | 17,056                 | 2,906  | 12,555 | -      |  |  |
| Other borrowed funds | 76,976                 | 92,133 | 76,976 | 82,550 |  |  |
|                      | 97,503                 | 95,039 | 93,002 | 82,550 |  |  |

### Bills payable

Bills payable include mainly funds borrowed from various banking institutions which were lent out to customers of the BPI Group in accordance with the agreed financing programs. Investment securities at amortized cost serve as collateral for **the Parent Bank's bills payable** (Note 9). The average payment terms of these bills payable is 1.11 years (2021 - 1.12 years).

As at December 31, 2021, the Parent Bank does not hold any bills payable as they all matured within the year then ended.

The range of average interest rates (%) of bills payable for the years ended December 31 follows:

|  | Consolidated |             | Par         | ent         |
|--|--------------|-------------|-------------|-------------|
|  | 2022         | 2021        | 2022        | 2021        |
| Private firms and local banks - Peso-denominated | 3.75 - 6.40  | -           | 3.75 - 6.40 | -           |
| Foreign banks - Foreign currency-denominated     | 0.13 - 5.96  | 0.77 - 1.44 | 2.95 - 4.27 | 0.77 - 1.44 |

### Other borrowed funds

This represents funds raised via the BPI Group's debt issuance programs as follows:

### a) Peso Bond and Commercial Paper Program

In 2018, the Parent Bank established a Peso Bond and Commercial Paper Program in the aggregate amount of up to P50,000 million, out of which a total of P25,000 million notes were issued with a coupon of 6.797% per annum, payable quarterly which matured on March 6, 2020. On November 20, 2019, BPI's Board of Directors approved the issuance of Peso-denominated bonds and commercial papers of up to P100 billion, of which P97 billion has been drawdown in multiple tranches, under an updated Bank Bond Issuance Program with drawdowns as follows:

|   |                  |                  |                  | _              | Carrying | amount |
|---|------------------|------------------|------------------|----------------|----------|--------|
| Description of instrument   | Date of drawdown | Interest<br>rate | Maturity         | Face<br>amount | 2022     | 2021   |
| Fixed rate bond,<br>unconditional, unsecured<br>and unsubordinated bonds  | January 31, 2022 | 2.81%            | January 31, 2024 | 27,000         | 26,874   | -      |
| Fixed rate bonds,<br>unconditional, unsecured<br>and unsubordinated bonds | January 24, 2020 | 4.24%            | January 24, 2022 | 15,328         | -        | 15,328 |
| BPI CARe bonds,<br>unconditional, unsecured<br>and unsubordinated bonds   | August 7, 2020   | 3.05%            | May 7, 2022      | 21,500         | -        | 21,463 |

Likewise, on October 31, 2019, the BOD of BFB, a wholly-owned subsidiary, approved the establishment of a Peso Bond Program in the aggregate amount of P35,000 million. In line with the said program, on December 16, 2019, BFB issued P9,600 million with a coupon of 4.30% per annum, payable quarterly. Effective January 1, 2022, the bond was assumed by BPI following the merger (Note 30.1) and the same matured on June 16, 2022. The bond has a carrying amount of P9,584 million as at December 31, 2021.

On May 18, 2022, the BOD of the Parent Bank approved the establishment of P100 billion Bond Program. The issuance of the first tranche of the Bond Program is disclosed in Note 29.

### b) Medium-Term Note (MTN) Program

On June 21, 2018, the BOD of the Parent Bank approved the establishment of the MTN Program in the aggregate amount of up to US\$2,000 million with drawdowns as follows:

|  |                    | Interest |                    |             | Carrying           | amount |
|--|--------------------|----------|--------------------|-------------|--------------------|--------|
| Description of instrument  | Date of drawdown   | rate     | Maturity           | Face amount | 2022               | 2021   |
|  |                    |          |                    | (1          | n Millions of Pese | os)    |
| US\$ 600 million, 5-year<br>senior unsecured Bonds<br>US\$ 300 million, 5-year<br>senior unsecured Green | September 4, 2018  | 4.25%    | September 4, 2023  | 32,000      | 33,417             | 30,519 |
| Bonds  | September 10, 2019 | 2.50%    | September 10, 2024 | 15,572      | 16,685             | 15,240 |

Interest expense for the years ended December 31 is summarized as follows:

|                      | Consolidated |                        |              | Parent |       |       |
|----------------------|--------------|------------------------|--------------|--------|-------|-------|
|                      | 2022         | 2021                   | 2020         | 2022   | 2021  | 2020  |
|                      |              | (In Millions of Pesos) |              |        |       |       |
| Bills payable        | 143          | 77                     | <b>`</b> 471 | 35     | 59    | 458   |
| Other borrowed funds | 3,238        | 4,789                  | 4,587        | 3,238  | 4,337 | 4,137 |
|                      | 3,381        | 4,866                  | 5,058        | 3,273  | 4,396 | 4,595 |

The movements in bills payable and other borrowed funds are summarized as follows:

|                          | Note | Consolidated |                 | Paren    | t         |
|--------------------------|------|--------------|-----------------|----------|-----------|
|                          |      | 2022         | 2021            | 2022     | 2021      |
|                          |      |              | (In Millions of | Pesos)   |           |
| At January 1             |      | 95,039       | 151,947         | 82,550   | 140,348   |
| Impact of merger         | 30.1 | -            | -               | 9,584    | -         |
| Additions                |      | 61,113       | 87,461          | 42,788   | 74,530    |
| Maturities               |      | (63,434)     | (147,618)       | (46,428) | (135,539) |
| Amortization of discount |      | 241          | 462             | 241      | 424       |
| Exchange differences     |      | 4,544        | 2,787           | 4,267    | 2,787     |
| At December 31           |      | 97,503       | 95,039          | 93,002   | 82,550    |

Bills payable and other borrowed funds are expected to be settled as follows:

|                                       | Consolidated           |        | Parent |        |
|---------------------------------------|------------------------|--------|--------|--------|
|                                       | 2022                   | 2021   | 2022   | 2021   |
|                                       | (In Millions of Pesos) |        |        |        |
| Current (within 12 months)            | 51,715                 | 48,261 | 49,443 | 36,791 |
| Non-current (over 12 months)          | 45,788                 | 46,778 | 43,559 | 45,759 |
| , , , , , , , , , , , , , , , , , , , | 97,503                 | 95,039 | 93,002 | 82,550 |

Note 17 - Deferred Credits and Other Liabilities

The account at December 31 consists of the following:

|   | Note | Consolidated |              | Pare      | ent    |
|---|------|--------------|--------------|-----------|--------|
|   |      | 2022         | 2021         | 2022      | 2021   |
|   |      |              | (In Millions | of Pesos) |        |
| Bills purchased - contra                |      | 12,270       | 9,989        | 12,270    | 9,989  |
| Lease liabilities                       | 20   | 10,095       | 7,326        | 9,726     | 6,248  |
| Outstanding acceptances                 |      | 9,100        | 2,842        | 9,100     | 2,842  |
| Accounts payable                        |      | 4,011        | 5,396        | 3,465     | 3,397  |
| Other deferred credits                  |      | 3,342        | 4,129        | 3,342     | 342    |
| Due to the Treasurer of the Philippines |      | 1,174        | 1,182        | 1,164     | 1,031  |
| Withholding tax payable                 |      | 880          | 632          | 841       | 519    |
| Miscellaneous liabilities               |      | 10,336       | 11,906       | 9,537     | 9,394  |
|   |      | 51,208       | 43,402       | 49,445    | 33,762 |

Bills purchased - contra represents liabilities arising from the outright purchases of checks due for clearing as a means of immediate financing offered by the BPI Group to its clients.

Outstanding acceptances represent liabilities arising from the bank drafts and bills of exchange the Parent Bank has accepted from its clients.

Accounts payable consists of unpaid balances arising from transfer tax payments, settlement fees and operating expenses.

Other deferred credits pertain to discount on purchased contract-to-sell receivables from developers. These are being amortized on a monthly basis over the life of the receivable using the effective interest rate method.

Miscellaneous liabilities include pension liability, allowance for credit losses for undrawn committed credit facilities and other employee-related payables.

The account is expected to be settled as follows:

|                              | Consolidated           |        | Pare   | ent    |
|------------------------------|------------------------|--------|--------|--------|
|                              | 2022                   | 2021   | 2022   | 2021   |
|                              | (In Millions of Pesos) |        |        |        |
| Current (within 12 months)   | 41,678                 | 32,810 | 40,116 | 24,770 |
| Non-current (over 12 months) | 9,530                  | 10,592 | 9,329  | 8,992  |
|                              | 51,208                 | 43,402 | 49,445 | 33,762 |

## Note 18 - Capital Funds

#### a) Share capital

Details of authorized share capital of the Parent Bank follow:

|   | 2022   | 2021   | 2020   |  |  |
|---|--|--------|--------|--|--|
|   | (In Millions of Pesos, except par value per share) |        |        |  |  |
| Authorized capital (at P10 par value per share) |  |        |        |  |  |
| Common shares                                   | 50,000   | 50,000 | 49,000 |  |  |
| Preferred A shares                              | 600  | 600    | 600    |  |  |
|   | 50,600   | 50,600 | 49,600 |  |  |

Details of the Parent Bank's subscribed common shares are as follows:

|  | 2022                           | 2021          | 2020          |  |  |
|--|--------------------------------|---------------|---------------|--|--|
|  | (In absolute number of shares) |               |               |  |  |
| Common shares                          |                                |               |               |  |  |
| At January 1                           | 4,513,128,255                  | 4,513,101,605 | 4,507,071,644 |  |  |
| Subscription of shares during the year | 406,179,276                    | 26,650        | 6,029,961     |  |  |
| At December 31                         | 4,919,307,531                  | 4,513,128,255 | 4,513,101,605 |  |  |
|  | (In absolute amounts)          |               |               |  |  |
| Subscription receivable                | -                              | -             | 85,612,950    |  |  |

The BPI common shares are listed and traded in the PSE since October 12, 1971.

As at December 31, 2022, the Parent Bank has a subscription receivable representing the amortization of Executive Stock Purchase Plan (ESPP) shares in excess of par value and booked against share premium amounting to P208 million (2021 - P416 million; 2020 - P583 million).

On February 10, 2014, additional 370,370,370 common shares were listed as a result of the stock rights offer. Likewise, on April 25, 2018, BPI completed its P50 billion stock rights offer, which paved the way for the issuance of 558,659,210 new common shares at P89.50 per share. The new shares were issued to shareholders as of record date April 6, 2018, at a ratio of 1:7.0594, or 1 new common share for every 7 shares held, or 14.2% of BPI's outstanding common shares. These new shares were listed on the Philippine Stock Exchange (PSE) on May 4, 2018.

As at December 31, 2022, 2021 and 2020, the Parent Bank has 11,864, 12,084 and 12,306 common shareholders, respectively. There are no preferred shares issued and outstanding at December 31, 2022, 2021 and 2020.

Preferred A shares shall have pre-emptive rights with respect to additional issues of Preferred A shares of the Parent Bank.

On June 8, 2021, the BSP approved the amendment to the Parent Bank's Articles of Incorporation reflecting the increase in its authorized share capital from 4.9 billion shares to 5 billion shares. The SEC approved the amendment on December 21, 2021.

On September 30, 2022, the BOD of the Parent Bank approved the increase in authorized share capital in the amount of P4,000 million divided into 400 million common shares with a par value of P10 per share. As at reporting date, the Parent Bank is still in the process of securing approvals from the regulators.

### BPI and BFB merger (Note 30.1)

The Parent Bank issued 406,179,276 treasury shares on January 1, 2022 at a price of P81.35 per share as a consideration for the merger. The number of treasury shares issued was computed based on the net assets of BFB as at December 31, 2020 over the share price of the Parent Bank as at December 29, 2020.

Pursuant to the issuance of shares due to the merger as at January 1, 2022, the Parent Bank's share capital and share premium increased by P4,062 million and P28,981 million, respectively, as at January 1, 2022.

As at December 31, 2022, the Parent Bank is securing regulatory approvals regarding its plan to dispose the treasury shares.

### b) Reserves

The account consists of:

|  | Consolidated |      | Parent       |          |      |      |
|--|--------------|------|--------------|----------|------|------|
|  | 2022         | 2021 | 2020         | 2022     | 2021 | 2020 |
|  |              | (    | n Millions o | f Pesos) |      |      |
| Reserve for trust business               | 387          | 389  | 199          | -        | -    | -    |
| Executive stock option plan amortization | 132          | 141  | 183          | 116      | 126  | 162  |
| Reserve for trading participants         | 73           | -    | -            | -        | -    | -    |
| Reserve for self-insurance               | 34           | 34   | 34           | 34       | 34   | 34   |
| Merger reserves                          | -            | -    | -            | 32,905   | -    | -    |
| Others                                   | 18           | -    | -            | -        | -    | -    |
|  | 644          | 564  | 416          | 33,055   | 160  | 196  |

## General loan loss provision (GLLP)

In 2018, the BSP issued Circular 1011 which mandates among others, banks to set up GLLP equal to 1% of all outstanding "Stage 1" on-balance sheet loans, except for accounts considered as credit risk-free under existing regulations. Under the said Circular, if the PFRS 9 "**Stage 1**" loan loss provision is lower than the required GLLP, the deficiency shall be recognized as an appropriation of retained earnings or surplus. Until December 31, 2019, the BPI Group has appropriated P4,739 million (2018 - P3,867 million) representing the excess of GLLP over PFRS 9 loan loss provision out of surplus to meet the requirements of the BSP. As at December 31, 2022 and December 31, 2021, the GLLP appropriation is nil as the loan loss provision for both years are higher than the required GLLP.

## Reserve for trust business

In compliance with existing BSP regulations, 10% of the BPI Asset Management and Trust Corporation's (AMTC), a wholly-owned subsidiary of the Parent Bank, income from trust business should be appropriated to surplus reserve. This appropriation is required until the surplus reserve for trust business reaches 20% of **BPI AMTC's** regulatory net worth.

### Reserve for self-insurance

Reserve for self-insurance represents the amount set aside to cover losses due to fire, defalcation by and other unlawful acts of personnel and third parties.

## Reserve for trading participants

Reserve for trading participants represents the required annual minimum appropriation of net income of the BPI Group's broker/dealer activities through BPI Securities Corporation, a wholly-owned subsidiary of the Parent Bank, to a reserve fund in compliance with SEC Memorandum Circular No. 16-2004.

### Merger reserves

Merger reserves represent the difference between the value of shares issued by the Parent Bank in exchange for the value of the shares acquired in respect of the acquisition of BFB accounted for under the pooling-of-interest method. It also include the results of operations of BFB during the year ended December 31, 2021, net of dividends declared on December 29, 2021.

### Share-based compensation plan

The BOD of the Parent Bank approved to grant the Executive Stock Option Plan (ESOP) and ESPP to qualified beneficiaries/participants up to the following number of shares for future distribution:

| Date              | Approved ESOP shares | Approved ESPP shares |
|-------------------|----------------------|----------------------|
| December 11, 2019 | 4,035,000            | 9,100,000            |
| December 12, 2018 | 4,168,000            | 11,500,000           |
| December 6, 2017  | 3,560,000            | 7,500,000            |
| January 25, 2017  | 3,560,000            | 4,500,000            |

The ESOP has a three-year vesting period from grant date while the ESPP has a five-year payment period.

The exercise price for ESOP is equal to the volume weighted average of BPI share price for the 30-trading days immediately prior to the grant date. The weighted average fair value of options granted determined using the Black-Scholes valuation model was P19.04 and P6.50 for the options granted in December 2019 and 2018, respectively.

Movements in the number of share options under the ESOP are summarized as follows:

|                | 2022        | 2021        | 2020        |
|----------------|-------------|-------------|-------------|
| At January 1   | 12,905,000  | 15,921,667  | 13,965,001  |
| Granted        | -           | -           | 3,950,000   |
| Exercised      | (2,353,001) | (1,650,000) | (141,667)   |
| Cancelled      | (685,000)   | (1,366,667) | (1,851,667) |
| At December 31 | 9,866,999   | 12,905,000  | 15,921,667  |
| Exercisable    | 8,708,666   | 9,095,002   | 8,526,667   |
|                |             |             |             |

The impact of ESOP is not considered material to the financial statements; thus, the disclosures were limited only to the information mentioned above.

The subscription price for ESPP is equivalent to 15% below the volume weighted average of BPI share price for the 30-trading days immediately prior to the grant date. The subscription dates for the last three-year ESPP were on February 4, 2020, January 7, 2019 and January 8, 2018.

c) Accumulated other comprehensive loss

Details of and movements in the account are as follows:

|   | C        | Consolidated | l            |           | Parent  |         |
|---|----------|--------------|--------------|-----------|---------|---------|
|   | 2022     | 2021         | 2020         | 2022      | 2021    | 2020    |
|   |          |              | (In Millions | of Pesos) |         |         |
| Fair value reserve on financial assets at FVOCI |          |              |              |           |         |         |
| At January 1                                    | (3,030)  | 559          | (84)         | (2,327)   | 932     | (61)    |
| From continuing operations                      |          |              |              |           |         |         |
| Unrealized fair value loss before tax           | (4,337)  | (2,864)      | (69)         | (4,393)   | (2,779) | 889     |
| Amount recycled to profit or loss               | (28)     | 47           | 494          | (28)      | 148     | 479     |
| Deferred income tax effect                      | (663)    | (772)        | 218          | (717)     | (628)   | (375)   |
| At December 31                                  | (8,058)  | (3,030)      | 559          | (7,465)   | (2,327) | 932     |
| Share in other comprehensive (loss) income      |          |              |              |           |         |         |
| of insurance subsidiaries                       |          |              |              |           |         |         |
| At January 1                                    | 71       | 219          | 118          | -         | -       | -       |
| Share in other comprehensive (loss) income      |          |              |              | -         |         |         |
| for the year, before tax                        | (187)    | (184)        | 131          |           | -       | -       |
| Deferred income tax effect                      | 36       | 36           | (30)         | -         | -       | -       |
| At December 31                                  | (80)     | 71           | 219          | -         | -       | -       |
| Share in other comprehensive (loss) income of   |          |              |              |           |         |         |
| associates                                      |          |              |              |           |         |         |
| At January 1                                    | 166      | 446          | 1,048        | -         | -       | -       |
| Share in other comprehensive loss for the       |          |              |              | -         |         |         |
| year  | (328)    | (280)        | (602)        |           | -       | -       |
| At December 31                                  | (162)    | 166          | 446          | -         | -       | -       |
| Translation adjustment on foreign operations    |          |              |              |           |         |         |
| At January 1                                    | (517)    | (1,144)      | (906)        | -         | (291)   | (124)   |
| Translation differences and others              | (65)     | 627          | (238)        | -         | 291     | (167)   |
| At December 31                                  | (582)    | (517)        | (1,144)      | -         | -       | (291)   |
| Remeasurements of defined benefit               |          |              |              |           |         |         |
| obligation, net                                 |          |              |              |           |         |         |
| At January 1                                    | (5,360)  | (5,979)      | (2,615)      | (4,498)   | (4,929) | (2,131) |
| From continuing operations                      |          |              |              |           |         |         |
| Actuarial gains (losses) for the year           | 191      | 1,372        | (4,729)      | 104       | 1,039   | (4,214) |
| Deferred income tax effect                      | (205)    | (753)        | 1,368        | 16        | (608)   | 1,416   |
| From discontinued operations                    |          |              |              |           |         |         |
| Actuarial losses for the year                   | -        | -            | (7)          | -         | -       | -       |
| Deferred income tax effect                      | -        | -            | 4            | -         | -       | -       |
| At December 31                                  | (5,374)  | (5,360)      | (5,979)      | (4,378)   | (4,498) | (4,929) |
|   | (14,256) | (8,670)      | (5,899)      | (11,843)  | (6,825) | (4,288) |

## d) Dividend declarations

Cash dividends declared by the BOD of the Parent Bank are as follows:

|                                      | Amo       | unt of dividends       |
|--------------------------------------|-----------|------------------------|
| Date declared                        | Per share | Total                  |
|                                      |           | (In Millions of Pesos) |
| For the year ended December 31, 2022 |           |                        |
| May 18, 2022                         | 1.06      | 4,784                  |
| November 16, 2022                    | 1.06      | 4,784                  |
|                                      |           | 9,568                  |
| For the year ended December 31, 2021 |           |                        |
| May 19, 2021                         | 0.90      | 4,062                  |
| November 17, 2021                    | 0.90      | 4,062                  |
|                                      |           | 8,124                  |
| For the year ended December 31, 2020 |           |                        |
| May 20, 2020                         | 0.90      | 4,062                  |
| October 21, 2020                     | 0.90      | 4,062                  |
|                                      |           | 8,124                  |

## e) Earnings per share (EPS)

### EPS is calculated as follows:

|  | Consolidated |               |              | Parent      |            |        |  |
|--|--------------|---------------|--------------|-------------|------------|--------|--|
|  | 2022         | 2021          | 2020         | 2022        | 2021       | 2020   |  |
|  | (In Mi       | llions of Pes | os, except e | arnings per | share amou | nts)   |  |
| a) Net income attributable to equity holders of        |              |               |              |             |            |        |  |
| the Parent Bank from:                                  |              |               |              |             |            |        |  |
| Continuing operations                                  | 39,605       | 23,880        | 21,620       | 36,999      | 22,783     | 24,611 |  |
| Discontinued operations                                | -            | -             | (211)        | -           | -          | -      |  |
| <ul><li>b) Weighted average number of common</li></ul> |              |               |              |             |            |        |  |
| shares outstanding during the year                     | 4,513        | 4,513         | 4,513        | 4,513       | 4,513      | 4,513  |  |
| c) Basic EPS (a/b) based on net income from:           |              |               |              |             |            |        |  |
| Continuing operations                                  | 8.78         | 5.29          | 4.79         | 8.20        | 5.05       | 5.45   |  |
| Discontinued operations                                | -            | -             | (0.05)       | -           | -          | -      |  |

The basic and diluted EPS are the same for the years presented as the impact of stock options outstanding is not significant to the calculation of weighted average number of common shares.

### Note 19 - Other Operating Income

Details of other operating income are as follows:

|                                 |      | С      | onsolidate | d            |           | Parent |        |
|---------------------------------|------|--------|------------|--------------|-----------|--------|--------|
|                                 | Note | 2022   | 2021       | 2020         | 2022      | 2021   | 2020   |
|                                 |      |        |            | (In Millions | of Pesos) |        |        |
| Gain on sale of assets          | 11   | 5,303  | 477        | 372          | 5,295     | 129    | 124    |
| Credit card income              |      | 4,594  | 3,542      | 3,091        | 4,594     | 3,449  | 3,013  |
| Trust and asset management fees |      | 3,802  | 3,913      | 3,495        | 4         | 6      | 5      |
| Rental income                   |      | 195    | 236        | 208          | 225       | 285    | 260    |
| Dividend income                 |      | 60     | 30         | 57           | 1,810     | 6,939  | 7,792  |
| Miscellaneous income            |      | 3,099  | 2,572      | 1,919        | 2,637     | 2,218  | 2,265  |
|                                 |      | 17,053 | 10,770     | 9,142        | 14,565    | 13,026 | 13,459 |

Dividend income recognized by the Parent Bank substantially pertains to dividend distributions of subsidiaries.

Miscellaneous income includes recoveries on charged-off assets, fees arising from service arrangements with customers and related parties and share in net income (loss) of associates.

### Note 20 - Leases

The BPI Group (as lessee) has various lease agreements which mainly pertain to branch premises and equipment. Lease terms are negotiated either on a collective or individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets cannot be used as security for borrowing purposes. The balances arising from the lease contracts are presented below:

## Right-of-use assets and lease liabilities (PFRS 16)

Details of right-of-use assets and lease liabilities as at December 31 are as follows:

|  | Notes | Consol                 | idated | Pare  | ent   |
|--|-------|------------------------|--------|-------|-------|
|  |       | 2022                   | 2021   | 2022  | 2021  |
|  |       | (In Millions of Pesos) |        |       |       |
| Right-of-use assets  |       |                        |        |       |       |
| Buildings and leasehold improvements                                     | 11    | 9,011                  | 6,631  | 8,666 | 5,712 |
| Lease liabilities (included in "Deferred credits and other liabilities") | 17    |                        |        |       |       |
| Current  |       | 3,417                  | 2,486  | 3,225 | 2,188 |
| Non-current  |       | 6,678                  | 4,840  | 6,501 | 4,060 |
|  |       | 10,095                 | 7,326  | 9,726 | 6,248 |

Additions to the right-of-use assets (Note 11) in 2022 aggregated P4,495 million (2021 - P1,622 million) and P4,220 million (2021 - P1,351 million) for BPI Group and BPI Parent, respectively. Total cash outflow for leases in 2022 amounted to P1,925 million (2021 - P2,213 million) and P1,698 million (2021 - P1,724 million) for BPI Group and BPI Parent, respectively.

Amounts recognized in the statement of income relating to leases:

|   | Note | Consoli | dated       | Pare      | ent   |
|---|------|---------|-------------|-----------|-------|
|   |      | 2022    | 2021        | 2022      | 2021  |
|   |      |         | In Millions | of Pesos) |       |
| Depreciation expense  |      |         |             | ,         |       |
| Buildings and leasehold improvements                              | 11   | 2,088   | 2,029       | 1,632     | 1,663 |
| Interest expense (included in "Occupancy and equipment-related    |      |         |             |           |       |
| expenses")  |      | 301     | 313         | 281       | 246   |
| Expense relating to short-term leases (included in "Occupancy and |      |         |             |           |       |
| equipment-related expenses")                                      |      | 124     | 141         | 124       | 141   |
| Expense relating to leases of low-value assets that are not shown |      |         |             |           |       |
| above as short-term leases (included in "Occupancy and            |      |         |             |           |       |
| equipment-related expenses")                                      |      | 235     | 144         | 213       | 101   |
|   |      | 2,748   | 2,627       | 2,250     | 2,151 |

The BPI Group has received COVID-19 related rent discount and deferral of the escalation of lease payments and has applied the practical expedients allowed under PFRS 16, *Leases*, introduced in May 2020 in accounting for the rent concessions. Consequently, the BPI Group recognized the following amounts for the years ended December 31:

|  | Consolidated           |      | Paren | nt   |  |
|--|------------------------|------|-------|------|--|
|  | 2022                   | 2021 | 2022  | 2021 |  |
|  | (In Millions of Pesos) |      |       |      |  |
| Rent concession (included in "Other operating income") | 1                      | 70   | 1     | 69   |  |
| Rent escalation deferral                               |                        |      |       |      |  |
| Increase in right-of-use assets                        | -                      | 45   | -     | 45   |  |
| Increase in lease liabilities                          | -                      | 45   | -     | 45   |  |

Critical accounting judgment - Determining the lease term

In determining the lease term, the BPI Group considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

### Critical accounting judgment - Determining the incremental borrowing rate

To determine the incremental borrowing rate, each entity within the BPI Group:

- where possible, uses recent third-party financing received as a starting point, adjusted to reflect changes in financing conditions since third party financing was received; or
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held which do not have recent third-party financing; and
- makes adjustments specific to the lease (e.g. term, currency and security).

The BPI **Group's** weighted average incremental borrowing rates applied to the lease liabilities ranged from 4.10% to 6.83% (2021 - 3.94% to 7.19%). The rates were determined in reference to the borrowing rates arising from the most recent debt issuances of the Parent Bank.

### Note 21 - Operating Expenses

a) Compensation and fringe benefits

Details of the account for the years ended December 31:

|                                 |      | Consolidated           |        |        |        | Parent |        |  |
|---------------------------------|------|------------------------|--------|--------|--------|--------|--------|--|
|                                 | Note | 2022                   | 2021   | 2020   | 2022   | 2021   | 2020   |  |
|                                 |      | (In Millions of Pesos) |        |        |        |        |        |  |
| Salaries and wages              |      | 16,024                 | 15,050 | 14,896 | 14,236 | 11,461 | 11,411 |  |
| Retirement expense              | 23   | 1,438                  | 1,443  | 1,068  | 1,379  | 1,135  | 872    |  |
| Other employee benefit expenses |      | 2,066                  | 2,035  | 2,041  | 1,792  | 1,498  | 1,587  |  |
|                                 |      | 19,528                 | 18,528 | 18,005 | 17,407 | 14,094 | 13,870 |  |

Other employee benefit expenses pertain to employee incentives like HMO coverage and SSS premiums.

b) Other operating expenses

Details of the account for the years ended December 31:

|  | C      | Consolidated |                |           | Parent |        |
|--|--------|--------------|----------------|-----------|--------|--------|
| _                                      | 2022   | 2021         | 2020           | 2022      | 2021   | 2020   |
|  |        |              | (In Millions o | of Pesos) |        |        |
| Insurance                              | 4,768  | 4,188        | 4,289          | 4,711     | 3,090  | 3,065  |
| Advertising                            | 2,393  | 970          | 804            | 2,259     | 920    | 754    |
| Taxes and licenses                     | 1,214  | 1,285        | 1,263          | 1,147     | 996    | 957    |
| Travel and communication               | 1,194  | 1,123        | 1,132          | 1,069     | 950    | 961    |
| Supervision and examination fees       | 873    | 843          | 733            | 695       | 593    | 570    |
| Management and other professional fees | 651    | 337          | 301            | 572       | 254    | 248    |
| Office supplies                        | 358    | 343          | 390            | 305       | 254    | 309    |
| Litigation expenses                    | 349    | 373          | 430            | 345       | 101    | 249    |
| Amortization expense                   | 172    | 135          | 339            | 3         | -      | -      |
| Shared expenses                        | -      | -            | -              | -         | 53     | 39     |
| Others                                 | 7,729  | 6,598        | 5,862          | 7,089     | 5,009  | 4,636  |
|  | 19,701 | 16,195       | 15,543         | 18,195    | 12,220 | 11,788 |

Insurance expense comprise mainly of premium payments made to Philippine Deposit Insurance Corporation and other product-related insurance costs.

Other expenses mainly include fees and incentives paid to agents, outsourcing fees, freight charges and other business expense such as those incurred in staff meetings, donations, periodicals and magazines.

### Note 22 - Income Taxes

The reconciliation between the income tax expense at the statutory tax rate and the effective income tax for the years ended December 31 is shown below:

|  | Consolidated |          |              |           |         |          |  |  |
|--|--------------|----------|--------------|-----------|---------|----------|--|--|
|  | 202          | 22       | 202          | 21        | 202     | 20       |  |  |
|  | Amount       | Rate (%) | Amount       | Rate (%)  | Amount  | Rate (%) |  |  |
|  |              |          | (In Millions | of Pesos) |         |          |  |  |
| Statutory income tax                               | 12,842       | 25.00    | 8,384        | 25.00     | 7,667   | 30.00    |  |  |
| Effect of items not subject to statutory tax rate: |              |          |              |           |         |          |  |  |
| Income subjected to lower tax rates                | (723)        | (1.41)   | 39           | 0.12      | (229)   | (0.90)   |  |  |
| Tax-exempt income                                  | (1,318)      | (2.56)   | (1,780)      | (5.31)    | (5,320) | (20.82)  |  |  |
| Others, net  | 731          | 1.42     | 2,784        | 8.30      | 1,788   | 6.88     |  |  |
| Effective income tax                               | 11,532       | 22.45    | 9,427        | 28.11     | 3,906   | 15.16    |  |  |

|  |         |          | Par          | ent       |         |          |  |
|--|---------|----------|--------------|-----------|---------|----------|--|
|  | 20      | 22       | 2021         |           | 202     | 20       |  |
|  | Amount  | Rate (%) | Amount       | Rate (%)  | Amount  | Rate (%) |  |
|  |         |          | (In Millions | of Pesos) |         |          |  |
| Statutory income tax                               | 11,821  | 25.00    | 7,465        | 25.00     | 8,621   | 30.00    |  |
| Effect of items not subject to statutory tax rate: |         |          |              |           |         |          |  |
| Income subjected to lower tax rates                | (77)    | (0.17)   | 91           | 0.30      | (258)   | (0.90)   |  |
| Tax-exempt income                                  | (1,506) | (3.18)   | (933)        | (3.12)    | (3,823) | (13.30)  |  |
| Others, net  | 45      | 0.10     | 453          | 1.52      | (412)   | (1.43)   |  |
| Effective income tax                               | 10,283  | 21.75    | 7,076        | 23.70     | 4,128   | 14.37    |  |

The Corporate Recovery and Tax Incentives for Enterprises Act (CREATE) bill which provides for lower corporate income tax rates and rationalizes fiscal incentives had been signed into law by the President of the Philippines in 2021 but with an effective date of July 1, 2020. As a result of the CREATE law, the BPI Group recognized an adjustment in 2021 pertaining to the December 31, 2020 balances which resulted in a decrease of P819 million in current income tax expense and an increase of P2,718 million in deferred income tax expense using the weighted average effective annual income tax rate of 27.5%. The Parent Bank likewise recognized a decrease of P724 million in current income tax expense and an increase of P1,976 million in deferred income tax expense, respectively.

## Note 23 - Retirement Plans

The BPI Group maintains both defined benefit and defined contribution retirement plans. Assets of both retirement plans are held in trust and governed by local regulations and practices in the Philippines. The key terms of these pension plans are discussed below.

## a) Defined benefit retirement plan

## BPI Group (excluding insurance operations)

BPI has a unified plan which covers all subsidiaries except insurance entities. Under this plan, the normal retirement age is 60 years. Those who elect to retire prior to the normal retirement age will require company approval, subject to meeting the eligibility conditions on age and years of credited services. Normal retirement benefit consists of a lump sum benefit equivalent to 200% of the basic monthly salary of the employee at the time of his retirement for each year of service, if he has rendered at least 10 years of service, or to 150% of his basic monthly salary, if he has rendered less than 10 years of service. For voluntary retirement, the benefit is equivalent to 112.50% of the employee's basic monthly salary for a minimum of 10 years of service with the rate factor progressing to a maximum of 200% of basic monthly salary for service years of 25 or more. Death or disability benefit, on the other hand, shall be the highest amount among the (1) same basis as in voluntary retirement; (2) 100% of basic monthly salary of the employee at the time of his retirement for each year of service; and (3) minimum amount required by Labor Code.

The net defined benefit cost and contributions to be paid by the entities within the BPI Group are determined by an independent actuary.

## Non-life insurance subsidiary

BPI/MS Insurance Corporation has a separate trusteed defined benefit plan. Under the plan, the normal retirement age is 60 years. Normal retirement benefit consists of a lump sum benefit equivalent to 175% of the basic monthly salary of the employee at the time of his retirement for each year of service, if he has rendered as least 10 years of service, or to 150% of his basic monthly salary, if he has rendered less than 10 years of service.

Death or disability benefit for all employees of the non-life insurance subsidiary shall be determined on the same basis as in normal or voluntary retirement as the case may be.

Following are the amounts recognized based on recent actuarial valuation exercise:

(a) Pension liability as at December 31 recognized in the statement of condition:

|  | Consolidated |                | Pare     | nt      |  |
|--|--------------|----------------|----------|---------|--|
| _  | 2022         | 2021           | 2022     | 2021    |  |
|  |              | (In Millions o | f Pesos) |         |  |
| Present value of defined benefit obligation                | 15,600       | 15,580         | 15,296   | 13,361  |  |
| Fair value of plan assets                                  | (12,876)     | (9,999)        | (12,515) | (8,504) |  |
| Pension liability recognized in the statement of condition | 2,724        | 5,581          | 2,781    | 4,857   |  |
| Effect of asset ceiling                                    | 24           | 23             | -        | -       |  |
|  | 2,748        | 5,604          | 2,781    | 4,857   |  |

Pension liability is shown as part of "Miscellaneous liabilities" within Deferred credits and other liabilities (Note 17).

The movements in plan assets are summarized as follows:

|                                       | Consolidated |                 | Parent |                |
|---------------------------------------|--------------|-----------------|--------|----------------|
|                                       | 2022         | 2021            | 2022   | 2021           |
|                                       |              | (In Millions of | Pesos) |                |
| At January 1                          | 9,999        | 9,189           | 8,504  | 7,762          |
| Contributions                         | 4,182        | 1,386           | 3,733  | 1,194          |
| Interest income                       | 473          | 356             | 401    | 299            |
| Benefit payments                      | (834)        | (909)           | (776)  | (733)          |
| Remeasurement - return on plan assets | (944)        | <b>(23</b> )    | (804)  | <b>`</b> (18)́ |
| Transfer to the plan                  | -            | -               | 1,457  | -              |
| At December 31                        | 12,876       | 9,999           | 12,515 | 8,504          |

The carrying values of the plan assets represent their fair value as at December 31, 2022 and 2021.

The merger between the Parent Bank and BFB became effective on January 1, 2022 (Note 30.1), accordingly, the plan assets of BFB were transferred to the Parent Bank.

The plan assets are comprised of the following:

|                   | Consolid | Consolidated    |          | t     |
|-------------------|----------|-----------------|----------|-------|
|                   | 2022     | 2021            | 2022     | 2021  |
|                   |          | (In Millions of | f Pesos) |       |
| Debt securities   | 6,759    | <b>`</b> 6,228  | 6,569    | 5,297 |
| Equity securities | 4,852    | 2,692           | 4,716    | 2,289 |
| Others            | 1,265    | 1,079           | 1,230    | 918   |
|                   | 12,876   | 9,999           | 12,515   | 8,504 |

The **plan assets of the unified retirement plan include investment in BPI's common shares with** aggregate fair value of P489 million at December 31, 2022 (2021 - P485 million). An officer of the Parent Bank exercises the voting rights over the **plan's investment in BPI's common shares.** 

Others include cash and cash equivalents and other receivables.

The movements in the present value of defined benefit obligation are summarized as follows:

|   | Consolid | lated          | Paren    | t       |
|---|----------|----------------|----------|---------|
|   | 2022     | 2021           | 2022     | 2021    |
|   |          | (In Millions o | f Pesos) |         |
| At January 1                                      | 15,580   | 16,532         | 13,361   | 14,008  |
| Interest cost                                     | 768      | 654            | 659      | 555     |
| Current service cost                              | 782      | 853            | 656      | 703     |
| Past service cost - plan amendment                | 189      | -              | 163      | -       |
| Remeasurement - changes in financial assumptions  | (1,428)  | (1,313)        | (1,223)  | (1,094) |
| Remeasurement - experience adjustment             | 543      | (18)           | 919      | 97      |
| Remeasurement - changes in demographic assumption | -        | (219)          | -        | (175)   |
| Benefit payments                                  | (834)    | (909)          | (776)    | (733)   |
| Transfer to the plan                              | -        | -              | 1,537    | -       |
| At December 31                                    | 15,600   | 15,580         | 15,296   | 13,361  |

The BPI Group has no other transactions with the plan other than the regular funding contributions presented above for the years ended December 31, 2022 and 2021.

(b) Expense recognized in the statement of income for the year ended December 31 are as follows:

|                      | Co    | Consolidated |               | Parent    |      |      |
|----------------------|-------|--------------|---------------|-----------|------|------|
|                      | 2022  | 2021         | 2020          | 2022      | 2021 | 2020 |
|                      |       | (            | In Millions c | of Pesos) |      |      |
| Current service cost | 782   | 853          | 754           | 656       | 703  | 628  |
| Net interest cost    | 295   | 298          | 164           | 258       | 256  | 142  |
|                      | 1,077 | 1,151        | 918           | 914       | 959  | 770  |

The principal assumptions used for the actuarial valuations of the unified plan are as follows:

|                         | Conso | Consolidated |       | rent  |
|-------------------------|-------|--------------|-------|-------|
|                         | 2022  | 2021         | 2022  | 2021  |
| Discount rate           | 7.15% | 4.93%        | 7.15% | 4.93% |
| Future salary increases | 6.00% | 5.00%        | 6.00% | 5.00% |

Assumptions regarding future mortality and disability experience are based on published statistics generally used for local actuarial valuation purposes.

The defined benefit plan typically exposes the BPI Group to a number of risks such as investment risk, interest rate risk and salary risk. The most significant of which relate to investment and interest rate risk. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability. A decrease in government bond yields will increase the defined **benefit obligation although this will also be partially offset by an increase in the value of the plan's fixed income holdings**. Hence, the present value of defined benefit obligation is directly affected by the discount rate to be applied by the BPI Group. However, the BPI Group believes that due to the long-term nature of the pension liability and the strength of the **BPI Group itself, the mix of debt and equity securities holdings of the plan is an appropriate element of the BPI Group's** long-term strategy to manage the plan efficiently.

The BPI Group ensures that the investment positions are managed within an asset-liability matching framework that has been developed to achieve long-term investments that are in line with the obligations under the plan. The BPI Group's main objective is to match assets to the defined benefit obligation by investing primarily in long-term debt securities with maturities that match the benefit payments as they fall due. The asset-liability matching is being monitored on a regular basis and potential change in investment mix is being discussed with the trustor, as necessary to better ensure the appropriate asset-liability matching.

The BPI Group contributes to the plan depending on the suggested funding contribution as calculated by an independent actuary engaged by management. The expected contributions for the year ending December 31, 2023 for the BPI Group and the Parent Bank amount to P987 million and P964 million, respectively (2021 - P1,312 million and P1,111 million, respectively). The weighted average duration of the defined benefit obligation under the BPI unified retirement plan as at December 31, 2022 is 7.32 years (2021 - 8.12 years).

The projected maturity analysis of retirement benefit payments as at December 31 are as follows:

|                                | Consolidated           |        | Paren  | t      |
|--------------------------------|------------------------|--------|--------|--------|
|                                | 2022                   | 2021   | 2022   | 2021   |
|                                | (In Millions of Pesos) |        |        |        |
| Up to one year                 | 1,661                  | 1,535  | 1,647  | 1,346  |
| More than 1 year to 5 years    | 3,327                  | 5,671  | 3,272  | 4,997  |
| More than 5 years to 10 years  | 9,955                  | 9,397  | 9,729  | 8,018  |
| More than 10 years to 15 years | 10,850                 | 8,430  | 10,644 | 7,111  |
| More than 15 years to 20 years | 6,550                  | 4,839  | 6,321  | 3,905  |
| Over 20 years                  | 21,648                 | 13,553 | 20,612 | 10,428 |

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions as at December 31 follows:

**Consolidated** 

2022

|                    |                      | Impact on defined benefit obligation |                        |  |
|--------------------|----------------------|--------------------------------------|------------------------|--|
|                    | Change in assumption | Increase in assumption               | Decrease in assumption |  |
| Discount rate      | 1.00%                | Decrease by 6.80%                    | Increase by 7.80%      |  |
| Salary growth rate | 1.00%                | Increase by 7.80%                    | Decrease by 7.00%      |  |

2021

|                    |                      | Impact on defined benefit obligation |                        |  |
|--------------------|----------------------|--------------------------------------|------------------------|--|
|                    | Change in assumption | Increase in assumption               | Decrease in assumption |  |
| Discount rate      | 1.00%                | Decrease by 7.60%                    | Increase by 8.70%      |  |
| Salary growth rate | 1.00%                | Increase by 8.60%                    | Decrease by 7.60%      |  |

<u>Parent</u>

2022

2021

|                    |                      | Impact on defined benefit obligation |                        |  |
|--------------------|----------------------|--------------------------------------|------------------------|--|
|                    | Change in assumption | Increase in assumption               | Decrease in assumption |  |
| Discount rate      | 1.00%                | Decrease by 6.80%                    | Increase by 7.70%      |  |
| Salary growth rate | 1.00%                | Increase by 7.70%                    | Decrease by 6.90%      |  |
|                    |                      | j                                    | ,<br>,                 |  |

|                    | -                    | Impact on defined benefit obligation |                        |  |
|--------------------|----------------------|--------------------------------------|------------------------|--|
|                    | Change in assumption | Increase in assumption               | Decrease in assumption |  |
| Discount rate      | 1.00%                | Decrease by 7.40%                    | Increase by 8.50%      |  |
| Salary growth rate | 1.00%                | Increase by 8.40%                    | Decrease by 7.50%      |  |

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the retirement liability recognized within the statement of condition.

b) Defined contribution retirement plan subject to the requirements of Republic Act (RA) No. 7641

All non-unionized employees hired on or after the January 1, 2016 are automatically under the new defined contribution plan. Employees hired prior to the effective date shall have the option to elect to become members of the new defined contribution plan.

Under the normal or late retirement, employees are entitled to a benefit equal to the total of the following amounts:

- The higher between (a) cumulative fund balance equivalent to 8% of the basic monthly salary and
- (b) the minimum legal retirement benefit under the Labor Code; and
- Employee contributions fund

The defined contribution retirement plan has a defined benefit minimum guarantee equivalent to a certain percentage of the monthly salary payable to an employee at normal retirement age with the required credited years of service based on the provisions of RA No. 7641.

Accordingly, the liability for the defined benefit minimum guarantee is actuarially calculated similar to the defined benefit plan.

The funding status of the defined contribution plan as at December 31 is shown below:

|   | Consolidated |                 | Parent |       |  |
|---|--------------|-----------------|--------|-------|--|
|   | 2022         | 2021            | 2022   | 2021  |  |
|   |              | (In Millions of | Pesos) |       |  |
| Fair value of plan assets                   | 1,961        | <b>`</b> 1,981  | 1,684  | 1,474 |  |
| Present value of defined benefit obligation | (889)        | (760)           | (767)  | (563) |  |
| ×   | 1,072        | 1,221           | 917    | 911   |  |
| Effect of asset ceiling                     | 1,072        | 1,221           | 917    | 911   |  |
|   | _            | -               | -      | _     |  |

The movements in the present value of the defined benefit obligation follow:

|  | Conso | olidated        | Pare   | nt                       |
|--|-------|-----------------|--------|--------------------------|
| —  | 2022  | 2021            | 2022   | 2021                     |
|  |       | (In Millions of | Pesos) |                          |
| At January 1                                       | 760   | <b>1,069</b>    | 563    | 692                      |
| Interest cost                                      | 37    | 42              | 28     | 27                       |
| Current service cost                               | 122   | 196             | 84     | 112                      |
| Past service cost – plan amendment                 | 47    | -               | 36     | -                        |
| Benefit payments                                   | (147) | (71)            | (128)  | (49)                     |
| Remeasurement - changes in financial assumptions   | (212) | (155)           | (161)  | (112)                    |
| Remeasurement - experience adjustment              | 282   | (65)            | 284    | <b>`</b> 79 <sup>´</sup> |
| Remeasurement - changes in demographic assumptions | -     | (256)           | -      | (186)                    |
| Transfer to the plan                               | -     | -               | 61     | -                        |
| At December 31                                     | 889   | 760             | 767    | 563                      |

The movements in the fair value of plan assets follow:

|                                       | Conse | olidated        | Pare   | nt    |
|---------------------------------------|-------|-----------------|--------|-------|
|                                       | 2022  | 2021            | 2022   | 2021  |
|                                       |       | (In Millions of | Pesos) |       |
| At January 1                          | 1,981 | <b>`</b> 1,478  | 1,474  | 1,102 |
| Contribution paid by employer         | 176   | 320             | 121    | 220   |
| Interest income                       | 100   | 62              | 74     | 46    |
| Benefit payments                      | (147) | (71)            | (128)  | (49)  |
| Remeasurement - return on plan assets | (149) | 192             | 108    | 155   |
| Transfer to the plan                  | -     | -               | 35     | -     |
| At December 31                        | 1,961 | 1,981           | 1,684  | 1,474 |

Total retirement expense for the year ended December 31, 2022 under the defined contribution plan for the BPI Group and Parent Bank amounts to P210 million (2021 - P193 million) and P170 million (2021 - P110 million), respectively.

The components of plan assets of the defined contribution as at December 31 are as follows:

|                   | Consolidated Parent |                 |            |       |
|-------------------|---------------------|-----------------|------------|-------|
|                   | 2022                | 2021            | 2022       | 2022  |
|                   |                     | (In Millions of | Pesos)     |       |
| Debt securities   | 554                 | <b>`</b> 1,139  | <b>476</b> | 847   |
| Equity securities | 1,302               | 839             | 1,118      | 624   |
| Others            | 105                 | 3               | 90         | 3     |
|                   | 1,961               | 1,981           | 1,684      | 1,474 |

The weighted average duration of the defined contribution retirement plan for the BPI Group and Parent Bank is 15.46 years (2021 - 18.88 years).

### Critical accounting estimate - Calculation of defined benefit obligation

The BPI Group estimates its pension benefit obligation and expense for defined benefit pension plans based on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, the discount rate and future salary increases. The BPI Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement obligations. The present value of the defined benefit obligations of the BPI Group at December 31, 2022 and 2021 are determined using the market yields on Philippine government bonds with terms consistent with the expected payments of employee benefits. Plan assets are invested in either equity securities, debt securities or other forms of investments. Equity markets may experience volatility, which could affect the value of pension plan assets. This volatility may make it difficult to estimate the long-term rate of return on plan assets. Actual results that differ from the BPI **Group's assumptions are reflected as remeasurements in other comprehensive income. The BPI Group's assumptions are based on actual historical experience and external data regarding compensation and discount rate trends.** 

### Note 24 - Asset Management Business

At December 31, 2022, the total trust and fund assets managed by the BPI Group through BPI AMTC amounts to P875 billion (2021 - P882 billion).

As required by the General Banking Act, BPI AMTC has deposited government securities with the BSP valued at P673 million (2021 - P503 million).

## Note 25 - Related Party Transactions

In the normal course of business, the Parent Bank transacts with related parties consisting of its subsidiaries and associates. Likewise, the BPI Group has transactions with Ayala Corporation (AC) and subsidiaries (Ayala Group), on an arm's length basis. AC is a significant stockholder of BPI as at reporting date.

The Parent Bank has a Board-level Related Party Transactions Committee that vets and endorses all significant related party transactions, including those involving directors, officers, stockholders and their related interests (DOSRI), for which the latter shall require final Board approval. The Committee consists of three directors, majority of whom are independent directors including the Chairman, and two non-voting members from management, namely, the Chief Audit Executive and the Chief Compliance Officer. Transactions with related parties have terms and conditions that are generally comparable to those offered to non-related parties or to similar transactions in the market.

A summary of significant related party transactions and outstanding balances as at and for the years ended December 31 is shown below (transactions with subsidiaries have been eliminated in the consolidated financial statements):

## <u>Consolidated</u>

|                          |              | 2           | 022                                      |
|--------------------------|--------------|-------------|--|
|                          | Transactions | Outstanding |  |
|                          | for the year | balances    | Terms and conditions                     |
|                          |              | (In Millior | ns of Pesos)                             |
| Loans and advances from: |              |             |  |
| Subsidiaries             | 226          | 226         | These are loans and advances granted     |
| Associates               | (18)         | 42          | to related parties that are generally    |
| Ayala Group              | (541)        | 64,654      | secured with interest rates ranging from |
| Other related parties    | (546)        | -           | 4.95% to 6.09% (including those          |
| ·                        | ( <i>)</i>   |             | pertaining to foreign currency-          |
|                          |              |             | denominated loans). These are            |
|                          |              |             | collectible in cash at gross amount and  |
|                          |              |             | with maturity periods ranging from 5     |
|                          |              |             | days to 15 years. Additional information |
|                          |              |             | on DOSRI loans are discussed below.      |
|                          | (879)        | 64,922      |  |
| Deposits from:           |              |             |  |
| Subsidiaries             | (5,411)      | 5,972       | These are demand, savings and time       |
| Associates               | (236)        | 1,037       | deposits bearing the following average   |
| Ayala Group              | (8,475)      | 2,926       | interest rates:                          |
| Key management personnel | (727)        | 257         | Demand - 0.06% to 0.80%                  |
|                          |              |             | Savings - 0.09% to 0.10%                 |
|                          |              |             | Time - 1.71% to 4.17%                    |
|                          |              |             | Demand and savings deposits are          |
|                          |              |             | payable in cash and on demand. Time      |
|                          |              |             | deposits are payable in cash at maturity |
|                          | (14,849)     | 10,192      |  |

|                          |              | 2           | 021                                      |
|--------------------------|--------------|-------------|--|
|                          | Transactions | Outstanding |  |
|                          | for the year | balances    | Terms and conditions                     |
|                          |              | (In Millior | ns of Pesos)                             |
| Loans and advances from: |              |             |  |
| Subsidiaries             | (189)        | -           | These are loans and advances granted     |
| Associates               | (449)        | 60          | to related parties that are generally    |
| Ayala Group              | (11,314)     | 65,195      | secured with interest rates ranging from |
| Other related parties    | (23,614)     | 546         | 2.50% to 9.63% (including those          |
|                          | , ,          |             | pertaining to foreign currency-          |
|                          |              |             | denominated loans). These are            |
|                          |              |             | collectible in cash at gross amount and  |
|                          |              |             | with maturity periods ranging from 5     |
|                          |              |             | days to 15 years. Additional information |
|                          |              |             | on DOSRI loans are discussed below.      |
|                          | (35,566)     | 65,801      |  |
| Deposits from:           |              |             |  |
| Subsidiaries             | 3,441        | 11,383      | These are demand, savings and time       |
| Associates               | (4)          | 1,273       | deposits bearing the following average   |
| Ayala Group              | (7,349)      | 11,401      | interest rates:                          |
| Key management personnel | 200          | 984         | Demand - 0.07% to 0.14%                  |
|                          |              |             | Savings - 0.10% to 0.24%                 |
|                          |              |             | Time - 1.73% to 2.00%                    |
|                          |              |             | Demand and savings deposits are          |
|                          |              |             | payable in cash and on demand. Time      |
|                          |              |             | deposits are payable in cash at maturity |
|                          | (3,712)      | 25,041      |  |

|                          |              |             | 2020  |
|--------------------------|--------------|-------------|---|
|                          | Transactions | Outstanding |   |
|                          | for the year | balances    | Terms and conditions  |
|                          | •            | (In Mill    | ions of Pesos)  |
| Loans and advances from: |              |             |   |
| Subsidiaries             | 131          | 189         | These are loans and advances granted to   |
| Associates               | 159          | 509         | related parties that are generally secured  |
| Ayala Group              | 16,624       | 76,509      | with interest rates ranging from 2.32% to   |
| Other related parties    | 23,424       | 24,160      | 9.87% (including those pertaining to<br>foreign currency-denominated loans).<br>These are collectible in cash at gross<br>amount and with maturity periods ranging<br>from 5 days to 15 years. Additional<br>information on DOSRI loans are discussed<br>below. |
|                          | 40,338       | 101,367     |   |
| Deposits from:           |              |             |   |
| Subsidiaries             | (1,804)      | 7,942       | These are demand, savings and time  |
| Associates               | (626)        | 1,277       | deposits bearing the following average  |
| Ayala Group              | 5,463        | 18,750      | interest rates:   |
| Key management personnel | (454)        | 783         | Demand - 0.13% to 0.26%<br>Savings - 0.25% to 0.61%<br>Time - 1.91% to 3.65%<br>Demand and savings deposits are<br>payable in cash and on demand. Time<br>deposits are payable in cash at maturity.   |
|                          | 2,579        | 28,752      |   |

<u>Parent</u>

|   |                                      |                                | 2022   |
|---|--------------------------------------|--------------------------------|--|
|   | Transactions                         | Outstanding                    |  |
|   | for the year                         | balances                       | Terms and conditions   |
|   |                                      | (In Millio                     | ons of Pesos)  |
| Loans and advances from:  |                                      |                                |  |
| Subsidiaries  | -                                    | -                              | These are loans and advances granted to  |
| Associates  | (60)                                 | -                              | related parties that are generally secured   |
| Ayala Group   | (541)                                | 64,654                         | with interest rates ranging from 4.95% to  |
| Other related parties   | (544)                                | -                              | 6.09% (including those pertaining to<br>foreign currency-denominated loans).<br>These are collectible in cash at gross<br>amount and with maturity periods ranging<br>from 5 days to 15 years. Additional<br>information on DOSRI loans are<br>discussed below.  |
|   | (1,145)                              | 64.654                         |  |
| Deposits from:  | (1,140)                              | 04,004                         |  |
| Subsidiaries<br>Associates<br>Ayala Group<br>Key management personnel | (5,408)<br>(234)<br>(7,203)<br>(692) | 5,923<br>1,037<br>2,926<br>255 | These are demand, savings and time<br>deposits bearing the following average<br>interest rates:<br>Demand - 0.06% to 0.80%<br>Savings - 0.09% to 0.10%<br>Time - 1.71% to 4.17%<br>Demand and savings deposits are<br>payable in cash and on demand. Time<br>deposits are payable in cash at maturity. |
|   | (13,537)                             | 10,141                         | X  |

|   | <b>-</b> <i>i</i> :       |                          | 2021   |
|---|---------------------------|--------------------------|--|
|   | Transactions              | Outstanding              | <b>_</b>   |
|   | for the year              | balances                 | Terms and conditions   |
| I a sure and a draw a set for mark        |                           | (In Millio               | ns of Pesos)   |
| Loans and advances from:                  |                           |                          | These second sec |
| Subsidiaries                              | -                         | -                        | These are loans and advances granted to  |
| Associates                                | (449)                     | 60                       | related parties that are generally secured   |
| Ayala Group                               | (5,928)                   | 65,195                   | with interest rates ranging from 2.50% to  |
| Other related parties                     | (7,025)                   | 544                      | 4.56% (including those pertaining to   |
|   |                           |                          | foreign currency-denominated loans).   |
|   |                           |                          | These are collectible in cash at gross   |
|   |                           |                          | amount and with maturity periods ranging   |
|   |                           |                          | from 5 days to 15 years. Additional  |
|   |                           |                          | information on DOSRI loans are   |
|   |                           |                          | discussed below.   |
|   | (13,402)                  | 65,799                   |  |
| Deposits from:                            | 0.000                     | 44.001                   | <b>-</b>   |
| Subsidiaries                              | 3,399                     | 11,331                   | These are demand, savings and time   |
| Associates                                | 17                        | 1,271                    | deposits bearing the following average   |
| Ayala Group                               | (6,721)                   | 10,129                   | interest rates:  |
| Key management personnel                  | 219                       | 947                      | Demand - 0.07% to 0.14%  |
|   |                           |                          | Savings - 0.10% to 0.22%   |
|   |                           |                          | Time - 0.79% to 1.04%  |
|   |                           |                          | Demand and savings deposits are  |
|   |                           |                          | payable in cash and on demand. Time  |
|   |                           |                          | deposits are payable in cash at maturity.  |
|   | (3,086)                   | 23,678                   |  |
|   |                           |                          |  |
|   |                           |                          | 2020   |
|   | Transactions              | Outstanding              | <b>-</b> 1 100   |
|   | for the year              | balances                 | Terms and conditions   |
| Loopo and advances from                   |                           | (in ivililio             | ns of Pesos)   |
| Loans and advances from:<br>Subsidiaries  | (EQ)                      |                          | These are leave and advenses granted   |
|   | (58)                      | -                        | These are loans and advances granted   |
| Associates                                | 159                       | 509                      | to related parties that are generally  |
| Ayala Group                               | 11,237                    | 71,123                   | secured with interest rates ranging from   |
| Other related parties                     | 6,833                     | 7,569                    | 2.41% to 5.25% (including those  |
|   |                           |                          | pertaining to foreign currency-  |
|   |                           |                          | denominated loans). These are  |
|   |                           |                          | collectible at gross amount in cash and  |
|   |                           |                          |  |
|   |                           |                          | with maturity periods ranging from 5   |
|   |                           |                          | days to 15 years. Additional information   |
|   | 10 171                    | 70.004                   |  |
|   | 18,171                    | 79,201                   | days to 15 years. Additional information   |
|   |                           |                          | days to 15 years. Additional information<br>on DOSRI loans are discussed below.  |
| Subsidiaries                              | (1,782)                   | 7,933                    | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time  |
| Subsidiaries<br>Associates                | (1,782)<br>(632)          | 7,933<br>1,254           | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average  |
| Subsidiaries<br>Associates<br>Ayala Group | (1,782)<br>(632)<br>3,930 | 7,933<br>1,254<br>16,851 | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average<br>interest rates:   |
| Subsidiaries<br>Associates                | (1,782)<br>(632)          | 7,933<br>1,254           | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average<br>interest rates:<br>Demand - 0.12% to 0.25%  |
| Subsidiaries<br>Associates<br>Ayala Group | (1,782)<br>(632)<br>3,930 | 7,933<br>1,254<br>16,851 | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average<br>interest rates:<br>Demand - 0.12% to 0.25%<br>Savings - 0.24% to 0.56%  |
| Subsidiaries<br>Associates<br>Ayala Group | (1,782)<br>(632)<br>3,930 | 7,933<br>1,254<br>16,851 | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average<br>interest rates:<br>Demand - 0.12% to 0.25%<br>Savings - 0.24% to 0.56%<br>Time - 0.99% to 3.44%   |
| Subsidiaries<br>Associates<br>Ayala Group | (1,782)<br>(632)<br>3,930 | 7,933<br>1,254<br>16,851 | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average<br>interest rates:<br>Demand - 0.12% to 0.25%<br>Savings - 0.24% to 0.56%<br>Time - 0.99% to 3.44%<br>Demand and savings deposits are  |
| Subsidiaries<br>Associates<br>Ayala Group | (1,782)<br>(632)<br>3,930 | 7,933<br>1,254<br>16,851 | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average<br>interest rates:<br>Demand - 0.12% to 0.25%<br>Savings - 0.24% to 0.56%<br>Time - 0.99% to 3.44%<br>Demand and savings deposits are<br>payable in cash and on demand. Time   |
| Associates<br>Ayala Group                 | (1,782)<br>(632)<br>3,930 | 7,933<br>1,254<br>16,851 | days to 15 years. Additional information<br>on DOSRI loans are discussed below.<br>These are demand, savings and time<br>deposits bearing the following average<br>interest rates:<br>Demand - 0.12% to 0.25%<br>Savings - 0.24% to 0.56%<br>Time - 0.99% to 3.44%<br>Demand and savings deposits are  |

The aggregate amounts included in the determination of income before income tax (prior to elimination) that resulted from transactions with each class of related parties are as follows:

## <u>Consolidated</u>

|  | 2022   | 2021             | 2020  |
|--|--------|------------------|-------|
|  | (In Mi | llions of Pesos) |       |
| Interest income                                    |        |                  |       |
| Subsidiaries                                       | 5      | 5                | 21    |
| Associates   | -      | 11               | 19    |
| Ayala Group  | 1,724  | 2,782            | 3,283 |
| Other related parties                              | -      | 21               | 910   |
|  | 1,729  | 2,819            | 4,233 |
| Other income                                       |        |                  |       |
| Subsidiaries                                       | 1,248  | 1,671            | 1,896 |
| Associates   | 1,771  | 245              | 1,246 |
| Ayala Group  | 833    | 2,470            | 656   |
|  | 3,852  | 4,386            | 3,798 |
| Interest expense                                   |        |                  |       |
| Subsidiaries                                       | 5      | 5                | 21    |
| Associates   | 1      | 1                | 3     |
| Ayala Group  | 29     | 18               | 39    |
| Key management personnel                           | 1      | 2                | 5     |
|  | 36     | 26               | 68    |
| Other expenses                                     |        |                  |       |
| Subsidiaries                                       | 707    | 1,534            | 1,766 |
| Associates   | 389    | -                | -     |
| Ayala Group  | 1,769  | 1,112            | 114   |
|  | 2,865  | 2,646            | 1,880 |
| Retirement benefits                                |        |                  |       |
| Key management personnel                           | 52     | 46               | 56    |
| Salaries, allowances and other short-term benefits |        |                  |       |
| Key management personnel                           | 831    | 829              | 966   |
| Directors' remuneration                            | 157    | 119              | 126   |

Parent

|  | 2022   | 2021             | 2020  |
|--|--------|------------------|-------|
|  | (In Mi | llions of Pesos) |       |
| Interest income                                    |        |                  |       |
| Subsidiaries                                       | -      | -                | -     |
| Associates   | -      | 11               | 19    |
| Ayala Group  | 1,724  | 2,782            | 3,283 |
| Other related parties                              | -      | 21               | 390   |
|  | 1,724  | 2,814            | 3,692 |
| Other income                                       |        |                  |       |
| Subsidiaries                                       | 733    | 1,630            | 2,019 |
| Associates   | 1,771  | 312              | 1,139 |
| Ayala Group  | 648    | 1,645            | 287   |
|  | 3,152  | 3,587            | 3,445 |
| Interest expense                                   |        |                  |       |
| Subsidiaries                                       | 5      | 5                | 21    |
| Associates   | 1      | 1                | 3     |
| Ayala Group  | 29     | 13               | 29    |
| Key management personnel                           | 1      | 1                | 4     |
|  | 36     | 20               | 57    |
| Other expenses                                     |        |                  |       |
| Subsidiaries                                       | 817    | 10               | 9     |
| Associates   | 282    |                  |       |
| Ayala Group  | 1,744  | 867              | 103   |
|  | 2,843  | 877              | 112   |
| Retirement benefits                                |        |                  |       |
| Key management personnel                           | 51     | 41               | 52    |
| Salaries, allowances and other short-term benefits |        |                  |       |
| Key management personnel                           | 796    | 746              | 890   |
| Directors' remuneration                            | 131    | 86               | 98    |

Other income mainly consists of revenue from service arrangements with related parties in which the related outstanding balance is included under accounts receivable. Other expenses pertain to shared costs with related parties and the related outstanding balance is recognized as accounts payable.

Details of DOSRI loans are as follows:

|                         | Consolidated Parent |                 | t      |        |
|-------------------------|---------------------|-----------------|--------|--------|
|                         | 2022                | 2021            | 2022   | 2021   |
|                         |                     | (In Millions of | Pesos) |        |
| Outstanding DOSRI loans | 19,571              | 15,230          | 19,571 | 15,229 |

As at December 31, 2022, allowance for credit losses amounting to P589 million (2021 - P280 million) have been recognized against receivables from related parties.

### Note 26 - Financial Risk Management

The BOD carries out its risk management function through the Risk Management Committee (RMC). The RMC is tasked with nurturing a culture of risk management across the enterprise. The RMC sets the risk appetite; proposes and approves risk management policies, frameworks, and guidelines; and regularly reviews risk management structures, metrics, limits, and issues across the BPI Group, in order to meet and comply with regulatory and international standards on risk measurement and management.

At the management level, the Risk Management Office (RMO) is headed by the Chief Risk Officer (CRO). The CRO is ultimately responsible in leading the formulation of risk management policies and methodologies in alignment with the overall business strategy of BPI, ensuring that risks are prudently and rationally undertaken and within its risk appetite, as well as commensurate and disciplined to maximize returns on shareholders' capital. Risk management is carried out by a **dedicated team of skilled risk managers and senior officers who have extensive prior operational experience. BPI's risk** managers regularly monitor key risk indicators and report exposures against carefully established financial and business risk metrics and limits approved by the RMC. Finally, independent reviews are regularly conducted by the Internal Audit group, external auditors, and regulatory examiners to ensure that risk controls and mitigants are in place and functioning effectively as intended. The possibility of incurring losses is, however, compensated by the possibility of earning more than expected income. Risk-taking is, therefore, not entirely negative to be avoided. Risk-taking actions present opportunities if risks are fully identified and accounted, deliberately taken, and are kept within prudent and rationalized limits.

Credit risk, liquidity risk and market risk, as well as operational and cyber security risks are some of the top risks that the BPI Group manages.

### 26.1 Credit risk

The BPI Group takes on exposure to credit risk, which is the risk that may arise if a borrower or counterparty fails to meet its obligations in accordance with agreed terms. Credit risk is the single largest risk for the BPI **Group's business; management** therefore carefully manages its exposure to credit risk as governed by prudent credit policies and standards, relevant regulatory requirements, and international benchmarks.

The most evident source of credit risk is loans and advances; however, other sources of credit risk exist throughout the activities of the BPI Group, including in credit-related activities recorded in the banking books, investment securities in the trading books and off-balance sheet transactions.

### 26.1.1 Credit risk management

The Credit Policy and Risk Management (CPRM) division is responsible for the overall management of the BPI Group's credit risk. CPRM supports the Senior Management in coordination with various business lending and operations units in identifying, measuring, and managing credit risk.

The BPI Group employs a range of policies and practices to mitigate credit risk. The BPI Group monitors its portfolio based on different segmentation to reflect the acceptable level of diversification and concentration. Concentration risk in credit portfolios is inherent in banking and cannot be eliminated. However, said risk may be reduced by adopting proper risk controls, mitigation, and diversification strategies to prevent undue risk concentrations from excessive exposures to counterparties, industries, countries or regions.

The BPI Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or group of borrowers, and to industry segments. Such risks are monitored on a regular basis and subjected to annual or more frequent review, when deemed necessary. Limits on large exposures and credit concentration are approved by the BOD through the RMC.

The exposure to any borrower may also be further restricted by sub-limits covering on- and off-balance sheet exposures. Actual exposures against limits are monitored regularly. Methodologies for measuring credit risk vary depending on several factors, including type of asset, risk measurement parameters and risk management and collection processes. Credit risk measurement is based on the PD of an obligor or counterparty, the loss severity given a default event and the EAD.

A rigorous control framework is applied in the determination of expected credit loss (ECL) models. The BPI Group has policies and procedures that govern the calculation of ECL, which is performed by the Credit Risk Modeling, Analytics and MIS (CRMA-MIS) division. All ECL models are regularly reviewed by the Risk Management Office to ensure that necessary controls are in place and the models are applied accordingly.

The review and validation of ECL models are performed by groups that are independent of CRMA-MIS, e.g., Risk Models Validation Department, Internal Auditors, and/or external assurance partners. Expert judgments on measurement methodologies and assumptions are reviewed by a group of internal experts from various functions.

Credit loss estimates are based on estimates of the PD and loss severity given a default. The PD is the likelihood that a borrower will default on its obligation; the LGD is the estimated loss on the loan that would be realized upon the default and takes into consideration collateral and structural support for each credit facility. The estimation process includes assigning risk ratings to each borrower and credit facility to differentiate risk within the portfolio. These risk ratings are reviewed regularly by Risk Management Office **and revised as needed to reflect the borrower's** current financial position, risk profile, related collateral or credit enhancements, and other credit risk mitigants. The calculations and assumptions are based on both internal and external historical experience and management judgment and are reviewed regularly.

The BPI Group's forward-looking, point-in-time PD models are driven by internal forecasts of macroeconomic variables (MEVs) over the next five years. These models were previously recalibrated annually, but in view of the COVID-19 pandemic, more frequent review and update of these models were conducted starting April 2020 as MEV forecasts were revised quarterly in response to changing macroeconomic conditions. Furthermore, the pandemic was expected to significantly increase foreclosures and dampen demand for auto and real estate collaterals and thus decrease market prices, so appropriate haircuts were applied on estimated recoveries from collaterals.

Settlement risk arises in any situation where financial instruments (e.g., cash, investments) are delivered or exchanged in the expectation of a corresponding receipt of financial instruments as per agreement. Daily settlement limits are **established for each counterparty to cover the aggregate of all settlement risk arising from the BPI Group's market** transactions on any single day. For certain securities, the introduction of the delivery versus payment facility in the local market has brought down settlement risk significantly.

The BPI Group employs specific control and risk mitigation measures, some of which are outlined below:

## (a) Collateral or guarantees

One of the most traditional and common practice in mitigating credit risk is requiring security particularly for loans and advances. The BPI Group implements guidelines on the acceptability of specific classes of collateral for credit risk mitigation. The BPI Group assesses the valuation of the collateral obtained as part of the loan origination process. This assessment is reviewed periodically. The common collateral types for loans and advances are:

- Mortgages over physical properties (e.g., real estate and personal);
- Mortgages over financial assets [e.g., guarantees, investments (bonds or equities)]; and
- Margin agreement for derivatives, for which the BPI Group has also entered into master netting agreements.

In order to minimize credit loss, the BPI Group seeks additional collateral from the counterparty when impairment indicators are observed for the relevant individual loans and advances.

The BPI Group's policies regarding obtaining collateral have not significantly changed during the reporting period and there has been no significant change in the overall quality of the collaterals held by the BPI Group since the prior period.

### (b) Market Limits

The BPI Group maintains market limits on net open derivative positions (i.e., the difference between purchase and sale contracts). Credit risk is limited to the net current fair value of instruments, which in relation to derivatives is only a portion of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments (except where the BPI Group requires margin deposits from counterparties).

## (c) Master netting arrangements

The BPI Group further restricts its exposure to credit losses by entering master netting arrangements with certain counterparties with which it undertakes significant volume of transactions. Master netting arrangements do not generally result in an offset of balance sheet assets and liabilities, as transactions are usually settled on a gross basis. However, the credit risk associated with favorable contracts (asset position) is reduced by a master netting arrangement to the extent that if a default occurs, all amounts with the counterparty are terminated and settled on a net basis. The BPI Group's overall exposure to credit risk on derivative instruments subject to master netting arrangements can change substantially within a short period, as it is affected by each transaction subject to the arrangement.

## (d) Credit-related commitments

Documentary and commercial letters of credit - which are written undertakings by the BPI Group on behalf of a customer authorizing a third party to draw drafts on the BPI Group up to a stipulated amount under specific terms and conditions - are collateralized by the underlying shipments of goods and therefore carry less risk than a direct loan.

## 26.1.2 Credit risk rating

The BPI Group uses internal credit risk gradings that reflect its assessment of the PD of individual counterparties. The BPI Group uses its internal credit risk rating system, credit models or external ratings from reputable credit rating agencies. Specific data about the borrower and loan are collected at the time of application and credit evaluation (such as financial and business information, disposable income, and level of collateral for retail exposures; and turnover and industry type for wholesale exposures) and are used in the internal credit scoring models. In addition, the internal models allow expert judgment from the Credit Risk Rating Committee and consideration of other data inputs not captured into the model in the determination of the final internal credit score for each borrower.

The BPI Group has adopted a credit classification system that is aligned with regulatory guidelines and aims to identify deteriorating exposures on a timely basis. Exposures are classified into each of the following categories:

- Standard monitoring This category includes accounts which do not have a greater-than-normal risk and do not possess the characteristics of special monitoring and defaulted loans. The counterparty has the ability to satisfy the obligation in full and therefore minimal loss, if any, is anticipated.
- Special monitoring This category includes accounts which need closer and frequent monitoring to prevent any further credit deterioration. The counterparty is assessed to be vulnerable to highly vulnerable and its capacity to meet its financial obligations is dependent upon favorable business, financial, and economic conditions.
- Default This category includes accounts which exhibit probable to severe weaknesses wherein probability of nonrepayment of loan obligation is ranging from high to extremely high.
- *i.* Corporate (including cross-border loans, contracts-to-sell/group plans with recourse, floorstock lines) and Small and Medium-sized Enterprise (SME) loans

The BPI Group's internal credit risk rating system comprises a 22-scale rating with eighteen (18) 'pass' rating levels for large corporate accounts, a 14-scale rating system with ten (10) 'pass' rating grades for SME accounts, and a 23-scale rating with nineteen (19) 'pass' rating levels for cross-border accounts. For cross-border accounts, the BPI Group also uses available external/benchmark credit ratings issued by reputable rating agencies if there is no internal rating. The level of risk and associated PD are determined using either the internal credit risk ratings or external/benchmark credit ratings, as applicable, for corporate loans.

The BPI Group uses the following set of classifications:

| Classifications     | Large corporate   | SME   | Cross-Border  |
|---------------------|---|---|---|
| Standard monitoring | AAA to B-, unrated, and <u>&lt;</u> 30 days past due (dpd)                    | AAA to B-, unrated, and $\leq$ 30 dpd         | AAA to B- with no significant<br>increase in credit risk (SICR), and<br><u>&lt;</u> 30 dpd          |
| Special monitoring  | CCC to C or based on prescribed dpd threshold                                 | CCC to C or based on prescribed dpd threshold | Downgraded to lower than BB+ with<br>SICR but not impaired, or based on<br>prescribed dpd threshold |
| Default             | Adversely classified accounts (ACA) or<br>>90 dpd or Items in Litigation (IL) | ACA or >90dpd or IL                           | Default/ACA with objective evidence<br>of impairment, or > 90 dpd                                   |

### ii. Retail loans

The BPI Group uses automated scoring models to assess the level of risk for retail accounts. Behavioral indicators are considered in conjunction with other forward-looking information (e.g., industry forecast) to assess the level of risk of a loan. After the date of initial recognition, the payment behavior of the borrower is monitored on a periodic basis to develop a behavioral score which is mapped to a PD.

| Classifications     | Credit cards       | Personal, auto and housing                           | SEME*              |
|---------------------|--------------------|--|--------------------|
| Standard monitoring | <u>&lt;</u> 29 dpd | <u>&lt;</u> 30 dpd                                   | <u>&lt;</u> 10 dpd |
| Special monitoring  | 30 to 89 dpd       | 31 to 90 dpd or based on<br>prescribed dpd threshold | Not applicable     |
| Default             | >89 dpd or IL      | >90 or IL  | >10 dpd            |

\*Self-employed micro-entrepreneurs

### iii. Treasury and other investment debt securities

Investments in high grade securities and bills are viewed as a way to gain better credit quality mix and at the same time, maintain a readily available source to meet funding requirements. The level of credit risk for treasury and other investment debt securities and their associated PD are determined using either internal ratings or reputable external ratings and/or available and reliable qualitative and quantitative information. In the absence of both internal and external credit ratings, a comparable issuer or guarantor rating is used. Should there be a change in the credit rating of the chosen comparable, evaluation is made to ascertain whether the rating change is applicable to the security being assessed for impairment.

| Classifications     | Applicable ratings                                      |
|---------------------|---|
| Standard monitoring | AAA to B- with no SICR                                  |
| Special monitoring  | Downgraded to lower than BB+ with SICR but not impaired |
| Default             | Default, with objective evidence of impairment          |

### iv. Other financial assets at amortized cost

For other financial assets (non-credit receivables), the BPI Group applies the PFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected credit loss methodology. These financial assets are grouped based on shared risk characteristics and aging profile. For some of these, impairment is assessed individually at a counterparty level.

### 26.1.3 Maximum exposure to credit risk

### 26.1.3.1 Loans and advances, net

Credit risk exposures relating to on-balance sheet loans and advances are as follows:

|                              | Consolidated           |           | Parent    |           |  |  |
|------------------------------|------------------------|-----------|-----------|-----------|--|--|
|                              | 2022                   | 2021      | 2022      | 2021      |  |  |
|                              | (In Millions of Pesos) |           |           |           |  |  |
| Corporate and SME loans, net | 1,372,660              | 1,183,793 | 1,366,793 | 1,168,666 |  |  |
| Retail loans, net            | 330,330                | 292,734   | 313,891   | 64,386    |  |  |
|                              | 1,702,990              | 1,476,527 | 1,680,684 | 1,233,052 |  |  |

The carrying amount of loans and advances above also represents the BPI **Group's maximum exposure to credit risk**. The following tables contain an analysis of the credit risk exposure of each financial instrument for which an ECL allowance is recognized.

### Credit quality of loans and advances, net

### **Consolidated**

### Corporate and SME loans

|                     |           | 202      | 22       |              |           | 2021     |          |           |  |
|---------------------|-----------|----------|----------|--------------|-----------|----------|----------|-----------|--|
|                     | Stage 1   | Stage 2  | Stage 3  |              | Stage 1   | Stage 2  | Stage 3  |           |  |
|                     | 12-month  | Lifetime | Lifetime |              | 12-month  | Lifetime | Lifetime |           |  |
|                     | ECL       | ECL      | ECL      | Total        | ECL       | ECL      | ECL      | Total     |  |
|                     |           |          |          | (In Millions | of Pesos) |          |          |           |  |
| Credit grade        |           |          |          |              |           |          |          |           |  |
| Standard monitoring | 1,171,215 | 52,183   | -        | 1,223,398    | 945,623   | 65,057   | -        | 1,010,680 |  |
| Special monitoring  | 78,737    | 79,040   | -        | 157,777      | 77,983    | 96,818   | -        | 174,801   |  |
| Default             | -         | -        | 35,167   | 35,167       | -         | -        | 36,223   | 36,223    |  |
| Gross amount        | 1,249,952 | 131,223  | 35,167   | 1,416,342    | 1,023,606 | 161,875  | 36,223   | 1,221,704 |  |
| Loss allowance      | (9,855)   | (1,444)  | (32,383) | (43,682)     | (11,318)  | (2,728)  | (23,865) | (37,911)  |  |
| Carrying amount     | 1,240,097 | 129,779  | 2,784    | 1,372,660    | 1,012,288 | 159,147  | 12,358   | 1,183,793 |  |

### Retail loans

|                     |                            | 202                        | 22                         |              |                            | 202                        | :1                         |          |
|---------------------|----------------------------|----------------------------|----------------------------|--------------|----------------------------|----------------------------|----------------------------|----------|
|                     | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total        | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total    |
|                     |                            |                            |                            | (In Millions | -                          |                            |                            |          |
| Credit grade        |                            |                            |                            |              |                            |                            |                            |          |
| Standard monitoring | 308,616                    | 13,005                     | -                          | 321,621      | 271,163                    | 11,784                     | -                          | 282,947  |
| Special monitoring  | 401                        | 6,333                      | -                          | 6,734        | 465                        | 5,702                      | -                          | 6,167    |
| Default             | -                          | -                          | 16,060                     | 16,060       | -                          | -                          | 19,473                     | 19,473   |
| Gross amount        | 309,017                    | 19,338                     | 16,060                     | 344,415      | 271,628                    | 17,486                     | 19,473                     | 308,587  |
| Loss allowance      | (4,045)                    | (2,195)                    | (7,845)                    | (14,085)     | (4,967)                    | (1,970)                    | (8,916)                    | (15,853) |
| Carrying amount     | 304,972                    | 17,143                     | 8,215                      | 330,330      | 266,661                    | 15,516                     | 10,557                     | 292,734  |

## <u>Parent</u>

# Corporate and SME loans

|                     |           | 202      | 22       |              |             | 2021     |          |                  |  |
|---------------------|-----------|----------|----------|--------------|-------------|----------|----------|------------------|--|
|                     | Stage 1   | Stage 2  | Stage 3  |              | Stage 1     | Stage 2  | Stage 3  |                  |  |
|                     | 12-month  | Lifetime | Lifetime | Tatal        | 12-month    | Lifetime | Lifetime | <b>T</b> . 4 . 1 |  |
|                     | ECL       | ECL      | ECL      | Total        | ECL         | ECL      | ECL      | Total            |  |
|                     |           |          |          | (In Millions | s of Pesos) |          |          |                  |  |
| Credit grade        |           |          |          |              |             |          |          |                  |  |
| Standard monitoring | 1,165,519 | 52,183   | -        | 1,217,702    | 936,805     | 64,334   | -        | 1,001,139        |  |
| Special monitoring  | 78,737    | 79,040   | -        | 157,777      | 73,232      | 95,982   | -        | 169,214          |  |
| Default             | -         | -        | 35,117   | 35,117       | -           | -        | 33,577   | 33,577           |  |
| Gross amount        | 1,244,256 | 131,223  | 35,117   | 1,410,596    | 1,010,037   | 160,316  | 33,577   | 1,203,930        |  |
| Loss allowance      | (10,026)  | (1,444)  | (32,333) | (43,803)     | (10,689)    | (2,709)  | (21,866) | (35,264)         |  |
| Carrying amount     | 1,234,230 | 129,779  | 2,784    | 1,366,793    | 999,348     | 157,607  | 11,711   | 1,168,666        |  |

## Retail loans

|                     |                            | 20                         | 22                         |              | 2021                       |                            |                            |         |
|---------------------|----------------------------|----------------------------|----------------------------|--------------|----------------------------|----------------------------|----------------------------|---------|
|                     | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total        | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total   |
|                     |                            |                            |                            | (In Millions | of Pesos)                  |                            |                            |         |
| Credit grade        |                            |                            |                            |              |                            |                            |                            |         |
| Standard monitoring | 292,362                    | 12,940                     | -                          | 305,302      | 60,454                     | 4,552                      | -                          | 65,006  |
| Special monitoring  | 401                        | 6,162                      | -                          | 6,563        | 80                         | 701                        | -                          | 781     |
| Default             | -                          | -                          | 14,254                     | 14,254       | -                          | -                          | 4,199                      | 4,199   |
| Gross amount        | 292,763                    | 19,102                     | 14,254                     | 326,119      | 60,534                     | 5,253                      | 4,199                      | 69,986  |
| Loss allowance      | (3,509)                    | (2,188)                    | (6,531)                    | (12,228)     | (1,057)                    | (920)                      | (3,623)                    | (5,600) |
| Carrying amount     | 289,254                    | 16,914                     | 7,723                      | 313,891      | 59,477                     | 4,333                      | 576                        | 64,386  |

The tables below present the gross amount of "Stage 2" loans and advances by age category.

## <u>Consolidated</u>

|                        |                        | 2022         |         |                      | 2021         |         |  |  |  |
|------------------------|------------------------|--------------|---------|----------------------|--------------|---------|--|--|--|
|                        | Corporate<br>and SME   |              |         | Corporate<br>and SME |              |         |  |  |  |
|                        | loans                  | Retail loans | Total   | loans                | Retail loans | Total   |  |  |  |
|                        | (In Millions of Pesos) |              |         |                      |              |         |  |  |  |
| Current                | 130,601                | 9,721        | 140,322 | 161,128              | 7,831        | 168,959 |  |  |  |
| Past due up to 30 days | 520                    | 3,618        | 4,138   | 605                  | 4,172        | 4,777   |  |  |  |
| Past due 31 - 90 days  | 102                    | 5,999        | 6,101   | 142                  | 5,483        | 5,625   |  |  |  |
| Past due 91 - 180 days | -                      | -            | -       | -                    | -            | -       |  |  |  |
| Over 180 days          | -                      | -            | -       | -                    | -            | -       |  |  |  |
| <b>*</b>               | 131,223                | 19,338       | 150,561 | 161,875              | 17,486       | 179,361 |  |  |  |

## <u>Parent</u>

|                        |           | 2022                   |         |           | 2021         |         |  |  |
|------------------------|-----------|------------------------|---------|-----------|--------------|---------|--|--|
|                        | Corporate |                        |         | Corporate |              |         |  |  |
|                        | and SME   |                        |         | and SME   |              |         |  |  |
|                        | loans     | Retail loans           | Total   | loans     | Retail loans | Total   |  |  |
|                        |           | (In Millions of Pesos) |         |           |              |         |  |  |
| Current                | 130,601   | 9,671                  | 140,272 | 160,063   | 4,012        | 164,075 |  |  |
| Past due up to 30 days | 520       | 3,596                  | 4,116   | 143       | 540          | 683     |  |  |
| Past due 31 - 90 days  | 102       | 5,835                  | 5,937   | 110       | 701          | 811     |  |  |
| Past due 91 - 180 days | -         | -                      | -       | -         | -            | -       |  |  |
| Over 180 days          | -         | -                      | -       | -         | -            | -       |  |  |
| •                      | 131,223   | 19,102                 | 150,325 | 160,316   | 5,253        | 165,569 |  |  |

## 26.1.3.2 Treasury and other investment securities, net

Credit risk exposures arising from treasury and other investment securities are as follows:

|  | Consolidated           |         | Pare    | nt      |  |  |
|--|------------------------|---------|---------|---------|--|--|
|  | 2022                   | 2021    | 2022    | 2021    |  |  |
|  | (In Millions of Pesos) |         |         |         |  |  |
| Due from BSP                                 | 182,869                | 268,827 | 178,534 | 197,435 |  |  |
| Due from other banks                         | 45,190                 | 34,572  | 43,096  | 27,734  |  |  |
| Interbank loans receivable and SPAR, net     | 12,382                 | 30,852  | 11,631  | 30,023  |  |  |
| Financial assets at FVTPL                    | 21,941                 | 21,146  | 16,941  | 15,575  |  |  |
| Financial assets at FVOCI                    | 92,447                 | 131,390 | 90,477  | 113,713 |  |  |
| Investment securities at amortized cost, net | 420,533                | 338,672 | 415,035 | 333,193 |  |  |
|  | 775.362                | 825,459 | 755.714 | 717.673 |  |  |

Credit quality of treasury and other investment securities, net

## <u>Consolidated</u>

|   |                            | 20                         | 22                         |              |                            | 20                         | 21                         |         |
|---|----------------------------|----------------------------|----------------------------|--------------|----------------------------|----------------------------|----------------------------|---------|
|   | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total        | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total   |
|   |                            |                            |                            | (In Millions | of Pesos)                  |                            |                            |         |
| Credit grade                            |                            |                            |                            |              | ,                          |                            |                            |         |
| Standard monitoring                     |                            |                            |                            |              |                            |                            |                            |         |
| Due from BSP                            | 182,869                    | -                          | -                          | 182,869      | 268,827                    | -                          | -                          | 268,827 |
| Due from other banks                    | 45,190                     | -                          | -                          | 45,190       | 34,572                     | -                          | -                          | 34,572  |
| Interbank loans receivable and SPAR     | 12,382                     | -                          | -                          | 12,382       | 30,852                     | -                          | -                          | 30,852  |
| Financial assets at FVTPL               | 21,941                     | -                          | -                          | 21,941       | 21,146                     | -                          | -                          | 21,146  |
| Financial assets at FVOCI               | 92,040                     | 407                        | -                          | 92,447       | 131,390                    | -                          | -                          | 131,390 |
| Investment securities at amortized cost | 419,614                    | 930                        | -                          | 420,544      | 338,678                    | -                          | -                          | 338,678 |
| Default                                 |                            |                            |                            |              |                            |                            |                            |         |
| Interbank loans receivable and SPAR     | -                          | -                          | 40                         | 40           | -                          | -                          | 46                         | 46      |
| Gross carrying amount                   | 774,036                    | 1,337                      | 40                         | 775,413      | 825,465                    | -                          | 46                         | 825,511 |
| Loss allowance                          | (1)                        | (22)                       | (40)                       | (63)         | (6)                        | -                          | (46)                       | (52)    |
| Carrying amount                         | 774,035                    | 1,315                      | -                          | 775,350      | 825,459                    | -                          | -                          | 825,459 |

#### Parent

|   |                     | 20                  | 22                  |              |                     | 20                  | 21                  |         |
|---|---------------------|---------------------|---------------------|--------------|---------------------|---------------------|---------------------|---------|
|   | Stage 1<br>12-month | Stage 2<br>Lifetime | Stage 3<br>Lifetime |              | Stage 1<br>12-month | Stage 2<br>Lifetime | Stage 3<br>Lifetime |         |
|   | ECL                 | ECL                 | ECL                 | Total        | ECL                 | ECL                 | ECL                 | Total   |
|   |                     |                     |                     | (In Millions | of Pesos)           |                     |                     |         |
| Credit grade                            |                     |                     |                     |              |                     |                     |                     |         |
| Standard monitoring                     |                     |                     |                     |              |                     |                     |                     |         |
| Due from BSP                            | 178,534             | -                   | -                   | 178,534      | 197,435             | -                   | -                   | 197,435 |
| Due from other banks                    | 43,096              | -                   | -                   | 43,096       | 27,734              | -                   | -                   | 27,734  |
| Interbank loans receivable and SPAR     | 11,631              | -                   | -                   | 11,631       | 30,023              | -                   | -                   | 30,023  |
| Financial assets at FVTPL               | 16,941              | -                   | -                   | 16,941       | 15,575              | -                   | -                   | 15,575  |
| Financial assets at FVOCI               | 90,070              | 407                 | -                   | 90,477       | 113,713             | -                   | -                   | 113,713 |
| Investment securities at amortized cost | 414,116             | 930                 | -                   | 415,046      | 333,199             | -                   | -                   | 333,199 |
| Default                                 |                     |                     |                     |              |                     |                     |                     |         |
| Interbank loans receivable and SPAR     | -                   | -                   | 40                  | 40           | -                   | -                   | 46                  | 46      |
| Gross carrying amount                   | 754,388             | 1,337               | 40                  | 755,765      | 717,679             | -                   | 46                  | 717,725 |
| Loss allowance                          | (1)                 | (22)                | (40)                | (63)         | (6)                 | -                   | (46)                | (52     |
| Carrying amount                         | 754,387             | 1,315               | -                   | 755,702      | 717,673             | -                   | -                   | 717,673 |

### 26.1.3.3 Other financial assets at amortized cost

Other financial assets at amortized cost that are exposed to credit risk are as follows:

|  | Consolidated           |              | Parent |       |  |  |
|--|------------------------|--------------|--------|-------|--|--|
|  | 2022                   | 2021         | 2022   | 2021  |  |  |
|  | (In Millions of Pesos) |              |        |       |  |  |
| Accounts receivable, net                   | 1,346                  | <b>1,367</b> | 1,791  | 5,369 |  |  |
| Rental deposits                            | 825                    | 762          | 782    | 647   |  |  |
| Other accrued interest and fees receivable | 64                     | 79           | 10     | 7     |  |  |
| Others                                     | 216                    | 130          | 212    | 98    |  |  |
|  | 2,451                  | 2,338        | 2,795  | 6,121 |  |  |

#### The carrying amounts of the above financial assets represent the BPI Group's maximum exposure to credit risk.

The BPI Group's other financial assets at amortized cost (shown under Other assets, net) generally arise from transactions with various unrated counterparties with good credit standing. The BPI Group applies the PFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss methodology for other financial assets.

### 26.1.3.4 Loan commitments

Credit risk exposures arising from undrawn loan commitments are as follows:

### **Consolidated**

|                     | 2022                       |                            |                            |           | 2021                       |                            |                            |         |  |
|---------------------|----------------------------|----------------------------|----------------------------|-----------|----------------------------|----------------------------|----------------------------|---------|--|
|                     | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total     | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total   |  |
|                     | (In Millions of Pesos)     |                            |                            |           |                            |                            |                            |         |  |
| Credit grade        |                            |                            |                            |           |                            |                            |                            |         |  |
| Standard monitoring | 1,087,193                  | 1,280                      | -                          | 1,088,473 | 376,603                    | 2,099                      | -                          | 378,702 |  |
| Special monitoring  | 111,801                    | -                          | -                          | 111,801   | 15,239                     | -                          | -                          | 15,239  |  |
| Default             | -                          | -                          | 579                        | 579       | -                          | -                          | 615                        | 615     |  |
| Gross amount        | 1,198,994                  | 1,280                      | 579                        | 1,200,853 | 391,842                    | 2,099                      | 615                        | 394,556 |  |
| Loss allowance*     | (924)                      | (56)                       | (54)                       | (1,034)   | (546)                      | (75)                       | (126)                      | (747    |  |
| Carrying amount     | 1,198,070                  | 1,224                      | 525                        | 1,199,819 | 391,296                    | 2,024                      | 489                        | 393,809 |  |

\*Included in "Miscellaneous liabilities" in Note 17

## <u>Parent</u>

|                     | 2022                       |                            |                            |           | 2021                       |                            |                            |         |  |
|---------------------|----------------------------|----------------------------|----------------------------|-----------|----------------------------|----------------------------|----------------------------|---------|--|
|                     | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total     | Stage 1<br>12-month<br>ECL | Stage 2<br>Lifetime<br>ECL | Stage 3<br>Lifetime<br>ECL | Total   |  |
|                     | (In Millions of Pesos)     |                            |                            |           |                            |                            |                            |         |  |
| Credit grade        |                            |                            |                            |           |                            |                            |                            |         |  |
| Standard monitoring | 1,087,193                  | 1,280                      | -                          | 1,088,473 | 370,603                    | 1,964                      | -                          | 372,567 |  |
| Special monitoring  | 111,801                    | -                          | -                          | 111,801   | 14,955                     | -                          | -                          | 14,955  |  |
| Default             | -                          | -                          | 579                        | 579       | -                          | -                          | 611                        | 611     |  |
| Gross amount        | 1,198,994                  | 1,280                      | 579                        | 1,200,853 | 385,558                    | 1,964                      | 611                        | 388,133 |  |
| Loss allowance*     | (924)                      | (56)                       | (54)                       | (1,034)   | (534)                      | (68)                       | (126)                      | (728)   |  |
| Carrying amount     | 1,198,070                  | 1,224                      | 525                        | 1,199,819 | 385,024                    | 1,896                      | 485                        | 387,405 |  |

\*Included in "Miscellaneous liabilities" in Note 17

### 26.1.4 Credit impaired loans and advances

The BPI Group closely monitors collaterals held for financial assets considered to be credit-impaired (Stage 3), as it becomes more likely that the BPI Group will take possession of collateral to mitigate potential credit losses. Loans and advances that are credit-impaired and related collateral held in order to mitigate potential losses are shown below:

## **Consolidated**

|                              |                        | 2022                    |                        |                   | 2021                    |                        |  |  |  |
|------------------------------|------------------------|-------------------------|------------------------|-------------------|-------------------------|------------------------|--|--|--|
|                              | Gross<br>exposure      | Impairment<br>allowance | Net carrying<br>amount | Gross<br>exposure | Impairment<br>allowance | Net carrying<br>amount |  |  |  |
|                              | (In Millions of Pesos) |                         |                        |                   |                         |                        |  |  |  |
| Credit-impaired assets       |                        |                         |                        |                   |                         |                        |  |  |  |
| Corporate and SME loans      | 35,167                 | 32,383                  | 2,784                  | 36,223            | 23,865                  | 12,358                 |  |  |  |
| Retail loans                 | 16,060                 | 7,845                   | 8,215                  | 19,473            | 8,916                   | 10,557                 |  |  |  |
| Total credit-impaired assets | 51,227                 | 40,228                  | 10,999                 | 55,696            | 32,781                  | 22,915                 |  |  |  |
| Fair value of collateral     | 35,970                 | ·                       |                        | 27,302            |                         |                        |  |  |  |

### Parent

|                              |                        | 2022                    |                        | 2021              |                         |                        |  |  |
|------------------------------|------------------------|-------------------------|------------------------|-------------------|-------------------------|------------------------|--|--|
|                              | Gross<br>exposure      | Impairment<br>allowance | Net carrying<br>amount | Gross<br>exposure | Impairment<br>allowance | Net carrying<br>amount |  |  |
|                              | (In Millions of Pesos) |                         |                        |                   |                         |                        |  |  |
| Credit-impaired assets       |                        |                         |                        | ,                 |                         |                        |  |  |
| Corporate and SME loans      | 35,117                 | 32,333                  | 2,784                  | 33,577            | 21,866                  | 11,711                 |  |  |
| Retail loans                 | 14,254                 | 6,531                   | 7,723                  | 4,199             | 3,623                   | 576                    |  |  |
| Total credit-impaired assets | 49,371                 | 38,864                  | 10,507                 | 37,776            | 25,489                  | 12,287                 |  |  |
| Fair value of collateral     | 35,856                 |                         |                        | 15,534            |                         |                        |  |  |

The BPI Group acquires assets by taking possession of collaterals held as security for loans and advances.

As at December 31, 2022, the BPI Group's foreclosed collaterals have carrying amount of P3,760 million

(2021 - P3,282 million). The related foreclosed collaterals have aggregate fair value of P12,607 million (2021 - P10,630 million). Foreclosed collaterals include real estate (land, building, and improvements), auto and chattel. Repossessed properties are sold as soon as practicable and are classified as Assets held for sale in the statement of condition. In 2022, the Parent Bank realized a loss of P81 million (2021 - P62 million gain) from disposals of foreclosed collaterals with book value of P1,731 million (2021 - P62 million).

## 26.1.5 Loss allowance

The loss allowance recognized in the period is impacted by a variety of factors, as described below:

- Transfers between Stage 1 and Stages 2 or 3 due to financial instruments experiencing significant increases (or decreases) in credit risk or becoming credit-impaired in the period, and the consequent transfer between 12-month and lifetime ECL;
- Additional allowances for new financial instruments recognized during the year and releases for financial instruments derecognized during the year;
- Write-offs of allowances related to assets that were written off during the year;
- Impact on the measurement of ECL due to changes in PDs, EADs and LGDs during the year;
- Impacts on the measurement of ECL due to changes made to models and assumptions; and
- Foreign exchange translations for assets denominated in foreign currencies and other movements.

The following tables summarize the changes in the loss allowance for loans and advances between the beginning and the end of the annual period. No movement analysis of allowance for impairment is presented for treasury and other investment debt securities and other financial assets subject to impairment as the related loss allowance is deemed insignificant for financial reporting purposes.

# Consolidated

|   | Stage 1      | Stage 2      | Stage 3      |        |
|---|--------------|--------------|--------------|--------|
| Corporate and SME loans                       | 12-month ECL | Lifetime ECL | Lifetime ECL | Total  |
|   |              | (In Millions | of Pesos)    |        |
| Loss allowance, at January 1, 2022            | 11,318       | 2,728        | 23,865       | 37,911 |
| Provision for credit losses for the year      |              |              |              |        |
| Transfers:                                    |              |              |              |        |
| Transfer from Stage 1                         | (1,555)      | 723          | 1,256        | 424    |
| Transfer from Stage 2                         | 21           | (817)        | 165          | (631   |
| Transfer from Stage 3                         | 1            | 5            | (49)         | (43    |
| New financial assets originated               | 2,640        | -            | -            | 2,640  |
| Financial assets derecognized during the year | (1,353)      | (843)        | (2,708)      | (4,904 |
| Changes in assumptions and other movements in |              |              |              |        |
| provision                                     | (1,105)      | (356)        | 10,153       | 8,692  |
|   | (1,351)      | (1,288)      | 8,817        | 6,178  |
| Write-offs and other movements                | (112)        | 4            | (299)        | (407   |
| Loss allowance, at December 31, 2022          | 9,855        | 1,444        | 32,383       | 43,682 |

|   | Stage 1      | Stage 2      | Stage 3      |         |
|---|--------------|--------------|--------------|---------|
| Retail loans                                  | 12-month ECL | Lifetime ECL | Lifetime ECL | Total   |
|   |              | (In Millions | of Pesos)    |         |
| Loss allowance, at January 1, 2022            | 4,967        | 1,970        | 8,916        | 15,853  |
| Provision for credit losses for the year      |              |              |              |         |
| Transfers:                                    |              |              |              |         |
| Transfer from Stage 1                         | (1,233)      | 1,381        | 2,565        | 2,713   |
| Transfer from Stage 2                         | 113          | (1,324)      | 1,338        | 127     |
| Transfer from Stage 3                         | 13           | 66           | (440)        | (361)   |
| New financial assets originated               | 1,669        | -            | -            | 1,669   |
| Financial assets derecognized during the year | (519)        | (124)        | (729)        | (1,372) |
| Changes in assumptions and other movements in |              |              |              |         |
| provision                                     | (960)        | 228          | (7)          | (739)   |
|   | (917)        | 227          | 2,727        | 2,037   |
| Write-offs and other movements                | (5)          | (2)          | (3,798)      | (3,805) |
| Loss allowance, at December 31, 2022          | 4,045        | 2,195        | 7,845        | 14,085  |

# <u>Parent</u>

|   | Stage 1   | Stage 2      | Stage 3      |         |
|---|-----------|--------------|--------------|---------|
|   | 12-month  |              |              |         |
| Corporate and SME loans                       | ECL       | Lifetime ECL | Lifetime ECL | Total   |
|   |           | (In Millions | s of Pesos)  |         |
| Loss allowance, at January 1, 2022            | 10,689    | 2,709        | Ź1,866       | 35,264  |
| Impact of merger                              | 806       | 19           | 1,941        | 2,766   |
| Provision for credit losses for the year      |           |              |              |         |
| Transfers:                                    |           |              |              |         |
| Transfer from Stage 1                         | (1,555)   | 723          | 1,256        | 424     |
| Transfer from Stage 2                         | 21        | (817)        | 165          | (631)   |
| Transfer from Stage 3                         | 1         | 5            | (49)         | (43)    |
| New financial assets originated               | 2,640     | -            | -            | 2,640   |
| Financial assets derecognized during the year | (1,353)   | (843)        | (2,708)      | (4,904) |
| Changes in assumptions and other              | · · · · · | . ,          |              | • • •   |
| movements in provision                        | (1,110)   | (356)        | 10,152       | 8,686   |
|   | (1,356)   | (1,288)      | 8,816        | 6,172   |
| Write-offs and other movements                | (113)     | 4            | (290)        | (399)   |
| Loss allowance, at December 31, 2022          | 10,026    | 1,444        | 32,333       | 43,803  |

|   |      | Stage 1      | Stage 2      | Stage 3      |         |
|---|------|--------------|--------------|--------------|---------|
| Retail loans                                  | Note | 12-month ECL | Lifetime ECL | Lifetime ECL | Total   |
|   |      |              | (In Millions | of Pesos)    |         |
| Loss allowance, at January 1, 2022            |      | 1,057        | 920          | 3,623        | 5,600   |
| Impact of merger                              | 30.1 | 3,500        | 1,040        | 3,869        | 8,409   |
| Provision for credit losses for the year      |      |              |              |              |         |
| Transfers:                                    |      |              |              |              |         |
| Transfer from Stage 1                         |      | (838)        | 1,376        | 1,905        | 2,443   |
| Transfer from Stage 2                         |      | 112          | (1,291)      | 1,292        | 113     |
| Transfer from Stage 3                         |      | 11           | 66           | (423)        | (346)   |
| New financial assets originated               |      | 955          | -            | -            | 955     |
| Financial assets derecognized during the year |      | (280)        | (123)        | (625)        | (1,028) |
| Changes in assumptions and other              |      |              |              |              |         |
| movements in provision                        |      | (1,007)      | 202          | 8            | (797)   |
|   |      | (1,047)      | 230          | 2,157        | 1,340   |
| Write-offs and other movements                |      | (1)          | (2)          | (3,118)      | (3,121) |
| Loss allowance, at December 31, 2022          |      |              |              |              |         |

# <u>Consolidated</u>

|   | Stage 1      | Stage 2      | Stage 3      |         |
|---|--------------|--------------|--------------|---------|
| Corporate and SME loans                       | 12-month ECL | Lifetime ECL | Lifetime ECL | Total   |
| •   |              | (In Millions | of Pesos)    |         |
| Loss allowance, at January 1, 2021            | 12,721       | 6,667        | 10,071       | 29,459  |
| Provision for credit losses for the year      |              |              |              |         |
| Transfers:                                    |              |              |              |         |
| Transfer from Stage 1                         | (2,204)      | 1,770        | 1,261        | 827     |
| Transfer from Stage 2                         | 41           | (1,194)      | 233          | (920)   |
| Transfer from Stage 3                         | 1            | 5            | (166)        | (160)   |
| New financial assets originated               | 3,802        | -            | -            | 3,802   |
| Financial assets derecognized during the year | (2,802)      | (3,108)      | (675)        | (6,585) |
| Changes in assumptions and other movements in |              |              |              | . ,     |
| provision                                     | (787)        | (1,134)      | 14,258       | 12,337  |
|   | (1,949)      | (3,661)      | 14,911       | 9,301   |
| Write-offs and other movements                | 546          | (278)        | (1,117)      | (849)   |
| Loss allowance, at December 31, 2021          | 11,318       | 2,728        | 23,865       | 37,911  |

|   | Stage 1      | Stage 2      | Stage 3      |         |
|---|--------------|--------------|--------------|---------|
| Retail loans                                  | 12-month ECL | Lifetime ECL | Lifetime ECL | Total   |
|   |              | (In Millions | of Pesos)    |         |
| Loss allowance, at January 1, 2021            | 4,282        | 3,530        | 9,487        | 17,299  |
| Provision for credit losses for the year      |              |              |              |         |
| Transfers:                                    |              |              |              |         |
| Transfer from Stage 1                         | (904)        | 1,094        | 2,557        | 2,747   |
| Transfer from Stage 2                         | 193          | (2,193)      | 1,350        | (650)   |
| Transfer from Stage 3                         | 39           | 103          | (608)        | (466)   |
| New financial assets originated               | 2,465        | -            | -            | 2,465   |
| Financial assets derecognized during the year | (495)        | (196)        | (830)        | (1,521) |
| Changes in assumptions and other movements in |              |              |              |         |
| provision                                     | (593)        | (357)        | 1,839        | 889     |
|   | 705          | (1,549)      | 4,308        | 3,464   |
| Write-offs and other movements                | (20)         | (11)         | (4,879)      | (4,910) |
| Loss allowance, at December 31, 2021          | 4,967        | 1,970        | 8,916        | 15,853  |

Parent

|   | Stage 1      | Stage 2      | Stage 3      |         |
|---|--------------|--------------|--------------|---------|
| Corporate and SME loans                       | 12-month ECL | Lifetime ECL | Lifetime ECL | Total   |
|   |              | (In Millions | of Pesos)    |         |
| Loss allowance, at January 1, 2021            | 12,655       | 6,445        | 8,353        | 27,453  |
| Provision for credit losses for the year      |              |              |              |         |
| Transfers:                                    |              |              |              |         |
| Transfer from Stage 1                         | (2,165)      | 1,758        | 1,156        | 749     |
| Transfer from Stage 2                         | 31           | (1,154)      | 206          | (917)   |
| Transfer from Stage 3                         | -            | 5            | (135)        | (130)   |
| New financial assets originated               | 3,727        | -            | -            | 3,727   |
| Financial assets derecognized during the year | (2,737)      | (2,955)      | (430)        | (6,122) |
| Changes in assumptions and other movements in |              |              |              |         |
| provision                                     | (702)        | (1,121)      | 13,183       | 11,360  |
|   | (1,846)      | (3,467)      | 13,980       | 8,667   |
| Write-offs and other movements                | (120)        | (269)        | (467)        | (856)   |
| Loss allowance, at December 31, 2021          | 10,689       | 2,709        | 21,866       | 35,264  |

|   | Stage 1      | Stage 2      | Stage 3      |         |
|---|--------------|--------------|--------------|---------|
| Retail loans                                  | 12-month ECL | Lifetime ECL | Lifetime ECL | Total   |
|   |              | (In Millions | of Pesos)    |         |
| Loss allowance, at January 1, 2021            | 1,391        | 1,546        | 4,406        | 7,343   |
| Provision for credit losses for the year      |              |              |              |         |
| Transfers:                                    |              |              |              |         |
| Transfer from Stage 1                         | (261)        | 589          | 1,276        | 1,604   |
| Transfer from Stage 2                         | 89           | (982)        | 799          | (94)    |
| Transfer from Stage 3                         | 1            | 3            | (36)         | (32)    |
| New financial assets originated               | 109          | -            | -            | 109     |
| Financial assets derecognized during the year | (24)         | (59)         | (395)        | (478)   |
| Changes in assumptions and other movements in |              |              |              |         |
| provision                                     | (244)        | (176)        | 870          | 450     |
|   | (330)        | (625)        | 2,514        | 1,559   |
| Write-offs and other movements                | (4)          | (1)          | (3,297)      | (3,302) |
| Loss allowance, at December 31, 2021          | 1,057        | 920          | 3,623        | 5,600   |

Critical accounting estimate and judgment - Measurement of expected credit loss for loans and advances

The measurement of the expected credit loss (ECL) for loans and advances is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behavior (e.g. the likelihood of customers defaulting and the resulting losses). The explanation of the inputs, assumptions and estimation techniques used in measuring ECL is further detailed in Note 31.3.2.2.

A number of significant judgments are also required in applying the accounting requirements for measuring ECL, such as:

- determining criteria for SICR;
- choosing appropriate models and assumptions for the measurement of ECL;
- establishing the number and relative weightings of forward-looking scenarios for each type of product and the associated ECL; and
- establishing groups of similar financial assets for the purposes of measuring ECL.

#### Forward-looking information incorporated in the ECL models

Three distinct macroeconomic scenarios (baseline, upside and downside) are considered in the BPI Group's estimation of expected credit losses in Stage 1 and Stage 2. These scenarios are based on assumptions supported by economic theories and historical experience. The downside scenario reflects a negative macroeconomic event occurring within the first 12 months, with conditions deteriorating for up to two years, followed by a recovery for the remainder of the period. This scenario is grounded in historical experience and assumes a monetary policy response that returns the economy to a long-run, sustainable growth rate within the forecast period. The probability of each scenario is determined using expert judgment and recession probability tools provided by reputable external service providers. The baseline case incorporates the BPI Group's outlook both for the domestic and global economy. The upside and downside scenarios take into account certain adjustments that will lead to a more positive or negative economic outcome, respectively.

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any climate, regulatory, legislative or political changes is likewise considered as post-model adjustments, if material.

The BPI Group has performed historical analyses and identified the key economic variables impacting credit risk and expected credit losses for each portfolio. The most significant period-end assumptions used for the ECL estimate are set out below. The scenarios "base", "upside" and "downside" were used for all portfolios.

# At December 31, 2022

|                     | Base Scenario     |                           | Upside            | e Scenario                | Downside Scenario |                           |
|---------------------|-------------------|---------------------------|-------------------|---------------------------|-------------------|---------------------------|
| _                   | Next 12<br>Months | 2 to 5 years<br>(Average) | Next 12<br>Months | 2 to 5 years<br>(Average) | Next 12 Months    | 2 to 5 years<br>(Average) |
| Real GDP growth (%) | 5.5               | 5.1                       | 6.7               | 6.8                       | 4.3               | 3.4                       |
| Inflation rate (%)  | 3.9               | 2.8                       | 2.9               | 1.5                       | 5.0               | 4.0                       |
| BVAL 5Y (%)         | 7.3               | 5.8                       | 5.1               | 3.2                       | 9.4               | 8.4                       |
| US Treasury 5Y (%)  | 5.5               | 4.2                       | 3.4               | 1.5                       | 7.6               | 6.8                       |
| Exchange rate       | 56.725            | 56.552                    | 56.379            | 53.158                    | 57.071            | 60.148                    |

# At December 31, 2021

|                     | Base Scenario     |                           | Upside            | e Scenario                | Downside Scenario |                           |
|---------------------|-------------------|---------------------------|-------------------|---------------------------|-------------------|---------------------------|
| _                   | Next 12<br>Months | 2 to 5 years<br>(Average) | Next 12<br>Months | 2 to 5 years<br>(Average) | Next 12 Months    | 2 to 5 years<br>(Average) |
| Real GDP growth (%) | 7.4               | 6.3                       | 8.4               | 7.3                       | 4.4               | 3.3                       |
| nflation rate (%)   | 3.5               | 3.2                       | 2.5               | 2.2                       | 4.5               | 4.2                       |
| BVAL 5Y (%)         | 4.6               | 3.7                       | 4.3               | 3.4                       | 6.1               | 5.2                       |
| US Treasury 5Y (%)  | 1.5               | 2.8                       | 1.2               | 2.3                       | 1.8               | 3.0                       |
| Exchange rate       | 52.500            | 55.234                    | 51.921            | 53.928                    | 53.095            | 56.587                    |

#### Sensitivity analysis

The loan portfolios have different sensitivities to movements in MEVs, so the above three scenarios have varying impact on the expected credit losses of the **BPI Group's portfolios. The allowance for impairment is calculated as the weighted average of** expected credit losses under the baseline, upside and downside scenarios. The impact of weighting these multiple scenarios was an increase in the allowance for impairment by P15 million as at December 31, 2022 from the baseline scenario (2021 - P42 million).

#### Transfers between stages

Transfers from Stage 1 and Stage 2 are based on the assessment of SICR from initial recognition. The impact of moving from 12 month expected credit losses to lifetime expected credit losses, or vice versa, varies by product and is dependent on the expected remaining life at the date of the transfer. Stage transfers may result in significant fluctuations in expected credit losses. Assuming all Stage 2 accounts are considered as Stage 1, allowance for impairment would have decreased by P1,059 million as at December 31, 2022 (2021 - P1,137 million).

#### 26.1.6 Concentrations of risks of financial assets with credit risk exposure

#### The BPI Group's main credit exposure at their carrying amounts, as categorized by industry sectors follow:

#### Consolidated (December 31, 2022)

|                            | Financial<br>institutions | Consumer | Manufacturing | Real estate      | Others    | Allowance | Total     |
|----------------------------|---------------------------|----------|---------------|------------------|-----------|-----------|-----------|
|                            |                           |          | 5             | Villions of Peso | os)       |           |           |
| Due from BSP               | 182.869                   | -        | -             | -                | -         | -         | 182.869   |
| Due from other banks       | 45,190                    | -        | -             | -                | -         | -         | 45,190    |
| Interbank loans receivable | ,                         |          |               |                  |           |           | ,         |
| and SPAR                   | 12,422                    | -        | -             | -                | -         | (40)      | 12,382    |
| Financial assets at FVTPL  | 11,145                    | 8        | 221           | 2                | 10,565    | - ´       | 21,941    |
| Financial assets at FVOCI  | 1,822                     | 699      | 2,331         | 407              | 87,188    | -         | 92,447    |
| Investment securities at   |                           |          |               |                  |           |           |           |
| amortized cost             | 18,090                    | 5,637    | 4,525         | 3,955            | 388,337   | (11)      | 420,533   |
| Loans and advances         | 163,038                   | 162,155  | 288,524       | 404,678          | 742,362   | (57,767)  | 1,702,990 |
| Other financial assets     | -                         | -        | -             | -                | 3,402     | (951)     | 2,451     |
| At December 31, 2022       | 434,576                   | 168,499  | 295,601       | 409,042          | 1,231,854 | (58,769)  | 2,480,803 |

# Consolidated (December 31, 2021)

|                            | Financial<br>institutions | Consumer | Manufacturing | g Real estate   | Others    | Allowance | Total     |
|----------------------------|---------------------------|----------|---------------|-----------------|-----------|-----------|-----------|
|                            |                           |          | (Ir           | Millions of Pes | os)       |           |           |
| Due from BSP               | 268,827                   | -        | -             | -               | <i>-</i>  | -         | 268,827   |
| Due from other banks       | 34,572                    | -        | -             | -               | -         | -         | 34,572    |
| Interbank loans receivable |                           |          |               |                 |           |           |           |
| and SPAR                   | 30,898                    | -        | -             | -               | -         | (46)      | 30,852    |
| Financial assets at FVTPL  | 11,306                    | 113      | 11            | -               | 9,716     | -         | 21,146    |
| Financial assets at FVOCI  | 2,609                     | 1,049    | 2,509         | 477             | 124,746   | -         | 131,390   |
| Investment securities at   |                           |          |               |                 |           |           |           |
| amortized cost             | 12,321                    | 3,960    | 3,114         | 2,420           | 316,863   | (6)       | 338,672   |
| Loans and advances         | 123,701                   | 123,621  | 238,971       | 392,168         | 651,830   | (53,764)  | 1,476,527 |
| Other financial assets     | -                         | -        | -             | -               | 3,262     | (924)     | 2,338     |
| At December 31, 2021       | 484,234                   | 128,743  | 244,605       | 395,065         | 1,106,417 | (54,740)  | 2,304,324 |

Parent Bank (December 31, 2022)

|                            | Financial<br>institutions | Consumer | Manufacturing | Real estate      | Others    | Allowance | Total     |
|----------------------------|---------------------------|----------|---------------|------------------|-----------|-----------|-----------|
|                            |                           |          | (In l         | Millions of Peso | os)       |           |           |
| Due from BSP               | 178,534                   | -        | - `           | -                | -         | -         | 178,534   |
| Due from other banks       | 43,096                    | -        | -             | -                | -         | -         | 43,096    |
| Interbank loans receivable |                           |          |               |                  |           |           |           |
| and SPAR                   | 11,671                    | -        | -             | -                | -         | (40)      | 11,631    |
| Financial assets at FVTPL  | 7,570                     | 8        | 221           | 2                | 9,140     | -         | 16,941    |
| Financial assets at FVOCI  | 1,822                     | 699      | 2,202         | 407              | 85,347    | -         | 90,477    |
| Investment securities at   | ,                         |          | ,             |                  |           |           | ,         |
| amortized cost             | 18,090                    | 5,637    | 4,525         | 3,955            | 382,839   | (11)      | 415,035   |
| Loans and advances         | 162,971                   | 151,910  | 286,928       | 403,380          | 731,526   | (56,031)  | 1,680,684 |
| Other financial assets     | -                         | -        | -             | -                | 3,703     | (908)     | 2,795     |
| At December 31, 2022       | 423,754                   | 158,254  | 293,876       | 407,744          | 1,212,555 | (56,990)  | 2,439,193 |

Parent Bank (December 31, 2021)

|                            | Financial    |          |               |                  |           |           |           |
|----------------------------|--------------|----------|---------------|------------------|-----------|-----------|-----------|
|                            | institutions | Consumer | Manufacturing | Real estate      | Others    | Allowance | Total     |
|                            |              |          | (In I         | Millions of Peso | os)       |           |           |
| Due from BSP               | 197,435      | -        | -             | -                | -         | -         | 197,435   |
| Due from other banks       | 27,734       | -        | -             | -                | -         | -         | 27,734    |
| Interbank loans receivable |              |          |               |                  |           |           |           |
| and SPAR                   | 30,069       | -        | -             | -                | -         | (46)      | 30,023    |
| Financial assets at FVTPL  | 8,547        | -        | 11            | -                | 7,017     | -         | 15,575    |
| Financial assets at FVOCI  | 1,249        | 1,049    | 2,509         | 477              | 108,429   | -         | 113,713   |
| Investment securities at   |              |          |               |                  |           |           |           |
| amortized cost             | 11,723       | 3,004    | 2,956         | 2,420            | 313,096   | (6)       | 333,193   |
| Loans and advances         | 122,757      | 69,347   | 236,226       | 229,964          | 615,622   | (40,864)  | 1,233,052 |
| Other financial assets     | -            | -        | -             | -                | 6,874     | (753)     | 6,121     |
| At December 31, 2021       | 399,514      | 73,400   | 241,702       | 232,861          | 1,051,038 | (41,669)  | 1,956,846 |

26.1.7 Provision for (reversal of) credit and impairment losses

The BPI Group's provision for (reversal of) credit and impairment losses are attributable to the following accounts:

|                                     |       | (     | Consolidated |              |           | Parent |        |
|-------------------------------------|-------|-------|--------------|--------------|-----------|--------|--------|
|                                     | Notes | 2022  | 2021         | 2020         | 2022      | 2021   | 2020   |
|                                     |       |       |              | (In Millions | of Pesos) |        |        |
| Loans and advances                  | 10    | 8,215 | 12,765       | 26,994       | 7,512     | 10,226 | 20,232 |
| Assets held for sale                |       | 411   | 44           | 12           | 396       | 20     | (78)   |
| Interbank loans receivable and SPAR | 5     | (6)   | 5            | 1            | (6)       | 5      | 1      |
| Investment securities at amortized  |       |       |              |              |           |        |        |
| cost                                | 9     | 5     | (7)          | 13           | 5         | (7)    | 13     |
| Undrawn loan commitments            | 32    | 287   | (212)        | 309          | 287       | (199)  | 308    |
| Impairment on equity investment     | 12    | -     | -            | -            | -         | `60´   | 313    |
| Accounts receivable                 | 14    | 172   | 83           | 509          | 160       | 215    | 452    |
| Other assets                        |       | 83    | 457          | 162          | 83        | 271    | 153    |
|                                     |       | 9,167 | 13,135       | 28,000       | 8,437     | 10,591 | 21,394 |

#### 26.2 Market risk

The BPI Group is exposed to market risk - the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk management in BPI covers managing exposures to trading risk, foreign exchange risk, and interest rate risk in the banking book.

Market risk management is incumbent on the BOD through the RMC. At the management level, the **BPI Group's** market risk exposures are managed by the RMO, headed by the Parent **Bank's CRO who reports directly to the RMC.** In order to effectively manage market risk, the Bank has well established policies and procedures approved by the RMC and confirmed by the Executive Committee/BOD. In addition, the Internal Audit is responsible for the independent review of risk assessment measures and procedures and the control environment.

The BPI Group reviews and controls market risk exposures of both its trading and non-trading portfolios. Trading portfolios include those positions arising from BPI's market-making and risk-taking activities. The BPI Group also has derivatives exposures in interest rate swaps, currency swaps and structured notes as part of its trading and position taking activities. Non-trading portfolios include positions arising from core banking activities, which includes the BPI Group's retail and commercial banking assets and liabilities.

Value-at-Risk (VaR) measurement is an integral part of the BPI Group's market risk control system. This metric estimates, at 99% confidence level, the maximum loss that a trading portfolio may incur over a trading day. This metric indicates as well that there is 1% statistical probability that the trading portfolios' actual loss would be greater than the computed VaR. In order to ensure model soundness, the VaR is periodically subject to model validation and back testing. VaR is supplemented by other risk metrics and measurements that would provide preliminary signals to Treasury and to the management to assess the vulnerability of BPI Group's positions. To control the risk, the RMC sets risk limits for trading portfolios which are consistent with the BPI Group's goals, objectives, risk appetite, and strategies.

Stress tests indicate the potential losses that could arise in extreme conditions that would have detrimental effect to the BPI Group's positions. The BPI Group periodically performs price stress testing to assess the BPI Group's condition on assumed stress scenarios. Contingency plans are frequently reviewed to ensure the BPI Group's preparedness in the event of real stress. Results of stress tests are reviewed by Senior Management and by the RMC.

The average daily VaR for the trading portfolios are as follows:

|                      | Consolidated |                | Parer    | nt   |
|----------------------|--------------|----------------|----------|------|
|                      | 2022         | 2021           | 2022     | 2021 |
|                      |              | (In Millions o | f Pesos) |      |
| Local fixed-income   | 28           | 76             | 27       | 75   |
| Foreign fixed-income | 89           | 94             | 81       | 85   |
| Foreign exchange     | 131          | 105            | 48       | 6    |
| Derivatives          | 180          | 180            | 115      | 147  |
| Equity securities    | 24           | 21             | -        | -    |
| Mutual fund          | 31           | 24             | -        | -    |
|                      | 483          | 500            | 271      | 313  |

#### 26.2.1 Foreign exchange risk

Foreign exchange risk is the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in foreign exchange rates. It arises on financial instruments that are denominated in a foreign currency other than the functional currency which they are measured.

The BPI Group takes on exposure to the effects of fluctuations in the prevailing exchange rates on its foreign currency financial position and cash flows. The table below summarizes the BPI Group's exposure to more material foreign currency exchange rate risk primarily in US Dollar (USD), shown in their Peso equivalent at December 31:

# **Consolidated**

|                                     |                        | 2022    |         | 2021    |         |         |  |  |  |  |
|-------------------------------------|------------------------|---------|---------|---------|---------|---------|--|--|--|--|
| -                                   | USD                    | Others* | Total   | USD     | Others* | Total   |  |  |  |  |
|                                     | (In Millions of Pesos) |         |         |         |         |         |  |  |  |  |
| Financial assets                    |                        |         | ·       |         |         |         |  |  |  |  |
| Cash and other cash items           | 2,886                  | 385     | 3,271   | 3,195   | 203     | 3,398   |  |  |  |  |
| Due from other banks                | 27,638                 | 16,993  | 44,631  | 31,044  | 1,896   | 32,940  |  |  |  |  |
| Interbank loans receivable and SPAR | 4,553                  | 524     | 5,077   | 13,158  | 620     | 13,778  |  |  |  |  |
| Financial assets at FVTPL           | 6,537                  | 1,111   | 7,648   | 5,758   | 140     | 5,898   |  |  |  |  |
| Financial assets at FVOCI - debt    |                        |         |         |         |         |         |  |  |  |  |
| securities                          | 23,336                 | 1,083   | 24,419  | 47,979  | 1,568   | 49,547  |  |  |  |  |
| Investment securities at amortized  |                        |         |         |         |         |         |  |  |  |  |
| cost                                | 141,692                | 2,597   | 144,289 | 111,205 | 1,695   | 112,900 |  |  |  |  |
| Loans and advances, net             | 139,617                | 6,171   | 145,788 | 113,229 | 6,450   | 119,679 |  |  |  |  |
| Others financial assets             | 35,983                 | 1       | 35,984  | 2,723   | 9       | 2,732   |  |  |  |  |
| Total financial assets              | 382,242                | 28,865  | 411,107 | 328,291 | 12,581  | 340,872 |  |  |  |  |
| Financial liabilities               |                        |         |         |         |         |         |  |  |  |  |
| Deposit liabilities                 | 269,677                | 37,096  | 306,773 | 257,513 | 7,713   | 265,226 |  |  |  |  |
| Derivative financial liabilities    | 2,109                  | 928     | 3,037   | 1,846   | 204     | 2,050   |  |  |  |  |
| Bills payable                       | 67,158                 | -       | 67,158  | 48,664  | -       | 48,664  |  |  |  |  |
| Due to BSP and other banks          | 2,284                  | -       | 2,284   | 609     | -       | 609     |  |  |  |  |
| Manager's checks and demand drafts  |                        |         |         |         |         |         |  |  |  |  |
| outstanding                         | 210                    | 8       | 218     | 444     | 37      | 481     |  |  |  |  |
| Other financial liabilities         | 121                    | 2       | 123     | 5,938   | 311     | 6,249   |  |  |  |  |
| Accounts payable                    | 346                    | 2       | 348     | 199     | 2       | 201     |  |  |  |  |
| Total financial liabilities         | 341,905                | 38,036  | 379,941 | 315,213 | 8,267   | 323,480 |  |  |  |  |
| Net on-balance sheet position       | 40,337                 | (9,171) | 31,166  | 13,078  | 4,314   | 17,392  |  |  |  |  |

\*Others category includes financial instruments denominated in JPY, EUR and GBP.

#### Parent Bank

|                                     |                        | 2022     |         |         | 2021    |         |  |  |  |
|-------------------------------------|------------------------|----------|---------|---------|---------|---------|--|--|--|
| -                                   | USD                    | Others*  | Total   | USD     | Others* | Total   |  |  |  |
|                                     | (In Millions of Pesos) |          |         |         |         |         |  |  |  |
| Financial assets                    |                        |          |         |         |         |         |  |  |  |
| Cash and other cash items           | 2,886                  | 385      | 3,271   | 3,031   | 203     | 3,234   |  |  |  |
| Due from other banks                | 27,330                 | 16,975   | 44,305  | 23,616  | 1,513   | 25,129  |  |  |  |
| Interbank loans receivable and SPAR | 4,460                  | -        | 4,460   | 13,158  | -       | 13,158  |  |  |  |
| Financial assets at FVTPL           | 6,107                  | 910      | 7,017   | 3,788   | 128     | 3,916   |  |  |  |
| Financial assets at FVOCI - debt    |                        |          |         |         |         |         |  |  |  |
| securities                          | 22,792                 | 1,066    | 23,858  | 38,659  | 1,568   | 40,227  |  |  |  |
| Investment securities at amortized  |                        |          |         |         |         |         |  |  |  |
| cost                                | 137,606                | 1,180    | 138,786 | 107,977 | -       | 107,977 |  |  |  |
| Loans and advances, net             | 134,884                | 5,212    | 140,096 | 111,401 | 5,283   | 116,684 |  |  |  |
| Others financial assets             | 35,982                 | -        | 35,982  | 11,581  | 2,664   | 14,245  |  |  |  |
| Total financial assets              | 372,047                | 25,728   | 397,775 | 313,211 | 11,359  | 324,570 |  |  |  |
| Financial liabilities               |                        |          |         |         |         |         |  |  |  |
| Deposit liabilities                 | 268,592                | 36,978   | 305,570 | 240,939 | 7,585   | 248,524 |  |  |  |
| Derivative financial liabilities    | 2,090                  | 928      | 3,018   | 1,770   | 204     | 1,974   |  |  |  |
| Bills payable                       | 62,656                 | -        | 62,656  | 45,758  | -       | 45,758  |  |  |  |
| Due to BSP and other banks          | 2,209                  | -        | 2,209   | 470     | -       | 470     |  |  |  |
| Manager's checks and demand drafts  |                        |          |         |         |         |         |  |  |  |
| outstanding                         | 210                    | 8        | 218     | 441     | 37      | 478     |  |  |  |
| Other financial liabilities         | 121                    | 2        | 123     | 14,817  | 2,950   | 17,767  |  |  |  |
| Accounts payable                    | 346                    | 2        | 348     | 199     | 2       | 201     |  |  |  |
| Total financial liabilities         | 336,224                | 37,918   | 374,142 | 304,394 | 10,778  | 315,172 |  |  |  |
| Net on-balance sheet position       | 35,823                 | (12,190) | 23,633  | 8,817   | 581     | 9,398   |  |  |  |

\*Others category includes financial instruments denominated in JPY, EUR and GBP.

Presented below is a sensitivity analysis demonstrating the impact on pre-tax income of reasonably possible change in the exchange rate between US Dollar and Philippine Peso. The fluctuation rate is based on the historical movement of US Dollar against the Philippine Peso year on year.

|      |                    | Effect on pre-tax i | ncome     |
|------|--------------------|---------------------|-----------|
| Year | Change in currency | Consolidated        | Parent    |
|      |                    | (In millions of     | Pesos)    |
| 2022 | +/-4.82%           | +/- 1,948           | +/- 1,727 |
| 2021 | +/-2.19%           | +/- 286             | +/- 193   |

# 26.2.2 Interest rate risk

Interest rate risk is the risk that cash flows or fair value of a financial instrument will fluctuate due to movements in market interest rates.

# Interest rate risk in the banking book (IRRBB)

IRRBB is the current and prospective risk to the BPI Group's capital and earnings arising from the adverse movements in interest rates that affect its banking book positions (core banking activities). The BPI Group is exposed to re-pricing risk arising from financial assets and liabilities that have different maturities and are re-priced taking into account the prevailing market interest rates. Excessive levels of interest rate risks in the banking book can pose a significant threat to the BPI Group's earnings and capital base.

The BPI Group employs two methods to measure the potential impact of interest rate risk in the banking book: (i) one that focuses on the impact on economic value of the future cash flows in the banking book due to changes in interest rates - Balance Sheet VaR (BSVaR), and (ii) one that focuses on the potential deterioration in net interest earnings - Earnings-at-Risk (EaR). The RMC sets limits on the two interest rate risk metrics which are monitored regularly by the Market and Liquidity Risk Management Division of the RMO. The EaR and BSVaR are built on the interest rate/repricing gap profile of the bank. The interest rate gap is the difference between the amount of interest rate sensitive assets and liabilities and off-balance sheet items. It distributes the balance sheet accounts according to their contractual maturity if fixed, or repricing date if floating. For accounts that do not have defined maturity or repricing schedules (e.g. non-maturity deposits), behavioral models are employed to determine their repricing buckets.

# Earnings-at-Risk (EaR)

The EaR is built on repricing profile of the BPI Group and considers principal payments only. The BPI Group projects interest inflows from its financial assets and interest outflows from its financial liabilities in the next 12 months as earnings are affected when interest rates move against the BPI Group's **position.** As at December 31, 2022, the net interest income impact of movement in interest rates resulted in a decrease of P1,199 million (2021 - P210 million decrease) for the whole BPI Group and decrease of P1,195 million (2021 - P204 million decrease) for the Parent Bank. In accordance with BSP Circular No. 1044 as amended by Circular No. 1101 effective January 1, 2022, the BPI Group also projects the interest inflows and outflows from its financial assts and financial liabilities over the medium-term horizon, 36 months, resulting to a reduction on net interest income of P371 million for the whole BPI Group and P501 million for the Parent Bank.

#### BSVaR

The BSVaR model is also built on repricing gap or the difference between the amount of rate-sensitive financial assets and liabilities which considers both principal and interest payments. It is the present value of the BPI Group's expected net cash flows due to changes in interest rates. As at December 31, 2022, the average monthly BSVaR for the banking book stood at P16,861 million (2021 - P24,497 million) for the whole BPI Group and P16,277 million (2021 - P20,806 million) for the Parent Bank.

The IRRBB levels are closely monitored against RMC-approved limits and results are reported and discussed regularly at the Management level through the Asset and Liability Committee (ALCO) and at the Board level through the Risk Management Committee (RMC). The BPI Group manages interest rate exposures related to its assets and liabilities through a transferpricing system administered by Treasury. Investment securities and interest rate derivatives are also used to hedge interest rate risk and manage repricing gaps in the balance sheet.

The BPI Group also conducts price stress tests in the banking book and EaR stress tests for a variety of interest rate shock scenarios to identify the impact of adverse movements in interest rates on the BPI Group's economic value and earnings. The design of the price and EaR stress tests include steepening and flattening yield curves, parallel up/down, short rate up/down shocks and forward-looking scenarios. The interest rate shocks applied is calibrated for all major currencies in which the BPI Group has significant positions. The results of the stress test are reported to the RMC and Senior Management and are integrated into the overall risk management framework of the BPI Group.

The BPI Group has established comprehensive risk management framework (e.g., policies, procedures, risk limits structures) supported by a robust risk management system. Furthermore, the risk management process, including its various components, is subject to periodic independent review (i.e. internal audit and model validation) and consistently calibrated to ensure accuracy, relevance, propriety and timeliness of data and assumptions employed. The assumptions and parameters used in building these metrics are properly documented. Any changes in the methodology and assumptions used are duly approved by the Chief Risk Officer and noted by the RMC.

# The table below summarizes the BPI Group's exposure to interest rate risk, categorized by the earlier of contractual repricing or maturity dates.

#### Consolidated (December 31, 2022)

|   |              | Repricing |                  |           |           |  |
|---|--------------|-----------|------------------|-----------|-----------|--|
|   |              |           |                  |           |           |  |
|   | Over 1 up to |           |                  | Non-      |           |  |
|   | Up to 1 year | 3 years   | Over 3 years     | repricing | Total     |  |
|   |              | (In       | Millions of Peso | s)        |           |  |
| As at December 31, 2022                 |              |           |                  |           |           |  |
| Financial Assets                        |              |           |                  |           |           |  |
| Cash and other cash items               | -            | -         | -                | 39,613    | 39,613    |  |
| Due from BSP                            | -            | -         | -                | 182,869   | 182,869   |  |
| Due from other banks                    | -            | -         | -                | 45,190    | 45,190    |  |
| Interbank loans receivable and SPAR     | -            | -         | -                | 12,382    | 12,382    |  |
| Financial assets at FVTPL               | 48           | 957       | 2,159            | 18,777    | 21,941    |  |
| Financial assets at FVOCI               | -            | -         | -                | 92,447    | 92,447    |  |
| Investment securities at amortized cost | -            | -         | -                | 420,533   | 420,533   |  |
| Loans and advances, net                 | 983,901      | 291,744   | 292,685          | 134,660   | 1,702,990 |  |
| Other financial assets                  | -            | -         | -                | 2,451     | 2,451     |  |
| Total financial assets                  | 983,949      | 292,701   | 294,844          | 948,922   | 2,520,416 |  |
| Financial Liabilities                   |              |           |                  |           |           |  |
| Deposit liabilities                     | 1,272,993    | 337,648   | 485,360          | -         | 2,096,001 |  |
| Derivative financial liabilities        | 28           | 879       | 1,154            | 2,236     | 4,297     |  |
| Bills payable and other borrowed funds  | 2,176        | -         | -                | 95,327    | 97,503    |  |
| Due to BSP and other banks              | -            | -         | -                | 2,887     | 2,887     |  |
| Manager's checks and demand drafts      |              |           |                  |           |           |  |
| outstanding                             | -            | -         | -                | 6,755     | 6,755     |  |
| Other financial liabilities             | -            | -         | -                | 6,138     | 6,138     |  |
| Total financial liabilities             | 1,275,197    | 338,527   | 486,514          | 113,343   | 2,213,581 |  |
| Total interest gap                      | (291,248)    | (45,826)  | (191,670)        | 835,579   | 306,835   |  |

# Consolidated (December 31, 2021)

|   |              | Repricing    |                  |           |           |
|---|--------------|--------------|------------------|-----------|-----------|
|   |              | Over 1 up to | Non-             |           |           |
|   | Up to 1 year | 3 years      | Over 3 years     | repricing | Total     |
|   | • •          | (Ir          | Millions of Peso |           |           |
| As at December 31, 2021                 |              | ,            |                  | ,         |           |
| Financial Assets                        |              |              |                  |           |           |
| Cash and other cash items               | -            | -            | -                | 35,143    | 35,143    |
| Due from BSP                            | -            | -            | -                | 268,827   | 268,827   |
| Due from other banks                    | -            | -            | -                | 34,572    | 34,572    |
| Interbank loans receivable and SPAR     | -            | -            | -                | 30,852    | 30,852    |
| Financial assets at FVTPL               | 406          | 444          | 971              | 19,325    | 21,146    |
| Financial assets at FVOCI               | -            | -            | -                | 131,390   | 131,390   |
| Investment securities at amortized cost | -            | -            | -                | 338,672   | 338,672   |
| Loans and advances, net                 | 487,616      | 311,336      | 568,296          | 109,279   | 1,476,527 |
| Other financial assets                  | -            | -            | -                | 2,338     | 2,338     |
| Total financial assets                  | 488,022      | 311,780      | 569,267          | 970,398   | 2,339,467 |
| Financial Liabilities                   |              |              |                  |           |           |
| Deposit liabilities                     | 1,087,175    | 370,115      | 497,857          | -         | 1,955,147 |
| Derivative financial liabilities        | 395          | 472          | 870              | 1,895     | 3,632     |
| Bills payable and other borrowed funds  | 1,886        | 1,020        | -                | 92,133    | 95,039    |
| Due to BSP and other banks              | -            | -            | -                | 953       | 953       |
| Manager's checks and demand drafts      |              |              |                  |           |           |
| outstanding                             | -            | -            | -                | 6,931     | 6,931     |
| Other financial liabilities             | -            | -            | -                | 7,256     | 7,256     |
| Total financial liabilities             | 1,089,456    | 371,607      | 498,727          | 109,168   | 2,068,958 |
| Total interest gap                      | (601,434)    | (59,827)     | 70,540           | 861,230   | 270,509   |

# Parent Bank (December 31, 2022)

|   |              | Repricing    |                     |           |           |
|---|--------------|--------------|---------------------|-----------|-----------|
|   |              | Over 1 up to |                     | Non-      |           |
|   | Up to 1 year | 3 years      | Over 3 years        | repricing | Total     |
|   |              | l)           | n Millions of Pesos | 5)        |           |
| As at December 31, 2022                 |              |              |                     |           |           |
| Financial Assets                        |              |              |                     |           |           |
| Cash and other cash items               | -            | -            | -                   | 39,359    | 39,359    |
| Due from BSP                            | -            | -            | -                   | 178,534   | 178,534   |
| Due from other banks                    | -            | -            | -                   | 43,096    | 43,096    |
| Interbank loans receivable and SPAR     | -            | -            | -                   | 11,631    | 11,631    |
| Financial assets at FVTPL               | 48           | 957          | 2,159               | 13,777    | 16,941    |
| Financial assets at FVOCI               | -            | -            | -                   | 90,477    | 90,477    |
| Investment securities at amortized cost | -            | -            | -                   | 415,035   | 415,035   |
| Loans and advances, net                 | 976,541      | 291,337      | 292,618             | 120,188   | 1,680,684 |
| Other financial assets                  | -            | -            | -                   | 2,794     | 2,794     |
| Total financial assets                  | 976,589      | 292,294      | 294,777             | 914,891   | 2,478,551 |
| Financial Liabilities                   |              |              |                     |           |           |
| Deposit liabilities                     | 1,265,986    | 335,084      | 481,514             | -         | 2,082,584 |
| Derivative financial liabilities        | 28           | 879          | 1,154               | 2,192     | 4,253     |
| Bills payable and other borrowed        |              |              |                     |           |           |
| funds                                   | -            | -            | -                   | 93,002    | 93,002    |
| Due to BSP and other banks              | -            | -            | -                   | 2,811     | 2,811     |
| Manager's checks and demand drafts      |              |              |                     |           |           |
| outstanding                             | -            | -            | -                   | 6,751     | 6,751     |
| Other financial liabilities             | -            | -            | -                   | 5,542     | 5,542     |
| Total financial liabilities             | 1,266,014    | 335,963      | 482,668             | 110,298   | 2,194,943 |
| Total interest gap                      | (289,425)    | (43,669)     | (187,891)           | 804,593   | 283,608   |

# Parent Bank (December 31, 2021)

|   |              | Repricing |                    |           |           |  |
|---|--------------|-----------|--------------------|-----------|-----------|--|
|   | Over 1 up to |           |                    | Non-      |           |  |
|   | Up to 1 year | 3 years   | Over 3 years       | repricing | Total     |  |
|   |              | (Ir       | n Millions of Peso | s)        |           |  |
| As at December 31, 2021                 |              |           |                    |           |           |  |
| Financial Assets                        |              |           |                    |           |           |  |
| Cash and other cash items               | -            | -         | -                  | 33,868    | 33,868    |  |
| Due from BSP                            | -            | -         | -                  | 197,435   | 197,435   |  |
| Due from other banks                    | -            | -         | -                  | 27,734    | 27,734    |  |
| Interbank loans receivable and SPAR     | -            | -         | -                  | 30,023    | 30,023    |  |
| Financial assets at FVTPL               | 406          | 444       | 971                | 13,754    | 15,575    |  |
| Financial assets at FVOCI               | -            | -         | -                  | 113,713   | 113,713   |  |
| Investment securities at amortized cost | -            | -         | -                  | 333,193   | 333,193   |  |
| Loans and advances, net                 | 424,674      | 238,764   | 524,511            | 45,103    | 1,233,052 |  |
| Other financial assets                  | -            | -         | -                  | 6,121     | 6,121     |  |
| Total financial assets                  | 425,080      | 239,208   | 525,482            | 800,944   | 1,990,714 |  |
| Financial Liabilities                   |              |           |                    |           |           |  |
| Deposit liabilities                     | 957,669      | 288,826   | 429,290            | -         | 1,675,785 |  |
| Derivative financial liabilities        | 395          | 472       | 870                | 1,808     | 3,545     |  |
| Bills payable and other borrowed funds  | -            | -         | -                  | 82,550    | 82,550    |  |
| Due to BSP and other banks              | -            | -         | -                  | 814       | 814       |  |
| Manager's checks and demand drafts      |              |           |                    |           |           |  |
| outstanding                             | -            | -         | -                  | 5,243     | 5,243     |  |
| Other financial liabilities             |              | -         | -                  | 4,974     | 4,974     |  |
| Total financial liabilities             | 958,064      | 289,298   | 430,160            | 95,389    | 1,772,911 |  |
| Total interest gap                      | (532,984)    | (50,090)  | 95,322             | 705,555   | 217,803   |  |

# 26.3 Liquidity risk

Liquidity risk is the risk that the BPI Group will be unable to meet its payment obligations associated with its financial liabilities when they fall due, and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfill commitments to lend.

The **BPI Group's** liquidity profile is observed and monitored through its metric, the Minimum Cumulative Liquidity Gap (MCLG). The MCLG is the smallest net cumulative cash inflow (if positive) or the largest net cumulative cash outflow (if negative) over the next three (3) months. The MCLG indicates the biggest funding requirement in the short term and the degree of liquidity risk present in the current cash flow profile of the BPI Group. A red flag is immediately raised and reported to management and the RMC when the MCLG level projected over the next 3 months is about to breach the RMC-prescribed MCLG limit.

#### 26.3.1 Liquidity risk management process

#### The BPI Group's liquidity management process, as carried out within the BPI Group and monitored by the RMC includes:

- day-to-day funding managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or as borrowed by customers;
- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- monitoring liquidity gaps and ratios against internal and regulatory requirements;
- managing the concentration and profile of debt maturities; and
- performing periodic liquidity stress testing on the BPI Group's liquidity position by assuming a faster rate of withdrawals in its deposit base.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month as these are key periods for liquidity management. The starting point for these projections is an analysis of the contractual maturity of the financial liabilities (Note 26.3.2) and the expected collection date of the financial assets. Sources of liquidity are regularly reviewed by the BPI Group to maintain a wide diversification by currency, geography, counterparty, product and term.

The BPI Group also monitors unmatched medium-term assets, the level and type of undrawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit.

# Liquidity Coverage Ratio (LCR)

Pursuant to BSP Circular No. 905 issued in 2016, the Parent Bank is required to hold and maintain an adequate level of unencumbered High Quality Liquid Assets (HQLA) that are sufficient to meet its estimated total cash outflows over a 30 calendar-day period of liquidity stress. The LCR is the ratio of HQLAs to total net cash outflows which should be no lower than 100% on a daily basis. It is designed to promote short-term resilience of the BPI Group's liquidity risk profile to withstand significant liquidity shocks that may last over 30 calendar days. HQLA represents the Parent Bank's stock of liquid assets that qualify for inclusion in the LCR which consists mainly of cash, regulatory reserves and unencumbered high-quality liquid securities. HQLAs therefore, serve as defense against potential stress events.

The main drivers of the **Parent Bank's** LCR comprise the changes in the total stock of HQLA as well as changes in net cash outflows related to deposits, unsecured borrowings, committed and/or uncommitted facilities, derivatives cash flows and cash inflows from maturing corporate, business and retail loans, among others. Cash outflows from derivatives contracts are effectively offset by derivatives cash inflows. These two are accorded 100% outflow and inflow factors, respectively.

# Net Stable Funding Ratio (NSFR)

On January 1, 2019, the Parent Bank adopted BSP Circular No. 1007 issued in 2018 regarding the NSFR requirement. The NSFR is aimed at strengthening the **Parent Bank's** long-term resilience by maintaining a stable funding in relation to its assets and off-balance sheet items as well as to limit the maturity transformation risk of the BPI Group. The NSFR is expressed as the ratio of available stable funding and the required stable funding and complements the LCR as it takes a **longer view of the BPI Group's liquidity risk profile. The BPI Group's capital, retail deposits and long**-term debt are **considered as stable funding sources whereas the BPI Group's assets including, but** not limited to, performing and non-performing loans and receivables, HQLA and non-HQLA securities as well as off-balance items form part of the required stable funding. The **Parent Bank's** solo and consolidated NSFRs are well-above the regulatory minimum of 100%.

The Parent Bank maintains a well-diversified funding base and has a substantial amount of core deposits, thereby avoiding undue concentrations by counterparty, maturity, and currency. The Parent Bank manages its liquidity position through asset-liability management activities supported by a well-developed funds management practice as well as a sound risk management system. As part of risk oversight, the Parent Bank monitors its liquidity risk on a daily basis, in terms of single currency and significant currencies, to ensure it is operating within the risk appetite set by the BOD and to assess ongoing compliance with the minimum requirement of the liquidity ratios. Furthermore, the Parent Bank has a set of policies and escalation procedures in place that govern its day-to-day risk monitoring and reporting processes.

|                          | Consoli   | Consolidated |           | nt        |
|--------------------------|-----------|--------------|-----------|-----------|
|                          | 2022      | 2021         | 2022      | 2021      |
| Liquidity coverage ratio | 194.52%   | 220.68%      | 194.37%   | 221.67%   |
| Net stable funding ratio | 148.81%   | 154.88%      | 148.02%   | 152.11%   |
| Leverage ratio           | 10.71%    | 10.63%       | 10.08%    | 10.22%    |
| Total exposure measure   | 2,669,592 | 2,471,163    | 2,607,989 | 2,085,573 |

The table below shows the actual liquidity metrics of the BPI Group and the Parent Bank:

The decline in the Parent Bank's LCR was driven by higher volumes of retail deposits and lower HQLA. Cash, reserves and due from BSP make up 33% (2021 - 38%) of the total stock of HQLA for the year ended December 31, 2022.

#### 26.3.2 Maturity profile - Non-derivative financial instruments

The tables below present the maturity profile of non-derivative financial instruments based on undiscounted cash flows including future interest which the BPI Group uses to manage the inherent liquidity risk. The maturity analysis is based on the remaining period from the end of the reporting period to the contractual maturity date or, if earlier, the expected date the financial asset will be realized, or the financial liability will be settled.

# Consolidated (December 31, 2022)

|   |              | Over 1 up to 3 |              |           |
|---|--------------|----------------|--------------|-----------|
|   | Up to 1 year | years          | Over 3 years | Total     |
|   | · · ·        | (In Millions o | f Pesos)     |           |
| As at December 31, 2022                 |              |                |              |           |
| Financial Assets                        |              |                |              |           |
| Cash and other cash items               | 39,613       | -              | -            | 39,613    |
| Due from BSP                            | 182,879      | -              | -            | 182,879   |
| Due from other banks                    | 34,572       | -              | -            | 34,572    |
| Interbank loans receivable and SPAR     | 12,353       | 51             | 2            | 12,406    |
| Financial assets at FVTPL               | 6,145        | 1,964          | 6,500        | 14,609    |
| Financial assets at FVOCI               | 12,973       | 57,426         | 41,665       | 112,064   |
| Investment securities at amortized cost | 62,896       | 110,946        | 314,923      | 488,765   |
| Loans and advances                      | 888,065      | 435,069        | 752,413      | 2,075,547 |
| Other financial assets                  | 2,451        | -              | -            | 2,451     |
| Total financial assets                  | 1,241,947    | 605,456        | 1,115,503    | 2,962,906 |
| Financial Liabilities                   |              |                |              |           |
| Deposit liabilities                     | 1,268,490    | 332,382        | 472,451      | 2,073,323 |
| Bills payable and other borrowed funds  | 52,227       | 46,191         | -            | 98,418    |
| Due to BSP and other banks              | 2,887        | -              | -            | 2,887     |
| Manager's checks and demand drafts      |              |                |              |           |
| outstanding                             | 6,755        | -              | -            | 6,755     |
| Lease liabilities                       | 1,896        | 3,852          | 4,013        | 9,761     |
| Other financial liabilities             | 6,138        | -              | -            | 6,138     |
| Total financial liabilities             | 1,338,393    | 382,425        | 476,464      | 2,197,282 |
| Total maturity gap                      | (96,446)     | 223,031        | 639,039      | 765,624   |

# Consolidated (December 31, 2021)

|   |              | Over 1 up to 3 |              |           |
|---|--------------|----------------|--------------|-----------|
|   | Up to 1 year | years          | Over 3 years | Total     |
|   |              | (In Millions o | of Pesos)    |           |
| As at December 31, 2021                 |              |                |              |           |
| Financial Assets                        |              |                |              |           |
| Cash and other cash items               | 35,143       | -              | -            | 35,143    |
| Due from BSP                            | 268,866      | -              | -            | 268,866   |
| Due from other banks                    | 34,572       | -              | -            | 34,572    |
| Interbank loans receivable and SPAR     | 30,859       | 71             | -            | 30,930    |
| Financial assets at FVTPL               | 13,301       | 1,182          | 3,694        | 18,177    |
| Financial assets at FVOCI               | 37,499       | 36,415         | 69,980       | 143,894   |
| Investment securities at amortized cost | 45,432       | 105,717        | 240,363      | 391,512   |
| Loans and advances                      | 521,202      | 550,196        | 458,500      | 1,529,898 |
| Other financial assets                  | 2,338        | -              | -            | 2,338     |
| Total financial assets                  | 989,212      | 693,581        | 772,537      | 2,455,330 |
| Financial Liabilities                   |              |                |              |           |
| Deposit liabilities                     | 1,086,489    | 366,365        | 491,971      | 1,944,825 |
| Bills payable and other borrowed funds  | 48,679       | 47,391         | -            | 96,070    |
| Due to BSP and other banks              | 953          | -              | -            | 953       |
| Manager's checks and demand drafts      |              |                |              |           |
| outstanding                             | 6,931        | -              | -            | 6,931     |
| Lease liabilities                       | 2,081        | 3,358          | 2,911        | 8,350     |
| Other financial liabilities             | 7,256        |                | -            | 7,256     |
| Total financial liabilities             | 1,152,389    | 417,114        | 494,882      | 2,064,385 |
| Total maturity gap                      | (163,177)    | 276,467        | 277,655      | 390,945   |

# Parent Bank (December 31, 2022)

|   |              | Over 1 up to 3 |              |           |
|---|--------------|----------------|--------------|-----------|
|   | Up to 1 year | years          | Over 3 years | Total     |
|   | ·            | (In Millions o | f Pesos)     |           |
| As at December 31, 2021                 |              | ,              | ,            |           |
| Financial Assets                        |              |                |              |           |
| Cash and other cash items               | 39,359       | -              | -            | 39,359    |
| Due from BSP                            | 178,538      | -              | -            | 178,538   |
| Due from other banks                    | 43,096       | -              | -            | 43,096    |
| Interbank loans receivable and SPAR     | 11,602       | 51             | 2            | 11,655    |
| Financial assets at FVTPL               | 4,595        | 1,852          | 6,500        | 12,947    |
| Financial assets at FVOCI               | 11,117       | 57,220         | 40,939       | 109,276   |
| Investment securities at amortized cost | 62,648       | 108,971        | 310,935      | 482,554   |
| Loans and advances                      | 871,926      | 421,804        | 747,813      | 2,041,543 |
| Other financial assets                  | 2,794        | -              | -            | 2,794     |
| Total financial assets                  | 1,225,675    | 589,898        | 1,106,189    | 2,921,762 |
| Financial Liabilities                   |              |                |              |           |
| Deposit liabilities                     | 1,144,684    | 290,277        | 409,293      | 1,844,254 |
| Bills payable and other borrowed funds  | 49,937       | 43,830         | -            | 93,767    |
| Due to BSP and other banks              | 2,811        | -              | -            | 2,811     |
| Manager's checks and demand drafts      |              |                |              |           |
| outstanding                             | 6,751        | -              | -            | 6,751     |
| Lease liabilities                       | 1,722        | 3,639          | 3,991        | 9,352     |
| Other financial liabilities             | 5,542        | -              | -            | 5,542     |
| Total financial liabilities             | 1,211,447    | 337,746        | 413,284      | 1,962,477 |
| Total maturity gap                      | 14,228       | 252,152        | 692,905      | 959,285   |

# Parent Bank (December 31, 2021)

|   | Over 1 up to 3         |         |              |           |  |  |
|---|------------------------|---------|--------------|-----------|--|--|
|   | Up to 1 year           | years   | Over 3 years | Total     |  |  |
|   | (In Millions of Pesos) |         |              |           |  |  |
| As at December 31, 2021                 |                        |         |              |           |  |  |
| Financial Assets                        |                        |         |              |           |  |  |
| Cash and other cash items               | 33,868                 | -       | -            | 33,868    |  |  |
| Due from BSP                            | 197,445                | -       | -            | 197,445   |  |  |
| Due from other banks                    | 27,734                 | -       | -            | 27,734    |  |  |
| Interbank loans receivable and SPAR     | 30,030                 | 71      | -            | 30,101    |  |  |
| Financial assets at FVTPL               | 8,915                  | 344     | 3,393        | 12,652    |  |  |
| Financial assets at FVOCI               | 29,982                 | 33,274  | 61,710       | 124,966   |  |  |
| Investment securities at amortized cost | 44,439                 | 105,013 | 235,943      | 385,395   |  |  |
| Loans and advances                      | 488,979                | 436,227 | 348,710      | 1,273,916 |  |  |
| Other financial assets                  | 6,121                  | -       | -            | 6,121     |  |  |
| Total financial assets                  | 867,513                | 574,929 | 649,756      | 2,092,198 |  |  |
| Financial Liabilities                   |                        |         |              |           |  |  |
| Deposit liabilities                     | 957,211                | 288,208 | 426,338      | 1,671,757 |  |  |
| Bills payable and other borrowed funds  | 37,003                 | 46,371  | -            | 83,374    |  |  |
| Due to BSP and other banks              | 814                    | -       | -            | 814       |  |  |
| Manager's checks and demand drafts      |                        |         |              |           |  |  |
| outstanding                             | 5,243                  | -       | -            | 5,243     |  |  |
| Lease liabilities                       | 1,463                  | 2,554   | 2,634        | 6,651     |  |  |
| Other financial liabilities             | 4,974                  |         | -            | 4,974     |  |  |
| Total financial liabilities             | 1,006,708              | 337,133 | 428,972      | 1,772,813 |  |  |
| Total maturity gap                      | (139,195)              | 237,796 | 220,784      | 319,385   |  |  |

# 26.3.3 Maturity profile - Derivative instruments

# (a) Derivatives settled on a net basis

The BPI Group's derivatives that are settled on a net basis consist of interest rate swaps, non-deliverable forwards and non-deliverable swaps. The table below presents the contractual undiscounted cash flows of interest rate swaps based on the remaining period from December 31 to the contractual maturity dates that are subject to offsetting, enforceable master netting arrangements and similar agreements.

#### Consolidated and Parent Bank

|   |              | Over 1 up to            | Over 3    |         |
|---|--------------|-------------------------|-----------|---------|
|   | Up to 1 year | 3 years                 | years     | Total   |
| 2022  |              | (In Millions            | of Pesos) |         |
| Interest rate swap contracts - held for trading       |              |                         |           |         |
| - Inflow  | 48           | 957                     | 2,159     | 3,164   |
| - Outflow   | (28)         | (879)                   | (1,154)   | (2,061) |
| - Net inflow  | 20           | 78                      | 1,005     | 1,103   |
| Non-deliverable forwards and swaps - held for trading |              |                         |           |         |
| - Inflow  | 123          | 356                     | -         | 479     |
| - Outflow   | (147)        | -                       | -         | (147)   |
| - Net outflow   | (24)         | 356                     | -         | 332     |
|   |              | Over 1 up to            | Over 3    |         |
|   | Up to 1 year | Over 1 up to<br>3 years | vears     | Total   |
| 2021  |              | (In Millions )          |           |         |
| Interest rate swap contracts - held for trading       |              | (                       | ,         |         |
| - Inflow  | 406          | 444                     | 971       | 1,821   |
| - Outflow   | (395)        | (472)                   | (871)     | (1,738) |
| - Net inflow  | 11           | (28)                    | 100       | 83      |
| Non-deliverable forwards and swaps - held for trading |              |                         |           |         |
| - Inflow  | 167          | 30                      | -         | 197     |
| - Outflow   | (34)         | (167)                   | (14)      | (215)   |
| - Net outflow   | 133          | (137)                   | (14)      | (18)    |

(b) Derivatives settled on a gross basis

The BPI **Group's derivatives that are settled on a gross basis include foreign exchange deri**vatives mainly currency forwards and currency swaps. The table below presents the contractual undiscounted cash flows of foreign exchange derivatives based on the remaining period from reporting date to the contractual maturity dates.

#### **Consolidated**

|   |                       | Over 1 up to              | Over 3             |                |
|---|-----------------------|---------------------------|--------------------|----------------|
|   | Up to 1 year          | 3 years                   | years              | Total          |
| 2022  |                       | (In Millions              | of Pesos)          |                |
| Foreign exchange derivatives - held for trading         |                       |                           |                    |                |
| - Inflow  | 3,385                 | 52                        | 55                 | 3,492          |
| - Outflow   | (2,025)               | (54)                      | (9)                | (2,088)        |
| - Net inflow  | 1,360                 | (2)                       | 46                 | 1,404          |
|   |                       |                           |                    |                |
|   |                       |                           |                    |                |
|   |                       | Over 1 up to              | Over 3             |                |
|   | Up to 1 year          | Over 1 up to<br>3 years   | Over 3<br>years    | Total          |
| 2021  | Up to 1 year          |                           | years              | Total          |
| 2021<br>Foreign exchange derivatives - held for trading | Up to 1 year          | 3 years                   | years              | Total          |
|   | Up to 1 year<br>1,449 | 3 years                   | years              | Total<br>1,524 |
| Foreign exchange derivatives - held for trading         |                       | 3 years<br>(In Millions o | years<br>of Pesos) |                |

# <u>Parent Bank</u>

|   |                        | Over 1 up to    | Over 3    |         |
|---|------------------------|-----------------|-----------|---------|
|   | Up to 1 year           | 3 years         | years     | Total   |
| 2022  |                        | (In Millions of | of Pesos) |         |
| Foreign exchange derivatives - held for trading |                        | ,               | ,         |         |
| - Inflow  | 3,282                  | 52              | 55        | 3,389   |
| - Outflow                                       | (1,980)                | (54)            | (9)       | (2,043) |
| - Net inflow                                    | 1,302                  | (2)             | 46        | 1,346   |
|   |                        | Over 1 up to    | Over 3    |         |
|   | Up to 1 year           | 3 years         | years     | Total   |
| 2021  | (In Millions of Pesos) |                 |           |         |
| Foreign exchange derivatives - held for trading |                        | ,               | ,         |         |
| - Inflow  | 1,426                  | 34              | 41        | 1,501   |
| - Outflow                                       | (1,602)                | -               | -         | (1,602) |
| - Net inflow                                    | (176)                  | 34              | 41        | (101)   |

# 26.4 Fair value measurement

The following tables present the carrying value of assets and liabilities and the level of fair value hierarchy within which the fair value measurements are categorized:

26.4.1 Assets and liabilities measured at fair value on a recurring or non-recurring basis

# Consolidated (December 31, 2022)

|                                       | Carrying | Fair value             |         |         |         |
|---------------------------------------|----------|------------------------|---------|---------|---------|
|                                       | Amount   | Level 1                | Level 2 | Level 3 | Total   |
| Recurring measurements:               |          | (In Millions of Pesos) |         |         |         |
| Financial assets                      |          |                        |         |         |         |
| Financial assets at FVTPL             |          |                        |         |         |         |
| Derivative financial assets           | 7,147    | -                      | 7,147   | -       | 7,147   |
| Trading assets                        |          |                        |         |         |         |
| - Debt securities                     | 14,794   | 14,794                 | -       | -       | 14,794  |
| <ul> <li>Equity securities</li> </ul> | 192      | 191                    | 1       | -       | 192     |
| Financial assets at FVOCI             |          |                        |         |         |         |
| - Debt securities                     | 92,447   | 92,317                 | 130     | -       | 92,447  |
| <ul> <li>Equity securities</li> </ul> | 2,820    | 1,709                  | 346     | 765     | 2,820   |
| · ·                                   | 117,400  | 109,011                | 7,624   | 765     | 117,400 |
| Financial liabilities                 |          |                        |         |         |         |
| Derivative financial liabilities      | 4,297    | -                      | 4,297   | -       | 4,297   |
| Non-recurring measurements            |          |                        |         |         |         |
| Assets held for sale, net             | 3,760    | -                      | 12,607  | -       | 12,607  |

# Consolidated (December 31, 2021)

|                                       | Carrying | Fair value             |         |         |         |
|---------------------------------------|----------|------------------------|---------|---------|---------|
|                                       | Amount   | Level 1                | Level 2 | Level 3 | Total   |
| Recurring measurements:               |          | (In Millions of Pesos) |         |         |         |
| Financial assets                      |          |                        |         |         |         |
| Financial assets at FVTPL             |          |                        |         |         |         |
| Derivative financial assets           | 3,553    | -                      | 3,553   | -       | 3,553   |
| Trading assets                        |          |                        |         |         |         |
| - Debt securities                     | 17,593   | 14,784                 | 2,809   | -       | 17,593  |
| <ul> <li>Equity securities</li> </ul> | 188      | 188                    | -       | -       | 188     |
| Financial assets at FVOCI             |          |                        |         |         |         |
| - Debt securities                     | 131,390  | 131,390                | -       | -       | 131,390 |
| <ul> <li>Equity securities</li> </ul> | 3,351    | 1,338                  | 1,369   | 644     | 3,351   |
|                                       | 156,075  | 147,700                | 7,731   | 644     | 156,075 |
| Financial liabilities                 |          |                        |         |         |         |
| Derivative financial liabilities      | 3,632    | -                      | 3,632   | -       | 3,632   |
| Non-recurring measurements            |          |                        |         |         |         |
| Assets held for sale, net             | 3,282    | -                      | 10,630  | -       | 10,630  |

Parent Bank (December 31, 2022)

|                                       | Carrying | Fair value             |         |         |         |
|---------------------------------------|----------|------------------------|---------|---------|---------|
|                                       | Amount   | Level 1                | Level 2 | Level 3 | Total   |
| Recurring measurements:               |          | (In Millions of Pesos) |         |         |         |
| Financial assets                      |          |                        |         |         |         |
| Financial assets at FVTPL             |          |                        |         |         |         |
| Derivative financial assets           | 7,035    | -                      | 7,035   | -       | 7,035   |
| Trading assets                        |          |                        |         |         |         |
| - Debt securities                     | 9,906    | 9,906                  | -       | -       | 9,906   |
| <ul> <li>Equity securities</li> </ul> | -        | -                      | -       | -       | -       |
| Financial assets at FVOCI             |          |                        |         |         |         |
| - Debt securities                     | 90,477   | 90,477                 | -       | -       | 90,477  |
| <ul> <li>Equity securities</li> </ul> | 1,676    | 1,331                  | 345     | -       | 1,676   |
|                                       | 109,094  | 101,714                | 7,380   | -       | 109,094 |
| Financial liabilities                 |          |                        |         |         |         |
| Derivative financial liabilities      | 4,253    | -                      | 4,253   | -       | 4,253   |
| Non-recurring measurements            |          |                        |         |         | ·       |
| Assets held for sale, net             | 3,650    | -                      | 12,183  | -       | 12,183  |

Parent Bank (December 31, 2021)

|                                       | Carrying |                        | Fair va | alue    |         |  |
|---------------------------------------|----------|------------------------|---------|---------|---------|--|
|                                       | Amount   | Level 1                | Level 2 | Level 3 | Total   |  |
| Recurring measurements:               |          | (In Millions of Pesos) |         |         |         |  |
| Financial assets                      |          |                        |         |         |         |  |
| Financial assets at FVTPL             |          |                        |         |         |         |  |
| Derivative financial assets           | 3,520    | -                      | 3,520   | -       | 3,520   |  |
| Trading assets                        |          |                        |         | -       |         |  |
| - Debt securities                     | 12,055   | 12,055                 | -       | -       | 12,055  |  |
| - Equity securities                   |          |                        |         | -       |         |  |
| Financial assets at FVOCI             |          |                        |         |         |         |  |
| - Debt securities                     | 113,713  | 113,713                | -       | -       | 113,713 |  |
| <ul> <li>Equity securities</li> </ul> | 1,828    | 1,517                  | 311     | -       | 1,828   |  |
|                                       | 131,116  | 127,285                | 3,831   | -       | 131,116 |  |
| Financial liabilities                 |          |                        |         |         |         |  |
| Derivative financial liabilities      | 3,545    | -                      | 3,545   | -       | 3,545   |  |
| Non-recurring measurements            |          |                        |         |         |         |  |
| Assets held for sale, net             | 505      | -                      | 3,866   | -       | 3,866   |  |

The table below shows the valuation techniques and applicable unobservable inputs used to measure the BPI Group's Level 3 financial instruments (equities classified at FVOCI) as at December 31:

|                 |                             |                             | Amount |      |
|-----------------|-----------------------------|-----------------------------|--------|------|
| Description     | Valuation technique         | Unobservable inputs         | 2022   | 2021 |
| Unlisted equity | Net asset value; investment | Net asset value; investment |        |      |
| securities      | multiple                    | multiple                    | 765    | 644  |

The investment valuation sensitivity of the underlying portfolio investee company is mainly impacted by the movement in net asset value and investment multiple. At December 31, 2022, if the net asset value and investment had increased/ decreased by 1% with all other variables held constant, net income and equity as at and for the year ended December 31, 2022 would have been P5.74 million (2021 - P4.16 million) higher/lower.

There were no transfers between the fair value hierarchy levels during the years ended December 31, 2022 and 2021.

26.4.2 Fair value disclosures of assets and liabilities not measured at fair value

#### Consolidated (December 31, 2022)

|  | Carrying  | Fair value             |           |           |
|--|-----------|------------------------|-----------|-----------|
|  | amount    | Level 1                | Level 2   | Total     |
|  |           | (In Millions of Pesos) |           |           |
| Financial assets                             |           |                        |           |           |
| Cash and other cash items                    | 39,613    | -                      | 39,613    | 39,613    |
| Due from BSP                                 | 182,869   | -                      | 182,869   | 182,869   |
| Due from other banks                         | 45,190    | -                      | 45,190    | 45,190    |
| Interbank loans receivable and SPAR, net     | 12,382    | -                      | 12,382    | 12,382    |
| Investment securities at amortized cost, net | 420,533   | 391,540                | -         | 391,540   |
| Loans and advances, net                      | 1,702,990 | -                      | 2,060,167 | 2,060,167 |
| Other financial assets                       | 2,451     | -                      | 2,451     | 2,451     |
| Financial liabilities                        |           |                        |           |           |
| Deposit liabilities                          | 2,073,323 | -                      | 2,073,323 | 2,073,323 |
| Bills payable and other borrowed funds       | 97,503    | 93,001                 | 4,651     | 97,652    |
| Due to BSP and other banks                   | 2,887     | -                      | 2,887     | 2,887     |
| Manager's checks and demand drafts           |           |                        |           |           |
| outstanding                                  | 6,755     | -                      | 6,755     | 6,755     |
| Other financial liabilities                  | 6,138     | -                      | 6,138     | 6,138     |
| Non-financial assets                         |           |                        |           |           |
| Investment properties                        | 74        | -                      | 248       | 248       |

Consolidated (December 31, 2021)

|  | Carrying  |         | Fair value         |           |
|--|-----------|---------|--------------------|-----------|
|  | amount    | Level 1 | Level 2            | Total     |
|  |           | (In     | Millions of Pesos) |           |
| Financial assets                             |           |         |                    |           |
| Cash and other cash items                    | 35,143    | -       | 35,143             | 35,143    |
| Due from BSP                                 | 268,827   | -       | 268,827            | 268,827   |
| Due from other banks                         | 34,572    | -       | 34,572             | 34,572    |
| Interbank loans receivable and SPAR, net     | 30,852    | -       | 30,852             | 30,852    |
| Investment securities at amortized cost, net | 338,672   | 339,189 | -                  | 339,189   |
| Loans and advances, net                      | 1,476,527 | -       | 1,524,826          | 1,524,826 |
| Other financial assets                       | 2,338     |         | 2,338              | 2,338     |
| Financial liabilities                        |           |         |                    |           |
| Deposit liabilities                          | 1,944,825 | -       | 1,944,825          | 1,944,825 |
| Bills payable and other borrowed funds       | 95,039    | 82,550  | 12,695             | 95,245    |
| Due to BSP and other banks                   | 953       | -       | 953                | 953       |
| Manager's checks and demand drafts           |           |         |                    |           |
| outstanding                                  | 6,931     | -       | 6,931              | 6,931     |
| Other financial liabilities                  | 7,256     | -       | 7,256              | 7,256     |
| Non-financial assets                         |           |         |                    |           |
| Investment properties                        | 165       | -       | 1,899              | 1,899     |

#### Parent Bank (December 31, 2022)

|  | Carrying  |         | Fair value         |           |
|--|-----------|---------|--------------------|-----------|
|  | amount    | Level 1 | Level 2            | Total     |
|  |           | (In I   | Millions of Pesos) |           |
| Financial assets                             |           |         | ,                  |           |
| Cash and other cash items                    | 39,359    | -       | 39,359             | 39,359    |
| Due from BSP                                 | 178,534   | -       | 178,534            | 178,534   |
| Due from other banks                         | 43,096    | -       | 43,096             | 43,096    |
| Interbank loans receivable and SPAR, net     | 11,631    | -       | 11,631             | 11,631    |
| Investment securities at amortized cost, net | 415,035   | 386,717 | -                  | 386,717   |
| Loans and advances, net                      | 1,680,684 | -       | 1,656,995          | 1,656,995 |
| Other financial assets                       | 2,794     | -       | 2,794              | 2,794     |
| Financial liabilities                        |           |         |                    |           |
| Deposit liabilities                          | 1,844,254 | -       | 1,844,254          | 1,844,254 |
| Bills payable and other borrowed funds       | 93,002    | 93,002  | -                  | 93,002    |
| Due to BSP and other banks                   | 2,811     | -       | 2,811              | 2,811     |
| Manager's checks and demand drafts           |           |         |                    |           |
| outstanding                                  | 6,751     | -       | 6,751              | 6,751     |
| Other financial liabilities                  | 5,542     | -       | 5,542              | 5,542     |
| Non-financial assets                         |           |         |                    |           |
| Investment properties                        | 64        | -       | 227                | 227       |

#### Parent Bank (December 31, 2021)

|  | Carrying  |         | Fair value         |           |
|--|-----------|---------|--------------------|-----------|
|  | amount    | Level 1 | Level 2            | Total     |
|  |           | (In     | Millions of Pesos) |           |
| Financial assets                             |           |         |                    |           |
| Cash and other cash items                    | 33,868    | -       | 33,868             | 33,868    |
| Due from BSP                                 | 197,435   | -       | 197,435            | 197,435   |
| Due from other banks                         | 27,734    | -       | 27,734             | 27,734    |
| Interbank loans receivable and SPAR, net     | 30,023    | -       | 30,023             | 30,023    |
| Investment securities at amortized cost, net | 333,193   | 333,720 | -                  | 333,720   |
| Loans and advances, net                      | 1,233,052 | -       | 1,217,489          | 1,217,489 |
| Other financial assets                       | 6,121     | -       | 6,121              | 6,121     |
| Financial liabilities                        |           |         |                    |           |
| Deposit liabilities                          | 1,671,757 | -       | 1,671,757          | 1,671,757 |
| Bills payable and other borrowed funds       | 82,550    | 82,550  | -                  | 82,550    |
| Due to BSP and other banks                   | 814       | -       | 814                | 814       |
| Manager's checks and demand drafts           |           |         |                    |           |
| outstanding                                  | 5,243     | -       | 5,243              | 5,243     |
| Other financial liabilities                  | 4,974     | -       | 4,974              | 4,974     |
| Non-financial assets                         |           |         |                    |           |
| Investment properties                        | 153       | -       | 1,860              | 1,860     |

#### 26.5 Insurance risk management

The non-life insurance entities decide on the retention, or the absolute amount that they are ready to assume insurance risk from one event. The retention amount is a function of capital, experience, actuarial study and risk appetite or aversion.

In excess of the retention, these entities arrange reinsurances either thru treaties or facultative placements. They also accredit reinsurers based on certain criteria and set limits as to what can be reinsured. The reinsurance treaties and the accreditation of reinsurers require BOD's approval.

#### Note 27 - Capital Management

Capital management is understood to be a facet of risk management. The primary objective of the BPI Group is the generation of recurring acceptable returns to shareholders' capital. To this end, the BPI Group's policies, business strategies and activities are directed towards the generation of cash flows that are in excess of its fiduciary and contractual obligations to its depositors, and to its various funders and stakeholders.

Cognizant of its exposure to risks, the BPI Group maintains sufficient capital to absorb unexpected losses, stay in business for the long haul, and satisfy regulatory requirements. The BPI Group further understands that its performance, as well as the performance of its various units, should be measured in terms of returns generated vis-à-vis allocated capital and the amount of risk borne in the conduct of business.

Effective January 1, 2014, the BSP, through its Circular 781, requires each bank and its financial affiliated subsidiaries to adopt new capital requirements in accordance with the provisions of Basel III. The new guidelines are meant to strengthen the composition of the bank's capital by increasing the level of core capital and regulatory capital. The Circular sets out minimum Common Equity (CET1) ratio and Tier 1 Capital ratios of 6.0% and 7.5%, respectively. A capital conservation buffer of 2.5%, comprised of CET1 capital, was likewise imposed. The minimum required capital adequacy ratio remains at 10% which includes the capital conservation buffer.

Information on the regulatory capital is summarized below:

|  | Consolidated |              | Parent    |           |
|--|--------------|--------------|-----------|-----------|
|  | 2022         | 2021         | 2022      | 2021      |
|  |              | (In Millions | of Pesos) |           |
| Tier 1 capital                                   | 349,160      | 291,396      | 349,113   | 291,322   |
| Tier 2 capital                                   | 16,929       | 14,847       | 16,634    | 12,961    |
| Gross qualifying capital                         | 366,089      | 306,243      | 365,747   | 304,283   |
| Less: Regulatory adjustments/required deductions | 63,351       | 28,688       | 86,177    | 78,076    |
| Total qualifying capital                         | 302,738      | 277,555      | 279,570   | 226,207   |
| Risk weighted assets                             | 1,890,562    | 1,664,989    | 1,835,412 | 1,430,838 |
| CAR (%)  | 16.01        | 16.67        | 15.23     | 15.81     |
| CET1 (%)   | 15.12        | 15.78        | 14.33     | 14.90     |

The BPI Group has fully complied with the CAR requirement of the BSP.

Likewise, regulatory capital structures of certain subsidiaries on a standalone basis are managed to meet the requirements of the relevant regulatory bodies (i.e. Insurance Commission (IC), SEC, PSE etc.). These subsidiaries have fully complied with the applicable regulatory capital requirements.

As part of the reforms of the PSE to expand capital market and improve transparency among listed firms, PSE requires listed entities to maintain a minimum of ten percent (10%) of their issued and outstanding shares, exclusive of any treasury shares, held by the public. The Parent Bank is likewise fully compliant with this requirement.

#### Note 28 - Commitments and Contingencies

At present, there are lawsuits, claims and tax assessments pending against the BPI Group. In the opinion of management, after reviewing all actions and proceedings and court decisions with legal counsels, the aggregate liability or loss, if any, arising therefrom will not have a material effect on the BPI Group's financial position or financial performance.

BPI and some of its subsidiaries are defendants in legal actions arising from normal business activities. Management believes that these actions are without merit or that the ultimate liability, if any, resulting from them will not materially affect the financial statements.

In the normal course of business, the BPI Group makes various commitments that are not presented in the financial statements. The BPI Group does not anticipate any material losses from these commitments.

#### Note 29 - Subsequent Events

Issuance of the 1st Tranche of the P100 billion Bond Program

On January 30, 2023, the BPI Group issued the first tranche of the P100 billion Bond Program called BPI Reinforcing Inclusive Support for MSMEs Bonds ("BPI RISE Bonds") with a par value amounting to P5,000 million, with the option to upsize. These bonds are issued at a fixed rate of 5.75% p.a., payable quarterly. These bonds are unconditional, unsecured and unsubordinated, and are expected to mature within 1.5 years from issuance.

Shareholders' approval on the increase in authorized capital stock and allocation of ESOP and ESPP

On January 17, 2023, the shareholders of the Parent Bank approved the following:

- increase in the Parent Bank's authorized capital stock in the amount of P4 billion divided into 400 million common shares with a par value of P10 per share (Note 18);
- combination of the allocation of authorized common shares for ESOP and ESPP into a three percent (3%) allocation for all employee stock incentive plans (Note 18); and
- denial of the pre-emptive rights over the 406,179,276 treasury shares which shall be disposed of by the Parent Bank in accordance with Republic Act No. 8791, otherwise known as the General Banking Law of 2000 (Notes 18 and 30.1).

#### Note 30 - Other Disclosures

#### 30.1 BPI and BFB Merger

On January 1, 2022, the merger of BPI and BFB, its wholly owned thrift bank subsidiary, officially took effect, with BPI as the surviving entity. The Parent Bank has secured all necessary approvals for the transaction from its regulatory agencies and shareholders.

The integration of both entities will provide considerable advantages to the customers and employees of BPI and BFB, and present potential synergies that will benefit shareholders. The accelerated shift to digital, the focus on operational efficiency and the expected reduction in the gap in regulatory reserve requirements between commercial banks and thrift banks were factors in the timing of the transaction.

#### Purchase consideration

On January 1, 2022, the Parent Bank issued common shares to BFB amounting to the net assets of the latter as reflected in the standalone financial statements as at December 31, 2020.

The Parent Bank, owning 100% of the shares of BFB, issued treasury shares as a consideration of the merger. The number of treasury shares issued was computed based on the net assets of BFB as of December 31, 2020 over the share price of the Parent Bank as of December 29, 2020. The details are as follows:

|  | Amount                         |
|--|--------------------------------|
|  | (In Thousands of Pesos, except |
|  | share price and number of      |
|  | treasury shares)               |
| Net assets of BFB as of December 31, 2020  |                                |
| Total assets                               | 287,090,333                    |
| Total liabilities                          | 254,047,648                    |
|  | 33,042,685                     |
| Share price of BPI as of December 29, 2020 | P81.35                         |
| Number of treasury shares issued           | 406,179,276                    |

These treasury shares are expected to be sold or disposed of by the Parent Bank within six (6) months following the effective date of the merger in accordance with Chapter 3, Section 10 of the General Banking Law of 2000 (Republic Act 8791).

#### Net assets acquired

Details of BFB assets and liabilities as at acquisition date (January 1, 2022) and December 31, 2020 are as follows:

|   | January 1, 2022         | December 31, 2020 |
|---|-------------------------|-------------------|
|   | (In Thousands of Pesos) |                   |
| Assets acquired   | ,                       | ,                 |
| Cash and other cash items   | 982,150                 | 1,004,339         |
| Due from BSP  | 67,065,132              | 17,846,031        |
| Due from other banks  | 10,152,692              | 4,935,660         |
| Interbank loans receivable and securities purchased               |                         |                   |
| under agreements to resell  | -                       | 3,631,258         |
| Financial assets at fair value through profit or loss             | 101,960                 | -                 |
| Financial assets at fair value through other comprehensive income | 16,220,549              | 6,802,621         |
| Investment securities at amortized cost, net                      | -                       | 24,233,039        |
| Loans and advances, net   | 228,649,520             | 219,636,857       |
| Assets held for sale, net   | 2,639,361               | 2,452,159         |
| Bank premises, furniture, fixtures and equipment, net             | 1,713,807               | 1,791,553         |
| Deferred income tax assets  | 3,448,694               | 3,885,474         |
| Other assets, net   | 686,981                 | 871,342           |
|   | 331,660,846             | 287,090,333       |
| Liabilities assumed   |                         |                   |
| Deposit liabilities   | 274,766,919             | 234,582,648       |
| Other borrowed funds  | 9,583,528               | 9,544,988         |
| Manager's checks and demand drafts outstanding                    | 1,676,663               | 1,644,409         |
| Accrued taxes, interest and other expenses                        | 1,698,772               | 1,734,264         |
| Deferred credits and other liabilities                            | 11,018,995              | 6,541,339         |
|   | 298,744,877             | 254,047,648       |
| Net assets  | 32,915,969              | 33,042,685        |

The above assets and liabilities were acquired through a tax-free exchange as evidenced by the Plan of Merger.

# Goodwill; Other reserves

As the transaction is outside the scope of PFRS 3, *Business Combinations*, the merger was accounted for using the pooling of interests method following the guidance under the PIC Q&A No. 2018-06. In applying the pooling of interests method, all assets and liabilities of BFB are taken into the merged business at their carrying values with no restatement of comparative 2020 figures. Likewise, no goodwill was recognized as a result of a business combination.

The difference between the carrying amount of the net assets acquired and the purchase consideration shall be an addition/deduction to the other reserves balance as follows:

|  | Amount                  |
|--|-------------------------|
|  | (In Thousands of Pesos) |
| Purchase price                             | 33,042,685              |
| Carrying amount of net assets acquired     | 32,915,969              |
| Other reserves (addition to capital funds) | 126,716                 |

#### *i.* Contingencies and commitments acquired

As a result of the merger, the Parent Bank acquired certain off-balance sheet items pertaining to undrawn loan commitments within the scope of PFRS 9. Details of such liabilities are as follows:

|                          | Amount                  |
|--------------------------|-------------------------|
|                          | (In Thousands of Pesos) |
| Undrawn Ioan commitments | 6,422,982               |
| Loss allowance           | (18,984)                |
| Carrying amount          | 6,403,998               |

#### ii. Acquired receivables

The details of the loans and advances, net, acquired as a result of the business combination and its related fair value is as follows:

|                              | Amount                  |
|------------------------------|-------------------------|
|                              | (In Thousands of Pesos) |
| Corporate loans              |                         |
| Large corporate customers    | 15,135,453              |
| Small and medium enterprises | 17,916,051              |
| Retail loans                 |                         |
| Real estate mortgages        | 151,807,726             |
| Auto loans                   | 51,177,718              |
| Credit cards                 | 1,922,634               |
| Others                       | 174                     |
|                              | 237,959,756             |
| Accrued interest receivable  | 1,972,675               |
| Unearned discount/income     | (107,809)               |
|                              | 239,824,622             |
| Allowance for impairment     | (11,175,102)            |
| Net carrying amount          | 228,649,520             |
| Fair value                   | 292,693,036             |

The details of the other receivables, net, which form part of Other assets, net, acquired as a result of the business combination and its related fair value are as follows:

|                          | Amount                  |
|--------------------------|-------------------------|
|                          | (In Thousands of Pesos) |
| Gross carrying amount    | 256,831                 |
| Allowance for impairment | (136,311)               |
| Net carrying amount      | 120,520                 |
| Fair value               | 120,520                 |

#### iii. Revenue and profit contribution

In accordance with the Plan of Merger between the Parent Bank and BFB, any net income earned by the latter from January 1, 2021 until the effective date shall be declared and paid as dividends to the Parent Bank. On December 29, 2021, the BOD of BFB declared cash dividends amounting to P3,532 million (P353 per share) out of its unrestricted surplus payable to the Parent Bank as at December 29, 2021. The remaining net income after dividend declaration amounting to P18 million formed part of Other reserves (Note 18) upon effectivity of the merger.

#### iv. Cash flows as a result of the merger

Cash and cash equivalents acquired as a result of the business combination shall form part of the net cash inflows from investing activities in the statement of cash flows for the period beginning January 1, 2022. The breakdown of cash and cash equivalents acquired are as follows:

|                           | Amount                  |
|---------------------------|-------------------------|
|                           | (In Thousands of Pesos) |
| Cash and other cash items | 982,150                 |
| Due from BSP              | 67,065,132              |
| ue from other banks       | 10,152,692              |
|                           | 78,199,974              |

#### v. Acquisition-related costs

Acquisition-related costs of P121 million that were not directly attributable to the issue of shares are included in other operating expenses in the statement of income and in operating cash flows in the statement of cash flows for the period beginning January 1, 2021 until effectivity of the merger.

# 30.2 Regulatory Treatment of Restructured Loans for Purposes of Measuring Expected Credit Losses

On October 14, 2021, the Monetary Board approved the guidelines on restructured loans under BSP Memorandum No. M-2021-056 which shall be effective until December 31, 2022.

Key points of the issuance include:

- Establishment of prudent criteria in the assessment and modification of terms and conditions of loans.
- Classification under Stage 1, 2, or 3 shall be based on the assessment of **the borrowers'** financial difficulty and ability to pay based on revised terms.
- Restructured loans should not automatically be considered as credit-impaired warranting classification as nonperforming. It will only be classified as such when it falls under Stage 3.
- Monitoring of list of restructured loans including risk classification, staging, and provisioning.

The Bank adopted the BSP guidelines also for prudential reporting purposes of its corporate and business banking loan portfolio beginning January 1, 2022. Following the reprieve requirements, the Bank implemented a process to identify and evaluate accounts that were qualified under the regulations and applied the necessary internal risk controls for qualified exposures from credit evaluation to credit monitoring and risk reporting. As at December 31, 2022, Modified Loans consist 0.01% of total corporate loan portfolio, while Restructured-Modified Loans consist 0.12% of the total corporate loan portfolio. As at December 31, 2022, there are no past due or non-performing loans which availed the reprieve under BSP M-2021-056.

#### 30.3 BPI and RBC Merger

On September 30, 2022, the BOD of BPI approved the merger of BPI and RBC, subject to shareholders and regulatory approvals. In exchange, BPI shall issue to the RBC shareholders such number of BPI common shares as would result to the RBC shareholders collectively holding approximately 6% of the resulting outstanding common stock of BPI as of the closing date but in no case more than 314,003,992 shares.

Subsequently, the BOD of BPI in its meeting on December 14, 2022 amended the previous resolution dated September 30, 2022 to increase the number of BPI common shares that may be issued to the RBC shareholders pursuant to the proposed merger from "in no case more than 314,003,992 primary common shares" to "in no case more than 318,912,309 primary common shares."

The merger will be effective on the first day of the calendar quarter following the completion of the regulatory approvals which is expected to be on January 1, 2024 and therefore, the December 31, 2022 and 2021 financial statements of the BPI Group do not include the financial information of RBC.

#### Note 31 - Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

# 31.1 Basis of preparation

The financial statements of the BPI Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs). The term PFRSs in general includes all applicable PFRSs, Philippine Accounting Standards (PAS), and interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee and International Financial Reporting Interpretations Committee which have been approved by the Financial Reporting Standards Council and adopted by the SEC.

As allowed by the SEC, the pre-need subsidiary of the Parent Bank continues to follow the provisions of the Pre-Need Uniform Chart of Accounts (PNUCA) prescribed by the SEC and adopted by the IC.

The financial statements comprise the statements of condition, statements of income and statements of total comprehensive income shown as two statements, statements of changes in capital funds, statements of cash flows and the notes.

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets at FVTPL, financial assets at FVOCI, and plan assets of the BPI Group's defined benefit plans.

The preparation of financial statements in conformity with PFRSs requires the use of certain critical accounting estimates. **It also requires management to exercise its judgment in the process of applying the BPI Group's accounting policies.** Changes in assumptions may have a significant impact on the financial statements in the period the assumptions changed. Management believes that the underlying assumptions are appropriate and that the financial statements therefore fairly present the financial position and results of the BPI Group. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are shown below:

### Critical accounting estimates

- Fair value of derivatives and other financial instruments (Note 7)
- Useful lives of bank premises, furniture, fixtures and equipment (Note 11)
- Impairment of investments subsidiaries and associates (Note 12)
- Calculation of defined benefit obligation (Note 23)
- Measurement of expected credit losses for loans and advances (Note 26.1.4)

#### Critical accounting judgments

- Classification of investment securities at amortized cost (Note 9)
- Realization of deferred income tax assets (Note 13)
- Determining the lease term (Note 20)
- Determining the incremental borrowing rate (Note 20)

31.2 Changes in accounting policy and disclosures

#### (a) Amendments to existing standards adopted by the BPI Group

The BPI Group has adopted the following amendments to existing standards effective January 1, 2022:

#### • Amendment to PAS 16, 'Property, Plant and Equipment'

The amendment prohibits an entity from deducting from the cost of an item of property, plant and equipment any proceeds received from selling items produced while the entity is preparing the asset for its intended use. It also clarifies **that an entity is 'testing whether the asset is functioning properly' when it assesses the technical and physical** performance of the asset.

#### • Amendment to PFRS 3, 'Business Combinations'

Amendments were made to update the references to the Conceptual Framework for Financial Reporting and add an exception for the recognition of liabilities and contingent liabilities within the scope of PAS 37, 'Provisions, Contingent Liabilities and Contingent Assets' and Interpretation 21, 'Levies'.

• PAS 37, 'Provisions, Contingent Liabilities and Contingent Assets'

The amendment clarifies that the direct costs of fulfilling a contract include both the incremental costs of fulfilling the contract and an allocation of other costs directly related to fulfilling the contracts. Before recognizing a separate provision for an onerous contract, the entity recognizes any impairment loss that has occurred on assets used in fulfilling the contract.

• Annual Improvements to PFRS Standards 2018-2020

The following improvements were finalized in May 2020:

- i. **PFRS 9, 'Financial Instruments', clarifies which fees should be included in the 10% test for derecognition of** financial liabilities.
- ii. **PFRS 16, 'Leases', amendment to remove the illustration of payments from the lessor relating to leasehold** improvements, to remove any confusion about the treatment of lease incentives.

The adoption of the above amendments did not have a material impact on the financial statements of the BPI Group.

Effective January 1, 2021, the BPI Group has also adopted amendments to PFRS 9, 'Financial Instruments', PFRS 7 'Financial Instruments: Disclosures', PFRS 4, 'Insurance Contracts' and PFRS 16 'Leases' issued in August 2020 to address issues that arise during the reform of an interest rate benchmark rate (IBOR), including the replacement of one benchmark rate with an alternative one.

Following the financial crisis, the reform and replacement of benchmark interest rates such as USD, GBP and EUR LIBOR and other inter-bank offered rates ('IBORs') has become a priority for global regulators. There is currently uncertainty around the timing and precise nature of these changes.

As part of the reforms noted above, the international regulators have decided to no longer compel panel banks to participate in the LIBOR submission process after the end of 2021 - although it acknowledges that COVID-19 might impact on these plans - and to cease oversight of these benchmark interest rates. Regulatory authorities and private sector working groups, including the International Swaps and Derivatives Association ('ISDA') and the Working Group on Sterling and Risk-Free Reference Rates, continue to discuss alternative benchmark rates for LIBOR.

It is currently expected that SOFR (Secured Overnight Financing Rate), SONIA (Sterling Overnight Index Average) and €STR (Euro Short Term-Rate) (collectively, "replacement rates") will replace USD LIBOR, GBP LIBOR and EUR LIBOR, respectively. There remain key differences between LIBOR and the replacement rates. LIBOR is a 'term rate', which means that it is published for a borrowing period (such as three months or six months) and is 'forward looking', because it is published at the beginning of the borrowing period. The replacement rates are currently 'backward-looking' rates, based on overnight rates from actual transactions, and it is published at the end of the overnight borrowing period. Furthermore, LIBOR includes a credit spread over the risk-free rate, which the replacement rates currently do not. To transition existing contracts and agreements that reference LIBOR to their respective replacement rates, adjustments for term differences and credit differences might need to be applied to the replacement rates, to enable the two benchmark rates to be economically equivalent on transition.

The Philippine Interbank Reference Rate (PHIREF) is the benchmark rate used by key local players in setting the reset value for the Philippine Peso floating leg of interest rate swaps. This is derived from done deals in the interbank foreign exchange swap market and computed using USD LIBOR.

As at December 31, 2021, the BPI Group has approved SOFR and SONIA as the replacement rates for USD and GBP LIBOR, respectively, while the remaining exposure on EUR LIBOR matured prior to the cessation of the related benchmark rate. The adoption of the above changes in interest rate benchmark did not have a material impact on the financial statements of the BPI Group.

The following table contains details of all financial instruments that BPI Group holds which reference LIBOR as at:

#### Consolidated:

| December 31, 2022                 | Of which:<br>have reference to a currency LIBOR*<br>(In Millions of Pesos) |             |         |             |        |             |           |             |         |             |  |
|-----------------------------------|--|-------------|---------|-------------|--------|-------------|-----------|-------------|---------|-------------|--|
|                                   | Carrying Value   |             | USD     | Libor       | PHIREF |             | GBP Libor |             | Total   |             |  |
|                                   | Assets   | Liabilities | Assets  | Liabilities | Assets | Liabilities | Assets    | Liabilities | Assets  | Liabilities |  |
| Non-derivative assets and         |  |             |         |             |        |             |           |             |         |             |  |
| liabilities                       |  |             |         |             |        |             |           |             |         |             |  |
| Measured at amortized cost        |  |             |         |             |        |             |           |             |         |             |  |
| Cash and other cash items         | 39.613   | -           |         |             |        |             |           |             | -       | -           |  |
| Due from BSP                      | 182.869  | -           |         |             | -      | _           |           | -           | -       | -           |  |
| Due from other banks              | 45,190   | -           |         |             |        |             |           |             | -       | -           |  |
| Interbank loans receivable and    | 40,100   |             |         |             |        |             |           |             |         |             |  |
| SPAR                              | 12.382   | -           |         |             | -      | _           |           | -           | -       | -           |  |
| Investment securities at          | 12,002   |             |         |             |        |             |           |             |         |             |  |
| amortized cost                    | 420,533  | _           | 6.607   |             | _      | _           | _         | _           | 6.607   | _           |  |
| Loans and advances, net           | 1.702.990  | -           | 67.824  |             |        |             |           |             | 67.824  | -           |  |
| Other financial assets            | 2.451  | -           | 01,024  |             | _      | _           | _         | _           | 01,024  | _           |  |
| Deposit liabilities               | -  | 2,096,001   | -       |             | -      |             |           | -           | -       | -           |  |
| Bills payable and other           |  | 2,000,001   |         |             | -      | -           | -         | -           |         | -           |  |
| borrowed funds                    |  | 97,503      | 1.673   |             |        |             |           |             | 1,673   |             |  |
| Due to BSP and other banks        |  | 2.887       | 1,010   |             |        |             |           |             | 1,010   |             |  |
| Manager's checks and demand       |  | 2,007       |         |             | _      | _           | _         | _           | _       | _           |  |
| drafts outstanding                |  | 6,755       |         |             |        |             |           |             |         |             |  |
| Lease liabilities                 |  | 10,095      |         |             |        |             |           |             | -       |             |  |
| Other financial liabilities       |  | 6,138       |         |             | -      | _           |           | -           | -       |             |  |
|                                   | 2,406,028  | 2,219,379   | 76,104  | -           |        |             |           |             | 76,104  |             |  |
| Measured at fair value            | 2,400,020  | 2,219,319   | 70,104  |             | -      | -           | -         | -           | 70,104  |             |  |
| Financial assets at FVTPL         | 14,986   |             |         |             |        |             |           |             |         |             |  |
| Financial assets at FVOCI         | 95.267   | -           | -       | -           |        | -           | -         | -           | -       | -           |  |
| Financial assets at FVOCI         | 110,253  |             |         | -           |        |             |           | -           | -       | -           |  |
|                                   | 110,255  | -           | -       | -           | -      | -           | -         | -           | -       | -           |  |
| Total carrying value of non-      | 0.546.004  | 0.040.070   | 76 10 1 |             |        |             |           |             | 76 10 1 |             |  |
| derivative assets and liabilities | 2,516,281  | 2,219,379   | 76,104  | -           | -      | -           | -         | -           | 76,104  | -           |  |
| Derivative assets and liabilities | 7,147  | 4,297       | 104,915 | -           | 11,950 | -           | -         | -           | 116,865 | -           |  |
| Total carrying value of assets    |  |             |         |             |        |             |           |             |         |             |  |
| and liabilities exposed           | 2,523,428  | 2,223,676   | 181,019 | -           | 11,950 | -           | -         | -           | 192,969 | -           |  |

| December 31, 2021                 |                |             | Of which:<br>have reference to a currency LIBOR*<br>(In Millions of Pesos) |             |        |             |        |             |         |             |  |
|-----------------------------------|----------------|-------------|--|-------------|--------|-------------|--------|-------------|---------|-------------|--|
|                                   | Carrying Value |             | USE  | USD Libor   |        | PHIREF      |        | GBP Libor   |         | Total       |  |
|                                   | Assets         | Liabilities | Assets   | Liabilities | Assets | Liabilities | Assets | Liabilities | Assets  | Liabilities |  |
| Non-derivative assets and         |                |             |  |             |        |             |        |             |         |             |  |
| liabilities                       |                |             |  |             |        |             |        |             |         |             |  |
| Measured at amortized cost        |                |             |  |             |        |             |        |             |         |             |  |
| Cash and other cash items         | 35,143         | -           |  |             |        |             |        |             |         |             |  |
| Due from BSP                      | 268.827        | _           | _  | _           | _      | _           | _      | _           | _       | -           |  |
| Due from other banks              | 34,572         |             |  |             |        |             |        |             |         |             |  |
| Interbank loans receivable and    | 54,572         |             |  |             |        |             |        |             |         |             |  |
| SPAR                              | 30,852         | _           | _  | _           | _      | _           | _      | _           | _       | -           |  |
| Investment securities at          | 30,032         |             |  |             |        | _           |        |             |         |             |  |
| amortized cost                    | 338.672        | _           | 4.421  | _           | -      | -           | -      | -           | 4.421   | -           |  |
| Loans and advances, net           | 1,476,527      |             | 68,787   |             | _      | _           | 2,069  | _           | 70,856  | -           |  |
| Other financial assets            | 2,338          |             |  |             |        | _           | 2,005  |             | -       |             |  |
| Deposit liabilities               | 2,000          | 1,955,147   |  | 774         |        |             |        |             |         | 774         |  |
| Bills payable and other           |                | 1,000,147   |  | 114         |        | _           |        |             |         |             |  |
| borrowed funds                    | -              | 95.039      | _  |             | -      | -           | -      | -           | -       | -           |  |
| Due to BSP and other banks        |                | 953         |  |             | _      | _           | _      | _           | _       | _           |  |
| Manager's checks and demand       |                | 355         |  |             |        | _           |        |             |         |             |  |
| drafts outstanding                | -              | 6,931       | _  | _           | -      | -           | -      | -           | -       | -           |  |
| Lease liabilities                 | -              | 7,326       | -  | -           |        |             |        |             |         |             |  |
| Other financial liabilities       |                | 7,320       | -  |             | -      | -           | -      |             |         |             |  |
|                                   | 2.186.931      | 2.072.652   | 73.208   | 774         | -      | -           | 2.069  | -           | 75.277  | - 774       |  |
| Measured at fair value            | 2,100,931      | 2,072,052   | 73,200   | 114         | -      | -           | 2,009  | -           | 15,211  | 114         |  |
| Financial assets at FVTPL         | 17.781         |             |  |             |        |             |        |             |         |             |  |
| Financial assets at FVOCI         | 134.741        | -           | -  | -           | -      | -           | -      | -           | -       | -           |  |
| Financial assets at FVOCI         | 152,522        |             | -  | -           | -      |             |        |             | -       | <u> </u>    |  |
|                                   | 152,522        | -           | -  | -           | -      | -           | -      | -           | -       | -           |  |
| Total carrying value of non-      | 2 220 452      | 0.070.650   | 72.000   | 774         |        |             | 2.060  |             | 75 077  | 774         |  |
| derivative assets and liabilities | 2,339,453      | 2,072,652   | 73,208   | 774         | -      | -           | 2,069  | -           | 75,277  | 774         |  |
| Derivative assets and liabilities | 3,553          | 3,632       | 150,842  | -           | 9,900  | -           | 785    | -           | 161,527 | -           |  |
| Total carrying value of assets    |                |             |  |             |        |             |        |             |         |             |  |
| and liabilities exposed           | 2,343,006      | 2,076,284   | 224,050  | 774         | 9,900  | -           | 2,854  | -           | 236,804 | 774         |  |

# Parent:

|  |           |             |         |             | Of v   | which:                        |           |             |         |             |
|--|-----------|-------------|---------|-------------|--------|-------------------------------|-----------|-------------|---------|-------------|
|  |           |             |         | hav         |        | a currency LIE<br>s of Pesos) | BOR*      |             |         |             |
|  |           | _           |         |             |        |                               |           |             |         |             |
| December 31, 2022                        | Carrying  | g Value     | USD     | Libor       | PHIREF |                               | GBP Libor |             | Total   |             |
|  | Assets    | Liabilities | Assets  | Liabilities | Assets | Liabilities                   | Assets    | Liabilities | Assets  | Liabilities |
| Non-derivative assets and<br>liabilities |           |             |         |             |        |                               |           |             |         |             |
| Measured at amortized cost               |           |             |         |             |        |                               |           |             |         |             |
| Cash and other cash items                | 39.359    |             |         |             |        |                               |           |             |         |             |
| Due from BSP                             | 178.534   | -           | -       | -           | -      | -                             | -         | -           | -       | -           |
| Due from other banks                     | 43,096    | -           | -       | -           | -      | -                             | -         | -           | -       | -           |
| Interbank loans receivable and           | 43,030    | -           | -       | -           | -      | -                             | -         | -           | -       | -           |
| SPAR                                     | 11,631    | _           | _       | _           | _      | _                             | _         | _           | _       | _           |
| Investment securities at                 | 11,031    | -           | -       | -           | -      | -                             | -         | -           | -       | -           |
| amortized cost                           | 415,035   |             | 6.607   |             | -      | -                             | -         | -           | 6.607   | -           |
| Loans and advances, net                  | 1.680.684 | -           | 63,263  | -           |        |                               |           |             | 63,263  |             |
| Other financial assets                   | 6,121     | -           | 03,203  | -           | -      | -                             | -         | -           | 03,203  | -           |
| Deposit liabilities                      | 0,121     | 2,082,584   | -       | -           | -      | -                             | -         | -           | -       | -           |
| Bills payable and other                  | -         | 2,002,004   | -       | -           | -      | -                             | -         | -           | -       | -           |
| borrowed funds                           | _         | 93.002      | -       | _           | -      | -                             | -         | -           | -       | -           |
| Due to BSP and other banks               |           | 2.811       |         |             | _      | _                             | _         | _           | _       | _           |
| Manager's checks and demand              | -         | 2,011       | -       | -           |        |                               |           |             |         |             |
| drafts outstanding                       |           | 6,751       | _       | _           |        |                               |           |             |         |             |
| Lease liabilities                        |           | 9,726       |         |             | _      | _                             | _         | _           | _       |             |
| Other financial liabilities              |           | 5,542       |         |             | -      |                               | -         |             |         | -           |
|  | 2,374,460 | 2,200,416   | 69,870  |             | -      |                               | -         |             | 69,870  |             |
| Measured at fair value                   | 2,014,400 | 2,200,410   | 00,010  |             |        |                               |           |             | 00,070  |             |
| Financial assets at FVTPL                | 9,906     |             |         |             |        | _                             | -         |             | -       |             |
| Financial assets at FVOCI                | 92,153    | _           | -       | -           | -      | _                             | _         | -           | -       |             |
|  | 102,059   |             |         |             |        |                               |           |             |         |             |
| Total carrying value of non-             | 102,000   | -           |         | -           |        | -                             |           | -           | -       |             |
| derivative assets and liabilities        | 2,476,519 | 2,200,416   | 69.870  | _           | _      | _                             |           | _           | 69,870  | _           |
| Derivative assets and liabilities        | 7,035     | 4,253       | 104,915 | -           | 11,950 |                               |           |             | 116,865 |             |
| Total carrying value of assets           | 7,000     | 4,200       | 104,910 | -           | 11,950 | -                             |           | -           | 110,000 |             |
| and liabilities exposed                  | 2,483,554 | 2,204,669   | 174,785 | _           | 11,950 |                               |           |             | 186,735 |             |
| and naphilies exposed                    | 2,403,004 | 2,204,009   | 1/4,/00 | -           | 11,900 | -                             | -         | -           | 100,133 |             |

| December 31, 2021   |                |             | Of which:<br>have reference to a currency LIBOR*<br>(In Millions of Pesos) |             |        |             |           |             |         |             |  |  |
|---|----------------|-------------|--|-------------|--------|-------------|-----------|-------------|---------|-------------|--|--|
|   | Carrying Value |             | USD Libor  |             | PHIREF |             | GBP Libor |             | Total   |             |  |  |
|   | Assets         | Liabilities | Assets   | Liabilities | Assets | Liabilities | Assets    | Liabilities | Assets  | Liabilities |  |  |
| on-derivative assets and                                      |                |             |  |             |        |             |           |             |         |             |  |  |
| liabilities   |                |             |  |             |        |             |           |             |         |             |  |  |
| Measured at amortized cost                                    |                |             |  |             |        |             |           |             |         |             |  |  |
| Cash and other cash items                                     | 33,868         | -           | -  | -           | -      | -           | -         | -           | -       | -           |  |  |
| Due from BSP  | 197,435        | -           |  |             | -      |             |           |             |         | -           |  |  |
| Due from other banks  | 27,734         | -           | -  | -           | -      | -           | -         | -           | -       | -           |  |  |
| Interbank loans receivable and                                | 21,104         |             |  |             |        |             |           |             |         |             |  |  |
| SPAR  | 30,023         | -           |  |             |        |             |           |             |         | -           |  |  |
| Investment securities at                                      | 00,020         |             |  |             | -      |             |           |             |         | -           |  |  |
| amortized cost  | 333,193        | -           | 4,421  |             |        |             |           |             | 4.421   |             |  |  |
| Loans and advances, net                                       | 1,233,052      | -           | 68,091   |             |        |             | 2,069     |             | 70,160  | -           |  |  |
| Other financial assets  | 6,121          | -           | -  |             | -      |             | 2,000     |             | -       | -           |  |  |
| Deposit liabilities   | -              | 1,675,875   |  | 774         |        |             |           |             |         | 774         |  |  |
| Bills payable and other                                       |                | 1,010,010   |  | 114         | _      |             | _         | _           | _       |             |  |  |
| borrowed funds  |                | 82.550      | _  |             |        |             |           |             |         |             |  |  |
| Due to BSP and other banks                                    |                | 814         |  |             |        |             |           |             |         |             |  |  |
| Manager's checks and demand                                   |                | 014         |  |             | _      |             | _         | _           | _       |             |  |  |
| drafts outstanding  | _              | 5,243       | -  |             | -      | -           | -         | -           | -       | -           |  |  |
| Lease liabilities   | -              | 6.248       | -  | -           |        |             |           |             |         |             |  |  |
| Other financial liabilities                                   |                | 4,974       | -  |             | -      |             |           |             |         |             |  |  |
|   | 1.861.426      | 1,775,704   | 72.512   | 774         |        |             | 2.069     |             | 74,581  | 774         |  |  |
| Measured at fair value  | 1,001,420      | 1,775,704   | 12,312   | 114         | -      | -           | 2,009     | -           | 74,301  | 114         |  |  |
| Financial assets at FVTPL                                     | 12,055         |             |  |             |        |             |           |             |         |             |  |  |
|   |                | -           | -  | -           | -      | -           | -         | -           | -       | -           |  |  |
| Financial assets at FVOCI                                     | 115,541        | -           |  | -           | -      | -           | -         |             | -       |             |  |  |
|   | 127,596        | -           | -  | -           | -      | -           | -         | -           | -       | -           |  |  |
| otal carrying value of non-                                   | 4 000 000      | 4 775 70 4  | 70 540   | 77.4        |        |             | 0.000     |             | 74 504  |             |  |  |
| derivative assets and liabilities                             | 1,989,022      | 1,775,704   | 72,512   | 774         | -      | -           | 2,069     | -           | 74,581  | 774         |  |  |
| Perivative assets and liabilities                             | 3,520          | 3,545       | 147,673  | -           | 9,900  | -           | -         | -           | 157,573 | -           |  |  |
| otal carrying value of assets                                 |                |             |  | :           |        |             |           |             |         |             |  |  |
| and liabilities exposed<br>Based on the notional amounts of t | 1,992,542      | 1,779,249   | 220,185  | 774         | 9,900  | -           | 2,069     | -           | 232,154 | 774         |  |  |

\*Based on the notional amounts of their related contracts

#### (b) New standards and amendments to existing standards not yet adopted by the BPI Group

The following new accounting standards and amendments to existing standards are not mandatory for December 31, 2022 reporting period and have not been early adopted by the BPI Group:

• PFRS 17, Insurance Contracts (effective for annual periods beginning on or after January 1, 2025)

PFRS 17 was issued in May 2017 as replacement for PFRS 4, Insurance Contracts. PFRS 17 represents a fundamental change in the accounting framework for insurance contracts requiring liabilities to be measured at a current fulfilment value and provides a more uniform measurement and presentation approach for all insurance contracts. It requires a current measurement model where estimates are re-measured each reporting period. Contracts are measured using the building blocks of (1) discounted probability-weighted cash flows, (2) an explicit risk adjustment, **and (3) a contractual service margin ("CSM") representing the unearned profit of the contract which is recognized as** revenue over the coverage period. The standard allows a choice between recognizing changes in discount rates either in the statement of income or directly in other comprehensive income. The choice is likely to reflect how insurers account for their financial assets under PFRS 9. An optional, simplified premium allocation approach is permitted for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers. The new rules will affect the financial statements and key performance indicators of all entities that issue insurance contracts with discretionary participation features.

The IC, in coordination with Philippine Insurers and Reinsurers Association, is currently reviewing the impact of PFRS 17 across the entire industry and has established a project team to manage the implementation approach. The IC, considering the extension of IFRS 17 and the challenges of the COVID-19 pandemic to the insurance industry, has deferred the implementation of PFRS 17 to January 1, 2025, granting an additional two-year period from the date of effectivity proposed by the IASB. The BPI Group is assessing the quantitative impact of PFRS 17 as at reporting date.

Likewise, the following amendments to existing standards are not mandatory for December 31, 2022 reporting period and have not been early adopted by the BPI Group:

• Amendments to PAS 1, 'Presentation of Financial Statements'

The amendments clarify that liabilities are classified as either current or noncurrent, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date (e.g. the receipt of a waver or a breach of covenant). The amendments also clarify what PAS 1 means when it refers to the 'settlement' of a liability.

In addition, PAS 1 requires entities to disclose their material rather than their significant accounting policies. The **amendments define what is 'material accounting policy information' and explain how to identify when accounting** policy information is material. They further clarify that immaterial accounting policy information does not need to be disclosed. If it is disclosed, it should not obscure material accounting information.

### • Amendment to PAS 8, 'Accounting Policies, Changes in Accounting Estimates and Errors'

The amendment clarifies how companies should distinguish changes in accounting policies from changes in accounting estimates. The distinction is important, because changes in accounting estimates are applied prospectively to future transactions and other future events, but changes in accounting policies are generally applied retrospectively to past transactions and other past events as well as the current period.

#### • Amendments to PAS 12, 'Income Taxes

The amendments require entities to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. They will typically apply to transactions such as leases of lessees and decommissioning obligations and will require the recognition of additional deferred tax assets and liabilities. The amendment should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, entities should recognize deferred tax assets (to the extent that it is probable that they can be utilized) and deferred tax liabilities at the beginning of the earliest comparative period for all deductible and taxable temporary differences associated with (a) right-of-use assets and lease liabilities, and (b) decommissioning, restoration and similar liabilities, and the corresponding amounts recognized as part of the cost of the related assets. The cumulative effect of recognizing these adjustments is recognized in retained earnings, or another component of equity, as appropriate.

The adoption of the above amendments is not expected to have a material impact on the financial statements of the BPI Group.

#### 31.3 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. The BPI Group recognizes a financial instrument in the statements of condition when, and only when, the BPI Group becomes a party to the contractual provisions of the instrument.

# 31.3.1 Measurement methods

#### Amortized cost and effective interest rate

The amortized cost is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortized cost before any impairment allowance) or to the amortized cost of a financial liability. The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees. For purchased or originated credit-**impaired ('POCI')** financial assets – assets that are credit-impaired (see definition on Note 31.3.2.2) at initial recognition - the BPI Group calculates the credit-adjusted effective interest rate, which is calculated based on the amortized cost of the financial asset instead of its gross carrying amount and incorporates the impact of expected credit losses in estimated future cash flows.

When the BPI Group revises the estimates of future cash flows, the carrying amount of the respective financial assets or financial liability is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognized in profit or loss.

#### Interest income

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for:

- POCI financial assets, for which the original credit-adjusted effective interest rate is applied to the amortized cost of the financial asset.
- Financial assets that are not 'POCI' but have subsequently become credit-impaired (or 'Stage 3'), for which interest revenue is calculated by applying the effective interest rate to their amortized cost (i.e. net of the expected credit loss provision).

### Initial recognition and measurement

Financial assets and financial liabilities are recognized when the entity becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognized on trade-date, the date on which the BPI Group commits to purchase or sell the asset.

At initial recognition, the BPI Group measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at FVTPL, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability, such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at FVTPL are expensed in profit or loss. Immediately after initial recognition, an expected credit loss allowance (ECL) is recognized for financial assets measured at amortized cost and investments in debt instruments measured at FVOCI, as described in Note 31.3.2.1 below, which results in the loss provision being recognized in profit or loss when an asset is newly originated.

When the fair value of financial assets and liabilities differs from the transaction price on initial recognition, the BPI Group recognizes the difference as follows:

- When the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e. a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognized as a gain or loss.
- In all other cases, the difference is deferred, and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortized over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs, or realized through settlement.

# 31.3.2 Financial assets

#### 31.3.2.1 Classification and subsequent measurement

The BPI Group classifies its financial assets in the following measurement categories: at FVTPL, FVOCI, and at amortized cost. The classification requirements for debt and equity instruments are described below:

#### Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans and advances, due from BSP and other banks, government and corporate bonds and other financial receivables.

# Classification and subsequent measurement of debt instruments depend on the BPI Group's business model for managing the asset and the cash flow characteristics of the asset.

Based on these factors, the BPI Group classifies its debt instruments into one of the following three measurement categories:

Amortized cost

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest, and that are not designated at FVTPL, are measured at amortized cost. The carrying amount of these assets is adjusted by any expected credit loss allowance recognized and measured. Interest income from these **financial assets is included in 'Interest income' using the effective interest rate method.** Amortized cost financial assets include cash and other cash items, due from BSP, due from other banks, interbank loans receivables and SPAR, loans and advances, and other financial assets.

• FVOCI

**Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash** flows represent solely payments of principal and interest, and that are not designated at FVTPL, are measured at FVOCI. Movements in the carrying amount are taken through other comprehensive income, except for the **recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses on the instrument's** amortized cost which are recognized in the statements of income. When the financial asset is derecognized, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss. Interest income from these financial assets is included in 'Interest income' using the effective interest rate method.

• FVTPL

Assets that do not meet the criteria for amortized cost or FVOCI are measured at FVTPL. A gain or loss on a debt investment that is subsequently measured at FVTPL and is not part of a hedging relationship is recognized in profit or loss and presented in the statements of income within "Securities trading gain" in the period in which it arises, unless it arises from debt instruments that were designated at fair value or which are not held for trading, in which case they are presented separately.

#### Business model

The business model reflects how the BPI Group manages the assets in order to generate cash flows. That is, whether the **BPI Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash** flows and cash flows arising from the sale of assets. If neither of these is applicable, then the financial assets are classified and measured at FVTPL. Factors considered by the BPI Group in determining the business model for a group of assets include past **experience on how the cash flows for these assets were collected, how the asset's performance is evaluated** and reported to key management personnel, how risks are assessed and managed and how managers are compensated.

#### Solely Payment of Principal and Interest

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the BPI Group assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test'). In making this assessment, the BPI Group considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVTPL.

The BPI Group reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

# Equity instruments

# Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets.

The BPI Group subsequently measures all equity investments at FVTPL, except where the BPI **Group's management has** elected, at initial recognition, to irrevocably designate an equity investment at FVOCI. The BPI **Group's policy is to** designate equity investments as FVOCI when those investments are held for purposes other than to generate investment returns. When this election is used, fair value gains and losses are recognized in other comprehensive income and are not subsequently reclassified to profit or loss, even on disposal. Impairment losses (and reversal of impairment losses) are not reported separately from other changes in fair value. Dividends, when representing a return on such investments, continue to be recognized in profit or loss as 'Other operating income' when the BPI **Group's right to receive payments is** established. Gains and losses on equity investments at FVTPL are included in the "Securities trading gain" in the statements of income.

# 31.3.2.2 Impairment of amortized cost and FVOCI financial assets

The BPI Group assesses impairment as follows:

- individually for loans that exceed specified thresholds. Where there is objective evidence of impairment, individually assessed provisions will be recognized; and
- collectively for loans below the specified thresholds noted above or if there is no objective evidence of impairment. These loans are included in a group of loans with similar risk characteristics and collectively assessed for impairment. If there is objective evidence that the group of loans is collectively impaired, collectively assessed provisions will be recognized.

#### Expected credit losses

The BPI Group assesses on a forward-looking basis the ECL associated with its debt instrument assets carried at amortized cost and FVOCI and with the exposure arising from loan commitments. The BPI Group recognizes a loss allowance for such losses including post-model adjustments, as applicable, at each reporting date. The measurement of ECL reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

# PFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarized below:

• A financial instrument that is not credit-impaired on initial recognition is classified in "Stage 1" and has its credit risk continuously monitored by the BPI Group.

- If a significant increase in credit risk since initial recognition is identified, the financial instrument is moved to "Stage 2" but is not yet deemed to be credit-impaired. The BPI Group determines SICR based on prescribed benchmarks approved by the Board of the Directors.
- If the financial instrument is credit-impaired, the financial instrument is then moved to "Stage 3".
- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that results from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.
- A pervasive concept in measuring ECL in accordance with PFRS 9 is that it should consider forward-looking information both in the ECL models and post-model adjustments, as applicable.
- POCI financial assets are those financial assets that are credit impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3). The BPI Group has no POCI as at December 31, 2022 and December 31, 2021.

For expected credit loss provisions modelled on a collective basis, a grouping of exposures is performed on the basis of shared risk characteristics, such that risk exposures within a group are homogeneous.

# Determination of SICR

The BPI Group compares the probabilities of default occurring over its expected life as at the reporting date with the PD occurring over its expected life on the date of initial recognition to determine SICR. Since comparison is made between forward-looking information at reporting date against initial recognition, the deterioration in credit risk may be triggered by the following factors:

- substantial deterioration in credit quality as measured by the applicable internal or external ratings or credit score or the shift from investment grade category to non-investment grade category;
- adverse changes in business, financial and/or economic conditions of the borrower;
- early warning signs of worsening credit where the ability of the counterparty to honor his obligation is dependent upon the business or economic condition;
- the account has become past due beyond 30 days where an account is classified under special monitoring category (refer to Note 26.1.2 for the description of special monitoring); and
- expert judgment for the other quantitative and qualitative factors which may result to SICR as defined by the BPI Group.

#### Measuring ECL - Inputs, assumptions and estimation techniques

The ECL is measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. Expected credit losses are the discounted product of the PD, EAD and LGD, defined as follows:

- The PD represents the likelihood that the borrower will default (as per "Definition of default and credit-impaired" above), either over the next 12 months (12M PD), or over the remaining life (lifetime PD) of the asset.
- EAD is based on the amounts the BPI Group expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining life (lifetime EAD). For example, for a revolving commitment, the BPI Group includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.

The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by product type.

- For amortizing products and bullet repayment loans, this is based on the contractual repayments owed by the borrower over a 12-month or lifetime basis.
- For committed credit lines, the EAD is predicted by taking current drawn balance and adding a "credit conversion factor" which allows for the expected drawdown of the remaining limit by the time of default.
- LGD represents the BPI Group's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default.

The LGDs are determined based on the factors which impact the recoveries made post-default.

- For secured products, this is primarily based on collateral type and projected collateral values, historical discounts to market/book values due to forced sales, time to repossession and recovery costs observed.
- For unsecured products, LGDs are typically set at product level due to the limited differentiation in recoveries achieved across different borrowers. These LGDs are influenced by collection strategies and historical recoveries.

The ECL is determined by multiplying the PD, LGD and EAD together for each individual exposure or collective segment. This effectively calculates an ECL for each future year, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The lifetime PD is developed by applying a maturity profile to the current 12M PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the life of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band.

Forward-looking economic information is also included in determining the 12-month and lifetime PD. These assumptions vary by product type.

The assumptions underlying the ECL calculation - such as how the maturity profile of the PDs and how collateral values change - are monitored and reviewed regularly.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period from the time of the adoption of PFRS 9 on January 1, 2018 to the reporting date.

#### Forward-looking information incorporated in the ECL models

The BPI Group incorporates historical and current information, and forecasts forward-looking events and key economic variables that are assessed to impact credit risk and expected credit losses for each portfolio. MEVs that affect a specific **portfolio's non**-performing loan rate(s) are determined through statistical modelling and the application of expert **judgment. The BPI Group's economics team establishes possible global and domes**tic economic scenarios. With the use of economic theories and conventions, expert judgment and external forecasts, the economics team develops assumptions to be used in forecasting variables in the next five (5) years, subsequently reverting to long run-averages. The probability-weighted ECL is calculated by running each scenario through the relevant ECL models and multiplying it by the appropriate scenario weighting.

The estimation and application of forward-looking information requires significant judgment. As with any economic forecasts, the projections and likelihood of occurrences are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The scenarios and their attributes are reassessed at each reporting date. Information regarding the forward-looking economic variables and the relevant sensitivity analysis is disclosed in Note 26.

# Financial assets with low credit risk

Loss allowance for financial assets at amortized cost and FVOCI that have low credit risk is limited to 12-month expected **credit losses. Management considers "low credit risk" for listed government bonds to be an investment grade credit rating** with at least one major rating agency. Other debt instruments are considered to be low credit risk when they have a low risk of default and the issuer has a strong capacity to meet its contractual cash flow obligations in the near term.

#### Definition of default and credit-impaired assets

The BPI Group considers a financial instrument in default or credit-impaired, when it meets one or more of the following criteria:

#### Quantitative criteria

The borrower is more than 90 days past due on its contractual payments (with the exception of credit cards and microfinance loans where a borrower is required to be 90 days past due and over 7 days past due, respectively, to be considered in default).

#### Qualitative criteria

The counterparty is experiencing significant financial difficulty which may lead to non-payment of loan as may be indicated by any or combination of the following events:

- The counterparty is in long-term forbearance;
- The counterparty is insolvent;
- The counterparty is in breach of major financial covenant(s) which lead(s) to event of default;
- An active market for the security has disappeared;
- Granting of concession that would not be otherwise considered due to economic or contractual reasons relating to the counterparty's financial difficulty;
- It is becoming probable that the counterparty will enter bankruptcy or other financial reorganization; and
- Financial assets are purchased or originated at a deep discount that reflects the incurred credit losses.

The criteria above have been applied to all financial instruments held by the BPI Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the PD, EAD, and LGD throughout the BPI Group's expected credit loss calculations.

The BPI Group's definition of default is substantially consistent with non-performing loan definition of the BSP. For cross-border, treasury and debt securities, these are classified as defaulted based on combination of BSP and external credit rating agency definitions.

# 31.3.3 Modification of loans

The BPI Group sometimes renegotiates or otherwise modifies the contractual cash flows of loans to customers. When this happens, the BPI Group assesses whether or not the new terms are substantially different to the original terms. The BPI Group does this by considering, among others, the following factors:

- If the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay.
- Significant extension of the loan term when the borrower is not in financial difficulty.
- Significant change in the interest rate.
- Change in the currency the loan is denominated in.
- Insertion of collateral, other security or credit enhancements that significantly affect the credit risk associated with the loan.

If the terms are substantially different, the BPI Group derecognizes the original financial asset and recognizes a 'new' asset at fair value and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation purposes, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the BPI Group also assesses whether the new financial asset recognized is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Differences in the carrying amount are also recognized in the statements of income as a gain or loss on derecognition.

If the terms are not substantially different, the BPI Group recalculates the gross carrying amount of the financial asset and recognizes a modification gain or loss in the statement of income. The gross carrying amount of the financial asset shall be recalculated as the present value of the renegotiated or modified contractual cash flows that are discounted at the financial **asset's original effective interest rate (or credit**-adjusted effective interest rate for purchased or originated credit-impaired financial assets.

Loan modifications in compliance with the Bayanihan Acts I and II in 2020, was treated in line with BPI Group's policies discussed above.

# 31.3.4 Derecognition of financial assets other than modification

Financial assets, or a portion thereof, are derecognized when the contractual rights to receive the cash flows from the assets have expired, or when they have been transferred and either (i) the BPI Group transfers substantially all the risks and rewards of ownership, or (ii) the BPI Group neither transfers nor retains substantially all the risks and rewards of ownership and the BPI Group has not retained control.

The BPI Group enters into transactions where it retains the contractual rights to receive cash flows from assets but assumes a contractual obligation to pay those cash flows to other entities and transfers substantially all of the risks and rewards. These transactions are accounted for as 'pass through' transfers that result in derecognition if the BPI Group:

- Has no obligation to make payments unless it collects equivalent amounts from the assets;
- Is prohibited from selling or pledging the assets; and
- Has an obligation to remit any cash it collects from the assets without material delay.

Collateral (shares and bonds) furnished by the BPI Group under standard repurchase agreements and securities lending and borrowing transactions are not derecognized because the BPI Group retains substantially all the risks and rewards on the basis of the predetermined repurchase price, and the criteria for derecognition are therefore not met.

# 31.3.5 Write-off of financial assets

The BPI Group writes off financial assets when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include (i) ceasing **enforcement activity and (ii) where the BPI Group's recovery method is foreclosing on collateral and the value of the** collateral is such that there is no reasonable expectation of recovering in full.

The BPI Group may write-off financial assets that are still subject to enforcement activity. The write-off of loans is approved by the BOD in compliance with the BSP requirements. Loans written-off are fully covered with allowance.

#### Recoveries on charged-off assets

Collections on accounts or recoveries from impaired financial assets previously written off are recognized in profit or loss under Miscellaneous income in the period where the recovery transaction occurs.

# 31.3.6 Financial liabilities

#### 31.3.6.1 Classification of financial liabilities

The BPI Group classifies its financial liabilities in the following categories: financial liabilities at FVTPL and financial liabilities at amortized cost.

# (a) Financial liabilities at FVTPL

This category comprises two sub-categories: financial liabilities classified as held for trading, and financial liabilities designated by the BPI Group as at FVTPL upon initial recognition.

A financial liability is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorized as held for trading unless they are designated and effective as hedging instruments. Gains and losses arising from changes in fair value of financial liabilities classified as held for trading are included in the statements of income and are reported as "Securities trading gain". The BPI Group has no financial liabilities that are designated at fair value through profit loss.

#### (b) Other liabilities measured at amortized cost

Financial liabilities that are not classified as at FVTPL fall into this category and are measured at amortized cost. Financial liabilities measured at amortized cost include deposits from customers and banks, bills payable, amounts due to **BSP and other banks, manager's checks and demand drafts outstanding, subordinated notes and** other financial liabilities under deferred credits and other liabilities.

#### 31.3.6.2 Subsequent measurement and derecognition

Financial liabilities at FVTPL are subsequently carried at fair value. Other liabilities are measured at amortized cost using the effective interest method.

Financial liabilities are derecognized when they have been redeemed or otherwise extinguished (i.e. when the obligation is discharged or is cancelled or has expired). Collateral (shares and bonds) furnished by the BPI Group under standard repurchase agreements and securities lending and borrowing transactions is not derecognized because the BPI Group retains substantially all the risks and rewards on the basis of the predetermined repurchase price, and the criteria for derecognition are therefore not met.

# 31.3.7 Loan commitments

Loan commitments are contracts in which the BPI Group is required to provide loans with pre-specified terms to customers. These contracts, which are not issued at below-market interest rates and are not settled net in cash or by delivering or issuing another financial instrument, are not recorded in the statements of condition.

# 31.3.8 Derivative financial instruments

A derivative instrument is initially recognized at fair value on the date a derivative contract is entered into, and is subsequently remeasured to its fair value at the end of each reporting period. The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument or is held for trading.

Changes in the fair value of any derivative instrument that does not qualify for hedge accounting (and therefore, held for trading) are recognized immediately in profit or loss and are included in "Securities trading gain".

# Hedge accounting

The BPI Group designates derivatives as either:

- hedges of the fair value of recognized assets or liabilities or a firm commitment (fair value hedges)
- hedges of a particular risk associated with the cash flows of recognized assets and liabilities and highly probable
- forecast transactions (cash flow hedges), or
- hedges of a net investment in a foreign operation (net investment hedges).

At inception of the hedge relationship, the BPI Group documents the economic relationship between hedging instruments and hedged items, including whether changes in the cash flows of the hedging instruments are expected to offset changes in the cash flows of hedged items. The BPI Group documents its risk management objective and strategy for undertaking its hedge transactions.

In 2021, the BPI Group's existing cash flow hedge activity in 2020 has matured (Note 7). There are no fair value hedges or net investment hedges as at reporting date.

# Cash flow hedges that qualify for hedge accounting

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in the "Cash flow hedge reserve" within equity. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss, within "Other operating income".

When the group excludes the forward element of a forward contract and foreign currency basis spread of financial instruments in the hedge designation, the fair value change of the forward element and currency basis spread that relates to the hedged item ('aligned forward element/currency basis spread') is recognized within OCI in the costs of hedging reserve within equity. If the group designates the full change in fair value of the derivative (including forward points and currency basis spreads) the gains or losses relating to the effective portion of the change in fair value of the entire derivative are recognized in the cash flow hedge reserve within equity.

Amounts accumulated in equity are reclassified to profit or loss within other operating income in the same periods during which the hedged future cash flows affect profit or loss. However, if the amount is a loss and the BPI Group expects that all or a portion of that loss will not be recovered in one or more future periods, the amount that is not expected to be recovered shall immediately be reclassified to profit or loss.

When a hedging instrument expires, or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative deferred gain or loss and deferred costs of hedging in equity at that time shall be reclassified to profit or loss in the same periods during which the future cash flows affect profit or loss. When the future cash flows are no longer expected to occur, the cumulative gain or loss and deferred costs of hedging that were reported in equity are immediately reclassified to profit or loss.

# 31.3.8.1 Embedded derivatives

Certain derivatives are embedded in hybrid contracts, such as the conversion option in a convertible bond. If the hybrid contract contains a host that is a financial asset, then the BPI Group assesses the entire contract for classification and measurement in accordance with the policy outlined in Note 30.3.2 above. Otherwise, the embedded derivatives are treated as separate derivatives when:

- Their economic characteristics and risks are not closely related to those of the host contract;
- A separate instrument with the same terms would meet the definition of a derivative; and
- The hybrid contract is not measured at FVTPL.

These embedded derivatives are separately accounted for at fair value, with changes in fair value recognized in the statements of income unless the BPI Group chooses to designate the hybrid contracts at FVTPL.

# 31.3.9 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value of a non-financial asset is measured based on its highest and best use. The asset's current use is presumed to be its highest and best use.

The fair value of financial and non-financial liabilities takes into account non-performance risk, which is the risk that the entity will not fulfill an obligation.

The BPI Group classifies its fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges (for example, PSE, Philippine Dealing and Exchange Corp., etc.).
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). This level includes the majority of the over-the-counter (OTC) derivative contracts. The primary source of input parameters like LIBOR yield curve or counterparty credit risk is Bloomberg.
- Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components. This hierarchy requires the use of observable market data when available. The BPI Group considers relevant and observable market prices in its valuations where possible. The BPI Group has no liabilities classified under Level 3 as at and for the year ended December 31, 2022 and 2021. A subsidiary of the Parent Bank has investments in non-marketable equity securities classified under Level 3 as at December 31, 2022 and 2021.

#### 31.3.10 Interest income and expense

Interest income and expense are recognized in profit or loss for all interest-bearing financial instruments using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

When calculating the effective interest rate, the BPI Group estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts.

Once a financial asset or a group of similar financial assets have been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring impairment loss.

## 31.3.11 Dividend income

#### Dividend income is recognized in profit or loss when the BPI Group's right to receive payment is established.

#### 31.3.12 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the statements of condition when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

As at December 31, 2022 and 2021, there are no financial assets and liabilities presented at net amounts due to offsetting.

#### 31.3.13 Cash and cash equivalents

Cash and cash equivalents consist of Cash and other cash items, Due from BSP, Due from other banks, and Interbank loans receivable and securities purchased under agreements to resell (SPAR) with maturities of less than three months from the date of acquisition and that are subject to insignificant risk of changes in value.

### 31.3.14 Repurchase and reverse repurchase agreements

Securities sold subject to repurchase agreements ('repos') are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or repledge the collateral; the counterparty liability is included in deposits from banks or deposits from customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

Securities purchased under agreements to resell ('reverse repos') are recorded as loans and advances to other banks and customers and included in the statement of condition under "Interbank loans receivable and securities purchased under agreements to resell". Securities lent to counterparties are also retained in the financial statements.

## 31.4 Consolidation

The subsidiaries financial statements are prepared for the same reporting year as the consolidated financial statements. Refer to Note 1 for the **list of the Parent Bank's subsidiaries.** 

## (a) Subsidiaries

Subsidiaries are all entities over which the BPI Group has control. The BPI Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The BPI Group also assesses existence of control where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control. De-facto control may **arise in circumstances where the size of the BPI Group's voting rights** relative to the size and dispersion of holdings of other shareholders give the BPI Group the power to govern the financial and operating policies.

Subsidiaries are fully consolidated from the date on which control is transferred to the BPI Group. They are de-consolidated from the date that control ceases.

The BPI Group applies the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the BPI Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the BPI Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the BPI Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PFRS 9 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is not accounted for within equity.

The excess of the aggregate of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the BPI Group's share of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in profit or loss.

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the BPI Group, except for the pre-need subsidiary which follows the provisions of the PNUCA as allowed by the SEC.

When the BPI Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the BPI Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income is not previously recognized in other comprehensive income are reclassified to profit or loss.

If the Parent Bank loses control of a subsidiary, the Parent Bank:

- derecognizes the assets and liabilities of the former subsidiary from the consolidated statement of financial position.
- recognizes any investment retained in the former subsidiary and subsequently accounts for it and for any amounts owed by or to the former subsidiary in accordance with relevant PFRSs. The remeasured value at the date that control is lost shall be regarded as the fair value on initial recognition of a financial asset in accordance with PFRS 9 or the cost on initial recognition of an investment in an associate or joint venture, if applicable.
- recognizes the gain or loss associated with the loss of control attributable to the former controlling interest.

#### (b) Transactions with non-controlling interests

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions - that is, as transactions with the owners in their capacity as owners. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests other than those related to discontinued operation are also recorded in equity.

Interests in the equity of subsidiaries not attributable to the Parent Bank are reported in consolidated equity as noncontrolling interests. Profits or losses attributable to non-controlling interests are reported in the statements of income as net income (loss) attributable to non-controlling interests.

#### (c) Associates

Associates are all entities over which the BPI Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates in the consolidated financial statements are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognized at cost and the carrying amount is increased or decreased to recognize **the investor's share of the profit or loss** of the investee after the date of acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, a proportionate share of the amounts previously recognized in other comprehensive income is reclassified to profit or loss where appropriate.

The BPI Group's share of its associates' post-acquisition profits or losses is recognized in profit or loss, and its share of post-acquisition movements in reserves is recognized in other comprehensive income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the BPI Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the BPI Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The BPI Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the BPI Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount adjacent to 'share of profit (loss) of an associate' in profit or loss.

Unrealized gains on transactions between the BPI Group and its associates are eliminated to the extent of the BPI Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the BPI Group.

#### (d) Business combination between entities under common control

Business combinations under common control are accounted for using the pooling of interest method following the guidance under the PIC Q&A No. 2018-06. Under this method, the Parent Bank does not restate the acquired businesses or assets and liabilities to their fair values. The net assets of the combining entities or businesses are combined using the carrying amounts of assets and liabilities of the acquired entity. No amount is recognized in consideration for goodwill or **the excess of acquirer's interest in the net fair value of acquired identifiable assets, liabilities and contingent liabilities** over their cost at the time of the common control combination.

#### 31.5 Investments in subsidiaries and associates

Investments in subsidiaries and associates in the Parent Bank's separate financial statements are accounted for using the cost method in accordance with PAS 27. Under this method, income from investment is recognized in profit or loss only to the extent that the investor receives distributions from accumulated profits of the investee arising after the acquisition date. Distributions received in excess of such profits are regarded as a recovery of investment and are recognized as reduction of the cost of the investment.

The Parent Bank recognizes a dividend from a subsidiary or associate in profit or loss in its separate financial statements when its right to receive the dividend is established.

The Parent Bank determines at each reporting date whether there is any indicator of impairment that the investment in the subsidiary or associate is impaired. If this is the case, the Parent Bank calculates the amount of impairment as the difference between the recoverable amount and carrying value and the difference is recognized in profit or loss.

Investments in subsidiaries and associates are derecognized upon disposal or when no future economic benefits are expected to be derived from the subsidiaries and associates at which time the cost and the related accumulated impairment loss are removed in the statements of condition. Any gains and losses on disposal are determined by comparing the proceeds with the carrying amount of the investment and recognized in profit or loss.

### 31.6 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief executive officer who allocates resources to, and assesses the performance of the operating segments of the BPI Group.

All transactions between business segments are conducted on an arm's length basis, with intra-segment revenue and costs being eliminated upon consolidation. Income and expenses directly associated with each segment are included in determining business segment performance.

In accordance with PFRS 8, the BPI Group has the following main banking business segments: consumer banking, corporate banking and investment banking. Its insurance business is assessed separately from these banking business segments (Note 3).

31.7 Bank premises, furniture, fixtures and equipment

Land and buildings comprise mainly of branches and offices. All bank premises, furniture, fixtures and equipment are stated at historical cost less accumulated depreciation and impairment loss, if any. Historical cost includes expenditure that is directly attributable to the acquisition of an asset which comprises its purchase price, import duties and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the BPI Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the year in which they are incurred.

Construction-in-progress is initially recognized at cost and will be depreciated once completed and available for use. The cost of construction-in-progress includes the cost of materials and direct labor, any other costs directly attributable to bringing the asset to a working condition for its intended use and the costs of dismantling and removing the items on the site on which it is located. Borrowing costs related to the acquisition or construction-in-progress is internally funded by the Parent Bank hence, no borrowing costs were capitalized. The construction-in-progress is recorded as part of Buildings and leasehold improvements.

Land is carried at historical cost and is not depreciated. Depreciation for buildings and furniture and equipment is calculated using the straight-line method to allocate cost or residual values over the estimated useful lives of the assets, as follows:

| Building                | 25-50 years |
|-------------------------|-------------|
| Furniture and equipment | 3-5 years   |
| Equipment for lease     | 2-8 years   |

Leasehold improvements are depreciated over the shorter of the lease term (ranges from 5 to 10 years) and the useful life of the related improvement (ranges from 5 to 10 years). Major renovations are depreciated over the remaining useful life of the related asset.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. There are no bank premises, furniture, fixtures and equipment that are fully impaired as at December 31, 2022 and 2021.

An item of Bank premises, furniture, fixtures and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period the item is derecognized.

## 31.8 Investment properties

Properties that are held either to earn rental income or for capital appreciation or both, and that are not significantly occupied by the BPI Group are classified as investment properties. Transfers to, and from, investment property are made when, and only when, there is a change in use, evidenced by:

- (a) Commencement of owner-occupation, for a transfer from investment property to owner-occupied property;
- (b) Commencement of development with a view of sale, for a transfer from investment property to real properties heldfor-sale and development;
- (c) End of owner occupation, for a transfer from owner-occupied property to investment property; or
- (d) Commencement of an operating lease to another party, for a transfer from real properties held-for-sale and development to investment property.

Transfers to and from investment property do not result in gain or loss.

Investment properties comprise land and building. Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and impairment losses, if any. Depreciation on investment property is determined using the same policy as applied to Bank premises, furniture, fixtures, and equipment. Impairment test is conducted when there is an indication that the carrying amount of the asset may not be recovered. An impairment loss is recognized for the amount by which the **property's carrying amount exceeds its recoverable amount, which is the higher of the property's fair value less costs to sell** and value in use.

An item of investment property is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gains and losses arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period the item is derecognized.

#### 31.9 Foreclosed assets

Assets foreclosed shown as Assets held for sale in the statements of condition are accounted for at the lower of cost and fair value less cost to sell similar to the principles of PFRS 5. The cost of assets foreclosed includes the carrying amount of the related loan. Impairment loss is recognized for any subsequent write-down of the asset to fair value less cost to sell.

Foreclosed assets not classified as Assets held for sale are accounted for in any of the following classification using the measurement basis appropriate to the asset as follows:

- (a) Investment property is accounted for using the cost model under PAS 40;
- (b) Bank-occupied property is accounted for using the cost model under PAS 16; and
- (c) Financial assets are accounted for under PFRS 9.

When foreclosed assets are recovered through a sale transaction, the gain or loss recognized from the difference between the carrying amount of the foreclosed asset disposed and the net disposal proceeds is recognized in profit or loss.

## 31.10 Discontinued operations

A discontinued operation is a component of the BPI Group that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the statement of income, statement of total comprehensive income and statement of cash flows. Likewise, prior year balances of such statements are restated in accordance with the provisions of PFRS 5. The details of the discontinued operations are disclosed in Note 12.

## 31.11 Intangible assets

(a) Goodwill

Goodwill **represents the excess of the cost of an acquisition over the fair value of the BPI Group's share in the net identifiable** assets of the acquired subsidiary/associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included under Other assets, net in the statements of condition. Goodwill on acquisitions of associates is included in Investments in subsidiaries and associates. Separately recognized goodwill is carried at cost less accumulated impairment losses. Gains and losses on the disposal of a subsidiary/associate include carrying amount of goodwill relating to the subsidiary/associate sold.

Goodwill is an indefinite-lived intangible asset and hence not subject to amortization.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. Each cash-generating unit is represented by each primary reporting segment.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognized immediately as an expense and is not subsequently reversed.

### (b) Contractual customer relationships

Contractual customer relationships acquired in a business combination are recognized at fair value at the acquisition date. The contractual customer relationships have finite useful lives of ten years and are carried at cost less accumulated amortization. Amortization is calculated using the straight-line method over the expected life of the customer relationship. Contractual customer relationships are included under Other assets, net in the statements of condition.

#### (c) Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized on a straight-line basis over the expected useful lives (three to five years). Computer software is included under Other assets, net in the statements of condition.

Costs associated with maintaining computer software programs are recognized as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the BPI Group are recognized as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use or sell it;
- there is an ability to use or sell the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other assets to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalized as part of the software product include the software development employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognized as an expense when incurred. Development costs previously recognized as an expense are not recognized as an asset in a subsequent period.

## (d) Management contracts

Management contracts are recognized at fair value at the acquisition date. They have a finite useful life of five years and are subsequently carried at cost less accumulated amortization and impairment losses, if any. Amortization is calculated using the straight-line method over the estimated useful life of the contract. Management contracts are included under Other assets in the statement of condition.

## 31.12 Impairment of non-financial assets

Assets that have indefinite useful lives - for example, goodwill or intangible assets not ready for use - are not subject to amortization and are tested annually for impairment and more frequently if there are indicators of impairment. Assets that have definite useful lives are subject to amortization and are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of impairment at each reporting date.

#### 31.13 Borrowings and borrowing costs

The BPI Group's borrowings consist mainly of bills payable and other borrowed funds. Borrowings are recognized initially at fair value, which is the issue proceeds, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Borrowing costs that are directly attributable to the acquisition, construction, or production of a qualifying asset are capitalized as part of the cost of the asset. All other borrowing costs are expensed as incurred. The BPI Group has no qualifying asset as at December 31, 2022 and 2021.

Borrowings derecognized when the obligation specified in the contract is discharged, cancelled, or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in the Statements of Income as other income.

#### 31.14 Fees and commission income

The BPI Group has applied PFRS 15 where revenue is recognized when (or as) The BPI Group satisfies a performance obligation by transferring a promised good or service to a customer (i.e. an asset). An asset is transferred when (or as) the customer obtains control of that asset.

The recognition of revenue can be either over time or at a point in time depending on when the performance obligation is satisfied.

When control of a good or service is transferred over time, that is, when the customer simultaneously receives and consumes the benefits, the BPI Group satisfies the performance obligation and recognizes revenue over time. Otherwise, revenue is recognized at the point in time at the point of transfer control of the good or service to the customer.

Variable consideration is measured using either the expected value method or the most likely amount method depending on which method the BPI Group expects to better predict the amount of consideration to which it will be entitled. This is the estimated amount of variable consideration, or the portion, if any, of that amount for which it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur. Where there is a single performance obligation, the transaction price is allocated in its entirety to that performance obligation. Where there are multiple performance obligations, the transaction price is allocated to the performance obligation to which it relates based on stand-alone selling prices.

The BPI Group recognizes revenue based on the price specified in the contract, net of the estimated rebates/discounts and include variable consideration, if there is any. Accumulated experience is used to estimate and provide for the discounts and revenue is only recognized to the extent that it is highly probable that a significant reversal will not occur.

The BPI Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the BPI Group does not adjust any of the transaction prices for the time value of money.

There are no warranties and other similar obligation and refunds agreed with customers.

Commission and fees arising from negotiating or participating in the negotiation of a transaction for a third party (i.e. the arrangement of the acquisition of shares or other securities, or the purchase or sale of businesses) are recognized on completion of underlying transactions. Portfolio and other management advisory and service fees are recognized based on the applicable service contracts, usually on a time-proportionate basis. Asset management fees related to investment funds are recognized ratably over the period in which the service is provided.

## 31.15 Credit card income

Credit card arrangements involve numerous contracts between various parties. The BPI Group has determined that the more significant contracts within the scope of PFRS 15 are (1) the contract between the BPI Group and the credit card holder ('Cardholder Agreement') under which the BPI Group earn miscellaneous fees (e.g., annual membership fees, late payment fees, foreign exchange fees, etc.) and (2) an implied contract between the BPI Group and merchants who accept the credit cards in connection with the purchase of their goods and/or services ('Merchant Agreement') under which the BPI Group earn interchange fees.

The Cardholder Agreement obligates the BPI Group, as the card issuer, to perform activities such as process redemption of loyalty points by providing goods, services, or other benefits to the cardholder; provide ancillary services such as concierge services, travel insurance, airport lounge access and the like; process late payments; provide foreign exchange services and others. The amount of fees stated in the contract represents the transaction price for that performance obligation.

The implied contract between the BPI Group and the merchant results in the BPI Group receiving an interchange fee from the merchant. The interchange fee represents the transaction price associated with the implied contract between the BPI Group and the merchant because it represents the amount of consideration to which the BPI Group expects to be entitled in exchange for transferring the promised service (i.e., purchase approval and payment remittance) to the merchant. The performance obligation associated with the implied contract between the BPI Group and the merchant is satisfied upon performance and simultaneous consumption by the customer of the underlying service. Therefore, a portion of the interchange fee is allocated to the performance obligations based on stand-alone transaction price and revenue is recognized when these performance obligations are satisfied.

## 31.16 Foreign currency translation

## (a) Functional and presentation currency

Items in the financial statements of each entity in the BPI Group are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The financial statements are presented in Philippine Peso, which is the Parent Bank's functional and presentation currency.

## (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss. Non-monetary items measured at historical cost denominated in a foreign currency are translated at exchange rates as at the date of initial recognition. Non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value is determined.

Changes in the fair value of monetary securities denominated in foreign currency classified as financial assets at FVOCI are analyzed between translation differences resulting from changes in the amortized cost of the security, and other changes in the carrying amount of the security. Translation differences are recognized in profit or loss, and other changes in carrying amount are recognized in other comprehensive income.

Translation differences on non-monetary financial instruments, such as equities held at FVTPL, are reported as part of the fair value gain or loss recognized under "Securities trading gain" in the statement of income. Translation differences on non-monetary financial instruments, such as equities classified as financial assets at FVOCI, are included in Accumulated other comprehensive income (loss) in the capital funds.

## (c) Foreign subsidiaries

The results and financial position of BPI's foreign subsidiaries (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities are translated at the closing rate at reporting date;
- income and expenses are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- all resulting exchange differences are recognized as a separate component (Currency translation differences) of Accumulated other comprehensive income (loss) in the capital funds. When a foreign operation is sold, such exchange differences are recognized in profit or loss as part of the gain or loss on sale.

## (d) Income from foreign exchange trading

Foreign exchange gains and losses arising from trading of foreign currencies are recorded under "Income from foreign exchange trading" in the statement of income. Gains or losses are calculated as the difference between the carrying amount of the asset sold and the net disposal proceeds at the date of sale.

## 31.17 Accrued expenses and other liabilities

Accrued expenses and other liabilities are recognized in the period in which the related money, goods or services are received or when a legally enforceable claim against the BPI Group is established.

## 31.18 Provisions for legal or contractual obligations

Provisions are recognized when all of the following conditions are met: (i) the BPI Group has a present legal or constructive obligation as a result of past events; (ii) it is probable that an outflow of resources will be required to settle the obligation; and (iii) the amount has been reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item is included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects the current market assessments of the time value of money and the risk specific to the obligation. The increase in the provision due to the passage of time is recognized as interest expense.

### 31.19 Income taxes

#### (a) Current income tax

Income tax payable is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognized as an expense for the year except to the extent that current tax is related to items (for example, current tax on financial assets at FVOCI) that are charged or credited in other comprehensive income or directly to capital funds.

The BPI Group has substantial income from its investment in government securities subject to final withholding tax. Such income is presented at its gross amount and the final tax paid or withheld is included in Income tax expense - Current.

## (b) Deferred income tax

Deferred income tax is recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted at the reporting date and are expected to apply when the related deferred income tax asset is realized, or the deferred income tax liability is settled.

Deferred income tax assets are recognized for all deductible temporary differences, carry-forward of unused tax losses (net operating loss carryover or NOLCO) and unused tax credits (excess minimum corporate income tax or MCIT) to the extent that it is probable that future taxable profit will be available against which the temporary differences, unused tax losses and unused tax credits can be utilized. Deferred income tax liabilities are recognized in full for all taxable temporary differences except to the extent that the deferred tax liability arises from the initial recognition of goodwill.

The BPI Group reassesses at each reporting date the need to recognize a previously unrecognized deferred income tax asset.

Deferred income tax assets are recognized on deductible temporary differences arising from investments in subsidiaries, and associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilized.

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, and associates and joint arrangements, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the BPI Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally, the BPI Group is unable to control the reversal of the temporary difference for associates except when there is an agreement in place that gives the BPI Group the ability to control the reversal of the temporary difference.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

## 31.20 Employee benefits

## (a) Short-term benefits

The BPI Group recognizes a liability net of amount already paid and an expense for services rendered by employees during the accounting period. Short-term benefits given by to its employees include salaries and wages, social security contributions, short-term compensated absences and bonuses, and non-monetary benefits.

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

## (b) Defined benefit retirement plan

The BPI Group has a defined benefit plan that shares risks among entities within the group. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in the statement of condition in respect of defined benefit pension plan is the present value of the defined benefit obligation at the reporting date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Defined benefit costs comprise of service cost, net interest on the net defined benefit liability or asset and remeasurements of net defined liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in the statement of income. Past service costs are recognized when the plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as interest income or expense in the statement of income.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

For individual financial reporting purposes, the unified plan assets are allocated among the BPI Group entities based on the level of the defined benefit obligation attributable to each entity to arrive at the net liability or asset that should be recognized in the individual financial statements.

#### (c) Defined contribution retirement plan

The BPI Group also maintains a defined contribution plan that covers certain full-time employees. Under its defined contribution plan, the BPI Group pays fixed contributions based on the employees' monthly salaries. The BPI Group, however, is covered under RA No. 7641, otherwise known as The Philippine Retirement Pay Law, which provides for its qualified employees a defined benefit minimum guarantee. The defined benefit minimum guarantee is equivalent to a certain percentage of the monthly salary payable to an employee at normal retirement age with the required credited years of service based on the provisions of RA No. 7641. Accordingly, the BPI Group accounts for its retirement obligation under the higher of the defined benefit obligation relating to the minimum guarantee and the obligation arising from the defined contribution plan.

For the defined benefit minimum guarantee plan, the liability is determined based on the present value of the excess of the projected defined benefit obligation over the projected defined contribution obligation at the end of the reporting period. The defined benefit obligation is calculated annually by a qualified independent actuary using the projected unit credit method. The BPI Group and Parent Bank determine the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability (asset) then, taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest and other expenses related to the defined benefit plan are recognized in the statement of income.

The defined contribution liability is measured at the fair value of the defined contribution assets upon which the defined contribution benefits depend, with an adjustment for margin on asset returns, if any, where this is reflected in the defined contribution benefits.

Actuarial gains and losses arising from the remeasurements of the net defined contribution liability are recognized immediately in the other comprehensive income.

## (d) Share-based compensation

The BPI Group engages in equity-settled share-based payment transactions in respect of services received from certain employees.

The fair value of the services received is measured by reference to the fair value of the shares or share options granted on the date of the grant. The cost of employee services received in respect of the shares or share options granted is recognized in profit or loss (with a corresponding increase in reserve in capital funds) over the period that the services are received, which is the vesting period.

The fair value of the options granted is determined using option pricing models which take into account the exercise price of the option, the current share price, the risk-free interest rate, the expected volatility of the share price over the life of the option and other relevant factors.

When the stock options are exercised, the proceeds received, net of any directly attributable transaction costs, are credited to share capital (par value) and share premium for the excess of exercise price over par value.

## (e) Bonus plans

The BPI Group recognizes a liability and an expense for bonuses and recognizes a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

## 31.21 Capital funds

Share capital consists of common shares which are instruments that meet the definition of "equity".

Share premium includes any premiums or consideration received in excess of the total par value of the common shares issued.

Incremental costs directly attributable to the issue of new shares are treated as a deduction from the share issuance proceeds.

Treasury shares are stated at the cost of reacquiring such shares and are deducted from equity attributable to **the Parent Bank**'s equity holders until the shares are cancelled, reissued or disposed of.

Merger reserves represent the difference between the value of shares issued by the Parent Bank in exchange for the value of the shares acquired in respect of the acquisition of BFB accounted for under the pooling-of-interest method and the difference between the results of operations of BFB during the year ended December 31, 2021 and the dividends declared on December 29, 2021.

## 31.22 Earnings per share (EPS)

Basic EPS is calculated by dividing income applicable to common shares by the weighted average number of common shares outstanding during the year with retroactive adjustments for stock dividends. In case of a rights issue, an adjustment factor is being considered for the weighted average number of shares outstanding for all periods before the rights issue. Diluted EPS is computed in the same manner as basic EPS, however, net income attributable to common shares and the weighted average number of shares outstanding are adjusted for the effects of all dilutive potential common shares.

#### 31.23 Dividends on common shares

# Dividends on common shares are recognized as a liability in the BPI Group's financial statements in the period in which the dividends are approved by the BOD.

## 31.24 Fiduciary activities

The BPI Group commonly acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the BPI Group (Note 24).

## 31.25 Leases

#### 31.25.1 BPI Group is the lessee

Assets and liabilities arising from a lease are initially measured on a present value basis. The interest expense is recognized in the statement of income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

#### Measurement of lease liabilities

Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate;
- amounts expected to be payable by the lessee under residual value guarantees;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the BPI Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the BPI Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held for entities which do not have recent third-party financing; and
- makes adjustments specific to the lease (i.e. term, currency and security).

Lease payments are allocated between principal and interest expense. The interest expense is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

#### Measurement of right-of-use assets

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received,
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the BPI Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the **underlying asset's useful life.** 

#### Extension and termination options

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The lease term is reassessed if an option is actually exercised (or not exercised) or the BPI Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is revised only if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

## Lease modification

Lease modifications are accounted either as a separate lease or not a separate lease. The BPI Group accounts for the lease modification as a separate lease if both:

- the modification increases the scope of the lease by adding the right of use to one or more underlying assets; and
- the consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For lease modification that is not accounted for a separate lease, at the effective date of lease modification, the BPI Group:

- allocates the consideration in the modified contract on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components;
- determine the lease term of the modified lease; and
- remeasure the lease liability by discounting the revised lease payments using a revised discount rate.

The revised discount rate is determined as the interest rate implicit in the lease for the remainder of the lease term, or the **lessee's incremental borrowing rate at the effective date of the modification, if the interest rate implicit in the lease cannot** be readily determined.

For a lease modification that is not accounted for as a separate lease, the BPI Group accounts for the remeasurement of the lease liability by:

- decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease; and
- making a corresponding adjustment to the right-of-use asset for all other lease modifications.

The BPI Group recognizes in profit or loss any gain or loss relating to the partial or full termination of the lease.

#### Short-term leases and leases of low-value assets

Payments associated with short-term leases and leases of low-value assets are recognized on a straight-line basis as an expense in the statements of income. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT-equipment and small items of office furniture.

## 31.25.2 BPI Group is the lessor

PFRS 16 substantially carries forward the lessor accounting requirements in PAS 17. Accordingly, the BPI Group (as a lessor) continues to classify its leases as operating leases or finance leases.

## Operating lease

Properties (land and **building**) leased out under operating leases are included in "Investment properties" in the statements of condition. Rental income under operating leases is recognized in profit or loss on a straight-line basis over the period of the lease.

## Finance lease

When assets are leased out under a finance lease, the present value of the lease payments is recognized as a receivable. The difference between the gross receivable and the present value of the receivable is recognized as unearned finance income.

Lease income under finance lease is recognized over the term of the lease using the net investment method before tax, which reflects a constant periodic rate of return.

## 31.26 Insurance and pre-need operations

#### (a) Non-life insurance

The more significant accounting policies observed by the non-life insurance subsidiaries follow: (a) gross premiums written from short-term insurance contracts are recognized at the inception date of the risks underwritten and are earned over the period of cover in accordance with the incidence of risk using the 24th method; (b) acquisition costs are deferred and charged to expense in proportion to the premium revenue recognized; reinsurance commissions are deferred and deducted from the applicable deferred acquisition costs, subject to the same amortization method as the related acquisition costs; (c) a liability **adequacy test is performed which compares the subsidiaries' reported insurance contract liabilities against current best** estimates of all contractual future cash flows and claims handling, and policy administration expenses as well as investment income backing up such liabilities, with any deficiency immediately charged to profit or loss; (d) amounts recoverable from reinsurers and loss adjustment expenses are classified as assets, with an allowance for estimated uncollectible amounts; and (e) financial assets and liabilities are measured following the classification and valuation provisions of PFRS 9.

## (b) Pre-need

The more significant provisions of the PNUCA as applied by the pre-need subsidiary follow: (a) premium income from sale of pre-need plans is recognized as earned when collected; (b) costs of contracts issued and other direct costs and expenses are recognized as expense when incurred; (c) pre-need reserves which represent the accrued net liabilities of the subsidiary to its plan holders are actuarially computed based on standards and guidelines set forth by the Insurance Commission; the increase or decrease in the account is charged or credited to other costs of contracts issued in profit or loss; and (d) insurance premium reserves which represent the amount that must be set aside by the subsidiary to pay for premiums for insurance coverage of fully paid plan holders, are actuarially computed based on standards and guidelines set forth by the Insurance set forth by the Insurance commission.

## 31.27 Related party relationships and transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercises significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprise and its key management personnel, directors, or its shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

## 31.28 Comparatives

Except when a standard or an interpretation permits or requires otherwise, all amounts are reported or disclosed with comparative information.

Where PAS 8 applies, comparative figures have been adjusted to conform with changes in presentation in the current year. There were no changes to the presentation made during the year.

#### 31.29 Subsequent events (or Events after the reporting date)

Post year-end events that provide additional information about the BPI Group's financial position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to financial statements when material.

## Note 32 - Supplementary information required under BSP Circular No. 1074

Presented below are the additional information required by BSP Circular No. 1074 issued on January 8, 2020. This information is presented for BSP reporting purposes and is not required in the basic financial statements.

#### (i) Basic Quantitative Indicators of Financial Performance

The key financial performance indicators follow (in %):

|                               | Consoli | Consolidated |       | nt   |
|-------------------------------|---------|--------------|-------|------|
|                               | 2022    | 2021         | 2022  | 2021 |
| Return on average equity      |         |              |       |      |
| - Daily average <sup>1</sup>  | 13.14   | 8.40         | 13.02 | 9.70 |
| - Simple average <sup>2</sup> | 12.88   | 8.28         | 13.64 | 9.60 |
| Return on average assets      |         |              |       |      |
| - Daily average <sup>3</sup>  | 1.59    | 1.08         | 1.52  | 1.21 |
| - Simple average <sup>4</sup> | 1.58    | 1.03         | 1.61  | 1.15 |
| Net interest margin           |         |              |       |      |
| - Daily average <sup>5</sup>  | 3.59    | 3.30         | 3.47  | 3.06 |
| - Simple average <sup>6</sup> | 3.55    | 3.15         | 3.68  | 2.91 |

Net income divided by average total equity for the period indicated. Average equity is based on the daily average balance of equity for the years ended December 31, 2022 and 2021. "Net income divided by average total equity for the period indicated. Average total equity is based on the year-on-year balance of equity for the years ended December 31, 2022 and 2021. "Net income divided by average total assets as at period indicated. Average total assets are based on the daily average balance of total assets as at December 31, 2022 and 2021. "Net income divided by average total assets as at period indicated. Average total assets are based on the daily average balance of total assets as at December 31, 2022 and 2021. "Net income divided by average total assets as at period indicated. Average total assets are based on the year-on-year balance of total assets as at December 31, 2022 and 2021. "Net income divided by average total assets as at period indicated. Average total assets is based on the daily average balance of total assets as at December 31, 2022 and 2021. "Net income divided by average total assets. Beacher and assets are based on the daily average balance of interest earning assets. Average interest earning assets is based on the daily average balance of interest earning assets. Average interest earning assets are based on the daily average balance of interest earning assets. Average interest earning assets is based on the daily average balance of interest earning assets. Average interest earning assets is based on the daily average balance of interest earning assets. Average interest earning assets is based on the daily average balance of interest earning assets. Average interest earning assets is based on the daily average balance of interest earning assets. Average interest earning assets is based on the daily average balance of interest earning assets as at December 31, 2022 and 2021. "Net interest income divided by average interest earning assets is based on the daily average balance of interes

#### (ii) Description of Capital Instrument Issued

BPI considers its common shares as capital instrument for purposes of calculating its capital adequacy ratio as at December 31, 2022 and 2021.

#### Significant Credit Exposures

Details of the loans and advances portfolio as to concentration per industry/economic sector over total loan portfolio (in %) as at December 31 are as follows:

|   | Consolidated |        | Pare   | ent    |
|---|--------------|--------|--------|--------|
|   | 2022         | 2021   | 2022   | 2021   |
| Real estate, renting and other related activities | 22.98        | 25.63  | 15.88  | 18.05  |
| Manufacturing                                     | 16.39        | 15.62  | 19.21  | 18.54  |
| Wholesale and retail trade                        | 10.42        | 10.69  | 11.98  | 11.83  |
| Financial institutions                            | 9.26         | 8.08   | 10.88  | 9.64   |
| Consumer  | 9.21         | 8.08   | 6.21   | 5.44   |
| Agriculture and forestry                          | 1.91         | 1.94   | 2.23   | 2.31   |
| Others  | 29.83        | 29.96  | 33.61  | 34.19  |
|   | 100.00       | 100.00 | 100.00 | 100.00 |

Details of the loans and advances portfolio as to concentration per industry/economic sector over Tier 1 Capital (in %) as at December 31 are as follows:

|   | Consolidated |        | Par    | ent    |
|---|--------------|--------|--------|--------|
|   | 2022         | 2021   | 2022   | 2021   |
| Real estate, renting and other related activities | 115.90       | 134.58 | 67.71  | 78.94  |
| Manufacturing                                     | 82.63        | 82.01  | 81.88  | 81.09  |
| Wholesale and retail trade                        | 52.56        | 56.13  | 51.07  | 51.72  |
| Consumer  | 46.44        | 42.42  | 26.48  | 23.80  |
| Financial institutions                            | 46.69        | 42.45  | 46.40  | 42.14  |
| Agriculture and forestry                          | 9.63         | 10.19  | 9.51   | 10.09  |
| Others  | 150.42       | 157.37 | 143.25 | 149.52 |

## Breakdown of Total Loans

Details of the loans and advances portfolio as at December 31 as to collateral (amounts net of unearned discounts and exclusive of accrued interest receivable) are as follows:

|                      | Conso     | lidated      | Par         | ent       |
|----------------------|-----------|--------------|-------------|-----------|
|                      | 2022      | 2021         | 2022        | 2021      |
|                      |           | (In Millions | s of Pesos) |           |
| Secured loans        |           |              |             |           |
| Real estate mortgage | 281,974   | 268,427      | 280,633     | 138,333   |
| Chattel mortgage     | 58,862    | 51,878       | 58,861      | 6         |
| Others               | 184,664   | 122,943      | 183,911     | 120,803   |
|                      | 525,500   | 443,248      | 523,405     | 259,142   |
| Unsecured loans      | 1,224,068 | 1,079,224    | 1,202,678   | 1,009,327 |
|                      | 1,749,568 | 1,522,472    | 1,726,083   | 1,268,469 |

Other collaterals include hold-out deposits, mortgage trust indentures, government and corporate securities and bonds, quedan/warehouse receipts, standby letters of credit, trust receipts, and deposit substitutes.

Breakdown of performing and non-performing loans net of allowance for credit losses, as reported to the BSP, are as follows:

## **Consolidated**

|                     |                        | 2022       |           |            | 2021       |           |  |  |
|---------------------|------------------------|------------|-----------|------------|------------|-----------|--|--|
|                     |                        | Non-       |           |            | Non-       |           |  |  |
|                     | Performing             | performing | Total     | Performing | performing | Total     |  |  |
|                     | (In Millions of Pesos) |            |           |            |            |           |  |  |
| Corporate loans     | 1,385,660              | 14,502     | 1,400,162 | 1,198,873  | 17,531     | 1,216,404 |  |  |
| Credit cards        | 90,515                 | 2,970      | 93,485    | 67,397     | 3,762      | 71,159    |  |  |
| Other retail loans  | 242,496                | 13,407     | 255,903   | 218,255    | 16,663     | 234,918   |  |  |
|                     | 1,718,671              | 30,879     | 1,749,550 | 1,484,525  | 37,956     | 1,522,481 |  |  |
| Allowance for       |                        |            |           |            |            |           |  |  |
| probable losses     | (6,934)                | (21,415)   | (28,349)  | (8,546)    | (17,572)   | (26,118)  |  |  |
| Net carrying amount | 1,711,737              | 9,464      | 1,721,201 | 1,475,979  | 20,384     | 1,496,363 |  |  |

\*Amounts exclude accrued interest receivables and GLLP

#### <u>Parent</u>

|                     |            | 2022       |              |            | 2021       |           |
|---------------------|------------|------------|--------------|------------|------------|-----------|
|                     |            | Non-       |              |            | Non-       |           |
|                     | Performing | performing | Total        | Performing | performing | Total     |
|                     |            |            | (In Millions | of Pesos)  |            |           |
| Corporate loans     | 1,385,211  | 14,428     | 1,399,639    | 1,177,981  | 16,087     | 1,194,068 |
| Credit cards        | 90,515     | 2,970      | 93,485       | 65,765     | 3,576      | 69,341    |
| Other retail loans  | 220,904    | 12,038     | 232,942      | 4,584      | 476        | 5,060     |
|                     | 1,696,630  | 29,436     | 1,726,066    | 1,248,330  | 20,139     | 1,268,469 |
| Allowance for       |            |            |              |            |            |           |
| probable losses     | (7,116)    | (20,359)   | (27,475)     | (7,378)    | (12,790)   | (20,168)  |
| Net carrying amount | 1,689,514  | 9,077      | 1,698,591    | 1,240,952  | 7,349      | 1,248,301 |

\*Amounts exclude accrued interest receivables and GLLP

BSP Circular 941, *Amendments to Regulations on Past Due and Non-Performing Loans*, states that loans, investments, receivables, or any financial asset shall be considered non-performing, even without any missed contractual payments, when it is considered impaired under existing accounting standards, classified as doubtful or loss, in litigation, and if there is an evidence that full repayment of principal and interest is unlikely without foreclosure of collateral. All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are unpaid for more than ninety (90) days from contractual due date, or accrued interests for more than ninety (90) days have been capitalized, refinanced, or delayed by agreement.

Microfinance and other small loans with similar credit characteristics shall be considered non-performing after contractual due date or after they have become past due.

Restructured loans shall be considered non-performing. However, if prior to restructuring, the loans were categorized as performing, such classification shall be retained.

#### (iii) Information on Related Party Loans

Details of related party loans are as follows:

|                          | Consolidated           |        | Parer  | it     |  |
|--------------------------|------------------------|--------|--------|--------|--|
|                          | 2022                   | 2021   | 2022   | 2021   |  |
|                          | (In Millions of Pesos) |        |        |        |  |
| Loans and advances from: |                        | ,      | ,      |        |  |
| Subsidiaries             | 226                    | -      | -      | -      |  |
| Associates               | 42                     | 60     | -      | 60     |  |
| Ayala Group              | 64,654                 | 65,195 | 64,654 | 65,195 |  |
| Other related parties    | -                      | 546    | -      | 544    |  |

|  | Consolidated                               |        | Paren  | t      |  |
|--|--|--------|--------|--------|--|
|  | 2022                                       | 2021   | 2022   | 2021   |  |
|  | (In Millions of Pesos, except percentages) |        |        |        |  |
| Total outstanding loans and advances       | 64,922                                     | 65,801 | 64,654 | 65,799 |  |
| % to total outstanding related party loans |  |        |        |        |  |
| Subsidiaries                               | 0.35                                       | -      | -      | -      |  |
| Associates                                 | 0.06                                       | 0.09   | -      | 0.09   |  |
| Ayala Group                                | 99.59                                      | 99.08  | 100.00 | 99.08  |  |
| Other related parties                      | -  | 0.83   | -      | 0.83   |  |

|  | Consolidated                               |        | Paren  | t      |  |
|--|--|--------|--------|--------|--|
|  | 2022                                       | 2021   | 2022   | 2021   |  |
|  | (In Millions of Pesos, except percentages) |        |        |        |  |
| Total outstanding loans and advances       | 64,922                                     | 65,801 | 64,654 | 65,799 |  |
| % to total outstanding related party loans |  |        |        |        |  |
| Unsecured related party loans              | 63.84                                      | 66.61  | 63.75  | 66.61  |  |
| Past due related party loans               | 0.00                                       | 0.00   | 0.00   | 0.00   |  |
| Non-performing related party loans         | 0.00                                       | 0.00   | 0.00   | 0.00   |  |

Details of DOSRI loans are as follows:

|                         | Consolidated           |        | Parent |        |
|-------------------------|------------------------|--------|--------|--------|
|                         | 2022                   | 2021   | 2022   | 2021   |
|                         | (In Millions of Pesos) |        |        |        |
| Outstanding DOSRI loans | 19,571                 | 15,230 | 19,571 | 15,229 |

|   | Consolidated     |      | Parent |      |  |
|---|------------------|------|--------|------|--|
|   | 2022             | 2021 | 2022   | 2021 |  |
|   | (In percentages) |      |        |      |  |
| % to total outstanding loans and advances | 1.12             | 1.00 | 1.13   | 1.20 |  |
| % to total outstanding DOSRI loans        |                  |      |        |      |  |
| Unsecured DOSRI loans                     | 2.40             | 3.11 | 2.40   | 3.11 |  |
| Past due DOSRI loans                      | 0.02             | 0.01 | 0.02   | 0.01 |  |
| Non-performing DOSRI loans                | 0.03             | 0.02 | 0.03   | 0.02 |  |

The BPI Group is in full compliance with the General Banking Act and the BSP regulations on DOSRI loans as at December 31, 2022 and 2021.

### (iv) Secured Liabilities and Assets Pledged as Security

The **BPI Group's** Bills payable (Note 16) include mainly funds borrowed from various banking institutions which were lent out to customers of the BPI Group. As at December 31, 2022, part of the bills payable of the Parent Bank is secured by government securities classified as investment securities at amortized cost (Note 9). As at December 31, 2021, the BPI Group has no assets used as security for bills payable (Notes 9 and 10).

#### Contingencies and commitments arising from off-balance sheet items

The following is a summary of BPI's contingencies and commitments at their equivalent peso amounts as reported to the BSP:

|   | Consolidated |                | Parer     | Parent  |  |
|---|--------------|----------------|-----------|---------|--|
|   | 2022         | 2021           | 2022      | 2021    |  |
|   |              | (In Millions o | of Pesos) |         |  |
| Guarantees issued                               | 2,774        | 2,327          | 2,774     | 2,327   |  |
| Financial standby letters of credit - foreign   | 28,960       | 15,367         | 28,960    | 15,367  |  |
| Performance standby letters of credit - foreign | 6,045        | 4,453          | 6,045     | 4,453   |  |
| Commercial letters of credit                    | 14,142       | 10,719         | 14,142    | 10,719  |  |
| Trade related guarantees                        | 5,203        | 1,305          | 5,203     | 1,305   |  |
| Commitments                                     | 148,935      | 124,754        | 148,935   | 122,689 |  |
| Spot foreign exchange contracts                 | 13,264       | 10,208         | 13,264    | 10,208  |  |
| Derivatives                                     | 422,807      | 357,556        | 413,679   | 349,039 |  |
| Other contingent accounts                       | 1,058,968    | 1,141,823      | 35,006    | 27,337  |  |
|   | 1,701,098    | 1,668,512      | 668,008   | 543,444 |  |

Other contingent accounts pertain to inward and outward bills for collection, late deposits or payments received, and trust accounts.

Significant credit risk exposures arising from off-balance sheet items are as follows:

|                          | Consoli                | Consolidated |           | nt      |
|--------------------------|------------------------|--------------|-----------|---------|
|                          | 2022                   | 2021         | 2022      | 2021    |
|                          | (In Millions of Pesos) |              |           |         |
| Undrawn loan commitments | 1,143,705              | 360,425      | 1,143,705 | 354,002 |
| Unused letters of credit | 57,148                 | 34,131       | 57,148    | 34,131  |
| Gross carrying amount    | 1,200,853              | 394,556      | 1,200,853 | 388,133 |
| Loss allowance           | (1,034)                | (747)        | (1,034)   | (728)   |
| Carrying amount          | 1,199,819              | 393,809      | 1,199,819 | 387,405 |

Undrawn loan commitments and letters of credit are commitments under which over the duration of the commitment, the BPI Group is required to provide a loan with pre-specified terms to the customer. These off-balance sheet items are within the scope of PFRS 9 where the BPI Group estimates the expected portion of the undrawn loan commitments that will be drawn over their expected life. The ECL related to the off-balance sheet items is recognized in "Miscellaneous liabilities" (Note 17).

The BPI Group has no other off-balance sheet items other than the items listed above.

#### Note 33 - Supplementary information required by the Bureau of Internal Revenue

On December 28, 2010, Revenue Regulations (RR) No. 15-2010 became effective and amended certain provisions of RR No. 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of financial statements and income tax returns. Section 2 of RR No. 21-2002 was further amended to include in the Notes to Financial Statements information on taxes, duties and license fees paid or accrued during the year in addition to what is mandated by PFRSs.

Below is the additional information required by RR No. 15-2010 that is relevant to the Parent Bank. This information is presented for purposes of filing with the Bureau of Internal Revenue (BIR) and is not a required part of the basic financial statements.

#### (i) Documentary stamp tax

Documentary stamp taxes paid through the Electronic Documentary Stamp Tax System for the year ended December 31, 2022 consist of:

|                            | Amount                 |
|----------------------------|------------------------|
|                            | (In Millions of Pesos) |
| Deposit and loan documents | 8,565                  |
| Trade finance documents    | 865                    |
| Mortgage documents         | 528                    |
| Others                     | 45                     |
|                            | 10,003                 |

## (ii) Withholding taxes

Withholding taxes paid/accrued and/or withheld for the year ended December 31, 2022 consist of:

|  | Amount  |                |       |
|--|---------|----------------|-------|
| _  | Paid    | Accrued        | Total |
|  | (In Mil | lions of Pesos | s)    |
| Income taxes withheld on compensation                                    | 2,208   | 278            | 2,486 |
| Withholding tax on withdrawal from decedent's account                    | 31      | 1              | 32    |
| Final income taxes withheld on interest on deposits and yield on deposit |         |                |       |
| substitutes  | 1,467   | 232            | 1,699 |
| Final income taxes withheld on income payment                            | 483     | 236            | 719   |
| Creditable income taxes withheld (expanded)                              | 609     | 85             | 694   |
| Fringe benefit tax   | 83      | 31             | 114   |
| VAT withholding tax  | 27      | 8              | 35    |
|  | 4,908   | 871            | 5,779 |

## (iii) All other local and national taxes

All other local and national taxes paid/accrued for the year ended December 31, 2022 consist of:

|                    |                        | Amount |         |       |
|--------------------|------------------------|--------|---------|-------|
|                    |                        | Paid   | Accrued | Total |
|                    | (In Millions of Pesos) |        |         | sos)  |
| Gross receipts tax |                        | 5,276  | 560     | 5,836 |
| Real property tax  |                        | 150    | -       | 150   |
| Municipal taxes    |                        | 300    | -       | 300   |
| Others             |                        | 16     | -       | 16    |
|                    |                        | 5,742  | 560     | 6,302 |

Local and national taxes imposed by the government which are incurred under the normal courses of business are part of **"Taxes and Licenses" within Other Operating Expense (Note** 21).

#### (iv) Tax cases and assessments

As at reporting date, the Parent Bank has various claims of tax refund pending with tax authorities. There are no outstanding cases under preliminary investigation, litigation and/or bodies outside the BIR in 2022.

## BANK OF THE PHILIPPINE ISLANDS Financial Indicators As at December 31, 2022 and 2021

| Ratio                        | Formula   | Current Year   | Prior Yea |        |
|------------------------------|---|----------------|-----------|--------|
| Ratio                        | (in Millions of Pesos, except ratios)                   |                | in perce  | entage |
| Liquidity ratio              | Total current assets divided by total current liabiliti | es             | · · ·     |        |
|                              |   |                |           |        |
|                              | Total current assets                                    | 1,241,947      | 59.25     | 50.60  |
|                              | Divided by: Total deposits                              | 2,096,001      | 59.25     | 50.60  |
|                              | Liquidity ratio   | 0.5925         | ]         |        |
|                              |   |                |           |        |
|                              | Total liabilities (Bills payable and Bonds payable)     | divided by     |           |        |
| Debt-to-equity ratio         | total equity  |                |           |        |
|                              |   |                |           |        |
|                              | Total liabilities (bills payable & bonds payable)       | 97,503         | 30.69     | 32.43  |
|                              | Divided by: Total equity                                | 317,722        |           |        |
|                              | Debt-to-equity ratio                                    | 0.3069         | <br>;     |        |
| Asset-to-equity ratio        | Total assets divided by total equity                    |                |           |        |
|                              |   |                |           |        |
|                              | Total assets  | 2,603,961      | 819.57    | 826.42 |
|                              | Divided by: Total equity                                | 317,722        | 013.57    | 020.42 |
|                              | Asset-to-equity ratio                                   | 8.1957         |           |        |
|                              |   |                |           |        |
| Interest rate coverage ratio | Earning before interest expense, income taxes, de       | epreciation,   |           |        |
|                              | and amortization  |                |           |        |
|                              |   | 75 040         |           |        |
|                              | EBIT  | 75,016         | 412.13    | 364.64 |
|                              | Divided by: Total interest expense                      | 18,202         | -         |        |
|                              | Interest rate coverage ratio                            | 4.1213         |           |        |
| Return on equity             | Net income divided by average equity                    |                |           |        |
|                              |   |                |           |        |
|                              | Net income  | 39,605         | 13.14     | 8.40   |
|                              | Divided by: Average equity                              | 301,459        |           | 00     |
|                              | Return on equity  | 0.1314         | <br>;     |        |
| Return on assets             | Net income divided by average assets                    |                |           |        |
|                              |   |                |           |        |
|                              | Net income  | 39,605         | 1.59      | 1.08   |
|                              | Divided by: Average assets                              | 2,492,782      |           |        |
|                              | Return on assets  | 0.0159         |           |        |
|                              |   |                |           |        |
| Net interest margin (NIM)    | Net interest income (return on investment less interest | erest expense) |           |        |
|                              | divided by average net interest bearing assets          |                |           |        |
|                              | Net interest income                                     | 85,065         |           |        |
|                              | Divided by: Average Net Interest Bearing Assets         | 2,370,650      | 3.59      | 3.30   |
|                              | NIM   | 0.0359         |           |        |
|                              |   | 0.0009         |           |        |
| ther ratios:                 |   |                |           |        |
| Average assets to            | Average assets divided by average equity                |                |           |        |
| average equity               |   |                |           |        |
|                              | Average assets  | 2,492,782      | 026.04    | 700 70 |
|                              | Divided by: Average equity                              | 301,459        | 826.91    | 780.78 |
|                              | Average asset to average equity                         | 8.2691         | 1         |        |

| Net interest to average<br>assets (NRFF) | Net interest income divided by average assets<br>Net interest income<br>Divided by: Average assets<br>NRFF                                | 85,065<br>2,492,782<br>0.0341             | 3.41  | 3.13  |
|--|---|---|-------|-------|
| Cost to income ratio                     | Total operating expense divided by total income<br>Total operating expense<br>Divided by: Total income (Revenues)<br>Cost to income ratio | (revenues)<br>57,989<br>118,524<br>0.4893 | 48.93 | 52.08 |
| Cost to asset ratio                      | Total operating expense divided by average ass<br>Total operating expense<br>Divided by: Average assets<br>Cost to asset ratio            | et<br>57,989<br>2,492,782<br>0.0233       | 2.33  | 2.28  |
| Capital to assets ratio                  | Total equity divided by total assets<br>Total equity<br>Divided by: Total assets<br>Capital to assets ratio                               | 317,722<br>2,603,961<br>0.1220            | 12.20 | 12.10 |

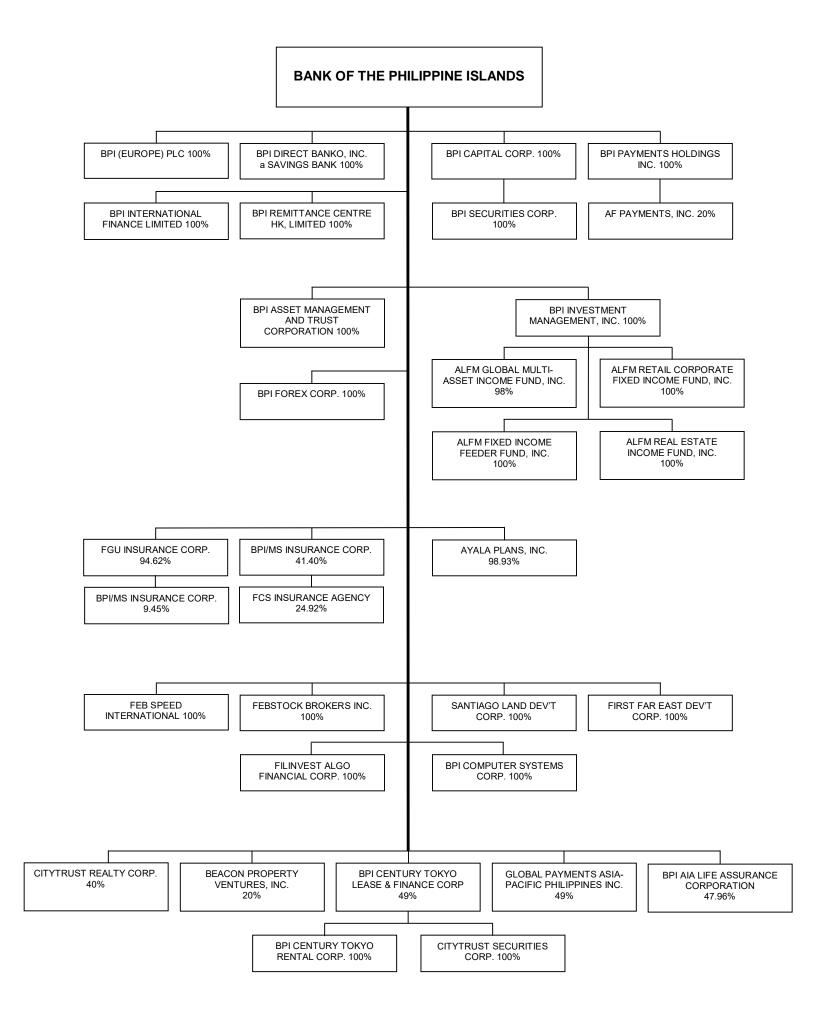
## BANK OF THE PHILIPPINE ISLANDS 14/F Ayala North Exchange, Tower 1 6796 Ayala Avenue corner Salcedo Street, Legaspi Village, Makati City Philippines

## Reconciliation of Retained Earnings Available for Dividend Declaration

As at and for the year ended December 31, 2022

(in Millions of Pesos)

| Unappropria<br>the year | ated Retained Earnings, based on audited financial statements, begi                | nning of | 130,100  |
|-------------------------|--|----------|----------|
| Add:                    | Net income actually earned/realized during the period                              | 36,999   |          |
| Less:                   | Non-actual/unrealized income net of tax:   |          |          |
|                         | <ul> <li>Equity in net income of associate/joint venture</li> </ul>                | -        |          |
|                         | <ul> <li>Unrealized foreign exchange gain (after tax) except</li> </ul>            |          |          |
|                         | those attributable to Cash and cash equivalents)                                   | 1,647    |          |
|                         | Unrealized actuarial gain  | -        |          |
|                         | <ul> <li>Fair value adjustment (mark-to-market gains)</li> </ul>                   | 1,422    |          |
|                         | <ul> <li>Fair value adjustment of investment property resulting to gain</li> </ul> | -        |          |
|                         | Adjustment due to deviation from PFRS (gain)                                       | -        |          |
|                         | <ul> <li>Other unrealized gains or adjustments to the retained</li> </ul>          |          |          |
|                         | earnings as a result of certain transactions accounted                             |          |          |
|                         | for under PFRS   |          |          |
|                         | Subtotal   | 3,069    |          |
| Add:                    | Non-actual losses, net of tax:   |          |          |
|                         | Depreciation on revaluation increment (after tax)                                  | -        |          |
|                         | Adjustment due to deviation from PFRS/GAAP - loss                                  | -        |          |
|                         | Loss on fair value adjustment of investment property (after tax)                   | -        |          |
|                         | Subtotal   | -        |          |
|                         | Net income actually earned during the period                                       |          | 33,930   |
| Add (Less):             | Dividend declarations during the year  | (9,568)  |          |
| /144 (2000).            | Appropriations of Retained Earnings during the year                                | -        |          |
|                         | Reversals of appropriations  | -        |          |
|                         | Effects of prior year adjustments  | _        |          |
|                         | Treasury shares  | (33,043) |          |
|                         | Others   | 13       |          |
|                         | Subtotal   |          | (42,598) |
| Unappropria             | ated retained earnings available for dividend distribution, end of the             | vear     | 121,432  |



December 31, 2022

(in Millions of Pesos)

## Schedule A - Financial Assets

|  | Number of shares or                    |                                      |                                |
|--|--|--------------------------------------|--------------------------------|
|  | principal amount of bonds<br>and notes | Amount shown in the<br>balance sheet | Income received and<br>accrued |
| Due from Bangko Sentral ng Pilipinas   |  | 182,869                              |                                |
| Due from other banks   |  | 45,190                               |                                |
| Interbank loans receivable and Securities purchase                               |  |                                      |                                |
| under agreements to resell   |  | 12,382                               |                                |
| Sub-total  | -                                      | 240,441                              | 1,496                          |
| Financial assets at fair value through profit or loss-<br>Trading securities (*) | -                                      | 14,986                               |                                |
| Financial assets at fair value through profit or loss -                          |  |                                      |                                |
| Derivative financial assets  |  | 7,147                                |                                |
| Sub-total  | -                                      | 22,133                               | 362                            |
| Financial assets at fair value through other                                     | -                                      |                                      |                                |
| comprehensive income (FVOCI) (*)   |  | 95,267                               | 1,987                          |
| Investment securities at amortized cost (*)                                      |  | 420,533                              | 14,514                         |
| Loans and advances, net  |  | 1,702,990                            | 84,909                         |
| Others   |  | 2,451                                | -                              |
| TOTAL  |  | 2,483,815                            | 103,268                        |

(\*) Please refer succeeding pages for the detailed information on these financial assets.

## BANK OF THE PHILIPPINE ISLANDS December 31, 2022

### Schedule B: Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)

| Name and<br>Designation of<br>debtor | Balance at<br>beginning of<br>period | Additions       | Amount Collected            | Amount written off              | Current                | Not Current | Balance at end of period |
|--------------------------------------|--------------------------------------|-----------------|-----------------------------|---------------------------------|------------------------|-------------|--------------------------|
|                                      |                                      | Nothing to repo | rt. Transactions with these | parties are made under the norm | al course of business. |             |                          |

December 31, 2022

(in Millions of Pesos)

Schedule C - Amounts Receivable from Related Parties which are eliminated during the consolidation of financial statements.

| Name and Designation of debtor       | Balance at<br>beginning of<br>period | Additions | Amounts<br>Collected | Amounts<br>written-off | Current | Not Current | Balance at<br>end of<br>period |
|--------------------------------------|--------------------------------------|-----------|----------------------|------------------------|---------|-------------|--------------------------------|
| BANK OF THE PHILIPPINE ISLANDS       | 20                                   | -         | 17                   | -                      | 3       | -           | 3                              |
| BPI DIRECT BANKO, INC.               | 521                                  | 247       | -                    | -                      | 768     | -           | 768                            |
| BPI COMPUTER SYSTEMS CORP.           | 8                                    | -         | 8                    | -                      | -       | -           | -                              |
| BPI CAPITAL CORP.                    | 4                                    | 4         | -                    | -                      | 8       | -           | 8                              |
| BPI FAMILY SAVINGS BANK, INC.        | 3,578                                | -         | 3,578                | -                      | -       | -           | -                              |
| BPI INVESTMENT MANAGEMENT, INC.      | 14                                   | -         | 12                   | -                      | 2       | -           | 2                              |
| BPI SECURITIES CORP.                 | 98                                   | -         | 1                    | -                      | 97      | -           | 97                             |
| BPI CENTURY TOKYO RENTAL CORP.       | -                                    | 1         | -                    | -                      | 1       | -           | 1                              |
| BPI ASSET MANAGEMENT AND TRUST CORP. | 280                                  | -         | 235                  | -                      | 45      | -           | 45                             |
| BPI/MS INSURANCE CORPORATION         | 1                                    | 4         | -                    | -                      | 5       | -           | 5                              |
|                                      | 4,524                                | 256       | 3,851                | -                      | 929     | -           | 929                            |

December 31, 2022

(in Millions of Pesos)

Schedule D - Long-term Debt

| Title of issue and type of obligation | Amount authorized by<br>indenture<br>(Original currency) | Amount shown under<br>caption "Current portion<br>of long-term debt" in<br>related balance sheet<br>(in PHP) | Amount shown under<br>caption "Long-term<br>debt" in related balance<br>sheet<br>(in PHP) | Terms of Long-term debts   |
|---------------------------------------|--|--|---|--|
| Parent Bank                           |  |  |   |  |
| Bonds payable                         | USD 600  | 33,417   | -   | Int Rate : 4.25 %<br>Frequency of Payment:<br>Semi - Annual<br>Maturity Date : 9/4/2023<br>Face Value : USD 600,000,000    |
| Bonds payable                         | USD 300  | -  | 16,685  | Int Rate : 2.50 %<br>Frequency of Payment:<br>Semi - Annual<br>Maturity Date : 9/10/2024<br>Face Value : USD 300,000,000   |
| Bonds payable                         | Php 27,000   | -  | 26,874  | Int Rate : 2.81 %<br>Frequency of Payment:<br>Quarterly<br>Maturity Date : 1/24/2024<br>Face Value :<br>PHP 27,000,000,000 |
| Bills payable                         |  | 16,026   | -   | Various  |
| SUB-TOTAL                             |  | 49,443   | 43,559  |  |
| BPI Europe                            |  |  |   |  |
| Bills payable                         |  | 2,272  | 2,229   | Various  |
| TOTAL                                 |  | 51,715   | 45,788  |  |

December 31, 2022

## Schedule E - Indebtedness to Related Parties (Long-Term Loans from Related Companies)

| Name of Related Party | Balance at Beginning of Period | Balance at end period |  |
|-----------------------|--------------------------------|-----------------------|--|
|                       | Nothing to report.             |                       |  |

December 31, 2022

## Schedule F - Guarantees of Securities of Other Issuers

| Name of issuing<br>entity of securities<br>guaranteed by the<br>company for which<br>this statement is filed | Title of issue of each<br>class of securities<br>guaranteed | Total amount<br>guaranteed and<br>outstanding | Amount owned by<br>person for which<br>statement is filed | Nature of guarantee |
|--|---|---|---|---------------------|
|  |   | Nothing to report.                            |   |                     |

## BANK OF THE PHILIPPINE ISLANDS December 31, 2022

## Schedule G - Capital Stock

| Title of Issue     | Number of<br>Shares<br>Authorized | Number of<br>shares issued<br>and outstanding<br>as shown under<br>related balance<br>sheet caption | Number of<br>shares reserved<br>for options,<br>warrants,<br>conversion and<br>other rights * | Number of<br>shares held by<br>related parties | Directors,<br>officers and<br>employees | Others        |
|--------------------|-----------------------------------|---|---|--|---|---------------|
| 1110 01 15500      | Authonized                        | Sheet cuption   | other rights  | Telated parties                                | cilipioyees                             | Others        |
| Common Shares      | 5,000,000,000                     | 4,513,128,255   | 9,866,999   | 2,294,725,778                                  | 28,974,969                              | 2,189,427,508 |
| Preferred A Shares | 60.000.000                        |   |   |  |   |               |

\* Shares granted but not yet exercised